

# Sura Asset Management S.A. and Subsidiaries

# Consolidated Financial Statements At Year-End 2021 and 2020



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# LIABILITY STATEMENT

To the best of our knowledge, and in keeping with generally accepted accounting principles, these Consolidated Financial Statements drawn up under International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), provide a reasonable overview of the Group's assets, liabilities, financial position and results. The accompanying report includes a reasonable account of the Group's business performance and results as well as its financial position together with a description of the main opportunities and risks going forward.

Medellín, Colombia February 23, 2022

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Carlos Esteban Oquendo Legal Representative Sura Asset Management S.A.





# Report of the External Auditor on the Consolidated Financial Statements

To the Shareholders of: Sura Asset Management S.A. and Subsidiaries

#### Opinion

We have audited the consolidated financial statements of Sura Asset management S.A. and subsidiaries (hereinafter the Group), which comprise the consolidated statement of financial position as at December 31, 2021, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2021 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing accepted in Colombia. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Colombia, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

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Key Audit Matter	How our Audit Addressed the KAM
Goodwill impairment test	<ul> <li>Understanding of the process for determining the recoverable value of goodwill.</li> </ul>
The recorded goodwill comprises 21% of total assets in the statement of financial position. Management performs an annual impairment test on the recoverability of goodwill as required by International Financial Reporting Standards. As disclosed in note 29, the Group uses the income approach to determine the recoverable value of these assets. The most significant judgments arise about the forecasted cash flows, the discount rate, and the growth rate applied in the valuation models. The current economic climate also increases the complexity of forecasting, with a greater focus on the latest trends and less confidence in historical trends. Consequently, the impairment tests are considered a key audit matter due to the impact of the above assumptions.	<ul> <li>With the support of internal specialists, we evaluated the reasonableness of the significant assumptions applied to the model: projection period, terminal value, macroeconomic assumptions, working capital, business assumptions and discount rate. Additionally, we performed a sensitivity analysis around the key assumptions used in the models.</li> <li>We carried out the arithmetic review of the valuation models and it was evaluated that the information used was complete, adequate and relevant.</li> <li>We checked that the budget included in the projections was duly approved.</li> </ul>
Responsibilities of management and the statements	ose charged with governance for the consolidated financial

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

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In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing accepted in Colombia will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users based of these consolidated financial statements.

As part of an audit in accordance with International Standards on Auditing accepted in Colombia, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting
  estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the Group's ability to continue as a going concern.
  If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's
  report to the related disclosures in the consolidated financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to
  the date of our auditor's report. However, future events or conditions may cause the Group to
  cease to continue as a going concern.

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- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our Audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, the safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Daniel Andrés Jaram'illo Valencia Independent Auditor Professional Card 140779 - T Designated by Ernst & Young Audit S.A.S. TR - 530

Medellín, Colombia February 23, 2022

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# Sura Asset Management S.A. and Subsidiaries Consolidated Income Statement (Stated in thousands of US dollars)

	Notes*	2021	2020
Commission income	5	709,712	633,020
Investment income	6	13,914	1,891
Fair value gains (losses), net	7.2	340	(5,265)
Revenues from legal reserve	7.1	42,027	67,272
Revenues via the equity method from associates and joint ventures, net	8	36,667	39,674
Other operating income	9	7,105	5,116
Operating income - fund and pension management		809,765	741,708
Gross premiums	10	183,401	167,321
Premiums ceded to reinsurers	10	(1,664)	(2,149)
Net premiums	10	181,737	165,172
Revenues from investments backing insurance reserves	6	113,616	11,940
Fair value gains from investments backing insurance reserves, net	7.2	30,840	34,426
Claim expense, net	11	(142,239)	(157,247)
Movements in premium reserves, net	12	(154,162)	(30,798)
Insurance operating margin		29,792	23,493
Selling, general and administrative expense	13	(563,950)	(502,184)
Deferred acquisition costs (DAC)	13	11,780	5,979
Total operating and administrative expense	13	(552,170)	(496,205)
Operating earnings		287,387	268,996
Financial income	14	8,828	10,458
Financial expense	15	(59,151)	(64,249)
Derivative (expense) income, net	16	(1,016)	3,407
Income (expense) from exchange differences, net	17	29,710	(8,816)
Net earnings before income tax from continuing operations		265,758	209,796
Income tax, net	22	(100,262)	(91,193)
Net income for the year from continuing operations		165,496	118,603
Net income (loss) for the year from continuing operations	41	1,970	(1,806)
Net income for the year		167,466	116,797
Attributable to:			
Controlling interest		167,223	116,592
Non-controlling interest		243	205



# Sura Asset Management S.A. and Subsidiaries Consolidated Statement of Other Comprehensive Income (Stated in thousands of US dollars)

	Notes*	2021	2020
Net income for the year		167,466	116,797
Other comprehensive income to be reclassified to profit and loss in subsequent periods:			
Currency translation effect	40	(338,789)	14,588
Net income (loss), from cash flow hedges	19.1	19,067	(1,856)
Income (losses) on foreign investment hedges, net	19.1	14,848	(16,739)
Net loss on debt instruments measured at fair value	40	(69)	(208)
Other comprehensive income to be reclassified to profit or loss in subsequent		(304,943)	(4,215)
years:			
Other comprehensive income that shall not be reclassified to profit and loss in subsequent periods:			
Surplus equity method	40	1,304	331
Revaluations of property, plant and equipment		469	590
Measured actuarial gains corresponding to defined benefit plans	40	(276)	50
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods		1,497	971
Other comprehensive income for the year, after deferred tax		(303,446)	(3,244)
Total comprehensive income for the year, net of deferred tax		(135,980)	113,553
Attributable to:			
Controlling interest		(135,517)	113,337
Non-controlling interest		(463)	216



# Sura Asset Management S.A. and Subsidiaries Consolidated Statement of Financial Position (Stated in thousands of US dollars)

	Notes*	2021	2020
Assets			
Cash and cash equivalents	18	126,056	303,601
Investment portfolio	19.1	2,373,823	2,565,356
Accounts receivable, net	19.1 / 20	112,762	119,437
Reinsurance assets	19.1 / 21	925	991
Current tax	22	6,125	5,803
Financial assets - hedging arrangements	19.1 / 23.1	219,654	74,976
Other assets	24	14,433	15,666
Right-of-Use Assets	25	28,256	37,694
Deferred acquisition costs (DAC)	26	174,038	179,109
Investment properties	27	68,566	76,174
Property and equipment, net	28	39,168	48,134
Goodwill	29	1,100,669	1,244,198
Other intangible assets	29	575,611	683,771
Investments in associates and joint ventures	30	370,186	402,880
Deferred tax assets	22	40	8,871
Assets held for distribution to owners	41	2,305	25,420
Total assets		5,212,617	5,792,081
Liabilities and shareholders' equity, net			
Liabilities			
Accounts payable	19.2 / 31	152,454	202,908
Financial liabilities at amortized cost	19.2 / 33	499	150,151
Right-of-Use liabilities	25	29,611	37,106
Insurance liabilities	34	1,221,192	1,332,608
Reinsurance liabilities	32	713	1,032
Current tax liabilities	22	17,088	16,479
Employee benefits	35	53,963	44,293
Provisions and contingencies	36	10,963	12,457
Deferred income liabilities (DIL)	37	14,592	17,728
Issued bonds	19.2/ 38	852,934	851,751
Deferred tax liability	22	301,008	356,734
Liabilities relating to assets held for distribution to owners	41	226	104
Total liabilities		2,655,243	3,023,351
Equity	39		
Subscribed and paid-in capital		1,360	1,360
Share premium	39d	3,607,651	3,607,651
Other capital reserves		219,471	177,986
Other comprehensive income	40	23,065	(12,278)
Net income for the year		167,223	116,592
Currency translation differences	39b	(1,463,532)	(1,125,206)
Total shareholders' equity		2,555,238	2,766,105
Non-controlling interest	39a	2,136	2,625
Total equity		2,557,374	2,768,730
Total liabilities and shareholders' equity		5,212,617	5,792,081



# Sura Asset Management S.A. and Subsidiaries Consolidated Statement of Cash Flows

(Stated in thousands of US dollars)

	Notes*	2021	2020
Operating activities			
Net income for the year from continuing operations		165,496	118,603
Net income from discontinued operations		1,970	(1,806)
Net income		167,466	116,797
Adjustments to reconcile net income with net cash flows:			
Income tax:	22	100,262	91,193
Depreciation of property and equipment	13 - 28	26,428	23,622
Amortizations of intangible assets	13 - 29	54,418	50,773
Amortizations of Deferred Acquisition Costs (DAC)	26	47,188	48,804
Fair value gains, net		(78,535)	(101,891)
Financial returns at amortized cost		(24,860)	(14,982)
Accrued interest		57,079	62,827
Unrealized exchange differences		(135,479)	26,567
Impairment losses on financial assets		3,485	741
Revenues via the equity method from associates and joint ventures	8	(36,667)	(39,674)
Accrued provisions	36	(840)	146
Adjustments to working capital:			
Decrease (increase) in accounts receivable and other assets		56,004	(30,313)
Increase in deferred acquisition costs (DAC)	26	(58,968)	(54,783)
Decrease in reinsurance assets		66	5,446
Increase (decrease) in technical insurance reserves	34	154,138	(608,542)
(Decrease) increase in accounts payable and other liabilities		(49,790)	88,272
Paid income tax		(115,841)	(101,978)
Net cash flows sourced from (used in) operating activities		165,554	(436,975)
The section of a set office.			
Investment activities		C 174	10.440
Dividends received from associates and joint ventures	20	6,174	19,448
Acquired property and equipment	28	(6,626)	(7,819)
Amounts from sales of property, plant and equipment	9	1,284	-
Sales of financial instruments		1,808,201	3,997,666
Acquired financial instruments	27	(1,854,529)	(3,240,180)
Acquired investment properties	27	(1,605)	(36,679)
Acquired intangible assets	29	(14,925)	(19,119)
Net cash flows (used for) sourced from investing activities		(62,026)	713,317
Financing activities			
Shareholder dividend payments	39	(74,621)	(109,997)
Dividends paid to non-controlling shareholders		(269)	(462)
Loans received	19.2	12,590	460,960
Loans paid	19.2	(149,381)	(484,971)
Paid lease obligations	25	(15,961)	(18,362)
Payments for hedging transactions	19.1	(12,330)	(15,460)
Interest paid	19.2	(41,101)	(58,937)
Net cash flows used for financing activities	10.12	(281,073)	(227,229)
(Decrease) increase in cash and cash equivalents		(179,603)	51,693
Effect of foreign exchange differences on cash and cash equivalents		2,058	(2,580)
Cash and cash equivalents at January 1		303,601	254,488
Cash and cash equivalents at December 31	18	126,056	303,601



# Sura Asset Management S.A. and Subsidiaries Consolidated Statement of Changes to Shareholders' Equity (Stated in thousands of US dollars)

		Issued share capital	Share premium	Other equity reserves	Other Comprehensive Income	Net income for the year	Controlling interest	Non- controlling interest	Total equity
At December 31, 2019	Notes*	1,360	3,607,651	97,619	(1,134,024)	191,320	2,763,926	2,666	2,766,592
Carry-backs				191,320		(191,320)	-		-
Other comprehensive income	40				(3,888)		(3,888)	216	(3,672)
Revenues via equity method - Protección S.A.	8				428	34,869	35,297		35,297
Dividends declared	39			(109,997)			(109,997)	(462)	(110,459)
Withholding tax attributable to shareholders				(1,383)			(1,383)		(1,383)
Other movements				427			427		427
Net income for the year, excluding revenues via equity method from Protección S.A.						81,723	81,723	205	81,928
At December 31, 2020		1,360	3,607,651	177,986	(1,137,484)	116,592	2,766,105	2,625	2,768,730
Carry-backs				116,592		(116,592)	-		-
Other comprehensive income	40				(304,413)		(304,413)	(463)	(304,876)
Equity method - Protección S.A.	8				1,430	32,445	33,875		33,875
Dividends declared	39			(74,621)			(74,621)	(269)	(74,890)
Withholding tax attributable to shareholders				750			750		750
Other movements				(1,236)			(1,236)		(1,236)
Net income for the year, excluding revenues via equity method from Protección S.A.						134,778	134,778	243	135,021
At December 31, 2021		1,360	3,607,651	219,471	(1,440,467)	167,223	2,555,238	2,136	2,557,374

### **NOTE 1** - Corporate Information

Sura Asset Management S.A. was incorporated, under the name of Inversiones Internacionales Grupo Sura S.A. by means of Public Deed No 1548 drawn up September 15, 2011 before the Notary Public No. 14 of the Circuit of Medellin. However, by means of Public Deed No. 783, drawn up May 22, 2012 before Notary Public No. 14 of the Circuit of Medellin, it changed its corporate name to Sura Asset Management S.A.

Sura Asset Management S.A. is a Colombian company holding Taxpayer Identification No. 900.464.054 - 3. Its registered place of business is at Carrera 43 A No. 3 - 101, Medellin, but it is entitled to set up branches, agencies, and offices in other parts of the country as well as abroad, should its Board of Directors so decide. The Company has a term of duration that expires on September 15, 2111.

Its business purpose is to invest in real estate and personal property. In the case of the latter, it may invest in shares, participations or holdings in companies, entities, organizations, funds or any other mechanism recognized by law that allows for the investment of funds. Likewise, it may invest in commercial paper or securities yielding either a fixed or variable income, regardless of whether they are listed on a public stock exchange. In any case, the corresponding issuers and/or investees may belong to either the public or private sectors, both at home and abroad.

Sura Asset Management S.A. is a subsidiary of its parent company Grupo de Inversiones Suramericana S.A. (Grupo Sura), whose registered place of business is in Medellín, Colombia.

The Consolidated Financial Statements of Sura Asset Management S.A. and Subsidiaries correspond to the financial years of 2021 and 2020, beginning on January 1 and ending on December 31 of said periods. These financial statements were approved on February 23, 2022 by the Board of Directors by means of Minutes No. 83.

The Senior Management of Sura Asset Management S.A. and Subsidiaries is responsible for the preparation and fair presentation of these Consolidated Financial Statements in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) as well as the internal controls required for ensuring that these Consolidated Financial Statements are free from any material misstatements, whether due to fraud or error.

Sura Asset Management S.A. and Subsidiaries operate in Colombia as well as certain countries in Latin America and the Caribbean including Chile, Mexico, Peru, Uruguay, Argentina and El Salvador

Sura Asset Management constantly reviews the strategies deployed by its business units so as to maximize shareholder value, which is why we are seeing mergers, spin-offs, new companies being acquired or set up as well as divestitures of former business units so as to be able to fulfill our corporate strategy.

The following is a breakdown of the direct and indirect stakes held in the companies that form part of the Consolidated Financial Statements of Sura Asset Management S.A.:



# <u>2021</u>

Name of Company	Type of Entity	Direct/Indirect Stake	Country
Activos Estratégicos Sura AM Colombia S.A.S.	Holding company	100%	Colombia
Sura Investment Management Colombia S.A.S.	Dedicated to managing investment companies.	100%	Colombia
Sura IM Gestora de Inversiones S.A.S.	Dedicated to managing private capital funds and / or collective portfolios and / or investment vehicles for the purpose of investing in and / or developing and / or managing (Asset Management) and / or handling real estate assets	100%	Colombia
Fiduciaria Sura S.A.	Dedicated to managing traditional and alternative fixed income, equity, infrastructure, real estate and private debt assets.	99.99%	Colombia
NBM Innova S.A.S.	Offering its financial coaching services on a digital platform called " <b>qiip</b> ", using pedagogical, technology- based tools aimed at creating well-being for both companies and private individuals.	100%	Colombia
Sura Asset Management Chile S.A.	Holding company	100%	Chile
AFP Capital S.A.	Dedicated to managing pension funds	100%	Chile
Administradora General de Fondos Sura S.A.	Dedicated to managing investment and mutual funds	100%	Chile
Seguros de Vida Sura S.A.	Dedicated to the life insurance and annuity business.	100%	Chile
Corredores de Bolsa Sura S.A.	Dedicated to buying and selling securities, for its own account or for third parties as well as providing its stock brokerage services	100%	Chile
Sura Data Chile S.A.	Vehicle dedicated to providing data processing services as well as leasing computer equipment	100%	Chile
Sura Servicios Profesionales S.A	Vehicle dedicated to providing business consultancy services.	100%	Chile
Sura Asset Management México S.A. de C.V.	Holding company	100%	Mexico
Sura Art Corporation S.A. de C.V.	Dedicated to collecting Mexican works of art.	100%	Mexico
AFORE Sura S.A. de C.V.	Dedicated to managing investment firms specializing in retirement funds	100%	Mexico
Sura Investment Management S.A. de C.V.	Dedicated to managing investment companies.	100%	Mexico
Pensiones Sura S.A. de C.V.	Dedicated to entering into life insurance agreements for the exclusive handling of its pension insurance (currently in the process of being wound up).	100%	Mexico
Asesores Sura S.A. de C.V.	Dedicated to providing its marketing, advertising and distribution services for both its products and financial services as well as recruiting and training personal, managing payrolls and handling labor relations together with other similar administrative service.	100%	Mexico
Promotora Sura AM S.A. de C.V.	Company providing its marketing and promo services for any type of product	100%	Mexico
Gestión Patrimonial Sura Asesores en Inversiones S.A de C.V.	Dedicated to acquiring, using, negotiating, marketing and making any legal use of any kind of intellectual property, as well as franchises, concessions and authorizations, as permitted by applicable legislation.	100%	Mexico



Name of Company	Type of Entity	Direct/Indirect Stake	Country
NBM Innova S.A de C.V.	Dedicated to providing both individuals and legal entities, all kinds of services for handling, promoting, disseminating and/or marketing any type of goods and services, in its role as a brokerage firm.	100%	Mexico
Proyectos Empresariales Al Sura S.A. de C.V.	Dedicated to providing its savings and investment services.	100%	Mexico
Sura IM Gestora Mexico S.A de C.V.	Dedicated to administering, advising, managing and operating private and/or public capital investment vehicles created through trusts, or other types of legal entities, focusing on the administration of the investments made by said vehicles.	100%	Mexico
Sura Asset Management Perú S.A.	Holding company	100%	Peru
AFP Integra S.A.	Dedicated to managing pension funds on an individual account basis.	100%	Peru
Fondos Sura SAF S.A.C.	Dedicated to managing investment and mutual funds	100%	Peru
Sociedad Agente de Bolsa Sura S.A.	Dedicated exclusively to offering its professional and customary stock brokerage services between buyers and sellers as part of public and private offerings, in accordance with the law.	100%	Peru
Sociedad Titulizadora Sura S.A.	Dedicated to performing its role as trustee with regard to securitization processes, as well as acquiring assets for creating trust funds in order to support issues of securities.	100%	Peru
Sura Asset Management Uruguay Sociedad de Inversión S.A.	Holding company	100%	Uruguay
AFAP Sura S.A.	Dedicated to managing retirement savings funds.	100%	Uruguay
Ahorro Inversión Sura Administradora de Fondos de Inversión S.A.	Dedicated to managing investment funds	100%	Uruguay
Disgely S.A.	Dedicated to industrializing and marketing, in all their respective forms, merchandise, property leases, construction work as well as all forms of services	100%	Uruguay
Corredor de Bolsa Sura S.A.	Dedicated exclusively to offering its professional and customary brokerage services between buyers and sellers as part of public and private offerings, in accordance with the law.	100%	Uruguay
SUAM Corredora de Seguros S.A. de C.V.	Dedicated to all types of insurance and reinsurance activities.	100%	El Salvador
Sura Asset Management Argentina S.A.	Company providing its financial and investment management and consultancy services.	100%	Argentina



# <u>2020</u>

Name of Company	Type of Entity	Direct/Indire ct Stake	Country
Activos Estratégicos Sura AM Colombia S.A.S.	Holding company	100%	Colombia
Sura Investment Management Colombia S.A.S.	Dedicated to managing investment companies.	100%	Colombia
Sura IM Gestora de Inversiones S.A.S.	Dedicated to managing private capital funds and / or collective portfolios and / or investment vehicles for the purpose of investing in and / or developing and / or managing (Asset Management) and / or handling real estate assets	100%	Colombia
Fiduciaria Sura S.A.	Dedicated to managing traditional and alternative fixed income, equity, infrastructure, real estate and private debt assets.	99.99%	Colombia
NBM Innova S.A.S.	Offering its financial coaching services on a digital platform called " <b>qiip</b> ", using pedagogical, technology- based tools aimed at creating well-being for both companies and private individuals.	100%	Colombia
Sura Asset Management Chile S.A.	Holding company	100%	Chile
AFP Capital S.A.	Dedicated to managing pension funds	99.71%	Chile
Administradora General de Fondos Sura S.A.	Dedicated to managing investment and mutual funds	100%	Chile
Seguros de Vida Sura S.A.	Dedicated to the life insurance and annuity business.	100%	Chile
Corredores de Bolsa Sura S.A.	Dedicated to buying and selling securities, for its own account or for third parties as well as providing its stock brokerage services	100%	Chile
Sura Data Chile S.A.	Vehicle dedicated to providing data processing services as well as leasing computer equipment	100%	Chile
Sura Servicios Profesionales S.A	Vehicle dedicated to providing business consultancy services.	100%	Chile
Sura Asset Management México S.A. de C.V.	Holding company	100%	Mexico
Sura Art Corporation S.A. de C.V.	Dedicated to collecting Mexican works of art.	100%	Mexico
AFORE Sura S.A. de C.V.	Dedicated to managing investment firms specializing in retirement funds	100%	Mexico
Sura Investment Management S.A. de C.V.	Dedicated to managing investment companies.	100%	Mexico
Pensiones Sura S.A. de C.V.	Dedicated to entering into life insurance agreements for the exclusive handling of its pension insurance.	100%	Mexico
Asesores Sura S.A. de C.V.	Dedicated to providing its marketing, advertising and distribution services for both its products and financial services as well as recruiting and training personal, managing payrolls and handling labor relations together with other similar administrative service.	100%	Mexico
Promotora Sura AM S.A. de C.V.	Company providing its marketing and promo services for any type of product	100%	Mexico
Gestión Patrimonial Sura Asesores en Inversiones S.A de C.V.	Dedicated to acquiring, using, negotiating, marketing and making any legal use of any kind of intellectual property, as well as franchises, concessions and authorizations, as permitted by applicable legislation.	100%	Mexico
NBM Innova S.A de C.V.	Dedicated to providing both individuals and legal entities, all kinds of services for handling, promoting, disseminating and/or marketing any type of goods and services, in its capacity as a brokerage firm.	100%	Mexico



Name of Company	Type of Entity	Direct/Indire ct Stake	Country
Proyectos Empresariales Al Sura S.A. de C.V.	Dedicated to providing its savings and investment services.	100%	Mexico
Sura IM Gestora México S.A de C.V.	Dedicated to administering, advising, managing and operating private and/or public capital investment vehicles created through trusts, or other types of legal entities, focusing on the administration of the investments made by said vehicles.	100%	Mexico
Sura Asset Management Perú S.A.	Holding company	100%	Peru
AFP Integra S.A.	Dedicated to managing pension funds on an individual account basis.	99.99%	Peru
Fondos Sura SAF S.A.C.	Dedicated to managing investment and mutual funds	100%	Peru
Sociedad Agente de Bolsa Sura S.A.	Dedicated exclusively to offering its professional and customary brokerage services between buyers and sellers as part of public and private offerings, in accordance with the law.	100%	Peru
Sociedad Titulizadora Sura S.A.	Dedicated to performing its role as trustee with regard to securitization processes, as well as acquiring assets for creating trust funds in order to support issues of securities.	100%	Peru
Sura Asset Management Uruguay Sociedad de Inversión S.A.	Holding company	100%	Uruguay
AFAP Sura S.A.	Dedicated to managing retirement savings funds.	100%	Uruguay
Ahorro Inversión Sura Administradora de Fondos de Inversión S.A.	Dedicated to managing investment funds	100%	Uruguay
Disgely S.A.	Dedicated to industrializing and marketing, in all their respective forms, merchandise, property leases, construction work as well as all forms of services	100%	Uruguay
Corredor de Bolsa Sura S.A.	Dedicated exclusively to offering its professional and customary brokerage services between buyers and sellers as part of public and private offerings, in accordance with the law.	100%	Uruguay
SUAM Corredora de Seguros S.A. de C.V.	Dedicated to all types of insurance and reinsurance activities.	100%	El Salvador
Sura Asset Management Argentina S.A.	Company providing its financial and investment management and consultancy services.	100%	Argentina

The following table shows a breakdown of the assets, liabilities, shareholder's equity and earnings for each of the subsidiaries included in the Company's Consolidated Financial Statements at year-end 2021 and 2020:

2021	Assets	Liabilities	Equity	Earnings for the Year
Activos Estratégicos Sura AM Colombia S.A.S.	35	-	35	1
Sura Investment Management Colombia S.A.S.	8,112	46	8,066	(173)
Sura IM Gestora de Inversiones S.A.S. (Formerly Sura Real Estate S.A.S.)	2,603	1,200	1,403	567
Fiduciaria Sura S.A.	2,781	278	2,503	226
NBM Innova S.A.S.	2,765	331	2,434	(2,410)
Sura Asset Management Chile S.A.	847,712	9,975	837,737	118,214
AFP Capital S.A.	770,190	162,945	607,245	90,797
Administradora General de Fondos Sura S.A.	12,001	5,410	6,591	(2,845)

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Seguros de Vida Sura S.A.	1,346,040	1,247,851	98,189	4,153
Corredores de Bolsa Sura S.A.	48,992	32,220	16,772	4,186
Sura Data Chile S.A.	2,858	1,142	1,716	(4)
Sura Servicios Profesionales S.A.	12,258	5,122	7,136	1,171
Sura Asset Management México S.A. de C.V.	360,075	75	360,000	140,792
Sura Art Corporation S.A. de C.V.	11,108	227	10,881	162
AFORE Sura S.A. de C.V.	610,449	132,421	478,028	108,840
Sura Investment Management S.A. de C.V.	33,996	12,365	21,631	(4,355)
Pensiones Sura S.A. de C.V.	2,305	226	2,079	1,618
Asesores Sura S.A. de C.V.	2,310	28	2,282	336
Promotora Sura AM S.A. de C.V.	353	38	315	138
Gestión Patrimonial Sura Asesores en Inversiones S.A de C.V.	870	75	795	(501)
NBM Innova S.A de C.V.	4,117	688	3,429	(4,179)
Proyectos Empresariales Al Sura S.A. de C.V.	11,718	1,146	10,572	(2,658)
Sura IM Gestora México S.A de C.V.	276	144	132	(210)
Sura Asset Management Perú S.A.	38,364	1,482	36,882	12,893
AFP Integra S.A.	340,430	68,737	271,693	33,045
Fondos Sura SAF S.A.C.	15,716	3,522	12,194	1,724
Sociedad Agente de Bolsa Sura S.A.	3,644	518	3,126	(107)
Sociedad Titulizadora Sura S.A.	559	36	523	(159)
Sura Asset Management Uruguay Sociedad de Inversión S.A.	54,739	1,777	52,962	986
AFAP Sura S.A.	28,946	3,477	25,469	6,523
Administradora de Fondos de Inversión S.A. AFISA Sura	1,486	216	1,270	28
Disgely S.A.	17	-	17	1
Corredor de Bolsa Sura S.A.	2,700	612	2,088	(688)
SUAM Corredora de Seguros S.A. de C.V.	74	4	70	10
Sura Asset Management Argentina S.A.	250	126	124	(197)

2020	Assets	Liabilities	Equity	Earnings for the Year
Activos Estratégicos Sura AM Colombia S.A.S.	40	-	40	1
Sura Investment Management Colombia S.A.S.	8,322	314	8,008	271
Sura IM Gestora de Inversiones S.A.S. (Formerly Sura Real Estate S.A.S)	1,542	533	1,009	65
Fiduciaria Sura S.A.	2,704	143	2,561	(233)
NBM Innova S.A.S.	3,666	5	3,661	(280)
Sura Asset Management Chile S.A.	1,029,455	4,141	1,025,314	136,891
AFP Capital S.A.	1,029,456	289,224	740,232	76,816
Administradora General de Fondos Sura S.A.	16,670	5,584	11,086	(585)
Seguros de Vida Sura S.A.	1,460,538	1,345,732	114,806	(181)
Corredores de Bolsa Sura S.A.	44,077	28,158	15,919	167
Sura Data Chile S.A.	3,687	1,598	2,089	62
Sura Servicios Profesionales S.A	13,193	5,790	7,403	681
Sura Asset Management México S.A. de C.V.	362,755	98	362,657	111,013
Sura Art Corporation S.A. de C.V.	11,436	307	11,129	(3)
AFORE Sura S.A. de C.V.	627,377	115,468	511,909	115,555
Sura Investment Management S.A. de C.V.	33,430	16,757	16,673	(4,502)
Pensiones Sura S.A. de C.V.	25,420	152	25,268	(3,122)
Asesores Sura S.A. de C.V.	4,597	2,587	2,010	137
Promotora Sura AM S.A. de C.V.	2,325	623	1,702	124
Gestión Patrimonial Sura Asesores en Inversiones S.A de C.V.	637	54	583	(701)
NBM Innova S.A de C.V.	4,408	249	4,159	(2,041)
Proyectos Empresariales Al Sura S.A. de C.V.	3,951	196	3,755	(5 <i>,</i> 836)
Sura Asset Management Perú S.A.	47,044	1,290	45,754	24,737
AFP Integra S.A.	400,087	72,637	327,450	37,171

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2020	Assets	Liabilities	Equity	Earnings for the Year
Fondos Sura SAF S.A.C.	13,619	2,033	11,586	2,274
Sociedad Agente de Bolsa Sura S.A.	3,696	470	3,226	(527)
Sociedad Titulizadora Sura S.A.	415	-	415	-
Sura Asset Management Uruguay Sociedad de Inversión S.A.	59,101	1,609	57,492	2,597
AFAP Sura S.A.	29,238	3,946	25,292	6,873
Administradora de Fondos de Inversión S.A. AFISA Sura	1,483	229	1,254	55
Disgely S.A.	17	-	17	2
Corredor de Bolsa Sura S.A.	1,996	670	1,326	(1,349)
SUAM Corredora de Seguros S.A. de C.V.	252	10	242	3
Sura Asset Management Argentina S.A.	296	46	250	(186)

The companies included in these consolidated financial statements operate mainly in the financial sector. The following table shows a breakdown of the segment catered to along with the services provided in each of these:



		Segment					
Country	Company	Retirement Savings	Investment Management	Inversiones Sura	Life insurance and Annuities	New Lines of Business	Others
	Products or Services	Fund management services - mandatory pensions and severance	Mutual fund and investment management brokerage services	Voluntary pensions, mutual funds, savings and investment stock brokerage services	Life insurance, annuities and other branches of insurance	Financial coaching services	Corporate and other segments
Colombia	Sura Asset Management S.A.						Х
Colombia	Activos Estratégicos Sura A.M. Colombia S.A.S.						х
Colombia	Sura Investment Management Colombia S.A.S.		Х				
Colombia	Sura IM Gestora de Inversiones S.A.S.		Х				
Colombia	Fiduciaria Sura S.A.		Х				
Colombia	NBM Innova S.A.S.					х	
Chile	Sura Asset Management Chile S.A.						Х
Chile	AFP Capital S.A.	х		Х			
Chile	Administradora General de Fondos Sura S.A.		Х	Х			
Chile	Seguros de Vida Sura S.A.			Х	х		
Chile	Corredores de Bolsa Sura S.A.			Х			
Chile	Sura Chile S.A.						Х
Chile	Sura Servicios Profesionales S.A.						х
Mexico	Sura Asset Management México S.A. de C.V.						Х
Mexico	Sura Art Corporation S.A. de C.V.						Х
Mexico	Afore Sura S.A. de C.V.	х		Х			
Mexico	Sura Investment Management S.A. de C.V.		Х	Х			
Mexico	Pensiones Sura S.A. de C.V.				х		
Mexico	Asesores Sura S.A. de C.V.	х	Х	Х	х		
Mexico	Promotora Sura AM S.A. de C.V.	Х	Х	Х	х		
Mexico	Gestión Patrimonial Sura Asesores En Inversiones S.A De C.V.			Х			
Mexico	NBM Innova S.A de C.V.					х	
Mexico	Proyectos Empresariales AI Sura S.A. de C.V.			Х			
Mexico	Sura IM Gestora México S.A de C.V.		х				
Peru	Sura Asset Management Peru S.A.						Х
Peru	AFP Integra S.A.	Х		Х			
Peru	Fondos Sura SAF S.A.C.		Х	Х			
Peru	Sociedad Agente de Bolsa Sura S.A.			Х			
Peru	Sociedad Titulizadora Sura S.A.			Х			
Uruguay	Sura Asset Management Uruguay Sociedad de Inversión S.A.						х
Uruguay	AFAP Sura S.A.	Х		Х			
Uruguay	Administradora de Fondos de Inversión S.A. AFISA Sura		х	Х			
Uruguay	Disgely S.A.			Х			
Uruguay	Corredor de Bolsa Sura S.A.			Х			
El Salvador	Suam Corredora De Seguros S.A. de C.V.			Х			
Argentina	Sura Asset Management Argentina S.A.		Х				
- 							

\* Insurance policies incorporating savings plans that are offered by Administradora de Fondos de Pensiones and Cesantías Protección S.A. are recognized in the Company's books via the equity method.

Sura Asset Management S.A. and Subsidiaries Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020



### Update on the Simplification of Sura Asset Management S.A.'s Corporate Structure.

No mergers or spin-offs took place in 2021 or 2020

# COVID 19

The World Health Organization reported the first cases of Serious Acute Respiratory Infection (SARI) caused by a new coronavirus (COVID - 19) in Wuhan (China), in last week of December 2019. Later, on March 11, the WHO declared this outbreak to be a pandemic.

The first cases in Colombia, and in all those countries in Latin America where the Group operates, were reported at the beginning of March 2020 and thereinafter, the Governments of these countries have been taking measures to tackle this crisis from the health, social and economic standpoints.

The Company has carried out different initiatives in order to anticipate the effects that this pandemic could have on its subsidiaries and operations.

First and foremost, job preservation and the care of our people have been one of our overarching priorities. During the lockdown period, more than 95% of those employed by our Sura AM subsidiaries in Latin America along with 100% of those belonging to our Holding Company were able to work remotely, thereby facilitating the preventive lockdown measures. Similarly, every protection measure has been taken with our front-line personnel so as to ensure the continuity of our service and the work carried out at our "bricks and mortar" offices. In 2021, in those locations where this was possible, pilot programs began for a gradual return to our offices, as well as the providing flexible work arrangements on a permanent basis.

Strengthening our remote channels and digital tools has been a crucial factor for facilitating access to our clients, who more than ever require guidance, assistance and value-added solutions so as to be able to cope with today's situation.

We also understand that helping to ensure economic growth is essential. Based on the different conditions of each Company and their market environments, various initiatives were carried out to mitigate the economic impact on our business areas and special payment plans were offered to our suppliers and service providers, especially to SMEs in 2020.

This has also been a time when savings and investment products have acquired particular relevance for our clients, this as a means to alleviate the economic effects of the COVID-19 crisis. Similarly, we understand that the exceptional measures taken so that people could withdraw their savings, did indeed provide them with the resources with which to improve their liquidity as well as their capacity to weather the economic impacts of the pandemic However it is important to understand that these measures were only to be taken on an exceptional basis, so as not to affect the long-term savings that guarantee adequate levels of social protection.

During the first months after the pandemic was declared, the Governments of the countries where Sura AM is present defined different lockdown measures, with different degrees of restrictions, this in order to flatten out the contagion curves and not overwhelm the health care services of their respective countries.

As time went on and the world became more aware of the virus, as well as with the gradual progress made with vaccination programs, some countries became more flexible in their measures. In 2021 some countries



where SURA AM operates were more affected than others with second and third waves, thereby partially affecting peoples activities for weeks at a time, due to new lockdowns and mobility restrictions.

The Company was continuously estimating and forecasting its financial results along with the consequent impact on its financial statements given the global health crisis. Throughout all these months that the pandemic lasted, we were able to identify the impact on our countries mainly as a result of the economic and social measures adopted by governments.

Towards the end of 2020 and throughout 2021, we began to see incipient signs of a recovery with our macroeconomic indicators, such as the job numbers, which had a direct impact on our Retirement Savings business.

The impacts identified at year-end 2021 and 2020 are shown below:

# Goodwill impairment and recoverability tests:

Sura Asset Management S.A. continuously monitored the main business variables that could have had significant impacts on the recoverability of the goodwill acquired and the investment made in the different subsidiaries (based on each individual Cash-Generating Unit - CGU).

In spite of the impacts that the pandemic had on our different lines of business during both reporting periods, Senior Management determined, based on valuation models and current risk-adjusted variables, that none of its investments were impaired, and that with the cash flows thus projected, even taking into account a certain amount of decline compared to projections conducted on prior years, the carrying value of the CGUs remains recoverable.

The models used by Sura Asset Management S.A contemplate a 5-year projection for both the Retirement Savings business as well as certain operations on the part of Inversiones Sura and Investment Management and another 10-year projection for the Inversiones Sura and Investment Management lines of business in Peru and Colombia (since these are still at an early stage of development).

# Other long-term assets

In accordance with the Group's policies, recoverability tests were carried out on long-term assets and valuations, such as financial instruments and investment properties.

Other assets that are recorded at fair value were also reviewed and updated in accordance with our accounting policies.

# Other variables:

The Governments of all those countries where we are present implemented different measures to combat the economic impact caused by the lockdowns.

Some of the measures and their corresponding impact on the financial statements are described as follows:

Impact on our Retirement Savings business:

• In 2020, the loss in profitability recorded during the first quarter as a result of the markets' reaction to the COVID-19 crisis was fully recovered by the end of the year. All countries ended the year with



positive returns from their legal reserves And this recovery continued in 2021, in which positive returns were obtained for all countries.

- Impact on member contribution rates and on wage base levels due to the rise in unemployment triggered by the lockdowns and the economic crisis in general: the immediate and direct, worldwide effect of suspending activities due to lockdown measures, has been the temporary shutdown of different companies together with the job losses thereby produced. Notwithstanding the above, towards the end of the year there was a certain recovery with the macroeconomic indicators in all those countries where SURA AM operates, this resulting in improved revenues in the last months. It is worth noting the growth in the regional wage base in 2021 compared to 2020, which resulted in increased fee and commission income.
- In 2021 and 2020, a series of legislative initiatives and government decrees were introduced to reduce the resulting economic impacts, the most significant of which are listed as follows:
  - o Peru:
    - Pension fund contributions suspended: in order to provide greater liquidity to the formally-employed, the Government suspended pension fund contributions in April 2020 as well as the respective fees and commissions for pension fund management firms. The value of this measure came to USD 6,299 thousand<sup>1</sup> in lower income for 2020.

[Emergency Decree 033--2020 issued on 03/27/2020.]

- Pension fund contribution withdrawals 2021:
  - Law No. 31192, passed on May 7, 2021, authorized Pension Fund members to withdraw a maximum of 4 UITs - S/17,600 soles (approximately USD 4,536) from their individual capitalization accounts (ICC). Members could apply for these withdrawals from July 9 through to August 24, 2021. This measure was not applicable to members who qualified for the special early retirement regime due to unemployment (REJA in Spanish).

Based on this decree our Pension Fund Management subsidiary in Peru,AFP Integra, received 1,193,745 applications and paid out S/11,871 millionsolesfrommemberfundsUSD 2.9 trillion²).

- Pension fund contribution withdrawals 2020:
  - Partial withdrawals of up to PEN 2,000 (approximately USD 573<sup>1</sup>) from Individual Capitalization Accounts (ICC): this measure covered all those fund members:
    - Who had not reported contributions in February or March,
    - Who had not reported contributions in the previous 6 months until 03/31/2020,
    - Whose employers had adhered to the Complete Labor Stoppage regime (the employment relationship and wage/salary payments are temporarily suspended)
    - Whose wages are less than PEN 2,400 (approximately USD 687<sup>1</sup>), regardless of whether they are currently working or not.

<sup>&</sup>lt;sup>1</sup>Based on the average exchange rate at year-end 2020.

<sup>&</sup>lt;sup>2</sup>Based on the exchange rate at year-end 2021.



Partial withdrawals of up to 25% of the member's ICC account, amounting to a minimum of PEN 4,300 (USD 1,231<sup>3</sup>) and a maximum of PEN 12,900 (USD 3,693<sup>4</sup>). This measure was passed in May 2020, allowing the corresponding withdrawals to be requested up to 60 days after its enactment. This Law provides for all members to optionally withdraw from the pension system, without necessarily having their jobs suspended or surpassing maximum income limits.

Law 31017 issued 01/05/2020.

- Withdrawals corresponding to 100% of the value of the fund member's ICC, capped at PEN 17,600 (USD 5,039<sup>4</sup>). This measure was passed in November 2020 and applies to people who wish to withdraw up to the aforementioned amount, providing that they had not made any pension contributions during the previous 12 consecutive months until 10/31/2020 or had been diagnosed with cancer, as duly verified by a stateowned health care entity. This decree also allowed people who had not made any contributions in October to make withdrawals capped at PEN 4,400 (USD 1,260<sup>4</sup>).
- Given these legal provisions introduced between the months of April and December 2020, more than 2.5 million requests were received, and pension withdrawals were carried out, these totaling the equivalent of USD 3.3 trillion<sup>4</sup>. It is worthwhile noting that only a part of our income is sourced from assets under management.
- The logistical and operational arrangements required for paying out the value of these withdrawals, in addition to the technological preparation and communications required for this process represented expenses of USD 2,742<sup>5</sup> thousand in 2020 and USD 1,949<sup>6</sup> thousand in 2021.

# • Chile:

- Legal Provisions 2020 and 2021:
  - On 07/24/2020, a decree was issued allowing pension fund members and retirees to withdraw 10% of the funds accruing in their ICCs, that is to say up to a maximum of 150 UFs (Development Units) (approx. USD 6,600<sup>4</sup>). Applications could be submitted until August 2021.
  - In November 2020, additional withdrawals of another 10% were authorized. Applications could be submitted until December 2021.
  - A third 10% withdrawal was approved at the end of April 2021. Applications could be submitted until April 2022.
  - At year-end, almost 3 million requests had been received, and withdrawals for an amount equal to USD 6 trillion<sup>5</sup> were paid out. At yearend, almost 1.8 million requests had been received, and withdrawals for an amount equal to USD 3.8<sup>6</sup> trillion were paid out. Important: the income driver in Chile is 100% salary-based for the Retirement Savings business, so withdrawals did not affect commission income.

<sup>&</sup>lt;sup>3</sup>Based on the average exchange rate at year-end 2021.

<sup>&</sup>lt;sup>4</sup>Based on the exchange rate at year-end 2020.

<sup>&</sup>lt;sup>5</sup>Based on the average exchange rate at year-end 2021.

<sup>&</sup>lt;sup>6</sup>Based on the exchange rate at year-end 2021.



- The logistical and operational arrangements required for paying out the value of these withdrawals, in addition to the technological preparation and communications required for this process, represented expenses amounting to USD 5,400<sup>7</sup> thousand in 2020 and USD 1,697 thousand <sup>8</sup> in 2021
- Mexico:
  - Here, the Mexican regulators allowed pension fund members to make withdrawals under the previously existing rules and regulations for unemployment withdrawals. Our Pension Fund Management firm in this part of the world, AFORE Sura Mexico, paid out the equivalent of USD 85 million in pension withdrawals in 2020<sup>8</sup> and USD 84 million in 2021<sup>9</sup>.
- Colombia: (The results of our Colombian pension fund management firm, Proteccion are recorded through revenues obtained via the equity method.)
  - Legislative Decree 558 of 2020, issued on 04/15/2020, which dictated the suspension of contributions to the General Pension System for the months of April and May 2020, as well as the transfer to Colpensiones (the Colombian Government's own pension fund management firm) of the portfolio of pensioners belonging to the programmed retirement plan who receive a pension allowance equivalent to the current legal monthly minimum wage, was declared unconstitutional by the Constitutional Court of Colombia on 07/23/2020, thereby overruling said legislative decree.
  - These measures did not generate any impact on the revenues obtained by Proteccion, and employers must make up the contributions they failed to make in the corresponding months in the individual accounts of their employees in such a way and at such a time that has still to be decided by the Colombian Government.
  - Furthermore, through decree 488/2020, measures were issued as part of a state of emergency, so that workers could make monthly withdrawals amounts from their severance accounts allowing them to compensate for their lower levels of income. As a result of this decree, withdrawals were paid amounting to USD 268.4<sup>9</sup> million in 2020 (updated figure), and USD 218.17 million in 2021<sup>10</sup>.

The Sura Investment and Investment Management lines of business:

• Clients found attractive investment and savings alternatives in this segment's portfolios. This line of business obtained positive net fund flows, which, together with the rates of return obtained, produced a growth in managed assets of 11.3% (9.6% en 2020), these amounting to USD 12.5 trillion.

<sup>&</sup>lt;sup>7</sup>Based on the average exchange rate at year-end 2021.

<sup>&</sup>lt;sup>8</sup>Based on the exchange rate at year-end 2020.

<sup>&</sup>lt;sup>9</sup>Based on the exchange rate at year-end 2021.



• The recovery of the financial markets along with our on-line accessibility strategies that allowed us to maintain our levels of business performance in spite of the lockdown measures, thereby driving growth in these segments in 2021 and 2020, with a double-digit growth recorded in 2021.

In 2021, we continued to implement strategies to contain our operating and administrative expenses while driving efficiencies among all our Subsidiaries. There were some non-recurring effects unrelated to the pandemic that affected operations in some countries and led to a consolidated growth in expense of 9.16%.

In 2021, the resilience and diversification of SURA AM's different lines of businesses was amply evident, since despite the continuing ravages of the pandemic, our sound financial position and a recovery with our macroeconomic indicators resulted in a growth of 4.01% in our operating earnings.

# **NOTE 2** - Main accounting policies and practices

# 2.1. Basis for Preparing and Presenting the Financial Statements

The Consolidated Financial Statements of Sura Asset Management S.A., and Subsidiaries have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). These Consolidated Financial Statements include all the Group's entities that form part of Sura Asset Management S.A.'s scope of consolidation regardless of their activity, form of business organization and nationality.

At year-end 2021 and 2020, in addition to meeting the requirements of IAS 1 - Presentation of the Financial Statements, our Statement of Financial Position is shown in a summarized form with regard to the level of assets and liabilities by order of liquidity this to facilitate the reading of said Statement. However more detailed information is provided for the respective current and long-term portions in the disclosures that support the figures stated in said financial statement.

These Consolidated Financial Statements have been prepared using the historic cost method, except for investment properties, land, buildings and financial instruments which were measured at their fair value with the changes posted in the income and other comprehensive income accounts together with those measured at their amortized cost. The consolidated financial statements are presented in US dollars with amounts being rounded up or down to the nearest thousand (USD 000) except when otherwise stated.

Generally speaking, the historic cost method is based on the fair value of the transactions carried out. Their fair value is equal to the market price that would be received or paid should the asset or liability be sold or otherwise transferred.

In estimating the fair value of an asset or liability, the Company takes into account the same characteristics of the asset or liability that market participants would consider when setting the price of the asset or liability in question on the date the value of such is measured. The fair values arrived at for measurement and/or disclosure purposes in these Consolidated Financial Statements were determined on this basis.



Also, for financial reporting purposes, fair value measurements are classified as Level 1, 2 or 3 based on the degree to which the inputs to fair value measurements are observable as well as the importance of such inputs for measuring fair value in their entirety (see Note 42).

Assets and liabilities have been converted to US dollars using the exchange rates applicable at year-end 2021 and 2020 respectively; equity was converted using the historic exchange rate and the income accounts using the average exchange rate for the year in question.

Country	Currency	Year-End Rate	Average Rate	Year-End Rate	Average Rate
		2021	2021	2020	2020
Chile	CLP	853.50	760.04	702.47	791.59
Mexico	MXN	20.61	20.29	19.86	21.49
Peru	PEN	3.99	3.88	3.62	3.49
Uruguay	UYU	44.70	43.57	42.48	42.05
Colombia	COP	3,981.16	3,743.09	3,432.50	3,693.36
Argentina	ARG	103.05	95.10	84.71	70.63
El Salvador	USD	1.00	1.00	1.00	1.00

The Consolidated Financial Statements show comparative information corresponding to the financial years of 2021 and 2020.

# Reclassifications

Some of the figures and disclosures in the Statement of Income ending on December 31, 2020 were reclassified with respect to those presented at that date for purposes of better presentation and comparison. Sura Asset Management S.A.'s Senior Management considers that these adjustments do not affect the reasonability of the information:

	Initially Stated 2020	Changes	2020 Re-Stated
Fee and commission income	633,020	-	633,020
Investment income	909	982	1,891
Fair value gains (losses), net	(4,919)	(346)	(5,265)
Revenues from legal reserves	67,272	-	67,272
Revenues via the equity method from associates and joint ventures, net	39,674	-	39,674
Other operating income	5,116	-	5,116
Operating income - fund and pension management	741,072	636	741,708
Gross premiums	167,321	-	167,321
Premiums ceded to reinsurers	(2,149)	-	(2,149)
Net premiums	165,172	-	165,172
Revenues from investments backing insurance reserves	11,940	-	11,940
Fair value gains from investments backing insurance reserves, net	34,426	-	34,426
Claim expense, net	(157,247)	-	(157,247)
Movements in premium reserves, net	(30,798)	-	(30,798)
Insurance operating margin	23,493	-	23,493
		-	
Selling, general and administrative expense	(502,184)	-	(502,184)



	Initially Stated 2020	Changes	2020 Re-Stated
Deferred acquisition costs (DAC)	5,979	-	5,979
Total operating and administrative expense	(496,205)	-	(496,205)
Operating earnings	268,360	636	268,996
Financial income	10,440	18	10,458
Financial expense	(64,249)	-	(64,249)
Derivative income (expense), net	3,407	-	3,407
Income (expense) from exchange differences, net	(8,162)	(654)	(8,816)
Net earnings before income tax from continuing operations	209,796	-	209,796
Income tax, net	(91,193)	-	(91,193)
Net income for the year from continuing operations	118,603	-	118,603
Net income (loss) for the year from discontinued operations	(1,806)	-	(1,806)
Net income for the year	116,797	-	116,797
Attributable to:			
Controlling interest	116,592	-	116,592
Non-controlling interest	205	-	205

In keeping with Grupo Sura's accounting policies, in 2021 certain changes were made to groupings in the Statement of Financial Position. Here it was necessary to group and re-group certain items, and to maintain the comparability of both periods. These changes were also applied to the Statement of Financial Position for 2020, as shown below:

	Initially Stated 2020	Changes	2020 Re-Stated
Assets			
Cash and cash equivalents	304,495	(894)	303,601
Investment portfolio	2,565,356	-	2,565,356
Accounts receivable, net	110,009	9,428	119,437
Reinsurance assets	991	-	991
Current tax	15,231	(9,428)	5,803
Financial assets - hedging transactions	74,976	-	74,976
Other assets	14,772	894	15,666
Right-of-Use Assets	37,694	-	37,694
Deferred acquisition costs (DAC)	179,109	-	179,109
Investment properties	76,174	-	76,174
Property and equipment, net	48,134	-	48,134
Goodwill	1,244,198	-	1,244,198
Other intangible assets	683,771	-	683,771
Investments in associates and joint ventures	402,880	-	402,880
Deferred tax assets	8,871	-	8,871
Assets held for distribution to owners	25,420	-	25,420
Total assets	5,792,081	-	5,792,081
Liabilities and shareholders' equity, net			
Liabilities			
Accounts payable	213,520	(10,612)	202,908
Financial liabilities at amortized cost	150,151	-	150,151
Right-of-Use liabilities	37,106	-	37,106



	Initially Stated 2020	Changes	2020 Re-Stated
Insurance liabilities	1,312,869	19,739	1,332,608
Reinsurance liabilities	-	1,032	1,032
Current tax liabilities	26,366	(9,887)	16,479
Employee benefits	44,293	-	44,293
Other liabilities	272	(272)	
Provisions and contingencies	12,457	-	12,457
Deferred income liabilities (DIL)	17,728	-	17,728
Issued bonds	851,751	-	851,751
Deferred tax liability	356,734	-	356,734
Liabilities relating to assets held for distribution to owners	104	-	104
Total liabilities	3,023,351	-	3,023,351
Equity			
Subscribed and paid-in capital	1,360	-	1,360
Share premium	3,607,651	-	3,607,651
Other capital reserves	177,986	-	177,986
Other comprehensive income	(12,278)	-	(12,278)
Net income for the year	116,592	-	116,592
Currency translation differences	(1,125,206)	-	(1,125,206)
Total shareholders' equity	2,766,105	-	2,766,105
Non-controlling interest	2,625	-	2,625
Total equity	2,768,730	-	2,768,730
Total liabilities and shareholders' equity	5,792,081	-	5,792,081

# 2.2. Basis of consolidation

The Consolidated Financial Statements include the financial statements of Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 Control is gained when the company:

- Exercises power over the subsidiary.
- Is exposed or entitled to variable returns corresponding to the stake held in the subsidiary.
- Is able to use its power over the subsidiary to influence the value of investor returns to be paid.

The Company reevaluates whether it controls a subsidiary or not if the current facts and circumstances indicate any change to one or more of the three aforementioned aspects.

Should the Company hold less than the majority of the voting rights of a subsidiary, it can nevertheless maintain power over the subsidiary if its voting rights are sufficient to provide the practical ability to unilaterally direct the subsidiary's activities. The Company considers all relevant facts and circumstances in assessing whether or not its voting rights in an subsidiary are sufficient to constitute power over such, including:

- The extent of the voting rights held in the investee company with regard to the size and dispersion of those held by other vote-holders.
- Potential voting rights held by the company, other vote holders or other parties.
- Rights under other contractual arrangements, and



• All additional facts and circumstances indicating that the company has, or does not have, the current ability to direct the investee's activities, at the time the decisions should be made, including voting patterns at previous shareholder meetings.

The consolidation of the corresponding accounts begins when the Company obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. More specifically, the income and expense corresponding to a subsidiary that was either acquired or divested during the year are included in the Consolidated Income and Other Comprehensive Income Statements from the date the Company obtains control until the date when the Company gives up control over the subsidiary.

The corresponding profit or loss and each component of other comprehensive income is attributed to the owners of the company as well as to non-controlling interests. Total comprehensive subsidiary income is attributed to the owners of the Company as well as any non- controlling interests even if this results in a deficit for the non-controlling interests.

Subsidiary financial statements are prepared for the same reporting period as those of the parent company, using uniform accounting policies. All balances, investments, transactions, profits and losses arising from transactions between Sura Asset Management S.A. and Subsidiaries, including dividends, are eliminated in their entirety. Total comprehensive income from a subsidiary is attributed to minority interests, even if a debit balance is involved.

A change in the ownership stake held in a subsidiary that does not involve a loss of control, is accounted for as an equity transaction. Any difference between the adjustment made to the non - controlling interest and the consideration paid or received is directly recognized in the equity accounts and attributed to the owners of the Company. Should Sura Asset Management S.A. lose control of a subsidiary, it would:

- Derecognize the subsidiary's assets (including goodwill) and liabilities.
- Derecognize the book value of minority interests.
- Derecognize the accumulated currency translation effect as posted under net equity.
- Recognize the fair value of the consideration received for the transaction.
- Recognize the fair value of any retained investment.
- Recognize any surplus or shortfall obtained in the income accounts.
- Reclassify to either the income accounts or retained earnings, as applicable, the portion corresponding to the controlling company with regard to the items previously recognized in other comprehensive income.

# 2.3 Summary of main accounting policies

In preparing the Consolidated Financial Statements the following accounting policies have been applied for Sura Asset Management S.A. and Subsidiaries:

# a) Classification of Products under IFRS 4

In classifying its insurance portfolios Sura Asset Management takes into consideration the following criteria as stipulated in IFRS 4:



- i. Insurance Contracts: are all those contracts where the company (the insurer) has accepted significant insurance risk from the counterparty (the policy holder) by agreeing to pay compensation in the case of any uncertain future event adversely affecting the policy holder. A significant insurance risk is considered to exist when the benefits to be paid out, should the insured event occur, differ to a substantial extent from those that would otherwise be paid out in the absence of such. Insurance risk component is more significant.
- ii. **Investment contracts:** are those contracts where the policy holder transfers significant financial risk as opposed to insurance risk.. The definition of financial risk includes the risk of any future change in one or any combination of the following variables: interest rates, prices of financial instruments, commodity prices, exchange rates, price or rate indexes, credit risk or credit risk index or any other non-financial variable, as long as said variable is not specific to one of the parties to the contract.

Sura Asset Management's insurance company does not possess any contracts that could be classified as investment contracts.

At the end of the reporting period in question, Sura Asset Management S.A.'s insurance company did not hold any products carrying discretionary profit-sharing plans in its portfolios. These are understood to be contracts that grant the policy-holder participation rights in the profits obtained from assets over and above the guaranteed profits to be distributed; this at the discretion of the insurer with regard to the date on which these are to be paid and their corresponding amounts.

Under IFRS 4, as relating to insurance contracts, the insurer may continue using non-uniform accounting policies for subsidiary insurance contracts (as well as for deferred acquisition costs and related intangible assets). Although IFRS 4 does not relieve the Group from having to comply with certain requirements implicit to the criteria set out in paragraphs 10 to 12 of IAS 8.

Specifically, the Company:

- i. Shall not recognize provisions for future claims as a liability when these arise from insurance contracts that were nonexistent at end of the reporting period (such as catastrophe and equalization provisions).
- ii. Shall perform adequacy tests on liabilities.
- iii. Shall remove an insurance contract liability (or a portion thereof) from its statement of financial position when, and only when, the obligation specified in the contract is discharged or canceled or expires.
- iv. Not compensate (i) reinsurance assets with related insurance liabilities, or (ii) income or expense from reinsurance contracts along with the respective income or expense from related insurance contracts.
- v. Shall take into consideration whether any impairment has occurred with its reinsurance assets.

Insurance risk is significant only if an insured event could cause an insurer to pay a significant amount in additional benefits under any scenario. Additional benefits relate to amounts that exceed those that would be paid if an event did not occur. A significant risk analysis is performed on a contract-by-contract basis.



According to the characteristics of our products, the portfolio is classified under the concept of an insurance contract. It is important to mention that, once a contract is classified as an insurance contract, said classification is maintained for the duration of such, even when the corresponding insurance risk is significantly reduced during its term.

These products are currently available in Chile

Permitted practices and policies include performing compulsory liability adequacy and impairment tests on reinsurance assets. Prohibited practices include setting up catastrophic reserves, maintaining or setting up contingent or equalization reserves and offsetting reinsurance assets and liabilities

# b) Reinsurance

Sura Asset Management S.A.'s insurance company, who has provided a specific coverage as part of an insurance contract entered into in exchange for a premium, may transfer some of the risk to another insurer, thus sharing the insured risk as well as a portion of the premium received.

Sura Asset Management S.A. determines the assets arising from ceded reinsurance contracts as the net contractual rights of the cedent in a reinsurance contract.

At least once a year, at the end of each reporting period, Sura Asset Management S.A. evaluates and monitors the changes in the level of exposure to reinsurance credit risk. When recognizing a reinsurance asset (when first ceded), an adequacy test is performed on this type of asset through every reinsurance contract thus transferred where the cedent reduces its value in books and recognizes an impairment loss in the income accounts.

A reinsurance asset is impaired if, and only if:

- There exists objective evidence, as a result of an event that occurred after the initial recognition of the reinsurance asset, that the cedent may not receive all the amounts owing in accordance with the terms and conditions of the respective contract
- This event has an effect that can be reliably measured based on the amounts that the cedent shall receive from the reinsurer.

The following may not be offset:

- Reinsurance assets against liabilities corresponding to the insurance contract
- The income or expense arising from reinsurance contracts against the corresponding income or expense obtained from or incurred by the corresponding insurance contracts.

The Reinsurance assets are assessed for impairment on a regular basis should any event arise that could cause an impairment to such. A trigger factor is considered to be the track record maintained in collecting from specific reinsurers when delays in honoring their commitments of 6 months or more are produced, this attributable to a credit event affecting the reinsurer.



### c) Insurance contract reserve liabilities

Provisions for insurance and life annuities are recognized when signing the respective contracts and receiving the corresponding premiums. Provisions for insurance (excluding life annuities) are calculated as the estimated value of future commitments with policy-holders including expenses relating to the payment of claims based on the valuation assumptions used. In the case of life annuities, the mathematical reserve is calculated as the present value of commitments to policy-holders including the direct costs of handling the policy. Provisions may be calculated based on the assumptions held at the time the policy is issued or on the date such provisions are calculated, or assumptions have been updated as a result of periodic reviews. Assumptions regarding mortality rates, expense and returns are evaluated at regular intervals to ensure that they remain valid. Furthermore, the assumptions used may be re-evaluated between review schedules if an adequacy test shows that the reserve is not sufficient to cover future benefits. Consequently, the overriding principle is to maintain valid assumptions at the time policies are issued while conducting periodic reviews to conform their ongoing accuracy and / or performing adequacy tests to confirm that the reserves held are sufficient.

Provisions for insurance contracts include:

#### - Provisions for the savings components corresponding to life insurance policies

These are the values corresponding to the Unit-Linked type of insurance funds and / or the Universal Life Insurance (including Flex) funds.

#### Claim reserves

These are calculated on a case-by-case basis or using an experience-based approach and include both the expected ultimate obligation corresponding to the claims that have effectively been reported to the company, as well as claims incurred but not reported (IBNR) together with the handling costs of future claims. These technical reserves are evaluated each year using standard actuarial techniques. Also, Sura Asset Management S.A. and Subsidiaries records expense for losses that have been incurred but not yet been reported in their IBNR reserves.

#### Mathematical insurance reserves (excluding annuities)

Insurance reserves are calculated on the basis of a prudent prospective actuarial method, taking into account the current terms and conditions of the insurance contracts issued. Specific methodologies may be used by business units to reflect local regulatory requirements and practices for products that are specific to the local markets.

These reserves are calculated based on assumptions regarding mortality and morbidity rates, expenditure, return on investment and policy duration, These assumptions are made on the date the policy is issued and are reviewed constantly throughout the life of the policy. If the assumptions remain valid they are not modified, but should there be any departure from such, the change is recognized in the event of losses only in the case of insufficient reserves (Liability Adequacy Testing).

The liability is determined as the sum of the present value of expected future earnings, claim and policy handling expense, options and guarantees, and the returns on investment of the assets underlying these liabilities, which directly relate to the contract, less the discounted value of expected premiums required to meet future payments based on the valuation hypothesis used.

On the other hand, Insurance liabilities consist of the provision set up for unearned premiums and quality shortcomings, as well as claims, including estimated claims that have not yet been reported to Sura Asset Management S.A.



Adjustments to these liabilities at each reporting date are recognized in the income accounts. Liabilities are derecognized when the contract expires or is otherwise discharged or canceled.

# Mathematical life annuity reserves

Life annuity reserves are calculated based on the present value of future earnings from the contract and direct operating expenses that the company incurs in paying its contractual obligations. The present value is discounted based on the implicit rate applicable when the life annuity is issued which is equal to that used to match the technical reserve at the time of issuing the annuity with the premium received minus sales commissions

The implicit rate is maintained throughout the life of the policy, unless a periodic review of the assumptions used show a change in said rate or the corresponding reserves become insufficient as evidenced by a liability adequacy test

These reserves are calculated using mortality, morbidity and expenditure assumptions, These assumptions are made on the date the policy is issued and are reviewed constantly throughout the life of the policy. If the assumptions remain valid they are not modified, but should there be any departure from such, the change is recognized in the event of losses only in the case of insufficient reserves (Liability Adequacy Testing).

Adjustments to these liabilities at each reporting date are recognized in the income statement. Liabilities are derecognized when the contract expires, or is otherwise discharged or canceled

# Ongoing Risk Reserves

Ongoing risk or unearned premium reserves are set up for short-term insurance policies (both group and individual) in which the premium payment frequency differs from the effective coverage term and therefore a premium has been received for a future risk, which must be provisioned. The provision is determined on the basis of paid premiums net of expense and is amortized over the term of coverage.

# - Provisions for the savings components corresponding to life insurance policies

Provisions for insurance and life annuities are recognized when signing the respective contracts and receiving the corresponding premiums. These provisions are recognized at fair value (price excluding transaction expense directly attributable to issuing the policy). Subsequent to initial recognition, both investments and provisions are recognized at fair value through profit and loss.

Deposits and withdrawals are recorded as adjustments to the provision on the statement of financial position.

Fair value adjustments are recorded at each reporting date and are recognized on the income statement. The fair value of unit-linked contracts is determined on the amount of units allocated to each fund on the reporting date and the unit price of each fund unit at this same date. In the case of Universal Life (including flexible) insurance contracts, their fair value is determined as the value of the account, including credited interest based on the terms and conditions of the policy.

# - Liability Adequacy Tests

At the end of each reporting period, an adequacy test is performed on net DAC reserves. This test is performed in keeping with Sura Asset Management S.A.'s principles and policy guidelines, which are based on international accounting standards currently in force.



If the provisions are found to be insufficient to cover the Company's obligations with policy-holders as well as expected future expense, these are duly adjusted charging the results for the period, first with the accelerated release of DAC and should this not be sufficient an additional reserve is set up.

In performing this adequacy test on reserves, future contractual cash flows are used based on the best estimates available. Said cash flows are based on both assets and liabilities over time and are discounted using the rate of return associated with the investment portfolio backing the provisions as well as the Company's reinvestment assumptions

The methodology using in performing adequacy tests on reserves and assumptions include the following:

- Projecting contractual cash flows using assumptions based on the best estimates available at the time these are forecast. These assumptions are periodically reviewed and approved by the Sura Asset Management S.A.'s Models and Assumptions Committee.
- Drawing up scenarios for rates of return (bearing in mind the individual investment divestiture dynamics of each of the Company's subsidiaries).
- Discounting flows from obligations (in order to obtain the current value of these same).
- However, in the case of Chile, which holds non- symmetrical contracts (for example: flexible contracts with guaranteed rates), stochastic projections are drawn up so as to proceed to calculate the 50th percentile.

The assumptions used to gauge the reserve adequacy tests that are performed include the following:

- Operating Assumptions:
- Exit rates, partial surrenders, payment collection factors: an experience-based analysis is periodically performed so as to be able to include the most recent behavioral patterns within the corresponding assumption. Analyses are performed on families of similar products.
- Operating Expense: operating expense assumptions are reviewed every year taking into account the best estimated expense (based on portfolio volume and levels of expenditure). The Company's annual strategic planning forms an important tool for gauging these assumptions.
- Mortality tables: since the Company does not have enough experience for drawing up its own tables, in the case of its life insurance portfolio, the assumptions used are based on the mortality tables provided by the reinsurer.
- Financial assumptions: the reinvestment model provides scenarios for rates of return based on updated assumptions both on a market as well as investment level at the end of the reporting period. The assumptions obtained from the reinvestment model include:
- Scenarios for Government Zero Coupon Rates; used in conjunction with the spread index in order to appraise the value of the assets held for investment / reinvestment purposes.
- Projected Spread Index: applicable to zero coupon rates.
- Multiplicative Spread Factor.
- Depreciation Factor: applicable to real estate and equity securities.
- Projected Asset and Liability Flows.



## d) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the amount of consideration transferred, which is recorded at fair value on the date of the corresponding acquisition, as well as the amount of any non-controlling interest held in the acquired company, should this be the case.

Upon allocating the purchase price, tangible net assets and acquired intangible assets (with both a definite and indefinite useful life) are identified and appraised, so as to reconcile the value paid with the value of the Company's net assets (both tangible and intangible).

GW = VP - ANA + I(+/-) T.

GW: Goodwill (residual value).

VP: Value Paid. Including the cash price paid and any future disbursements.

ANA: Acquired Net Assets at their market value

I: Intangible assets (client relations, trademarks, leases over/below their market value, others)

T: Deferred tax

In appraising the value of intangible assets acquired as part of business combinations, the methodologies used are as follows:

- The income approach: present value of the cash flows attributable to intangible assets.
- The "Relief from Royalty "method: this method of appraising the value of intangible assets consists of estimating the market value of the intangible asset in question as the present value of future savings from expected annual payments of royalties, generated by the fact of being the owner of the asset.
- The "Multi-period Excess Earnings Method (MEEM)": this valuation method is based on the principle that the value of an intangible asset is equal to the present value of incremental flows of funds after tax attributable to the asset in question, after deducting the charges for the cost of capital invested or the charge corresponding to supporting assets (tangible and intangible).
- The Incremental Flow Method: this method represents the present value of additional income or cash flows that the intangible asset enables its holder to obtain (e.g., price premiums or cost reductions).
- The Market Approach: this the process whereby the value of an intangible asset is established based on a comparison with the value resulting from actual market purchases and sales of comparable intangible assets. This requires performing an analysis of intangible assets recently bought or sold, and then comparing their characteristics with those of the asset in question.
- The Cost Approach Method: a valuation technique based on the asset's replacement cost less adjustments for depreciation, amortization and obsolescence. This approach is used preferably when the asset can easily be replaced and when the replacement cost can be reasonably determined. It is used more frequently for assets that are not a direct source of cash flows for the entity, such as its workforce, internally developed software, websites.

Sura Asset Management S.A. applies the income approach in assessing the value of intangibles that are acquired as part of business combinations. On the other hand, the Multi-Period Excess Earnings Method



(MEEM) is used to appraise the Company's client relationships whereas the relief from royalty method is applied to the Company's trademarks.

For each business combination, Sura Asset Management S.A. and Subsidiaries choose whether to appraise the value of non- controlling interest in the acquired company, as the proportional share of the identifiable net assets acquired or at their fair value. Acquisition costs are charged as expense during the periods in which they are incurred, and the services have been received.

When Sura Asset Management S.A. acquires a business, it assesses the identifiable assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and other relevant conditions existing on the date the business is acquired. This includes separating embedded derivatives in the acquired company's main contracts.

Should the business combination be carried out in stages, the stakes previously held in the acquired company's equity are measured at fair value on the acquisition date and the resulting gains or losses are recognized on the income accounts.

Any contingent consideration that must be transferred by the acquirer is recognized at fair value at the acquisition date. Contingent considerations which classify as financial assets or liabilities under IFRS 9 - Financial Instruments: Recognition and Measurement", are recognized and measured at fair value, and any changes to such are posted as a profit or loss or as a change to other comprehensive income.

In cases where the contingent considerations do not fall under the scope of the IFRS 9, these are measured in accordance with the applicable IFRS. Should the contingent consideration be classified as net equity this is not measured, and any subsequent settlement is recorded in net equity.

Goodwill is initially measured at cost, as the excess between the sum of the consideration thus transferred and the amount recognized for non-controlling interest in respect of net identifiable acquired assets and net liabilities assumed. Should the fair value of the net acquired assets exceed the value of the consideration transferred, the difference is recognized in the income accounts.

After initial recognition, goodwill is carried at cost less any accumulated impairment losses.

For the purpose of impairment testing, and as of the date when acquired, the goodwill from a business combination is assigned to each cash-generating unit belonging to Sura Asset Management S.A. and Subsidiaries that is expected to benefit from the business combination in question, regardless of whether other assets or liabilities belonging to the acquired company have been previously assigned to those units.

When goodwill forms part of a cash-generating unit and a portion of that unit's operations is derecognized, the goodwill associated with these divested operations is included in the book value of the operation in question when determining the gain or loss obtained on such disposal. The goodwill derecognized in these circumstances is measured based on the relative values of the operation thus divested and the portion of the cash -generating unit retained.



#### e) Intangible assets

The cost of intangible assets acquired through business combinations is posted at fair value on their respective acquisition dates. After initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment loss.

Intangible assets with finite useful lives are amortized over their useful economic life and assessed to determine any impairment to such whenever there is an indication that the intangible asset may have suffered such deterioration.

Intangible assets with indefinite useful lives are not amortized but are tested every year to determine whether they have suffered any impairment to their value, either individually or at the level of the cash-generating unit to which they were assigned.

An indefinite useful life is assessed and reviewed on a yearly basis in order to determine whether this is still appropriate, if not, the change in their useful lives from indefinite to finite is made on a prospective basis.

The useful life and amortization method are reviewed by Senior Management, at least at the end of each reporting period on the basis of expected future economic benefits for the components of intangible items.

The useful lives of intangible assets are as follows:

	Estimated useful life
Client relations	Between 4 and 30 years
Acquired goodwill	Indefinite
Trademarks	Indefinite
Contracts and licenses	17 years
Software *	Between 1 and 5 years

\* Not acquired as part of the business combination.

The estimated indefinite useful life in the case of trademarks is determined based on their ability to survive over time, in terms of their market recognition, as well as the future flows these represent. Also, there are no restrictions existing on the right to their use and enjoyment.

Gains or losses arising from derecognizing an intangible asset are measured as the difference between the net income obtained from the sale and the carrying amount of the asset in question and these are recognized in the income accounts when said asset is derecognized.

## f) Impairment of non-financial assets

Pursuant to that stipulated in IAS 36 - Impairment of assets, the carrying value of these should not exceed the recoverable value thereof, and any impairment to said value is recognized when the situation arises.

Consequently, Sura Asset Management S.A. as well as its Subsidiaries and Associates conduct annual reviews of their non-financial assets in order to ascertain any impairment to such.



Non-financial assets are classified according to their expected useful life:

- Assets with indefinite useful lives, for example, the goodwill determined in a business combination. With this type of asset, and in the light of these not being depreciable, a recoverability test is performed on a yearly basis.
- Assets with definite useful lives, such as fixed assets and long-term Right-of-Use assets such as customer relationships. Considering the fact that these assets are depreciated or amortized, recoverability tests are performed if there is any evidence of impairment.

Indications that impairment has occurred include:

- A significant decrease in the market value of the asset in question as a result of normal use or with the passing of time.
- Significant changes having an adverse effect on either the company or the asset's respective market, in terms of the corresponding economic, legal, technological and market conditions.
- Changes in market interest rates or other rates of return that significantly affect the calculation of the discount rate used for determining the value in use of the asset in question.
- The book value of the entity's net assets is greater than the estimated fair value of the entity as a whole.
- Evidence of obsolescence or physical damage sustained by the asset in question.
- Changes in the use of the goods, producing a deterioration in these.
- Expected operating losses (idle capacity, scheduled outages, restructuring or disposing of assets).
- the asset's economic output lower is than expected; its maintenance OPEX is higher than expected, greater operating needs, negative operating margins or flows associated with asset in question, etc.).

Whenever there are indications of an impairment as previously stated, or whenever annual impairment tests must be carried out on an asset, Sura Asset Management S.A. and Subsidiaries estimate the recoverable value of said asset. The recoverable value of an asset corresponds to the higher of (i) its fair value less disposal costs, whether or not this is an asset or a cash-generating unit and (ii) its value in use. An asset's recoverable value is determined on an individual basis, except when the asset in question does not produce cash flows that are largely separate from those from other assets. When the book value of an asset or a cash-generating unit exceeds its recoverable value, the asset is considered as impaired and its carrying value is reduced to its recoverable value.

In order to determine an asset's value in use, its estimated cash flows are discounted at their present value by applying the pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The recoverable amount is highly sensitive to the discount rate used in the cash flow discount model, as well as the expected future flows and the growth rate used for extrapolation purposes. The key assumptions used to determine the recoverable amount of the different cash generating units, including the corresponding sensitivity analyses, are broken down and explained in greater detail in the Note to the Goodwill account.

In order to determine an asset's fair value less selling costs, recent market transactions are taken into account, if these do in fact exist. If not, an appropriate valuation method is used based on the circumstances.

Sura Asset Management S.A. and Subsidiaries base their impairment calculations on line-item budgets and detailed forecasts that are drawn up separately for each of the identified cash-generating units to which



individual assets have been assigned. Generally speaking, these line-item budgets and forecasts cover a period of five years; however, the aforementioned period may vary up to ten years for cash-generating units which, due to their nature and life cycle, require longer periods in order to better reflect and collect business flows. Forecasts do not include the restructuring activities to which the Group has yet to commit, nor any significant future investments that would increase the performance of the assets pertaining to the cash-generating unit in question. In the case of longer periods, a long-term growth rate is determined and applied to projected cash flows as of the fifth year.

Impairment losses are posted on the income statement, specifically in the expense accounts corresponding to the actual function of the impaired asset in question, except in the case of previously reappraised properties where the reappraised values are recorded in other comprehensive income. In these cases, an impairment is also posted in other comprehensive income until the amount of reappraised value, as previously recorded, is reached.

In the case of non-financial assets in general, excluding good will, an assessment is carried out at the end of each reporting period to determine whether there is any indication that any previously recorded impairment loss either no longer exists or has decreased. Should this be the case, the recoverable value of either the asset or the cash-generating unit in question shall be re-assessed, as applicable. A previously recorded impairment loss can only be reversed when there are changes in the assumptions used to determine the recoverable value since the last time said impairment loss was recognized. Such reversals are limited to the carrying value of the asset or cash-generating unit in question and shall not exceed its recoverable value or the carrying value, net of depreciation, that would have been determined if an impairment for such asset or cash-generating unit had not been recognized for prior periods. These reversals are recognized in the income statement, except when the asset is recorded at its reappraised value, in which case the reversal is treated as an increase in revaluation.

Goodwill is subject to impairment tests being performed each year on its year-end value as well as whenever there are indications of an impairment to its carrying value.

Impairment to goodwill is determined by assessing the recoverable value of each cash-generating unit (or group of cash-generating units) to which the goodwill is linked.

An impairment loss is recognized, whenever the recoverable value of a cash-generating unit is lower than its carrying value. Impairment losses relating to goodwill cannot be reversed in future periods.

Intangible assets with indefinite useful lives are subject to annual impairment tests at the end of each fiscal year, either individually or at the cash-generating unit level, as applicable, and whenever there are indications that their carrying values could be impaired (See Note 29).

# g) Property, plant and equipment

# Property for own use

This corresponds to the amounts invested in domestic and foreign real estate as well as buildings under construction, which are used solely by Sura Asset Management S.A. and Subsidiaries.

Subsequent to being recognized as an asset, land and buildings for the Company's own use are carried at fair value less accumulated depreciation and any accumulated impairment losses that may have been sustained.

If the carrying value of an asset increases as a result of a revaluation, this increase is recognized in the other comprehensive income accounts and charged to the equity accounts as a revaluation surplus.



When the corresponding carrying value is decreased as a result of a revaluation, this decrease is recognized in the income accounts for the period. However, this decrease shall only be recognized in the other comprehensive income accounts to the extent of any credit balance existing in the revaluation surplus account with regard to the asset in question. The decrease recognized in the other comprehensive income accounts reduces the amount accumulated in the equity account against the revaluation surplus account.

The fair value of land and buildings is based on periodic appraisals carried out both internally as well as externally by outside qualified appraisers. Subsequent disbursements are included in the carrying value of the asset when it is probable that economic benefits shall flow to Sura Asset Management S.A. and Subsidiaries, and the cost thereof can be reliably measured.

Depreciation of buildings is recognized based on their fair values and estimated useful life (usually between 20 and 50 years) and calculated using the straight-line method.

# Other fixed assets

Equipment is posted at cost less accumulated depreciation and impairment losses. The cost of these assets is depreciated on a straight-line basis according to their estimated useful life, as shown below:

- Data processing equipment from 2 to 5 years,
- Furniture and fixtures from 4 to 10 years

Maintenance expense and repair costs are directly charged to the income accounts, and items corresponding to significant improvements are capitalized and depreciated thereafter.

The useful life and depreciation method are periodically reviewed at least once a year by Senior Management based on the expected economic benefits to be obtained from buildings, furniture and equipment.

## Disposals

The difference between the proceeds of the sale of an asset and its net carrying value is recognized in the income statement under other income.

## h) Investment properties

Investment properties consist of land and buildings (or portions thereof) which Sura Asset Management S.A. and Subsidiaries hold for the purpose of earning income or obtaining capital gains. Similarly, properties held for direct investment or those held under financial leasing arrangements are also considered to be investment properties.

Sura Asset Management S.A. and Subsidiaries recognize investment property as an asset when, and only when, it is probable that future economic benefits associated with the property in question shall flow to the entity and the cost of the investment property can be reliably measured.

When a property is used both for investment purposes as well as for the Company's own use, a portion thereof must be recorded as an investment property and another portion as property for its own use, this based on the use of each portion.



In this case, if the entire property is treated as an investment property and ten percent (10%) or less is used for the Company's own purposes, then it must be recorded as an investment property.

Investment properties are recognized at fair value. Any changes to such occurring as a result of revaluations are recognized in the income accounts. At the time of their disposal, the difference between the selling price and the carrying amount is recognized in the income accounts.

The fair values of investment properties are determined based on assessments from qualified appraisers.

The values thus recorded are based on the results of the independent appraisals carried out during the period in question. All properties are appraised separately in periods of between three to five years.

Appraisals are performed on the assumption that the properties are leased and sold to third parties based on the current conditions of the lease agreement. Appraisals performed earlier on in the year are updated should there be a need to reflect the asset's true value at year end.

Fair values are based on market prices, estimating the date on which the property is to be transferred between a buyer and a seller, as part of an arm's length transaction between knowledgeable market participants. Market values are based on appraisals for which the following methods are used: comparable market transactions, capitalization methods for streams of revenues or discounted cash flows, whereby lease income and future expense is calculated according to the terms and conditions set out in existing leases as well as the estimated rental values when the lease agreements expire

Any gains or losses arising from changes in their fair value are recognized on the income statement. Subsequent costs are only charged as a higher book value of the asset in question when it is probable that future economic benefits shall flow to Sura Asset Management S.A. and Subsidiaries and the expense can be reliably measured.

All maintenance expense and repair costs are charged to the income accounts

Investment properties are derecognized when sold or permanently withdrawn from continued use and no future economic benefits are expected from their disposal. The difference between the net proceeds from the disposal of an asset and its corresponding carrying value is posted in the income accounts during the period in which it is derecognized.

In the case of reclassifying investment property as fixed assets, the estimated cost of the property is the fair value calculated at the date of the change in its use. If a fixed asset is reclassified as an investment property, Sura Asset Management S.A. and Subsidiaries account for such property in keeping with its established policy for fixed assets on the date when a change occurs with its use.

## i) Investments in Associates

Investments in associates are initially recorded at cost. As of the date when the investment is acquired, its book value is adjusted using the equity method in the light of any significant influence exerted over the entity, in terms of changes to Sura Asset Management S.A.'s share of the associate's net assets.



A significant influence over the associate is presumed to be held, either directly or indirectly (that is to say, through its subsidiaries) when twenty per cent (20%) or more of the investee's total voting shares is held, unless it can be clearly demonstrated that such influence does not exist.

The income statement reflects the portion of the associate's operating revenues corresponding to Sura Asset Management S.A.

Whenever there is a change to the associate's net equity and this is directly posted in the equity accounts, SURA Asset Management S.A. recognizes its corresponding portion of such change, where applicable, in its Statement of Changes to Net Shareholders' Equity. Unrealized gains and losses resulting from transactions between Sura Asset Management S.A. and the associate are calculated based on Sura Asset Management S.A.'s stake in the associate. Sura Asset Management S.A.'s portion of the earnings obtained by its associates is shown directly in the income accounts and represents earnings after tax and any minority interests existing with regard to the associate's subsidiaries.

The associate's financial statements are prepared for the same reporting period as those of Sura Asset Management S.A. and adjustments are made, as required, in order to standardize any differences that might exist with respect to Sura Asset Management S.A.'s own accounting policies.

After applying the equity method, Sura Asset Management S.A. decides whether it is necessary to recognize impairment losses with regard to its net investment in the associate. Sura Asset Management S.A. determines at the end of each reporting period whether there is any objective evidence of any impairment to the corresponding investment in the associate. Should this be the case, Sura Asset Management S.A. calculates the amount of impairment as the difference between the associate's recoverable value and its carrying value and recognizes this amount as net income from associates for the period in question.

In the event of Sura Asset Management S.A. ceasing to have a significant influence over the associate in question, it proceeds to measure and recognize the investment held at fair value. Any difference between the carrying value of the associate at the moment when significant influence is lost and its fair value, plus the proceeds from its disposal, are recognized in the income accounts.

# j) Financial instruments

A financial instrument is any contract that gives rise to an entity's financial asset as well as a financial liability or equity instrument of another entity.

# i. Financial assets:

# Recognition, initial measurement and classification

Financial assets, including those which are subsequently measured at amortized cost, are initially recognized at fair value through other comprehensive income and at fair value through profit or loss

Financial assets are initially recognized at fair value plus, in the case of those not carried at fair value through profit or loss, all those transaction costs that are directly attributable to the acquisition of the financial asset in question.

Financial assets are classified at amortized cost or fair value depending on:



(a) the entity's business model for handling financial assets; and

(b) the characteristics of the contractual cash flows obtained from the financial asset in question.

Financial assets are measured at their amortized cost should both of the following conditions apply:

- (a) the asset is held as part of a business model aimed at maintaining such assets in order to obtain contractual cash flows from such.
- (b) the contractual conditions of the financial asset provide cash flows, on specific dates, these consisting solely of payments of principal and interest on the outstanding principal. Interest is the consideration paid on the value of money over time as well as the credit risk corresponding to the outstanding principal during a specific period of time.

A financial asset should be measured at fair value, unless it warrants being measured at amortized cost, based on that previously mentioned.

## Subsequent Measurement of Financial Assets

After their initial recognition, financial assets are measured either at fair value or their amortized cost based on their corresponding classification, as outlined below:

## - Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets that are not recorded at their amortized cost when first classified.

Derivatives, including separate embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit or loss are recognized in the statement of financial position at fair value and any changes to their fair values are subsequently recognized as financial income or expense on the income statement.

Sura Asset Management S.A. and Subsidiaries evaluate financial assets held for trading that are not otherwise classified as derivatives, so as to determine whether they intend to sell these off in the short term.

When Sura Asset Management S.A. and Subsidiaries are unable to trade financial assets corresponding to debt securities due to the absence of an active market for such, this would significantly affect their original intention to sell them off in the short term, thus they could well decide to reclassify such financial assets at their amortized cost, but only in exceptional circumstances.

Derivatives embedded in hybrid contracts are posted in books as separate derivatives and are recorded at fair value if their economic characteristics and risks do not closely relate to those of their host contracts and if their host contracts are not held for trading or are assigned to the category of financial assets at fair value through profit or loss These embedded derivatives are measured at fair value, and any changes to such are recognized on the income statement. These are only re-appraised if there is any change in the corresponding contractual terms and conditions that could significantly modify their respective cash flows.

## - Reserve requirement



In the Mandatory Pension business, fund management firms must maintain, pursuant to current rules and regulations, a portion of each of the funds they manage in what is called a legal reserve. This legal reserve, as a percentage of the assets under management, varies by country, as shown below

- Chile: 1.00%
- Mexico: 0.61%
- Peru: 1.00%
- Uruguay: Minimum 0.50% Maximum 2%

This legal reserve represents a portion of the funds being managed and serves as a guarantee to maintain minimum rates of return in order to protect their fund members. This legal reserve must be used to supplement fund returns if performance sinks below a set tolerance margin (generally over a 36-month period compared to the industry average). Assets are valued on a daily basis and at their fair market values, since Senior Management uses total returns for evaluating fund performance. In the financial statements of the fund management subsidiaries, the legal reserve is measured at fair value through profit and loss, since it is a representation of the composition of the funds managed.

# - Loans and accounts receivable

Loans and accounts receivable are non-derivative financial assets with fixed or determinable payments that are not quoted on active markets. After initial recognition, these financial assets are measured at their amortized cost using the effective interest rate method, less any impairment that should have occurred. Amortized cost is calculated taking into account any discount or premium granted when said liabilities are acquired as well as commissions or costs that form an integral part of the effective interest rate.

Earnings from the effective interest rate are recognized in the income statement as financial income. Losses arising from any impairment to their value are recognized in the income statement as financial costs.

# - Financial assets at amortized cost

Financial assets at amortized cost include debt securities that are classified in this category, based on the subsidiaries' business models of holding assets in order to obtain contractual cash flows in the form of principal and interest.

Any gains or losses corresponding to a financial asset measured at amortized cost that does not form part of a hedging relationship as described in IFRS 9 must be recognized on the income statement at the corresponding effective interest rate, when the financial asset is de-recognized or has suffered an impairment or is reclassified, which shall imply being recognized to a certain degree on the income accounts.

With regard to the requirements for assessing impairment, the Group applies that stipulated in IFRS 9 - Financial Instruments

# - Derecognition

A financial asset (or, where applicable, a portion of such or a part of a group of similar financial assets) is derecognized when:

- The contractual rights to the cash flows from the asset expire.



The contractual rights to the asset's cash flows are transferred or an obligation is incurred to pay all of said cash flows without significant delay to a third party, by means of a transfer agreement (pass -through arrangement) and (a) all risks and benefits inherent to owning the asset have been substantially transferred; and (b) all risks and benefits inherent to owning the asset have not been substantially transferred, but control over the asset has.

When Sura Asset Management S.A. and Subsidiaries transfer their contractual rights to receive cash flows from an asset or enter into a transfer agreement but have neither transferred nor retained a substantial portion of the risks and benefits inherent to owning the asset, nor transferred control over the asset, the asset continues to be recognized in books to the extent of the involvement of Sura Asset Management S.A. and Subsidiaries in said asset. In this case, the corresponding liability is also recognized. The transferred asset and the associated liability are measured in such a way as to reflect the rights and obligations that Sura Asset Management S.A. and Subsidiaries have retained. A continuing involvement that takes the form of a guarantee on the asset thus transferred is measured as the lower of the asset's original carrying value and the maximum amount of consideration required to be paid back.

# - Impairment to financial assets

The Companies periodically analyze whether there are any signs of impairment and, whenever necessary, impairment losses are recognized for the corresponding investment in the associate.

The new IFRS 9 - Financial Instruments specifies the classification, measurement, impairment and hedge accounting for financial instruments and became of mandatory application for all annual financial statements as of January 1, 2018. Sura Asset Management and Subsidiaries apply this impairment methodology on expected or prospective losses

It is important to note that with regard to its third-party fund management as well as security and insurance brokerage services and based on the current policy for recognizing income and measuring financial instruments, the new IFRS 9 - Financial Instruments, that recently came into full force and effect, shall not have any impact on the financial statements or on the financial position of Sura Asset Management and Subsidiaries.

# ii. Financial liabilities

# Initial recognition and measurement

When initially recognized, financial liabilities are classified as financial liabilities at fair value with changes through profit and loss, credits and loans, accounts payable or derivatives designated as hedging instruments forming part of effective hedging arrangements, as the case may be.

All financial liabilities are initially recognized at fair value, and in the case of credits, loans and accounts payable, these are recorded net of any directly attributable transaction costs.

Financial liabilities held by Sura Asset Management S.A. and Subsidiaries include trade payables, loans and other accounts payable, financial instruments and derivatives



## Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification, as listed below:

## - Financial liabilities at fair value through profit or loss

Financial liabilities are classified as held for trading if they are obtained for the purpose of being sold off in the near future. This category includes derivatives, if any, set up by Sura Asset Management S.A. and Subsidiaries that are not considered as hedging instruments forming part of effective hedging relationships as defined by the IFRS 9 - Financial Instruments. Derivatives, including separate embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

Sura Asset Management S.A. uses derivatives such as forwards and swaps, to hedge its exchange rate and interest rate risk exposure. These derivatives are initially recognized at fair value on the date on which the corresponding agreement is signed and are subsequently remeasured at fair value. Derivatives are carried as financial assets when their fair value is positive and as financial liabilities when their fair value is negative.

## Loans and accounts payable

Subsequent to their initial recognition, interest-bearing loans and accounts payable are measured at their amortized cost using the effective interest rate method. Gains and losses are posted on the income statement when liabilities are derecognized, as well as when these are amortized using the effective interest rate method.

Amortized cost is calculated taking into account any discount or premium granted when said liabilities are acquired as well as commissions or costs that form an integral part of the effective interest rate. Accrued interest is posted on the income statement as financial expense.

## - Derecognition

A financial liability is derecognized when the obligation specified in the corresponding contract is discharged, canceled or otherwise expires.

When an existing financial liability is replaced by another from the same lender but has substantially different terms and conditions, or the terms of an existing liability are substantially modified, this change is addressed by derecognizing the original liability and recognizing the new one. The difference in the respective carrying amounts is recognized on the income statement.

## iii. Offsetting financial instruments

Financial assets and financial liabilities are offset, and their net amounts are reported on the Statement of Financial Position, providing there is a currently enforceable legal right to offset the amounts thus recognized and the Company intends to settle these amounts on a net basis, simultaneously realizing the assets and settling the liabilities. (Paragraph 42 of IAS 32 – Financial Instruments – Presentation).



## k) Fair value of financial instruments

At the end of each reporting period, the fair value of financial instruments traded on active markets is determined on the basis of quoted market prices or prices quoted by market players (purchase price for long positions and selling price for short positions), without any deduction for transaction costs.

For financial instruments not traded on active markets, their fair value is determined using appropriate valuation techniques. Such techniques may include the use of recent market transactions between knowledgeable, willing parties on an arm's length basis, the fair values of other financial instruments that are substantially similar, discounted cash flow analyses or other valuation models

## I) Cash and cash equivalents

Cash and cash equivalents correspond to short-term assets, presented in the statement of financial position

Cash and cash equivalents include:

- Cash
- Bank balances
- Short-term investments that meet the conditions required to be considered as cash equivalents. These investments are highly liquid and can be readily converted to a known amount of cash while being subject to an insignificant risk of any change in their value

This category includes investments that can be converted into cash within 3 months from the date of their acquisition.

## m) Taxes

## Current income tax

Current income tax assets and liabilities are measured on the basis of the amounts expected to be recovered from or paid to the corresponding tax authorities. The tax rates and taxation laws used to compute said amounts are those that are enacted or are due to be enacted on or near to the closing date for the reporting period in question, in all those countries where Sura Asset Management S.A. and Subsidiaries operate and produce taxable income.

Current income tax relating to items recognized directly in the equity accounts is recognized in said accounts and not on the income statement. Senior Management periodically evaluates the positions taken on the Company's tax returns with regard to situations in which applicable tax regulations are subject to interpretation and for which provisions are set up, where applicable.

## Deferred income tax

Deferred income tax is recognized using the balance sheet method on temporary differences between the tax bases of assets and liabilities and their respective book values at the end of the reporting period in question.



Deferred tax liabilities are recognized for all temporary taxable differences except:

- When the deferred tax liability arises from the initial recognition of goodwill in a business combination or from an asset or liability in a transaction that does not constitute a business combination and that, at the time of the transaction in question, affects neither book profits nor taxable profits or losses.
- With respect to taxable temporary differences relating to investments in subsidiaries or associates and interests in joint ventures, where the timing of the reversal of these temporary differences can be controlled and it is probable that these temporary differences shall not be reversed in the near future.

Deferred tax assets are recognized for all deductible temporary differences and the future offsetting of nonused tax credits and losses, to the extent that it is probable that there shall be available future taxable income against which these tax credits or tax losses are to be offset except:

- When the deferred tax asset corresponding to the temporary difference arises from the initial recognition of an asset or liability in a transaction that does not constitute a business combination and, at the time of the transaction in question, affects neither book profits nor taxable profits or losses.
- With respect to deductible temporary differences relating to investments in subsidiaries or associates and interests in joint ventures, the deferred tax assets are recognized only to the extent that it is probable that the temporary differences shall be reversed in the near future and there is a likelihood of future taxable income becoming available, against which these deductible temporary differences can be offset.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period, reducing these to the extent that it is no longer probable that there is sufficient taxable income to allow for all or a portion of those assets to be used. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it becomes probable that future taxable income shall allow for those assets to be recovered.

Deferred tax assets and liabilities are measured using the tax rates that are expected to be applied during the period in which the asset is realized, or the liability is settled, based on the tax rates and the tax regulations in force at the end of the corresponding reporting period, or those that are expected to become applicable near said date.

Tax benefits obtained as part of a business combination that do not qualify to be recognized separately on the date these accrue shall be subsequently recognized upon obtaining any new information regarding any change to the corresponding facts and circumstances.

Any resulting adjustment shall be treated as a reduction in goodwill (providing said adjustment does not exceed the value of the goodwill account) if the change occurred during the measurement period, or as a reduction in the income accounts, should this occur at a later date.



Sura Asset Management S.A. has identified the following items that generate deferred tax:

- **Deferred Acquisition Costs (DAC)**: corresponding to the deferred cost of acquiring new clients. For tax purposes, this cost decreases the income tax base during the fiscal year in question, while according to international standards an amortizable intangible asset representing the Company's right to obtain economic benefits from managing investments for its fund members can be recognized, and this is amortized at the same rate as the Company recognizes the corresponding income for the period in which the client maintains his or her investment with the Company.
- **Deferred Income Liability (DIL):** corresponding to the deferral of income received from fund members to cover maintenance expense and a reasonable level of profit, in the periods in which those members become either non-contributors or pensioners who by law cannot be charged for the management of their funds and/or pension payments, while from the tax standpoint, income is recognized in full for the year in which such income is obtained.
- **Property, Plant And Equipment:** a temporary difference is mainly caused by the difference in valuation criteria for the fixed asset in question given the reasons outlined below:
  - On an accounting basis and in some jurisdictions, no inflation or tax adjustments are recognized.
  - Fixed assets that for tax purposes relate to expenditure are recognized in books.
  - Difference between their useful book life versus tax life.
  - Revaluations of land and buildings for own use.
- **Tax losses:** these correspond to recognizing assets in the form of tax losses generated during the year and that are expected to be amortized using taxable income for future years.
- **Investment valuations:** these correspond to the difference between valuation methods, that is to say their amortized cost or market values versus their tax values.
- Hedging arrangements: Upon recognizing the corresponding rights or obligations under IFRS, these
  are not considered to be rights or obligations for tax purposes until whenever these are subsequently
  realized.
- **Recognizing lease agreements under IFRS 16**: stemming from the depreciation of rights of use and the amortization of the corresponding financial liabilities for rights of use, based on the understanding that these are accounting items that do not have any impact on taxes.

Current and deferred taxes are recognized in the income accounts for the period in question, except when they relate to items recognized in Other Comprehensive Income or directly in the equity accounts, in which case current and deferred tax is also recognized in Other Comprehensive Income or directly in the equity accounts, respectively.

## Uncertainty With Income Tax Treatments



IFRIC 23 is an interpretation made by the IASB based on the assumption that there may not be sufficient clarity as to how the tax law applies to a specific transaction or circumstance, which is why a specific tax treatment, based on current tax legislation may not be acceptable until the corresponding tax authority or the courts of justice issue a future ruling. Consequently, a dispute or an inspection of a particular tax treatment by the corresponding tax authority may affect an entity's accounting for a current or deferred tax asset or liability.

Based on the foregoing, it follows that this interpretation only applies to income taxes, these being understood as all those taxes levied on taxable income, whether these be local or foreign. "Uncertain tax treatment" is understood to be all those tax aspects that create benefits for the entity with regard to which uncertainty could exist as to whether the respective tax authority shall accept the tax treatment applied, according to that provided by current tax legislation.

Consequently, IFRIC 23 clarifies how to apply the recognition and measurement requirements of IAS 12 when uncertainty exists regarding income tax treatments. Under these circumstances, an entity shall recognize and measure its current or deferred tax assets or liabilities by applying the requirements of IAS 12 on the basis of tax profits or losses, tax bases, unused tax losses, unused tax credits and tax rates. determined by applying said standard.

Taking into account the criteria and judgments used for determining and recognizing income tax at year-end 2021, situations have been identified that create an amount of tax uncertainty; however, we have concluded that it is probable that these uncertain tax positions shall not produce any adverse ruling against the companies and therefore should not be recognized for accounting purposes or disclosed, in accordance with the framework defined by IFRIC 23.

# n) Leases

Since January 1, 2019, Sura Asset Management S.A. and Subsidiaries have been recognizing leases based on that stipulated in IFRS 16 - Leases.

# Sura Asset Management S.A. and Subsidiaries as lessees

A lease is a contract in which the right to control the use of an asset for a period of time is granted in exchange for a consideration.

Sura Asset Management excludes the following leases from the recognition of lease contracts:

- Leases of intangible assets, except when these are packaged together with tangible assets as part of a single contract.
- Short term leases, i.e., less than 12 months without renewals nor options.
- An underlying low-value asset.

## **Initial Recognition**

A right-of-use asset and a lease liability are recognized at the beginning of the contract.

Right-of-Use Assets: These are measured at cost is as follows:



The initially measured value of the liability

- (+) advance payments
- (-) incentives
- (+) initial direct costs
- (+) dismantling costs

**Lease liability:** is the present value of lease payments that have not been made at the date on which the lease contract begins.

Payments are defined as follows:

- Fixed payments: (fixed rental fee)
- Variable payments: (those amounts that are based on a specific rate or index)
- Purchase option: this is included should there be reasonable assurance that this shall be exercised
- Guaranteed residual value: For the lessor, this forms part of the residual value that has been guaranteed by the lessee or by a party not related to the lessor, who shall be financially capable of meeting the obligations arising from the guarantee thus provided.
- Penalties for terminating lease contracts: These are included unless there is no reasonable certainty of these being exercised

The implicit interest rate should be used in determining the lease liability, providing this can be determined. If not, the incremental borrowing rate should be used

## Subsequent measurement

After the beginning date of the lease contract, the lessee shall measure its right-of-use asset by applying the cost model. The amortization period for this type of asset should take into account the term of the contract and the expected use of the asset.

The lease liability is updated based on:

- (+) interest expense
- (-) payments
- (+) any amendments made to the lease contract

## Sura Asset Management S.A. and Subsidiaries as lessors

Leases in which Sura Asset Management S.A. and Subsidiaries retain a substantive portion of the risks and benefits inherent to the ownership of the leased asset are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the book value of the leased asset and are recognized over the term of the lease using the same criteria as for rental income.

## Embedded leases

Sura Asset Management S.A. and Subsidiaries take into account the following criteria to identify whether an agreement constitutes, or contains, a lease arrangement:

- Fulfilling the agreement in question depends on using a specific asset or assets.



- The agreement provides for using the asset for an agreed period of time, so that the buyer can exclude others from using such.
- When the payments stipulated in the agreement are made during the period of time that the asset is made available for use, and not during the term the asset is actually used.

## o) Translating foreign currency

The amounts reported in the separate financial statements of Sura Asset Management S.A. and those of each of its Subsidiaries, are stated in the functional currency of the country where each entity operates:

## Functional currency corresponding to each entity:

Country	Functional currency
Chile	Chilean pesos
Mexico	Mexican pesos
Peru	Peruvian soles
Uruguay	Uruguayan pesos
El Salvador	US dollars
Colombia	Colombian pesos
Argentina	Argentinian pesos

The Consolidated Financial Statements are presented in thousands of U.S. dollars which is Sura Asset Management S.A.'s reporting currency. Therefore, all balances and transactions denominated in currencies other than the U.S. dollar, are converted from their functional currencies to the reporting currency.

Sura Asset Management S.A. and Subsidiaries, in accordance with IAS 21 - The Effects of Changes in Foreign Exchange Rates, may present its financial statements in any currency.

Here, Sura Asset Management S.A. and Subsidiaries determined their reporting currency as the U.S. dollar, as opposed to its functional currency, the Colombian peso and thus converted its statements of income and financial position into U.S. dollars

This decision was made given the fact that users from all over the world find that the U.S. dollar is more readily understood.

SURA Asset Management S.A. and Subsidiaries recorded all the currency translation effects on its financial statements under IFRS, pursuant to IAS 21 The Effects of Changes in Foreign Exchange Rates.

# Converting foreign currency into the functional currency:

The information reported in the Consolidated Financial Statements for Sura Asset Management S.A. and Subsidiaries was converted from the foreign to the functional currency as follows:

Monetary assets and liabilities, denominated in foreign currencies, are translated using the exchange rate applicable for the functional currency in question at the closing date of the corresponding reporting period.



Non-monetary items that are measured in terms of their historical cost in a foreign currency are translated using the exchange rates applicable on the date of the original transactions. Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates on the date when these are recognized at fair value. All exchange differences are recognized as a separate component of net equity.

# Translating functional currency into the reporting currency:

Assets and liabilities denominated in a functional currency other than the reporting currency are converted using the exchange rate applicable on the closing date of corresponding reporting period, and the income accounts are translated using average rates for said reporting period. The equity accounts were translated based on their respective historic rates.

Please refer to exchange rates section in Note 2.1 Basis for Preparing and Presenting the Financial Statements

# p) Employee benefits

Sura Asset Management S.A. and Subsidiaries only offer their employees short-term benefits and defined contribution plans and to a lesser extent post-employment benefits. Sura Asset Management S.A. and Subsidiaries classify all employee benefits relating to the agreements in which they agree to provide benefits during the post-employment period, regardless of whether this requires setting up a separate entity to receive contributions and to pay the benefits corresponding to defined contribution plans.

The liabilities recognized on the balance sheet with regard to these benefits are posted as the employees provide their services, after deducting any amount already paid.

Should the amount paid be higher than the non-discounted amount of the benefits thus recorded, the entity shall recognize the difference as an asset (prepaid expense) providing that such prepayment shall lead to either a reduction in payments to be made in the future or a cash refund.

In the case of defined contribution plans, Sura Asset Management S.A. and Subsidiaries pay contributions to public or private pension fund management firms on a mandatory, contractual or voluntary basis.. There are no other payment obligations once these contributions have been paid. The contributions are recognized as personnel expense. Prepaid contributions are recognized as an asset to the extent that they imply cash refunds or reductions in payments to be made or received in the future.

Employee benefits for the subsidiaries of Sura Asset Management S.A. include:

- Legal employee benefits: consisting of overtime; vacation, seniority and Christmas bonuses or gratuities; as well as maternity leave, and time off for breast-feeding and attending family funerals and weddings. All these benefits obey that provided by law in each country and their terms and conditions are also stipulated in the Company's own Internal Work Rules and Regulations
- Benefits relating to employee well-being and quality of life: such as insurance policies (life, accident, cancer, dental), employee support program, recreation and cultural programs for employees and their families, housing and vehicle loans, student loans and subsidies, birthday and house-moving



permissions, salary advances and loans, voluntary pension contributions (based on individual employee contributions).

- Rank- and/or performance- based benefits: including sustainability bonuses as well as performance and target fulfillment bonuses, company car, business club membership fees.

A breakdown of the aforementioned expense can be found in Note 35.

## q) Recognizing revenue from normal business activities

Revenues relating to activities performed during the normal course of business are recognized based on the degree to which the transaction is completed during the respective reporting period. Revenues from a transaction can be reliably estimated providing all and every one of the following conditions are met:

- The amount of revenue from ordinary business activities can be measured reliably.
- There is a probability that the entity shall receive economic benefits associated with the transaction in question.
- The extent to which the transaction in question at the end of the reporting period in question can be measured reliably, and
- The costs already incurred with the transaction can be measured reliably along with the remaining costs to be incurred until the transaction is completed.

Sura Asset Management S.A. and Subsidiaries estimate the extent to which the service is provided as follows:

- The proportion of services already performed compared to the total extent of the services to be provided.
- The proportion of costs incurred and paid compared with the total amount of estimated costs. For this purpose, the costs incurred up to the present time include the costs incurred with the service provided up to said date; and with regard to the total estimated costs of the transaction itself, only the cost of the services that have been or shall be provided are included

## Premium Income

A premium is the value paid by the policy-holder to the insurance company for assuming a risk covered by an insurance contract.

Life insurance premiums are recognized as income on the income statement during the period in which the service is rendered.

## **Reinsurance premiums**

Gross reinsurance premiums on life insurance contracts are recognized as an expense either when these are paid or whenever the policy comes into full force and effect, whichever date is the earliest, this corresponding to the portion of premiums ceded to reinsurers.



Unearned reinsurance premiums are deferred over the term of the insurance policies and the underlying risk inherent to said policies. This same deferral also applies during the term of the reinsurance contract, including any losses sustained on the contract.

## Dividend income

Dividends are posted in books when:

- The right to receive such has been determined by the associate's governing body; and
- There is a probability that Sura Asset Management S.A. shall receive the economic benefits inherent to such dividends when these are declared.

## Investment income

Interest accruing on financial assets measured at their amortized cost is recognized on the income accounts based on their projected flows, as contractually defined.

## Fees and commissions

Fees and commissions are generally recognized when the corresponding service is rendered. Those corresponding to negotiating or participating in the negotiations of transactions with a third party such as disposals of purchased shares or other securities acquired or purchases or sales of business enterprises, are recognized when the underlying transaction is completed.

Fees for portfolio, receivables and management consultancy and other services are recognized based on the applicable service contract when the service is rendered.

The asset management fees relating to investment funds and contractual investment rates are recognized on a proportional basis over the period in which the service is provided. The same principle applies in the case of wealth management, financial planning and safekeeping services performed continuously for a prolonged period of time. The rates charged and paid between banks in payment of services, are classified as fee and commission income and expense.

## Revenues from contracts with clients

Sura AM recognizes income from its pension and investment fund management services as income from contracts with clients, which is posted when the control of the goods or services is transferred to the client for an amount reflecting the consideration that the company expects to be entitled to in exchange for said goods or services.

A comprehensive 5-step framework is used for recognizing revenues from ordinary activities carried out as part of contracts with clients as shown below:

1. <u>Identifying the specific contract with the client:</u>

Contracts with pension fund members or asset management contracts comply with the criteria established for identifying said contract, based on that provided in Paragraph 9 of IFRS 15: Revenues from Contracts with Clients:



- a) There is evidence that both parties have agreed on the contract.
- b) The rights of each party have been clearly identified.
- c) The Company can identify the corresponding payment terms.
- d) The contract is based on a business rationale; and
- e) It is probable that the companies shall collect the consideration for transferring the committed services.
- 2. Identifying the performance obligations in the contract:

There may be one or several performance obligations, depending on the nature of each contract. The obligations to which our pension fund and other fund management firms are subject have been identified, these being:

- a) Managing pension funds, granting and administering pension benefits and payments.
- b) Collecting pension fund contributions, depositing these in individual capitalization accounts and investing the amounts thus received.
- c) Maintaining an asset called a legal reserve so as to be able to honor the minimum returns required.
- d) Managing and holding in safekeeping the investment portfolio containing the managed funds.

The aforementioned obligations are considered to be a single performance obligation, since the services provided are substantially the same, that is to say managing and administering client assets. These also have the same transfer pattern (the services are transferred to the client over time and the funding progress method is used which is a measurement based over time).

3. <u>Determining the price of the transaction</u>

The third step requires determining the contractual price of the transaction in question, which must reflect both the fixed and variable considerations to be paid. In the case of our fund management subsidiaries, the price charged corresponds to a percentage stipulated in the pension fund and portfolio management contracts which is calculated, charged and recorded based on the frequency established in said agreements.

Asset management contracts often carry variable considerations, since the corresponding fees and commissions are often based on the closing value of the respective Assets under Management (AuM) as well as other variables. A variable consideration is only included in the transaction price to the extent that it is highly probable that a significant reversal shall not occur with the recognized amount of cumulative revenue from ordinary activities, when the uncertainty associated with the variable consideration is subsequently resolved [IFRS 15.56].

Generally speaking, the agreed consideration for managing and administering funds and portfolios is calculated based on the volume of assets under management at a frequency that is duly stipulated in each contract, therefore the real amounts of fees and commissions received can be included in the transaction price.

4. <u>Allocating the transaction price to the performance obligations in the contract.</u>



The Company allocates the price of the transaction according to the real amount of fees and commissions received for its asset management services. There is no impact on allocating the transaction price based on that stipulated in IFRS 15.

# 5. <u>Recognizing revenue from ordinary activities when (or as) the entity satisfies a performance obligation.</u>

Fund management services are generally fulfilled over time since the individual accounts of each fund or fund member simultaneously receives the benefits provided by the asset management firm while the asset management firm provides its service.

## Recognition of a contract asset

This consists of the right that Sura AM has to receiving a consideration in exchange for goods or services that have been transferred to a client when said right is conditional on something other than the passage of time.

## Recognition of a contract liability

This consists of the obligation that Sura AM has to transfer the goods or services to a client in exchange for a consideration paid by or enforceable against the client.

## Incremental costs of obtaining a contract

Sura AM recognizes the incremental costs of obtaining a contract with a client as an asset, providing those costs are expected to be recovered.

The incremental costs of obtaining a contract are the costs incurred by an entity to obtain a contract with a client that would not have been incurred if the contract had not been obtained (for example, a sales commission).

Sura Asset Management's sales force, given the nature of the products it provides, has an important function of maintaining clients, which means that the allocation of certain costs that do not directly relate to obtaining a contract is of lesser significance compared to the whole, and hence cannot be fully identifiable.

Sura Asset Management has identified the following types of costs that meet the established deferment criteria, since all of these are of an incremental nature:

- Variable commissions charged for new mandatory pension fund sign-ups.
- Variable commissions paid on transfers from other Pension Fund Management firms or State-Sponsored Mandatory Pension Systems.
- Variable commissions on new sales or deposits relating to the voluntary pension products offered.
- Volume-based bonuses and incentives paid to the sales force to achieve the productivity goals set.
- Costs associated with the payment of variable commissions, bonuses and incentives, as described above, such as taxes and social security payments.

# Amortization period:

The straight-line amortization methodology is used. The amortization period for deferred costs incurred in the calendar year "t" is determined based on the average duration of the expected revenues (financially discounted) from the new business obtained during the period beginning in the last quarter of the year "t-2



"and concludes at the end of the third quarter of the year" t-1" using the most recent models and assumptions for projecting these costs. These assumptions are based on an analysis experience study and subsequently approved by the Models and Assumptions Committee.

# Recoverability and impairment testing:

Deferred costs are subject to recoverability testing when the asset is first set up. Month-end recoverability testing is performed on mandatory and voluntary pension products for each month of sales. In countries where sales are not recorded on a monthly basis (according to applicable local rules and regulations), the recoverability test may be performed at the same frequency as the sale is recorded (subject to authorization from the Models and Assumptions Committee). This test may be performed on a single product or group of products depending on the following non-exhaustive list: the entity's own business strategy, the level of integration between the acquisition and / or operating costs of both products. In any case, the Models and Assumptions Committee must approve the methodology used for each country.

## **Recognition of Deferred Income Liabilities (DIL)**

Sura Asset Management S.A.'s pension fund management companies offer mandatory pension products that consist of managing the retirement savings of its fund members. The corresponding commission income, depending on the local regulations applying to each country where the subsidiary is located, is recognized based on the following:

- On flows of member contributions paid into their individual capitalization accounts (wage-based commissions).
- On the balance held with regard to the members' individual capitalization accounts.
- A combination of both.

Since Mandatory Pension Savings entail certain administrative costs, even when no management fees are received, it is important to note the rationale behind income recognition so as to be able to ensure the financing of these costs over time. For this reason, a Provision for Deferred Income Liabilities (DIL) is set up.

The purpose of DIL is to be able to defer income received from fund members to cover maintenance expense and a reasonable level of profit, in the periods in which those members become non-contributors or pensioners who by law cannot be charged for the management of their funds and/or pension payments.

This is because when fund members become non-contributors they do not generate any income to meet the costs. So, for this purpose a provision is set up and remains in place while the Company collects the corresponding amounts and is released over time as the aforementioned cost is incurred.

This provision covers the members of the mandatory pension funds offered by Sura Asset Management S.A.'s pension fund subsidiaries in the case of those who charge mixed or flow-based commissions, as well as all those other pensioned off members who cannot be charged for the management of their funds and/or pension payments.

The following table shows the manner in which fees are charged by different subsidiaries belonging to Sura Asset Management S.A.:



Country - Entity Basis for calculating pension commissions

Mexico - AFORE Sura Peru – AFP Integra Chile - AFP Capital Uruguay – AFAP Sura Balance managed Flows (basic wage) or balance managed Flows (basic wage) Flows (basic wage)

## Methodology for Calculating DIL

This provision is calculated at least every quarter, in the currency in which the Company's collections and obligations are denominated. In the case of all those subsidiaries in which the provision is calculated on an inflation-indexed unit of account, said provision is re- stated in the country's legal tender using the applicable exchange rate between the currency in question and the inflation-index unit rate on the closing date of the balance sheet or at the end of each month.

This provision is calculated on the basis of the estimated cost of non-contributing pension fund members as well those who have already been pensioned off and who cannot be charged for the management of their funds and/or the pension payment, discounted using the AAA rated corporate bond rate with no prepayment option.

## r) Provisions

Provisions are recognized when there is a (legal or implicit) obligation as a result of a past event for which the entity shall probably have to allocate funds, that would otherwise have provided economic benefits in paying off an obligation and when the value of such funds can be reliably estimated. In cases where the provision is expected to be reimbursed, either totally or partially, for example, under an insurance contract, this reimbursement is recognized as a separate asset but only in cases where it is virtually certain that it shall be reimbursed.

The expense corresponding to any provision is presented in the income statement, net of any reimbursement.

## s) Information per individual operating segment

The Company reports its operations by business unit, according to the nature of the services provided.

These are divided up into the following six reporting segments:

- (i) Retirement Savings (formerly Mandatory Pensions)
- (ii) Investment Management:
- (iii) Sura Investments (Formerly Savings And Investments)
- (iv) Insurance and Annuities
- (v) New Business and
- (vi) Others / Corporate

The Company's maximum governing body in charge of making operating decisions (its Board of Directors) monitors the performance of each business segment and assigns the corresponding resources based on various factors including (but not limited to) fees and commissions, net premiums as well as operating income and expense.



All income reported by each segment is obtained from external clients. Operating income and income per segment are attributed on a country level, based on the jurisdiction in which the business units provide their services.

The Company does not report total assets and total liabilities for each reporting segment, since such measurements are not routinely provided to its maximum governing body (the Board of Directors) in making the required operating decisions.

The New Business segment was created in order to group together the income, costs and expenses related to the initiatives aimed at exploring and developing new lines of business other than Retirement Savings, Investment Management and Sura Investments.

See Note 45 for more information on our operating segments.

# t) Non-Current Assets Held for Sale and Discontinued Operations

Non-current assets and groups of assets are classified as held for sale if their book value shall be recovered mainly through their sale rather than through their continued use.

Non-current assets and groups of assets classified as held for sale are appraised at whichever is the lower value between their carrying amount and their fair value less selling costs. Selling costs are the incremental costs directly attributable to de-recognizing the asset, excluding financial expenses and taxes.

The criteria for classifying non-current assets or group of assets as held for sale is considered to be met only when the sale is highly probable and the asset or group of assets have been made available, in their current conditions, for immediate sale. The steps to be taken in order to complete the sale indicate that it is unlikely that there shall be any significant changes to the sale to be made or that decision to sell shall be reversed. Senior Management must have undertaken to draw up a plan for selling the asset and the corresponding sale is expected to be completed during the year following the date on which it was classified as held for sale

Property, plant and equipment or intangible assets classified as held for sale are not amortized. Assets and liabilities classified as held for sale are classified separately as current items on the Statement of Financial Position

A group of assets classified as held for sale qualifies as a discontinued operation if:

- It is a component of an entity that has been either disposed of, or classified as held for sale, and represents a line of business or a geographical area, which is significant and independent from the rest.
- It is part of a single coordinated plan to dispose of, through any other means, a line of business or geographical area of operations that is significant and can be considered as separate from the rest; or
- It is a subsidiary that has been acquired exclusively for the purpose of being resold in the future.

Discontinued operations on the Comprehensive Income Statement are presented separately from the income and expense corresponding to continuing operations and are included in a single line as an after-tax result from discontinued operations.



## u) Hyperinflation:

An economy becomes hyper-inflationary when:

- The general population prefers to retain their wealth in the form of non-monetary assets, or in a relatively stable foreign currency. Amounts of local currency held are immediately invested to maintain purchasing power.
- The general population regards monetary amounts not in terms of the local currency but in terms of a relatively stable foreign currency. Prices may be quoted in that currency.
- Sales and purchases on credit take place at prices that compensate for the expected loss in purchasing power during the credit period, even if said period is short.
- Interest rates, wages, and prices are linked to a price index; and
- The cumulative inflation rate over three years nears or exceeds 100%.

Sura Asset Management S.A. and Subsidiaries must state their financial statements in the unit of measurement current at the closing date of the reporting period in question. Both the comparative figures for the previous reporting period, as well as the information relating to previous reporting periods, must also be stated using the unit of measurement current at the closing date of the reporting period in question.

In restating the items contained on the Statement of Financial Position, the following factors are taken into account:

- Monetary items and items valued at year-end.
- If the items are contractually adjusted based on the current inflation rate, including CPI-indexed bonds, these are amended according to the terms of the contract.
- Monetary items recorded at cost: these are updated based on the CPI index as of the date these were acquired.
- Non-monetary items recorded at fair value: these are updated based on the CPI index as of the date these were first measured.

Restating items pertaining to the Comprehensive Income and Cash Flow Statements:

- All income and expense must be restated based on changes to the CPI index as of the date on which these were first posted.
- Depreciation is to be adjusted on the same basis as the asset to which it relates.
- Also, all items pertaining to the cash flow statement are updated so as to be able to state these using the unit of measurement current at the closing date of the reporting period in question.

In the case of foreign subsidiaries, their financial statements are to be converted based on the exchange rates applicable at the closing date.



Out of all those countries where Sura Asset Management is present, inflation adjustments are applied in Argentina only.

# v) Hedge accounting:

Sura Asset Management S.A. must first identify the type of the hedge in question, so as to be able to proceed with its posting in books. These types are as follows:

a) Fair value hedges: used for compensating the risk existing with the volatility affecting the fair value of an asset or liability duly recognized for accounting purposes or for unrecognized firm commitments, or for an identified portion of said assets, liabilities or firm commitments. Common examples of fair value hedges include:

• An interest-rate swap that hedges changes in the fair value of a variable-rate loan due to changes in interest rates.

• An acquired sales option that hedges changes in the fair value of a share, due to stock pricing risk.

• A futures contract for production inputs (raw materials) that hedges changes in the fair value of these inputs.

b) Cash flow hedges: these reduce the variable nature of cash flows associated with future transactions by hedging the particular risk associated with an asset or liability recorded in books or highly probable transactions that are likely to affect earnings for the period.

Common examples of cash flow hedges are:

• Cross Currency Swaps (CCS) taken out to cover fluctuations with the exchange rate when receiving future payments from investments in foreign currency.

• Currency call options for hedging the volatility risk relating to payments of obligations in foreign currency.

• Note: A foreign currency hedge for a firm commitment can be posted either as a fair value hedge or a cash flow hedge.

c) Net investment hedges for a foreign-based business have been defined in the "Effects of Changes in Foreign Currency Exchange Rates" Policy. Net investment is considered as a single asset, as opposed to the various individual assets and liabilities that make up the Subsidiary's balance sheet. Hedges in the case of net investments in a foreign-based entity are accounted for in a similar manner as for cash flow hedges.

Based on the aforementioned standard, there are two types of hedges based on the nature and exposure of the underlying transaction.

i. A hedged item is considered to be a transaction-related hedged item when the nature of the hedged item is a specific transaction for which the time value (temporary value) is the hedged cost relating to said transaction, and as a result the time value is to be posted in profit and loss at the same time as the hedged transaction



ii. An item qualifies as a time period-related hedged item when the nature of the hedged item is such that the time value is the cost of hedging against a risk for a specific period of time and, as a result the time value is to be distributed in profit and loss for the period amortizing such on a rational and systematic basis

Based on that described in the aforementioned section, the hedged item as defined in the corresponding hedging arrangement relates to a period of time, since the time value is the cost of hedging the risk exposure of the exchange rate during the period in question. Consequently, Paragraph B6.5.34 of IFRS 9 stipulates that the time value (or temporary value) must be recognized and accrued in the Other Comprehensive Income accounts, and then reclassified to and amortized in the Comprehensive Income accounts in a systematic and rational manner throughout the periods during which the hedged item affects profit and loss.

At Sura Asset Management S.A., the accounting for cash flow hedges and net investment abroad is based on items that have already been recognized on the Company's balance sheet, specifically in the debt security liabilities account (see Note 38).

The method used to measure the effectiveness for each of the hedging arrangements, is applied to changes in the hedging instrument compared to the changes in the hedged item, that is to say, in the case of debt, the exchange differences against the valuation of the exchange component of the USD/COP derivative is used; and in the case of net investments, the changes in the asset versus the changes in the COP derivative compared to other currencies (PEN, CLP, MXN) are taken. These changes are monitored so that they remain consistent and stable during the term of the exchange exposure. Due to the accounting asymmetry that arises from measuring a hedging instrument (at fair value), against the hedged item (at amortized cost), movements may arise given certain market situations that could at times fail to meet the established efficiency percentage, but these differences are expected to level out over the long term. If the hedging relationship consistently presents a structural inefficiency, the corresponding percentage is classified to the Comprehensive Income accounts and in this case the respective hedging strategy is re-evaluated so as to achieve the desired effectiveness.

Sura Asset Management S.A.'s hedging relationships meet all the following hedge effectiveness requirements:

1. Economic relationship: For cash flow hedging, the depreciation (appreciation) of the Colombian peso would generate a negative (positive) value in LC on the hedged item, which are the dollar-denominated bonds issued by Sura Asset Management S.A. on the international markets. This same movement in Colombian pesos created an opposite economic effect on the hedging instrument, thereby offsetting the impact of currency volatility on the Company's profit and loss accounts.

2. Risk dominance: credit risk is not dominant in the hedging relationship and the estimated impact on the valuation of the hedge is 1.7%. It is important to note that all the counterparties of Sura Asset Management S.A.'s hedges currently have a superior credit rating.

3. Hedge ratio: This is calculated based on the monthly changes in hedging instruments (swaps) and the hedged items (exchange difference corresponding to the issued bonds). Both instruments move in the opposite direction, which offsets the effect of the exchange rate for both the notional amount of the debt of USD 790 M and for the hedging of this same amount.

## **Financial Risk Management Objectives**



This risk strategy consists of having foreign exchange hedges covering the Company's debt instruments denominated in foreign currency (bonds issued in USD and net foreign investments denominated in CLP, MXN, PEN and UYU), this pursuant to our internal policies and our appetite for cash management risk within the framework of the Company's risk management function, thereby minimizing our exposure to macroeconomic fluctuations and their impact on our financial statements. Our exposure mainly consists of market, liquidity and credit risks, especially in terms of the exchange rate factor.

When a bond is issued in dollars, there is a market exchange rate risk exposure, due to the volatility with dollar rates against the currencies of all those countries where Sura Asset Management S.A. holds investments or from which it receives income, these being: Mexico, Colombia, Peru, Chile and Uruguay. For this reason, different types of derivative hedging with forwards, futures, options, swaps, among others, were analyzed, with the Cross Currency Swap being finally selected.

Counterparty credit risk refers to the possibility of any failure to comply with the contractual obligations in favor of Sura Asset Management S.A., resulting in a financial loss for the Company. It was decided to place our hedging instruments with a syndicate in order to improve the handling and performance of such, for which we analyzed the financial and technical capacities of all those banks with which we intended to organize said syndicate and selected all those institutions offering the highest creditworthiness and limiting the concentration of such hedges to maximum limits per entity, this based on fundamental security and liquidity criteria. The result was well-diversified arrangements with 4 international banks, all of which provided signed ISDA agreements.

Sura Asset Management S.A., also includes, when measuring the fair value of the hedging derivative, the corresponding risk premium, so as to reflect the counterparty or default risk, whether this favors or constitutes an obligation for Sura Asset Management S.A. The methodology for incorporating counterparty risk is described below:

# **Expected Loss Calculation Methodology**

To calculate counterparty risk, the Expected Loss methodology is used, which has 3 components:

- 1. Potential Future Exposure (PFE)
- 2. Probability of Default (PD)
- 3. Recovery Rate (RR)

Expected Loss = Potential Future Exposure x Probability of Default x (1-Recovery Rate)

This calculation is carried out for each of the counterparties and per individual type of currency.

## **General Definitions**

- *Potential Future Exposure*: this is defined as the maximum expected credit risk exposure during a specific period of time, this calculated with some level of confidence.

- *Probability of Default:* this is a credit rating measure that is granted for a contractual arrangement in order to estimate its probability of default within a 12-month period beginning on the date when the contract was



signed. The Probability of Default used for calculating the Expected Loss calculation is for the entire term of the hedge.

- *Recovery Rate* : this is defined as the percentage of the risk exposure that is expected to be recovered in the event of default.

# Potential Future Exposure (PFE) Calculation Methodology

PFE (Potential Future Exposure): This is the maximum expected credit exposure during a specific period of time, calculated with some level of confidence. In this case, the 90th percentile is taken into account.

A simulation of 10,000 scenarios is carried out and used to calculate the PFE. This is based on:

- The flows of the swaps broken down by counterparty and currency.

- The dollar exchange rates with respect to the hedged currencies.
- 10-yr risk-free rates for each of the countries whose currencies are hedged.

- For both the 2nd and 3rd items, a 5-year time line is taken into account for calculating the corresponding volatility and correlation parameters.

Based on the above, the PFE is obtained through simulations with a 90% level of confidence.

## Potential Future Exposure (PD) Calculation Methodology

To obtain the PDs to be used to calculate counterparty risk exposure, the PDs and transition matrices published by Fitch Ratings for financial entities taken into account (Global Corporate Finance Transition and Default Study - Appendix: Global Corporate Finance Transition Matrices).

These transition matrices are used for estimating the probability of going from a score of "x" in period "t" to a score of "y" in the period "t + 1". These probabilities are then debugged and calibrated.

Using a Markov chain model, the statements of issuers with a specific initial rating are calculated for different time horizons.

## **Recovery Rate Calculation Methodology**

The RR (Recovery Rate) used was obtained from the Annual Emerging Markets Default Study published by Moody's. This rate is calculated as the weighted average per issuer in advanced / mature markets based on data pertaining to the period 1995-2019, as corresponds to the category "Non-securitized Senior Bonds for Advanced Markets".

## **Parameter updates**

The PFE is updated every month, based on its latest values. However, the parameters obtained for Items 2 and 3 of the PFE CALCULATION METHODOLOGY are updated every year.

These updates of both the PD and the RR are carried out on a yearly basis, unless there is a significant change and a more frequent updates are required.



On the other hand, the risk ratings of the counterparties are updated annually, or whenever a previous update needs to be modified.

Liquidity risk management on the other hand was carried out based on a hedging cost analysis and identifying hedging portfolios that would provide maximum risk reduction by minimizing the cost of our hedging strategies, while maintaining a tolerable pressure on the Company's cash flow, capital structure and return on investments (dividends). Our financial planning and cash management initiatives, based on policies ensuring a permanent monitoring of our cash flow as well as working capital needs, guarantee adequate financial flexibility that minimizes the liquidity risk inherent to hedging costs.

## 2.4 Changes to accounting policies and the information to be disclosed

## Standards and their new and/or amended interpretations

Sura Asset Management S.A. and Subsidiaries have not applied ahead of time any standard, interpretation or modification that although has been issued has not as yet become effective.

## 2.5 Significant accounting estimates, assumptions and judgments

The preparation of these Consolidated Financial Statements required the use of estimates and assumptions. Using these estimates and assumptions affect the amount of assets and liabilities on the date of the Statement of Financial Position as well as revenues and expenses for the year. Actual results could differ from those estimated. The determination of these estimates and assumptions is subject to internal control procedures and approvals and takes into account both internal and external studies, industry statistics, factors and trends affecting the business environment as well as legal and regulatory requirements

Key forward-looking assumptions that could lead to a certain degree of uncertainty regarding the estimates made at the closing date, and which run a significant risk of entailing material adjustments to the book values of assets and liabilities the following year. Sura Asset Management based its assumptions and estimates on the parameters that were available upon drawing up its Consolidated Financial Statements. However, existing circumstances and assumptions made with regard to future events may undergo changes due to market fluctuations or circumstances that are beyond the Company's control. Our assumptions are then amended to reflect such change, when and if such change is produced.

The more significant accounting estimates and assumptions include DAC (See Note 26), DIL (See Note 37) and deferred tax (See Note 22), whose regulatory treatment has been mentioned in the previous notes.

DAC includes the main accounting estimates and assumptions made for the corresponding amortization period as well as the discount rate.

## Accounting estimates, assumptions and judgments

The following are the key assumptions used to estimate the future performance of all those variables existing at the reporting date and which carry a significant risk of causing a material adjustment to the value of assets and liabilities to be reported on the next financial statement given the uncertainty prevailing with such:



## a) Valuation of Technical Reserves - Insurance Contracts (See Note 34)

Provisions for life insurance contracts are recognized on the basis of the best estimate assumptions. Also, like all insurance contracts, these are subject to annual liability adequacy tests, which reflect Senior Management's best estimates of future cash flows. In the event these reserves prove to be insufficient, the assumptions used are updated and remain locked-in until the next review or until these prove insufficient, whichever occurs the earliest

As described in the section corresponding to Deferred Acquisition Costs, certain expenses are deferred and amortized over the lifetime of the contracts. In the event that the assumptions regarding the future profitability of insurance contracts prove erroneous, the amortization of costs is accelerated with the corresponding impact on the income accounts for the period.

The main assumptions used in calculating provisions include mortality, morbidity and longevity rates, returns on investment, expenses, fund exit and collection as well as surrender and discount rates.

The assumptions corresponding to the mortality, morbidity and longevity rates are based on local industry standards for each subsidiary and are adjusted to reflect the Company's own risk exposure, where applicable, and where there is sufficient historic information to perform an experience-based analysis that would alter industry estimates. The longevity assumptions are introduced through future improvement factors for mortality rates.

For assumptions regarding rates of return, the proceeds received from investments (assets underlying the technical reserves corresponding to insurance contracts) are taken into account these based on market conditions on the date the contract is entered into, while factoring in future expectations of changes to local economic and financial conditions in all those markets where the companies operate together with the Company's own investment strategy.

Expense assumptions are based on expenditure levels prevailing when the contracts are signed which are then adjusted for expected inflation increases, where applicable

Exit, collection and surrender rates are based on an analysis of the subsidiary's own experience in terms of the product itself or the respective family of products.

Discount rates are based on current industry and market rates and adjusted for the subsidiary's own risk exposure.

In the case of insurance contracts with savings components based on unit-linked fund units, obligations are determined based on the value of the assets underlying the provisions as well as those arising from the value of each of the funds containing sums pertaining to deposit policies.

# b) Revaluation of property for own use (See Note 28)

Sura Asset Management S.A. and Subsidiaries record properties for their own use at fair value and any changes to such are recognized in other comprehensive equity.



Revaluation gains are directly recognized in Other Comprehensive Income and accumulate in the equity accounts as a revaluation surplus. This revaluation is calculated each year.

When the corresponding carrying value is decreased as a result of a revaluation, this decrease is recognized in the income accounts for the period. However, this decrease shall only be recognized in the other comprehensive income accounts to the extent of any credit balance existing in the revaluation surplus account with regard to the asset in question. The decrease recognized in other comprehensive income reduces the amount accruing as a revaluation surplus in the equity accounts.

The fair value of land and buildings is based on periodic appraisals carried out both internally as well as externally by outside qualified appraisers.

# c) Fair value of financial instruments (See Note 19)

When the fair value of financial assets and financial liabilities recorded in the statement of financial position cannot be obtained from active markets, this is determined using valuation techniques including the discounted cash flow model. The information that appears in these models is taken from observable markets where possible, but if not, some judgment is required for determining the respective fair values. These judgments are made on the basis of certain data including liquidity and credit risk as well as volatility.

Investment properties are recognized at fair value. Any subsequent revaluation changes are recognized in the income accounts. At the time of their disposal, the difference between the selling price and the carrying amount is recognized in the income accounts.

The fair values of investment properties are determined based on assessments from qualified appraisers. All properties are appraised separately in periods of between three to five years.

# d) Taxes (See Note 22)

There is a certain degree of uncertainty regarding the interpretation of complex tax regulations, changes to tax legislation and the measurement and timing of future taxable income. Given the wide range of international trade relations and the complexity and long-term horizons of existing contractual agreements, differences could arise between the actual results and the estimates and assumptions used, or these could well be subject to future changes. This may require future adjustments to be made to the taxable income and expense already recorded. The Company establishes provisions, based on reasonable estimates, to cover the possible consequences of any audits performed by the tax authorities of the respective counties in which it operates. The scope of these provisions is based on several factors, including the Company's past experience with previous audits conducted by the tax authorities on the taxable respective.

These discrepancies in interpretation arise from a variety of issues, depending on the actual conditions of each jurisdiction where the subsidiaries operate.

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be offset. A significant amount of judgment is required from Senior Management to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.



There is a certain degree of uncertainty regarding the interpretation of complex tax rules and regulations as well as their corresponding amendments.

## Deferred tax on investment properties

For the purpose of measuring deferred tax liabilities or deferred tax assets from investment properties that are measured using the fair value approach, Senior Management has reviewed the real estate belonging to Sura Asset Management S.A. and concluded that the aim of its business model is to maintain these with a view to obtaining revenues in the form of property appraisal gains or lease income.

Therefore, in determining the Group's deferred tax on investment properties, Senior Management has determined that there are no grounds for rebutting the presumption regarding the book values corresponding to its investment properties measured using the fair value approach and that said book values shall be recovered through the sale of the property itself.

# e) Provision for expected credit losses (See Note 19)

In order to determine any significant increase in an instrument's credit risk, Sura Asset Management takes into account the book value of each instrument, the probability of default over the next 12 months, this based on the credit rating applicable to the financial instrument in question, and the percentage risk of non-payment based on its seniority so as to be able to determine the provision to be set up for expected credit losses.

In the case of its accounts receivable, Sura Asset Management uses the historical information made available by each company in calculating the impairment to the portfolio going forward together with historic information for past periods, the amount of which should be sufficient to reflect client payment patterns, taking care to balance out the statistical sufficiency of such information and changes in client payment behavior.

# f) Measuring employee benefits (See Note 35)

Measuring post-employment and long-term benefits and obligations is based on a wide variety of premises as well as actuarial assumptions regarding future long-term events. The Projected Credit Unit method is used to determine the present value of the obligation for defined benefits and their associated costs. Future measurements of liabilities may vary significantly from those presented in the financial statements, given changes in economic and demographic assumptions and significant events, among other factors.

## g) Impairment to goodwill (See Note 29)

Determining whether goodwill is impaired requires estimating the value-in-use of the cash generating units to which said goodwill has been allocated. This requires Senior Management to estimate the expected future cash flows from the cash-generating unit and an appropriate discount rate to calculate the present value of the aforementioned value in use. In the event of future real cash flows being lower than expected, an impairment loss could occur.

## h) Credit risk and derivative effectiveness (see Note 23)



Calculating credit risk with regard to derivatives: IFRS 13 introduced a requirement for incorporating credit default risk into fair value calculations: *Credit Valuation Adjustment* (CVA) and *Debit Valuation Adjustment* (DVA). Sura AM can show both risks for its Cross Currency Swaps (CCS), and depending on market movements, these can constitute a right or an obligation. Considering that IFRS 13 does not establish a single methodology for the calculating the aforementioned risks, Sura AM has defined the following methodology for their calculation: Counterparty risk is calculated using the Expected Loss methodology as described in Note 2 - Significant accounting policies and practices, Section 2.3 Summary of significant accounting policies, Subsection u) Hedge Accounting.

Determining the efficacy of derivatives: The hedging relationship is considered effective as long as both parties: hedging instruments (Cross Currency Swap) and hedged items (difference in exchange rate of the bonds) move in opposite directions. The effectiveness of each of the hedging arrangements, is measured comparing the change in the value of the hedging instrument with the change in the hedged item, that is to say, in the case of debt the exchange difference are taken against the valuation of the exchange component of the USD/COP derivative. In the case of net investments, the changes in the value of the asset held versus the change in the COP derivative protecting against other currencies (PEN, CLP, MXN). These changes are duly monitored so to ensure that they remain consistent and stable over the duration of the exchange rate exposure of the bonds issued in 2024 and 2027.

# NOTE 3 - Standards issued pending implementation

# **Standards Issued Not Yet in Force**

The standards and interpretations that have so far been published but are not as yet applicable as of the date of these financial statements are listed below. Sura Asset Management S.A. and Subsidiaries shall adopt these standards on the date they come into full force and effect, in accordance with instructions given by the IASB as well as the decrees issued by local authorities.

# **IFRS 17: Insurance Contracts**

In May 2017, the IASB issued IFRS 17, a new comprehensive accounting standard for measuring, recognizing, presenting and disclosing insurance contracts. Once IFRS 17 enters into full force and effect it shall replace IFRS 4, as issued in 2005. IFRS 17 shall apply to all types of insurance contracts, regardless of the type of entities that issue these, as well as certain guarantees and financial instruments with discretionary participation features. This standard includes few exceptions.

The general objective of this standard is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. Contrary to the requirements of IFRS 4 that is primarily aimed at protecting previous local accounting policies, IFRS 17 provides a comprehensive model for these contracts, including all relevant issues. At the core of this standard is a general model, supplemented by:

- A specific adaptation for insurance contracts with direct participation features (variable rate approach).
- A simplified approach (the premium allocation approach) mainly for short-term contracts.

IFRS 17 has not as yet been introduced in the Colombian accounting framework by means of any decree to date.

The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

# Improvements Introduced 2018 - 2020



#### Amendments to IFRS 9, IAS 39 and IFRS 7: Benchmark interest rate reforms

These amendments provide a number of exemptions that apply to all hedging relationships that are directly affected by the reform made to benchmark interest rates. A hedging relationship is affected if the reform gives rise to uncertainty regarding the timing and / or amount of cash flows based on benchmark indexes from the hedged item or hedging instrument.

These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. Sura Asset Management S.A. and its Subsidiaries are currently evaluating the potential effect of this standard on its financial statements.

#### Amendments to IAS 1: Classifications of Liabilities as Current or Non-Current

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 specifying the requirements for classifying liabilities as current or non-current. These amendments clarified the following:

- The meaning of the right to defer the settlement of a liability.
- That the right to defer the settlement of the liability should exist at the end of the reporting period.
- That the classification is unaffected by the probability of an entity exercising its right to defer settlement of a liability; and
- That only if any derivative embedded in a convertible liability represents an equity instrument in itself, the terms of the liability would not affect its classification.

These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

#### Amendments to IFRS 3: Reference to the standard's conceptual framework

In May 2020, the IASB issued amendments to IFRS 3 Business Combinations - Reference to the Conceptual Framework. The purpose of these amendments was to substitute the Reference to the Framework for Preparing and Presenting the Financial Statements, issued in 1989, with a Reference to the Conceptual Framework for Reporting Financial Information, issued in March 2018, without introducing any significant change to its requirements. The Board also added an exception to the recognition principle stipulated in IFRS 3 to avoid the problem of potential "day 2" gains or losses arising from liabilities and contingent liabilities, which would fall within the scope of IAS 37 or IFRIC 21 Liens, if incurred separately.

At the same time, the Board decided to clarify the existing IFRS 3 guidelines with respect to contingent assets that would not be affected by substituting the Reference to the Framework for Preparing and Presenting the Financial Statements. These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of this amendment, however, it is evaluating the impact that this could have on its financial statements.

#### Amendments to IAS 16: Property, Plant And Equipment: Proceeds before intended use

In May 2020, the IASB issued IAS 16 - Property, Plant and Equipment - Proceeds Before Intended Use, which prohibits a company from deducting the cost of an item of property, plant and equipment, i.e., any revenue from the sale of items produced while bringing that asset to the location and getting it ready for being operated in the manner intended by Senior Management. Instead, the company should recognize the proceeds from the sale of such items as well as the costs incurred in their production in its income accounts.



These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of this amendment, however, it is evaluating the impact that this could have on its financial statements.

### Amendments to IAS 37: Onerous Contracts - Costs Of Fulfilling a Contract

In May 2020, the IASB issued amendments to IAS 37 to specify which costs a company should include when assessing whether a contract is onerous or liable to produce losses.

These amendments state that a "directly related cost approach" should be applied. Costs that relate directly to a contract for providing goods or services include both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts. General and administrative costs that are not directly related to the contract should be excluded unless these are explicitly attributable to the counterparty under the contract in question.

These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

#### Amendments to IFRS 1: First-Time Adoption of International Financial Reporting Standards

This amendment allows subsidiaries choosing to apply that set out in paragraph D16 (a) of IFRS 1 to measure cumulative exchange differences using the amounts reported by the controlling entity, based on the date on which said controlling entity transitioned to IFRS. This amendment also applies to associates or joint ventures that choose to apply paragraph D16 (a) of IFRS 1.

These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

#### Amendments to IFRS 9: Fees in the '10 percent' test for determining the derecognition of financial liabilities

This amendment clarifies the fees that a company should include when assessing whether the terms of any new or amended financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on behalf of the other. Entities must apply this amendment to financial liabilities that are modified or exchanged as of the beginning of the annual period in which they first apply this amendment.

These amendments were incorporated by means of Decree 938 of 2021, which shall enter into full force and effect as of January 1, 2023. The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

#### Improvements 2021

#### Amendments to IAS 8: Definition of Accounting Estimates

This amendment was published by the IASB in February 2021 and clearly provides the definition of an accounting estimate: "Accounting estimates are monetary amounts in financial statements that are subject to measurement uncertainty"."



Clarifying the use of an accounting estimate and differentiating this from an accounting policy. In particular, it mentions "an accounting policy may require that items in financial statements to be measured in a way that involves measurement uncertainty - that is to say, the accounting policy may require that such items be measured at monetary amounts that cannot be observed directly and must instead be estimated. In such cases, an entity develops an accounting estimate to achieve the objective set out by the accounting policy".

These amendments have not as yet been introduced in the Colombian accounting framework by means of any decree to date. The Company does not any expect significant impacts from this modification, however, it is currently evaluating the impact that this could have on its financial statements.

# Amendments to IAS 1: Disclosure of Accounting Policies

These amendments clarify the following:

- The word "significant" is changed to "material or with relative importance".
- The accounting policies to be disclosed in the notes to the financial statements are clarified by the following phrase "an entity shall disclose information about its significant accounting policies that are material.
- When an accounting policy is considered material or materially significant.
- The following paragraph has been included: "Accounting policy disclosures that focus on how an entity has applied the requirements of IFRS to its own circumstances, provides entity-specific information that is more useful to users of financial statements than standardized disclosures or information that merely duplicates or summarize the requirements of IFRS Standards."

This standard has not as yet been introduced in the Colombian accounting framework by means of any decree to date. The Company does not expect any significant impact as a result of these amendments, however, it is evaluating the impact that these could have on its financial statements.

#### Amendments to IAS 12: Deferred Tax related to Assets and Liabilities Arising from a Single Transaction.

This amendment allows for the recognition of a deferred tax liability or asset that has arisen from a transaction that is not a business combination, or from the initial recognition of an asset or liability that at the time of the transaction, does not give rise to the same amounts of taxable and deductible temporary differences.

The cumulative effect of the change in the corresponding accounting policy shall be recognized as of the beginning of the earliest comparative period as an adjustment to the opening balance of retained earnings at that date.

These amendments have not as yet been introduced in the Colombian accounting framework by means of any decree to date. Sura Asset Management S.A. and its Subsidiaries are currently evaluating the potential effect of this standard on its financial statements.

#### **NOTE 4** - Business Combinations (Goodwill)

No business combinations were recognized in 2021

2020:



In 2020, a business combination was carried out with the newly acquired Fiduciaria Sura S.A. (formerly Gestión Fiduciaria S.A.). This trust fund management firm was incorporated in Cali, Colombia and comes under the oversight of the Colombian Superintendency of Finance.

This acquisition was performed for the purpose of continuing to implement Sura Investment Management's strategy, so as to be able to expand its coverage to all those countries where investment products are created and distributed among its institutional clients, this as its main focus.

The accounting treatment for the business combination in question is in accordance with IFRS 3 as described below.

# Definitions

- **Closing Date:** July 10, 2020, the date of the takeover by Sura Asset Management.
- **Sellers:** refers to the shareholders who sold the shares belonging to Fiduciaria Sura S.A. (formerly Gestión Fiduciaria S.A.) to the Sura companies.
- Buyers: refers to the Sura AM companies: Sura Investment Management Colombia S.A.S., Sura Asset Management S.A., Activos Estratégicos Sura AM Colombia S.A.S., Inversiones y Construcciones Estratégicas S.A.S (ICE) and the Suramericana Foundation (SF). Only the first 3 companies from part of Sura Asset Management's consolidation tree.
- **Fiduciaria Sura S.A. (FS) (formerly Gestión Fiduciaria S.A.)**: company subject of the business combination performed. This company comes under the oversight of Colombian Superintendency of Finance.

#### **Background Information**

On November 1, 2019 Sura Investment Management Colombia S.A.S. (SIM), Sura Asset Management S.A. (Sura AM), Activos Estratégicos Sura AM Colombia S.A.S. (Aes), Inversiones and Construcciones Estratégicas S.A.S (ICE)) and the Suramericana Foundation (SF) signed a bill of sale for the purchase of the entire amount of shares representing the share capital of **Gestión Fiduciaria S.A.**, a trust company incorporated in Cali, Colombia, whose main purpose is to the enter into and perform all those acts, contracts, services and operations inherent to a trust fund management company, this subject to applicable legislation, especially that stipulated in Heading XI of Book Four of the Colombian Code of Commerce, Law 45 of 1923, Law 45 of 1990, Law 510 of 1999, Law 795 of 2003 and all those additional rules and regulations that should modify or supplement said provisions.

The Colombian Superintendency of Finance authorized this purchase/sale transaction on 06/19/2020, which was subsequently concluded on its respective Closing Date, namely **July 10, 2020**.

The Company's share capital, on said closing date came to 9,265,000\* shares, distributed as follows among the shareholders:



Seller's Name	ID Document No.	% Stake
Alejandro Zaccour Urdinola	Citizen's ID Card No.:16.746.976	0.00001%
Compañía Mercado de Capitales S.A.S.	TIN: 900113762 - 4	33.33332%
Inversiones Independientes Siglo XXI S.A.S.	TIN: 805014799 – 7	23.38314%
Olindo Reis de Oliveira	Citizen's ID Card No.:194.562	9.95019%
Rienza S.A.S.	TIN: 805031220 - 7	33.33334%
Total		100.00000%

\*According to the corresponding bill of sale, the share capital of Gestión Fiduciaria S.A. consisted of 9,000,000 fully subscribed and paid-in shares. However, between the dates on which the bill of sale was signed and when the transaction was finally completed (the takeover), the shareholders had to make a capital contribution in order to comply with the minimum capital requirements established by the Colombian Superintendency of Finance.

As a result, the number of shares at the closing date came to 9,265,000.

## Change of Corporate Name:

On September 8, 2020, the name of this newly acquired subsidiary was changed from Gestión Fiduciaria S.A. to **Fiduciaria Sura S.A**. and duly filed before the Chamber of Commerce of Cali. See registration document filed before the Chamber of Commerce of Cali.

#### Buyers

Sura established the buyers and corresponding stakes as follows:

Purchaser	No. of Shares	Percentage share
Sura Investment Management Colombia S.A.S.	8,801,498	94.99728%
Sura Asset Management S.A.	463,499	5.00269%
Activos Estratégicos Sura AM Colombia S.A.S.	1	0.00001%
Inversiones y Construcciones Estratégicas S.A.S.	1	0.00001%
Surameri cana Foundation	1	0.00001%
Total shares and percentage stakes	9,265,000	100.00000%

Current regulations required at least 5 shareholders. Sura Investment Management Colombia S.A.S., Sura Asset Management S.A. and Activos Estratégicos Sura AM Colombia S.A.S. form part of Sura Asset Management's consolidation tree.

Based on the Company's business strategy and organizational structure, this new company now belongs to our Investment Management Business Unit; therefore, it was determined that Sura Investment Management Colombia S.A.S. would be the majority shareholder for this operation.

Capital contribution after the business combination (July 2020):



On July 22, Sura Asset Management S.A. capitalized Fiduciaria Sura S.A. in the amount of COP 2,020,479,409 Colombian pesos (USD 553 thousand), this broken down as follows:

Capital contribution	-
Contribution to additional paid-in capital	553
Total	553

This changes the number of Company shares as follows:

Purchaser	Number of shares.	% Stake
Sura Investment Management Colombia S.A.S.	8,801,498	94.99728%
Sura Asset Management S.A.	463,500	5.00269%
Activos Estratégicos Sura AM Colombia S.A.S.	1	0.00001%
Inversiones y Construcciones Estratégicas S.A.S.	1	0.00001%
Suramericana Foundation	1	0.00001%
Total shares and percentage stakes	9,265,001	100.00000%

It is worth noting that this capital contribution and the change to the % stakes held on the part of the buyers was not taken into account for the subsequent price adjustments that were made, since this was a transaction that took place after the date of the business combination. Therefore, this has been deducted from Fiduciaria Sura S.A.'s equity at the end of July so as to be able to calculate the corresponding goodwill.

## Purchase price

In the corresponding bill of sale, the original price was set at COP 11,000 million Colombian pesos (USD 3.2 mm), subject to certain adjustments in accordance with compliance with certain clauses agreed upon in said agreement.

As of the Closing Date (07/10/2020), and based on the adjustment clause introduced, the price was then set at COP 11,015,245,330 Colombian pesos (USD 3,210 thousand), which was distributed among the buyers as follows:

Shareholder	% Stake	Stake (in USD thousands)
Sura Investment Management Colombia S.A.S.	94.99728%	3,049
Sura Asset Management S.A.	5.00269%	161
Activos Estratégicos Sura AM Colombia S.A.S.	0.00001%	-
Inversiones y Construcciones Estratégicas S.A.S.	0.00001%	-
Suramericana Foundation	0.00001%	-
Total stakes	100.00000%	3,210

This amount was partially paid, that is to say,

- COP 9,215,245,330 (USD 2,685 thousand) directly to the sellers this based on their percentage stakes.
- COP 1,800,000,000 (USD 524 thousand) deposited in escrow to Alianza Fiduciaria S.A., which shall be held as collateral to indemnify certain possible obligating events after the Closing Date, and which are



stipulated in the corresponding contract. The guarantee shall be released to the buyers progressively over a period of 3 years after the Closing Date. In 2021, 2 payments were made through partially charging the escrow account: (I) COP 52.6 million (approximately USD 13.2 thousand) for the payment of 2 claims; (ii) COP 450 million (approximately USD 113 thousand) released upon completing the first year. With this, at the end of 2021 the balance of the escrow account comes to COP 1,297 million (approximately USD 325.8 thousand, at the year-end exchange rate for 2021).

- COP 1,000,000,000 Colombian pesos, which was paid in February 2021 as a contingent liability in compliance with income levels.

# Price adjustment on contingent payment price

The conditions for calculating a contingent payment are set forth in the purchase contract. This stipulates that upon reaching a level of income within a set period of 6 months before and 6 months after the closing date, the buyers would pay the sellers an additional sum, as shown below:

Income during calculation period (USD thousands)		Value to be paid (USD thousands)
More than	685	291
То	685	277
From	627	277
То	627	262
From	568	202
То	568	248
From	510	240
То	510	233
From	452	233

For the purpose of calculating income, the period between 01/01/2020 and 12/31/2020 was taken into account as the set period of time. At the end of 2020, income subject to this contingent payment amounted to COP 2,532 million (USD 738 thousand), thereby reaching the maximum level of the contingent payment.

The buyers proceeded to recognize this contingent liability as follows:

Buyers	% Contractually Stipulated	Contingent payment based on level of actual income (USD thousands)
Sura Investment Management Colombia S.A.S.	94.99728%	277
Sura Asset Management S.A.	5.00269%	15
Activos Estratégicos Sura AM Colombia S.A.S.	0.00001%	-
Inversiones y Construcciones Estratégicas S.A.S.	0.00001%	-
Suramericana Foundation	0.00001%	-
Total	100,000%	292

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This contingent liability was recorded in the financial statements based on the percentage stakes held on the Closing Date. This was subsequently settled in February 2021.

## Price adjustment on net cash position

The corresponding bill of sale lays out the terms and conditions for calculating the price adjustment based on the Company's net cash position, this measured 45 days after the Closing Date.

In accordance with this measurement, and based on the conditions stipulated in the Supplementary Agreement No.1, the buyers were obliged to make 2 adjustments to the price:

- The first resulted in favor of the sellers, this corresponding to an amount equal to a reimbursement from the Colombian Tax Authority (DIAN) for credit balances which Fiduciaria Sura S.A. was entitled to and had applied for in the months prior to this acquisition. The final amount to be paid came to COP 367,198,720 (USD 106,977 thousand).
- The second price adjustment was in favor of the buyers and consisted of a difference in the cash balance held, which came to COP 14,475,490 (USD 4,217 thousand).

Upon offsetting both adjustments a total of COP 352,723,230 million (USD 102,760 thousand) was produced in favor of the sellers, which would be provided as follows:

Buyers	% Contractually Stipulated	Initial price incl. adjustment (USD thousands)	Price adjustment due on cash position clause (USD thousands)
Sura Investment Management Colombia S.A.S.	94.99728%	3,049	98
Sura Asset Management S.A.	5.00269%	161	5
Activos Estratégicos Sura AM Colombia S.A.S.	0.00001%	-	-
Inversiones y Construcciones Estratégicas S.A.S.	0.00001%	-	-
Suramericana Foundation	0.00001%	-	-
Total	100.000000%	3,210	103

This adjustment was recognized based on the percentage stakes held on the transaction's Closing Date.

#### **Result of the Business Combination**

Fiduciaria Sura's financial statements for July 2020 form the starting point for this business combination.

Under IFRS the Company showed the following balances in USD thousands as of July 31, 2020:

	USD
Assets	
Cash and cash equivalents	58
Investment portfolio	2,057
Accounts receivable, net	85
Current tax	152

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	USD
Other assets	43
Right-of-Use Assets	11
Property, plant and equipment, net	18
Intangible assets	10
Deferred tax assets	209
Total assets	2,643
Liabilities and shareholders' equity, net	
Liabilities	
Accounts payable	29
Right-of-Use liabilities	12
Current tax liabilities	6
Employee benefits	38
Total liabilities	85
Equity	
Subscribed and paid-in capital	3,097
Other capital reserves	(450)
Net income for the year	(27)
Currency translation differences	(62)
Total equity	2,558
Total liabilities and shareholders' equity	2,643

Upon evaluating the business combination, no intangible assets were identified such as customer relationships, brands, or other items and therefore, the entire difference between the value paid and the net assets has been allocated to Goodwill, as follows (stated in USD thousands):

Value paid for the	Initial payment	Price adjustment			
Sura companies		Contingent Net Cash payment		Total	
Amount	3,209	291	103	3,603	
Equity acquired (excluding July result's and Sura's capitalization)				2,223	
Goodwill			1,380		

Based on the policy currently governing the companies belonging to Sura Asset Management, impairment tests are performed at least at the end of each fiscal year, or more frequently when there are indications of impairment.

As part of the business combination, a valuation was performed on Fiduciaria Sura S.A., taking into account the economic projections for the lines of business forecast for the business to be deployed from this vehicle. This valuation resulted in a value which was higher than its book value, thus confirming the goodwill obtained. This same exercise was carried out at the end of 2020 and 2021 which determined the same level of goodwill.

Other relevant aspects relating to the accounting treatment of this business combination on a consolidated level include the following:



- The results posted by Fiduciaria Sura S.A. between January and June 2020 were recorded as retained earnings. The results between July and December 2020 shall form part of the results for the year (period in which the Company already held control over Fiduciaria Sura S.A.).
- Fiduciaria Sura S.A. is a company that comes under the oversight of the Colombian Superintendency of Finance. As such, it is governed by currently applicable International Financial Reporting Standards as approved by this entity. Upon evaluating its line items, it was not determined that adjustments should be made to the Company's financial statements this in accordance with the policies upheld by Sura Investment Management Colombia S.A.S., except for those relating to IFRS 16, which are shown below.

### Other relevant matters

## Carve out:

As part of the negotiations that took place prior to purchasing this Company, due diligence was performed with the assistance of various outside consultancy firms (KPMG and the Posse Herrera law firm). As a result of this due diligence, part of the negotiations prior to closing the agreement entailed Fiduciaria Sura S.A. dispensing with certain portions of the business along with all those financial instruments that did not represent any value for Sura Asset Management (a carve out). These line items no longer formed part of the financial statements at the end of July.

# Fixed assets:

As part of this acquisition, a physical inventory along with appraisals of fixed assets, mainly furniture, fixtures and computer equipment, were conducted. The result of this inventory confirmed that all those items that were recognized in books had then been passed into the possession of Fiduciaria Sura S.A. at the time when the acquisition took place. Furthermore, the external appraisal firm that was hired for this purpose, produced a value that was higher than the book values of these inventoried assets.

Senior Management decided not to include this higher value of the assets involved, since there is a high probability that said assets shall be renewed in the short term. On the other hand, this higher value is considered to be immaterial for financial statement purposes.

# Lease agreements:

As of the date on which Fiduciaria Sura S.A. was taken over, it held just 1 lease contract that had been recognized under IFRS 16. This has been evaluated in the light of the policy established by Sura Asset Management, and the corresponding adjustments in terms of the discounted cash flow rate have been recognized in the Company's financial statements at year-end.

# **NOTE 5** - Commission income

# 5.1 Breakdown

Revenues obtained by Sura Asset Management S.A. and Subsidiaries from contracts with clients at year-end 2021 and 2020 are broken down as follows:



	Retirement Savings	Investment Management	Sura Investments	Corporate and Others	Total
Mandatory Pension Fund Management	600,379	-	-	-	600,379
Voluntary Pension Fund Management	-	-	22,061	-	22,061
Client portfolio management	-	59,946	19,423	-	79,369
Other revenues from contracts with clients	753	4,376	2,609	165	7,903
Total commission income - 2021	601,132	64,322	44,093	165	709,712

	Retirement Savings	Investment Management	Sura Investments	Corporate and Others	Total
Mandatory Pension Fund Management	544,363	-	5,900	-	550,263
Voluntary Pension Fund Management	-	16,265	16,366	-	32,631
Client portfolio management	-	37,485	4,395	-	41,880
Other revenues from contracts with clients	333	3,283	3,943	687	8,246
Total commission income - 2020	544,696	57,033	30,604	687	633,020

Revenues from contracts with clients on an individual country basis are shown as follows:

	Retirement Savings	Investment Management	Sura Investments	Corporate and Others	Total
Chile	209,165	25,403	20,989	156	255,713
Mexico	292,545	20,811	16,814	8	330,178
Peru	87,250	11,571	5,196	-	104,017
Uruguay	12,172	2,238	1,046	-	15,456
Colombia	-	4,048	-	-	4,048
Others*	-	252	48	-	300
Total commission income - 2021	601,132	64,323	44,093	164	709,712

	Retirement Savings	Investment Management	Sura Investments	Corporate and Others	Total
Chile	182,097	25,875	12,291	685	220,948
Mexico	261,520	16,499	13,199	1	291,219
Peru	89,759	10,792	4,278	-	104,829
Uruguay	11,320	1,669	774	-	13,763
Colombia	-	1,970	-	-	1,970
Others*	-	228	63	-	291
Total commission income - 2020	544,696	57,033	30,605	686	633,020

\*El Salvador and Argentina.

Revenues from contracts with external clients for each individual country is shown in the table below:

		Investment Management		Corporate and Others	Total
External clients	601,132	63,718	44,093	165	709,108

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Intercompany (excluding subsidiaries)	-	604	-	-	604
Total commission income - 2021	601,132	64,322	44,093	165	709,712
	Retirement	Investment	Sura	Corporate	Total
	Savings	Management	Investments	and Others	lotai
External clients	Savings 544,696	Management 56,478	Investments 30,604	and Others 687	632,465
External clients Intercompany (excluding subsidiaries)					

Revenues are recognized as described in Note 2.3 Section q.

## 5.2 Balances due on contracts

	2021	2020
Balances due on contracts		
Accounts receivable from contracts with clients (See Note 20)	36,839	37,089
Accounts payable from contracts with clients (See Note 31)	23,174	26,524

Accounts receivable from contracts with clients include payments expected to be received or pending payment in exchange for pension fund management services, as well as accounts payable consist of pension payments to retirees given programmed withdrawals, temporary annuities, pensions covered by insurance and voluntary pension contributions.

## NOTE 6 - Investment Income

Investment income obtained by Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Revenues from investments backing insurance reserves		
Interest income and returns	31,214	18,778
Income (expense) from exchange differences, net	67,189	(12,797)
Earnings from sale of investments	11,529	5,306
Lease income obtained from the Company's investment property	4,069	2,075
Other investment expense - insurance	(385)	(1,422)
Total income from investments backing insurance reserves	113,616	11,940
Other investments		
Interest income and returns	881	924
Income (expense) from exchange differences, net	10,733	(2,478)
Earnings from sale of investments	2,315	3,494
Lease income obtained from the Company's investment property	3	5
Other investment expense	(18)	(54)
Total other investments	13,914	1,891
Total investment income	127,530	13,831

Investment income for each individual country is shown as follows:

	Chile	Mexico	Peru	Colombia	Total
Total investment income - 2021	126,552	456	435	87	127,530
Total investment income - 2020	12,935	384	568	(56)	13,831



## NOTE 7 - Gains and losses on assets at fair value, net

Gains and losses on assets at fair value at year-end 2021 and 2020 are shown below:

### 7.1 Income from legal reserves

Income from legal reserve is broken down as follows:

	2021	2020
Income from legal reserve	42,027	67,272
Total Revenues from legal reserve	42,027	67,272

Income from legal reserve for each individual country is broken down as follows:

	Mexico	Chile	Peru	Uruguay	Total
Total Revenues from legal reserve - 2021	15,127	15,514	9 <i>,</i> 565	1,821	42,027
Total Revenues from legal reserve - 2020	26,111	23,076	15,492	2,593	67,272

## 7.2 Gains and losses at net fair value

Gains and losses at fair value on assets held at year-end are shown on the Company's Other Comprehensive Income accounts along with the portion corresponding to the insurance margin and other items, as shown below:

Fair value gains and losses from investments backing insurance reserves, net:	2021	2020
Non-derivative financial instruments	26,362	32,715
Investment properties	4,478	1,711
Fair value gains from investments backing insurance reserves, net	30,840	34,426
Other gains and losses at fair value, net:		
Non-derivative financial instruments	340	(5,265)
Fair value gains (losses), net	340	(5,265)
Total gains and losses on assets at fair value, net	31,180	29,161

Gains and losses on assets at fair value for each individual country are shown as follows:

	Chile		Total
Total gains on assets at fair value for 2021	30,932	248	31,180
Total gains on assets at fair value for 2020	29,098	63	29,161

\* Peru and Colombia.

#### NOTE 8 - Revenues obtained from associates and joint ventures via the equity method

Sura Asset Management applies the equity method for its investments in associates and joint ventures, which at year-end 2021 and 2020 were as follows:



Name of Associate	Main business activity	Place of incorporatio n and operations	% stake held and correspondin g voting rights
Fondo de Pensiones y Cesantías Protección S.A.	Pension and severance fund	Colombia	49.36%
Inversiones DCV S.A.	Shareholder register management services	Chile	34.82%
Servicios de Administración Previsional S.A.	Voluntary funds	Chile	22.64%
Fondos de Cesantías Chile II	Pension and severance fund	Chile	29.40%
Unión para la infraestructura SAS (UPI)	Consultancy services for managing investment funds dedicated to financing infrastructure projects	Colombia	50.00%
Unión para la infraestructura Perú SAC (UPI Perú)	Consultancy services for managing investment funds dedicated to financing infrastructure projects	Peru	50.00%

Revenues obtained from these investments via the equity method are shown as follows:

	2021	2020
Fondo de Pensiones y Cesantías Protección S.A.*	32,445	34,869
AFC I, AFC II and Servicios de Administración Previsional S.A.	3,791	3,217
Fondos de Cesantías Chile II	(165)	838
Inversiones DCV S.A.	349	325
Unión para la infraestructura S.A.S (UPI)	299	335
Unión para la Infraestructura Perú	(52)	90
Revenues via the equity method from associates and joint ventures, net	36,667	39,674

\*For more information on investments in associates, please refer to Note 30

# **NOTE 9** - Other operating income

Other operating income at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Recovered provisions	1,435	3,115
Discounts on lease rentals	185	359
Income from leases and services	2,688	118
Gains s on sales of property, plant and equipment for own use	1,284	-
Gains on sale of leased assets	26	23
Other income	1,487	1,501
Total other operating income	7,105	5,116

Other operating income for each individual country is shown as follows:

	Chile	Mexico	Peru	Uruguay	Colombia	El Salvador	Total
Total other operating income - 2021	2,672	3,426	529	96	379	3	7,105
Total other operating income - 2020	1,987	2,367	694	4	63	1	5,116



# NOTE 10 - Net Premiums

Net premiums obtained by Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Life insurance contracts (written premiums)	183,372	166,647
Favorable experience dividend - FED	29	674
Total gross premiums	183,401	167,321
Life insurance contracts- reinsurers	(1,664)	(2,149)
Total net premiums	181,737	165,172

All net premiums were obtained in Chile

Note 2 Summary of Accounting Policies, Sections 2.3.a) and j) contain further details relating to insurance contracts and reinsurance arrangements.

## NOTE 11 - Claims

The following is a breakdown of claim expense at year-end 2021 and 2020:

	2021	2020
Gross benefits and claims paid		
Life insurance contracts	(143,721)	(159,281)
Total gross benefits and claims paid	(143,721)	(159,281)
Requests assigned to reinsurers		
Life insurance contracts	1,482	2,034
Total claims ceded to reinsurers	1,482	2,034
Total claim expense, net	(142,239)	(157,247)

All claim expense was incurred in Chile

# NOTE 12 - Movements in premium reserves, net

Movements in technical insurance reserves at year end are broken down as follows:

	2021	2020
Direct		
Fund value reserve	(150,562)	(29,565)
Mathematical reserve	(3,950)	(3,607)
Ongoing Risk Reserve	(39)	830
Other technical reserves	605	2,428
Contingency reserve	(192)	219
Subtotal	(154,138)	(29,695)
Ceded		
Other technical reserves	(14)	(795)

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	2021	2020
Ongoing Risk Reserve	(10)	(307)
Mathematical reserve	-	(1)
Subtotal	(24)	(1,103)
Net		
Fund value reserve	(150,562)	(29,565)
Mathematical reserve	(3,950)	(3,608)
Ongoing Risk Reserve	(49)	523
Other technical reserves	591	1,633
Contingency reserve	(192)	219
Total	(154,162)	(30,798)

Movements with regard to technical insurance reserves were all performed in Chile.

## NOTE 13 - Selling, General and Administrative Expense

Expense for Sura Asset Management S.A. and Subsidiaries at year-end is broken down as follows:

	2021	2020
Selling, general and administrative expense		
Personnel expense*	(286,898)	(241,139)
Amortization of intangibles	(54,418)	(50,773)
Fees	(29,724)	(36,640)
Service providers	(24,788)	(20,030)
Contributions and membership fees	(21,716)	(19,325)
Maintenance and repairs	(20,456)	(16,430)
Taxes and rates	(15,449)	(13,613)
Depreciation on Right-of-Use Assets	(15,179)	(14,942)
Advertising and publicity	(14,975)	(10,563)
Depreciation on goods and personal property	(11,249)	(8,680)
Other operating expense	(10,043)	(8,399)
Brokerage commissions	(8,781)	(7,782)
Safekeeping expense - securities	(5,899)	(5,888)
Investment platform expense	(5,866)	(4,809)
Security and cleaning expense	(5,344)	(5,469)
Public utilities	(4,910)	(5,089)
Electronic data processing	(2,902)	(1,344)
Operating financial expense	(2,887)	(5,202)
Medical expense	(2,692)	(2,951)
Insurance	(2,393)	(2,043)
Impairment to financial assets	(2,005)	(741)
Donations	(1,949)	(2,769)
Rebates paid	(1,837)	(1,744)
Leases	(1,815)	(1,148)
Traveling expense	(1,561)	(1,248)
Licenses	(1,546)	(5,581)
Assumed taxes	(1,340)	(1,495)
Public relations	(1,320)	(1,320)



	2021	2020
Selling, general and administrative expense		
Publications and subscriptions	(1,069)	(2,022)
Legal expense	(840)	(521)
Collection expense	(803)	(779)
Stationery and office supplies	(553)	(553)
Transport, haulage and freight charges	(550)	(857)
Wealth tax	(101)	(129)
Client service expense	(92)	(166)
Total selling, general and administrative expense	(563,950)	(502,184)
Deferred acquisition costs (DAC)		
Capitalized Deferred Acquisition Costs (DAC)	58,968	54,783
Amortized Deferred Acquisition Costs (DAC)	(47,188)	(48,804)
Total Deferred Acquisition Costs (DAC)	11,780	5,979
Total operating and administrative expense	(552,170)	(496,205)
*See Note 35.4		

\*See Note 35.4

Operating expense for each individual country is shown as follows:

	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Total operating and administrative expense - 2021	(198,410)	(223,666)	(75,669)	(15 <i>,</i> 075)	(38,942)	(408)	(552,170)
Total operating and administrative expense - 2020	(186,514)	(183,584)	(80,052)	(14,499)	(31,038)	(518)	(496,205)
* El Salvador and Argentina	-						

Salvador and Argentina

# NOTE 14 - Financial income

Financial income at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Financial interest income	7,797	9,480
Earnings from sale of investments	563	300
Other financial income	468	678
Net financial income	8,828	10,458

The following is a breakdown of financial income on an individual country basis:

	Chile	Mexico	Peru	Uruguay	Others*	Total
Total financial income - 2021	2,891	2,696	1,657	706	878	8,828
Total financial income - 2020	4,239	2,442	2,233	722	822	10,458

\* El Salvador and Colombia.

# **NOTE 15** - Financial expense

Financial expense at year-end 2021 and 2020 is broken down as follows:



	2021	2020
Financial interest expense	(54,979)	(59,856)
Interest expense on Right-of-Use liabilities	(2,101)	(2,932)
Commissions and other financial expense	(2,116)	(1,945)
Earnings from sale of investments	45	484
Total financial expense	(59,151)	(64,249)

Financial expense for each individual country is broken down as follows:

	Chile	Peru	Mexico	Colombia	Others*	Total
Total financial expense - 2021	(999)	(845)	(1,932)	(55,319)	(56)	(59 <i>,</i> 151)
Total financial expense - 2020	(862)	(781)	(2,230)	(60,293)	(83)	(64,249)

\* Uruguay and Argentina.

# NOTE 16 - Derivative (expense) income, net

	2021	2020
Derivative income	1,097	5,153
Derivative expense	(2,113)	(1,746)
Total derivative (expense) income, net	(1,016)	3,407

Derivative income and expense, corresponding to the years 2021 and 2020, for each individual country is broken down as follows:

	Chile	Colombia	Total
Total derivative (expense) income, net - 2021	(226)	(790)	(1,016)
Total derivative (expense) income,net - 2020	(248)	3,655	3,407

# NOTE 17 - Income (expense) from exchange differences, net

Exchange differences at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Income from exchange differences	76,978	134,650
Expense from exchange differences	(47,268)	(143,466)
Total income (expense) on exchange differences, net	29,710	(8,816)

Exchange differences for each individual country are broken down as follows:

	Chile	Mexico	Peru	Colombia	Others*	Total
Total income (expense) from exchange differences - 2021	21,045	1,329	1,564	5,553	219	29,710
Total income (expense) from exchange differences - 2020	(5,878)	1,364	2,364	(7,592)	926	(8,816)
* Uruguay and Argentina						

\* Uruguay and Argentina.

Exchange rates are discussed in more detail in Note 2.3 Section (o).



# NOTE 18 - Cash and cash equivalents

Cash and cash equivalents for Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Banks	78,686	222,194
Investments	47,329	81,362
Cash	41	45
Total cash and cash equivalents	126,056	303,601

Cash and cash equivalents for each individual country at year-end 2021 and 2020 are broken down as follows:

	Chile	Mexico	Peru	Colombia	Others*	Total
Total cash and cash equivalents - 2021	49,378	41,813	7,066	27,319	480	126,056
Total cash and cash equivalents - 2020	204,594	71,257	10,554	16,758	438	303,601
* Uruguov, El Colucidor and Argontino						

\* Uruguay, El Salvador and Argentina

Restricted cash given the standardization of our results with our parent company Grupo SURA is shown in "Other Accounts". (See Note 24)

### **NOTE 19** - Financial assets and liabilities

#### **19.1 Financial assets**

The balance of the financial asset account for Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Investment portfolio	2,373,823	2,565,356
Accounts receivable (Note 20)	112,762	119,437
Reinsurance assets (Note 21)	925	991
Hedging assets (Note 23.1)	219,654	74,976
Total financial instrument assets	2,707,164	2,760,760

The classification of financial assets at year-end 2021 and 2020 is as follows:

	2021	2020
Financial instruments at amortized cost		
Investments	371,562	403,407
Accounts receivable (Note 20)	112,762	119,437
Reinsurance assets (Note 21)	925	991
Total financial instrument assets at amortized cost	485,249	523,835
Financial assets at fair value through profit or loss		
Investments	1,996,782	2,153,719
Total financial instrument assets at fair value through profit or loss	1,996,782	2,153,719
Financial instruments at fair value through Other Comprehensive		
Income		
Investments	5,479	8,230

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	2021	2020
Hedging assets (Note 23.1)	219,654	74,976
Total financial instrument assets at fair value through Other Comprehensive Income	225,133	83,206
Total financial assets	2,707,164	2,760,760

The following is a breakdown of the investment portfolios held:

Type of security	Currency	2021	2020
Fixed Income	USD	287,191	302,665
	Local currency	824,227	879,411
	Others	-	302
Equity instruments	USD	524,142	399,399
	Local currency	738,263	983 <i>,</i> 579
Total investment portfolio		2,373,823	2,565,356

The balance of the financial assets held at year-end 2021 and 2020, which classify as current and non-current, is broken down as follows:

	2021	2020
Investments	1,094,530	1,239,558
Accounts receivable	582	570
Reinsurance assets	0	1
Hedging assets	219,654	74,976
Non-current financial instruments	1,314,766	1,315,105
Investments	1,279,293	1,325,798
Accounts receivable	112,180	118,867
Reinsurance assets	925	990
Current financial instruments	1,392,398	1,445,655
Total financial instrument assets	2,707,164	2,760,760

Financial assets for each individual country at year-end 2021 and 2020 are broken down as follows:

	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Financial instruments at amortized cost							
Investments	367,078	-	16	4,468	-	-	371,562
Accounts receivable (Note 20)	71,325	15,429	10,335	3,808	11,815	50	112,762
Reinsurance assets (Note 21)	925	-	-	-	-	-	925
Total financial instrument assets at amortized cost	439,328	15,429	10,351	8,276	11,815	50	485,249
Financial instruments at fair value through profit or loss							
Investments	1,523,365	244,474	202,120	26,015	808	-	1,996,782
Total financial instrument assets at fair value through profit or loss	1,523,365	244,474	202,120	26,015	808	-	1,996,782
Financial instruments at fair value through Other Comprehensive Income							
Investments	3,109	-	2,370	-	-	-	5,479
Hedging assets (Note 23.1)	-	-	-	-	219,654	-	219,654



	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Total financial instrument assets at fair value through Other Comprehensive Income	3,109	-	2,370	-	219,654	-	225,133
Total financial instrument assets - 2021	1,965,802	259,903	214,841	34,291	232,277	50	2,707,164

	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Financial instruments at amortized							
cost							
Investments	397,494	-	17	5,786	-	110	403,407
Accounts receivable (Note 20)	82,405	11,216	10,499	3,494	11,746	77	119,437
Reinsurance assets (Note 21)	991	-	-	-	-	-	991
Total financial instrument assets at amortized cost	480,890	11,216	10,516	9,280	11,746	187	523,835
Financial instruments at fair value							
through profit or loss							
Investments	1,649,769	234,356	238,225	25,895	5,474	-	2,153,719
Total financial instrument assets at fair value through profit or loss	1,649,769	234,356	238,225	25,895	5,474	-	2,153,719
Financial instruments at fair value							
through Other Comprehensive							
Income							
Investments	3,848	-	4,382	-	-	-	8,230
Hedging assets (Note 23.1)	-	-	-	-	74,976	-	74,976
Total financial instrument assets at							
fair value through Other	3,848	-	4,382	-	74,976	-	83,206
Comprehensive Income							
Total financial instrument assets - 2020	2,134,507	245,572	253,123	35,175	92,196	187	2,760,760

\* El Salvador and Argentina

# Fair value of assets not carried at fair value

The methodologies and assumptions used to determine the fair values of financial instruments not recorded at fair value in the financial statements (i.e., at amortized cost as well as loans and accounts receivable) are broken down as follows:

#### Assets whose fair value is approximated to their book values

For short-term financial assets (maturing in less than three months), demand deposits and savings accounts without no specific maturity, the carrying amounts in books are approximated to their fair value. In the case of other equity instruments, adjustments are also made to reflect the change in the required credit spread, given the fact that these instruments are initially recognized.

The book values of short-term receivables, which are measured at their amortized cost, are approximated to their fair value.

#### Financial instruments at agreed rates



The fair value of fixed-income assets valued at amortized cost is calculated by comparing the market interest rates used for their initial recognition with current market rates for similar financial instruments. The estimated fair value of term deposits is based on discounted cash flows using current money market interest rates as well as those applicable to debt securities carrying similar risks and maturities.

The book values of financial assets at fair value through profit and loss for year-end 2021 and 2020 were adjusted to reflect their fair values.

## Fair Value Hierarchy

Financial assets and liabilities carried at fair value by Sura Asset Management S.A. and Subsidiaries are classified based on a fair value hierarchy, as shown below:

## Level 1 - Prices listed on active markets

Inputs for Level 1 consist of unadjusted prices listed on active markets for identical assets and liabilities. An active market is one in which transactions for the asset or liability in question occur frequently providing sufficient volume on which to provide pricing information.

## Level 2 - Modeling with input data from observable markets

Level 2 inputs are those other than quoted prices belonging to Level 1 that are observable for the asset or liability in question, either directly or indirectly. Inputs for Level 2 include:

- Listed prices for similar assets or liabilities on active markets.
- Listed prices for identical or similar assets or liabilities on inactive markets; and
- Input data other than listed prices, i.e., interest or exchange rates.

# Level 3 - Modeling with unobservable inputs

Inputs for Level 3 are unobservable for the asset and liability in question. These can be used to determine fair value when observable inputs are not available. These valuations reflect assumptions that the business unit takes into account based on other market players, i.e., yields for non-listed shares. Most financial assets and liabilities are measured using observable inputs (Level 1). Sura Asset Management S.A. and Subsidiaries have no financial assets or liabilities measured using unobservable input (Level 3).

The financial assets of Sura Asset Management S.A. and Subsidiaries, at year-end 2021 and 2020 are classified as follows on the fair value hierarchy

	Level 1	Level 2	Level 3	Subtotal	Amortized cost	Total
Investments	10,474	1,986,308	5,479	2,002,261	371,562	2,373,823
Accounts receivable (Note 20)	-	-	-	-	112,762	112,762
Reinsurance assets (Note 21)	-	-	-	-	925	925
Hedging assets (Note 23.1)	-	219,654	-	219,654	-	219,654
Total financial assets - 2021	10,474	2,205,962	5,479	2,221,915	485,249	2,707,164
Investments	11,624	2,142,095	8,230	2,161,949	403,407	2,565,356



Accounts receivable (Note 20)	-	-	-	-	119,437	119,437
Reinsurance assets (Note 21)	-	-	-	-	991	991
Hedging assets (Note 23.1)		74,976	-	74,976	-	74,976
Total financial assets - 2020	11,624	2,217,071	8,230	2,236,925	523,835	2,760,760

The following are the movements recorded in the financial asset account at year-end 2021 and 2020:

## a) Financial assets at amortized cost

	Investments	Accounts receivable (Note 20)	Reinsurance assets (Note 21)	Total
At January 01, 2020	1,165,737	105,735	6,437	1,277,909
Additions	(617,375)	7,966,514	2,977	7,352,116
Net returns on financial assets	28,886	135	-	29,021
Write-offs	(105,238)	(7,956,370)	(8,219)	(8,069,827)
Impairment	(808)	67	-	(741)
Reclassified non-current assets held for sale	(7,072)	-	-	(7,072)
Exchange difference	(60,723)	3,356	(204)	(57,571)
At December 31, 2020	403,407	119,437	991	523,835
Additions	42,444	7,839,263	1,894	7,883,601
Net returns on financial assets	24,489	-	-	24,489
Write-offs	(41,020)	(7,827,284)	(1,770)	(7,870,074)
Impairment	(1,609)	(218)	-	(1,827)
Reclassified non-current assets held				
for sale	-	-	-	-
Exchange difference	(56,149)	(18,436)	(190)	(74,775)
At December 31, 2021	371,562	112,762	925	485,249

# b) Assets at fair value through profit or loss

	Investments
At January 01, 2020	2,050,472
Additions	3,079,000
Net valuations of financial assets	99,860
Write-offs	(3,134,079)
Exchange difference	58,466
At December 31, 2020	2,153,719
Additions	1,858,305
Net valuations of financial assets	72,664
Write-offs	(1,812,923)
Exchange difference	(274,983)
At December 31, 2021	1,996,782

## c) Assets at fair value through Other Comprehensive Income



	Investments
At January 01, 2020	3,826
Additions	4,899
Net valuations of financial assets	(209)
Returns	433
Impairment	(793)
Exchange difference	74
At December 31, 2020	8,230
Additions	(546)
Net valuations of financial assets	(69)
Returns	373
Impairment	(1,479)
Exchange difference	(1,030)
At December 31, 2021	5,479

# d) Financial instruments designated as hedging instruments

	Cash flow hedging assets (Note 23.1)	Foreign investment hedging assets (Note 23.1)	Total hedging assets (Note 23.1)
At January 01, 2020	94,320	(19,157)	75,163
Net valuations of financial assets (Note 16)	33,231	-	33,231
Valuations on changes through Other Comprehensive Income	(9,898)	(16,739)	(26,637)
Hedging costs	(3,155)	-	(3,155)
Exchange difference	(5,130)	1,504	(3,626)
At December 31, 2020	109,368	(34,392)	74,976
Net valuations of financial assets (Note 16)	115,798	-	115,798
Valuations on changes through Other Comprehensive Income	34,621	14,849	49,470
Hedging costs	96	-	96
Exchange difference	(25,334)	4,648	(20,686)
At December 31, 2021	234,549	(14,895)	219,654

### **19.2 Financial liabilities**

The financial liabilities held by Sura Asset Management S.A. and Subsidiaries, including accounts payable at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Financial liabilities at amortized cost		
Issued bonds (Note 38)	852,934	851,751
Financial obligations (Note 33)	499	150,151
Accounts payable (Note 31)	152,454	202,908
Total other financial liabilities at amortized cost	1,005,887	1,204,810

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The following is a breakdown of financial liabilities on an individual country basis:

	Chile	Mexico	Peru	Colombia	Others*	Total
Issued bonds (Note 38)	-	-	-	852,934	-	852,934
Financial obligations (Note 32)	499	-	-	-	-	499
Accounts payable (Note 31)	82,095	40,592	25,835	3,122	810	152,454
Total financial liabilities - 2021	82,594	40,592	25,835	856,056	810	1,005,887

\*El Salvador, Uruguay and Argentina.

	Chile	Mexico	Peru	Colombia	Others*	Total
Issued bonds (Note 38)	-	-	-	851,751	-	851,751
Financial obligations (Note 33)	2,491	-	-	147,660	-	150,151
Accounts payable (Note 31)	154,803	24,875	19,603	3,068	559	202,908
Total financial liabilities - 2020	157,294	24,875	19,603	1,002,479	559	1,204,810

\*El Salvador, Uruguay and Argentina.

Financial liabilities and accounts payable are classified based on their maturities, as shown below

	2021	2020
Financial liabilities at amortized cost		
Issued bonds	852,934	851,751
Financial obligations	499	26,811
Total non-current financial liabilities	853,433	878,562
Financial obligations	-	123,340
Accounts payable	152,454	202,908
Total current financial liabilities	152,454	326,248
Total financial liabilities	1,005,887	1,204,810

The maturities and description of the financial obligations held by Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 are as follows:

	Interest rate	Maturity	2021	2020
Non-current financial liabilities				
BBVA Colombia	3.9%	2022	-	15,878
Banco de Bogotá S.A.	3.2%	2022	-	10,342
Total bank loans			-	26,220
Security deposits	0.00%	2023	499	591
Total security deposits			499	591

	Total non-current financial liabilities			499	26,811
					-
Interest rate Maturity 2021 2020		Interest rate	Maturity	2021	2020

Current financial liabilities				
Bancolombia	2.84%	2021	-	29,133
Bancolombia	2.97%	2021	-	29,133
Citibank	4.00%	2021	-	21,996
Banco de Bogotá	1.86%	2021	-	40,787



Bank loan current credit - AFP Capital	0.00%	2020	-	1,526
Bank loan current credit - AGF	0.00%	2021	-	374
Interest on financial obligations		2021	-	391
Total bank loans			-	123,340
Total current financial liabilities			-	123,340
Total financial obligations			499	150,151

The maturities of the financial obligations held at year-end 2021 and 2020 are shown as follows:

Obligation	Less than 1 year	Between 1 and 3 years	Between 3 and 5 years		Total
Long term bank loans	-	-	-	-	-
Long term security deposits	-	329	77	93	499
Short term bank loans	-	-	-	-	-
Total 2021	-	329	77	93	499

Obligation			Between 3 and 5 years		Total
Long term bank loans	-	26,220	-	-	26,220
Long term security deposits	-	241	90	260	591
Short term bank loans	123,340	-	-	-	123,340
Total 2020	123,340	26,461	90	260	150,151

#### Financial liabilities whose fair value is approximated to their book values

For short-term financial liabilities, their carrying amounts in books are approximated to their fair values.

All long-term financial liabilities, that are measured and amortized at cost, consist of loans bearing variable interest rates, except for two loans that were negotiated with a fixed interest rate in Colombia.

In the case of loans bearing variable interest rates, their book values are reasonable approximations to their fair values. As for loans bearing fixed interest rates, market interest rates for similar loans do not vary to any significant degree, and therefore their book values consist of reasonable approximations to their fair values.

# Changes to liabilities arising from financing activities (amendment to IAS 7)

	Financial obligations	Issued bonds	Lease liabilities	Total debt
Opening Balance - January 1, 2020	150,151	851,751	37,106	1,039,008
New loans	12,590	-	-	12,590
Additions	-	-	3,729	3,729
Cancellations and write-offs	(149,381)	-	(9,838)	(159,219)
Accrued interest	13,742	41,236	2,101	57,079
Interest paid	(1,866)	(39,235)	-	(41,101)
Unrealized exchange differences	-	9,095	430	9,525
Unrealized exchange differences (efficacy)	(12,234)	115,011	-	102,777
Currency translation effect	(12,503)	(124,924)	(3,917)	(141,344)
Closing Balance - December 31, 2021	499	852,934	29,611	883,044

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# NOTA 20 - Accounts receivable

Accounts payable at year-end 2021 and 2020 for Sura Asset Management S.A. and Subsidiaries are broken down as follows:

	2021	2020
Accounts receivable due on mandatory pension business	25,222	29,117
Accounts receivable due on contracts with clients (See Note 5)	36,839	37,089
Accounts receivable due on insurance business	7,971	7,836
Accounts receivable due on fund management business	4,383	5,009
Accounts receivable from personnel	4,758	1,052
Accounts receivable from "Other Taxes"	6,051	9,428
Commissions and related parties	420	2,352
Other accounts receivable	29,774	29,905
Subtotal - accounts receivable	115,418	121,788
Impairment	(2,656)	(2,351)
Total accounts receivable, net	112,762	119,437

Accounts receivable for each individual country at year-end 2021 and 2020 are broken down as follows

	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Total accounts receivable - 2021	71,325	15,429	10,335	3,808	11,815	50	112,762
Total accounts receivable - 2020	82,404	11,217	10,499	3,494	11,746	77	119,437
*El Salvador and Argentina							

\*El Salvador and Argentina.

The aging of accounts receivable for 2021, is as follows:

Country	Less than 1 year	More than 5 years	Total
Chile	71,325	-	71,325
Mexico	15,429	-	15,429
Peru	10,335	-	10,335
Uruguay <sup>1</sup>	3,226	582	3,808
Colombia	11,815	-	11,815
*Others	50	-	50
Total accounts receivable - 2021	112,180	582	112,762

The aging of accounts receivable for 2021, is as follows:

Country	Less than 1 year	More than 5 years	Total	
Chile	82,404	-	82,404	
Mexico	11,217	-	11,217	
Peru	10,499	-	10,499	
Uruguay <sup>1</sup>	2,925	569	3,494	
Colombia	11,746	-	11,746	
*Others	77	-	77	
Total accounts receivable - 2020	118,868	569	119,437	

<sup>1</sup>The balance shown over the last 5 years in Uruguay corresponds to security deposits held with the Uruguayan Central Bank.

Changes to the provision for accounts receivable for the years 2021 and 2020 are shown as follows:



	2021	2020
Total Opening Balance	(2,351)	(2,898)
Write-offs	(585)	354
Provision increases	(397)	67
Currency translation effect	677	126
Closing balance	(2,656)	(2,351)

## **NOTE 21** - Reinsurance assets

Reinsurance assets at year-end 2021 and 2020 for Sura Asset Management S.A. and Subsidiaries are broken down as follows:

	2021	2020
Reinsured insurance contracts	925	991
Total reinsurance assets	925	991

Total reinsurance receivables for the years 2021 and 2020 were only obtained in Chile

The insurance company belonging to Sura Asset Management S.A. in Chile has transferred part of the risk of its insurance contracts to reinsurance companies so as to be able to share possible future claims.

Sura Asset Management S.A. and Subsidiaries classify their reinsurance contracts, based on their individual features, mainly in terms of the extent of the major risks covered. The Company considers all claims arising from ceded reinsurance contracts as net contractual rights on the part of the cedent as stipulated in the corresponding reinsurance contracts.

#### Impairment to reinsurance assets

When recognizing reinsurance assets that have been ceded as part of an insurance contract, the insurance companies belonging to Sura Asset Management S.A. reduce their corresponding book values and recognize any impairment loss, if applicable, in the income accounts.

Reinsurance assets are assessed on a regular basis so as to be able to detect any circumstance that could cause an impairment. Impairment triggers may include legal disputes with third parties, changes to the Company's capital and capital surplus levels, changes to counterparty credit ratings as well as historical experience based on collection statistics with specific reinsurers. In the case of the insurance company belonging to Sura Asset Management S.A. no impairment was recorded to their reinsurance assets.

# NOTE 22 - Income tax

Sura Asset Management S.A. and Subsidiaries offset tax assets and liabilities only if it has a legally enforceable right to do so using current and deferred income tax assets and liabilities as provided by the respective tax authorities.

Current tax assets and liabilities, as shown below, correspond to the income tax required by the tax authorities in each country where Sura Asset Management S.A.'s Subsidiaries operate.



Deferred tax assets correspond mainly to tax losses in the countries where Sura Asset Management S.A. Companies are located, which can be offset against future taxable income and using temporary differences between tax and book income.

Deferred tax liabilities correspond mainly to taxable temporary differences arising between the tax base and the book value for each of the subsidiaries.

Deferred tax liabilities also includes the intangibles identified with the business combination created with the purchase of the ING companies during the reporting period in question as well as the temporary differences in measuring and recognizing DAC and DIL, which are not recognized locally in the countries where the acquired companies operate.

## Deferred income tax

Deferred income tax is recognized using the balance sheet method on temporary differences between the tax bases of assets and liabilities and their respective book values at the end of the reporting period in question.

Deferred tax assets are recognized for all deductible temporary differences and the future offsetting of nonused tax credits and losses, to the extent that it is probable that there shall be future taxable income available against which these tax credits or tax losses are to be offset except:

 When the deferred tax asset corresponding to the temporary difference arises from the initial recognition of an asset or liability in a transaction that does not constitute a business combination and, at the time of the transaction in question, affects neither book profits nor taxable profits or losses

With respect to deductible temporary differences relating to investments in subsidiaries, associates and interests in joint ventures, the deferred tax assets are recognized only to the extent that it is probable that the temporary differences shall be reversed in the near future, and it is probable that there shall be available future taxable profits against which these deductible temporary differences can be offset.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period, reducing these to the extent that it is no longer probable that there is sufficient taxable income to allow for all or a portion of those assets to be used. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it becomes probable that future taxable income shall allow for those assets to be recovered.

For further information regarding tax rates, please refer the section dealing with the conciliation of effective rates

Currently applicable tax provisions have stipulated the following nominal income tax rates at December 31, 2021 and December 2020 as applicable to Sura Asset Management and its subsidiaries located in Chile, Mexico, Peru, Uruguay, El Salvador, Colombia and Argentina:

#### Chile



The amount of tax due as determined by the subsidiaries of Sura AM Chile at year-end 2021 and 2020, differs from that recorded in books for said years, given permanent differences such as the percentage of revenues due from subsidiaries and associates, annual adjustments for fiscal inflation on non-monetary assets, non-deductible expense, as well as temporary differences from provisioned expense that are gradually reduced until they are entirely paid off. The First Category income tax rate for the years 2021 and 2020, as applicable to Sura AM Chile's subsidiaries came to 27%. In the case of companies sustaining tax losses, the current Tax Code allows this loss to be used for an unlimited period of time; however, the probability of being able to recover this loss must be analyzed on an annual basis in order to record the respective deferred taxes in budgeted income for future years.

Regulated disallowed expenses paid without providing the corresponding documentation or those paid to a related company must be calculated to include a tax penalty equivalent to 40%.

On February 24, 2020, Law No. 21.210, as published in the Chilean Official Gazette, modernized the Tax System, establishing a single taxation system for companies calculating their taxable income using the semiintegrated effective income system, with this applying to all Sura Asset Management subsidiaries in Chile.

Some of the more relevant issues to be noted in terms of their implications for the country include:

A transitory rule was introduced, for the purpose of bringing forward the payment of the final tax at a reduced rate, at the moment a dividend is transferred to its final beneficiary, known as the Single Substitute Tax for Taxable Profits (ISFUT in Spanish)

- This carried a 30% tax rate while entitling the taxpayer a reduced First Category tax credit.
- This applies only to accumulated earnings at year-end 2016 that are still held at year-end 2021.
- Total balance of taxable income or recorded taxable income: whichever is the lesser between the balance of taxable income or that shown on the record of taxable income forms the basis for this calculation.
- The latest deadline for exercising this option is April 30, 2022.

The possibility of requesting tax refunds on dividends received from other companies is limited to when the recipient company suffers tax losses, and to when a gradual recovery was temporarily introduced as shown below:

- Beginning in 2024, the tax loss shall not be charged to taxable withdrawals and taxed dividends received.
- The aforementioned tax losses are carried forward to the following year or subsequent years until this is offset with taxable income obtained by the same taxpayer company.
- Tax credits for First Category Tax on withdrawals or dividends received shall be included the Accumulated Balance of Tax Credits and can only be used for final tax payments. Taxpayers shall not be entitled to a refund as applicable under the advance tax payment regime.
- The tax loss shall be imputed on a temporary basis while carrying the right to a refund based on the following gradual schedule:



Business year	Tax loss
2021	80%
2022	70%
2023	50%
2024	0%

Finally, the recent tax reform approved by the Chilean Congress, which will soon be enacted as a law, is aimed at increasing state revenue in order to finance the Universal Guaranteed Pension (PGU in Spanish). The main change introduced consists of

• a 10% flat tax on capital gains on stock market instruments (Article 107 of the Income Tax Law).

#### <u>Mexico</u>

Sura Asset Management S.A. and Subsidiaries in Mexico recognizes a single deferred income tax asset for those items where there is a high probability that these may be recovered, this arising from fiscal losses pending amortization, since the Company considers that there is a high certainty of, at least, sufficient future taxable earnings to offset the effect of have reversed temporary deductible differences or against which tax losses may be amortized.

The fact that the Company is able to provide sufficient future taxable income for amortizing tax losses, is based on financial and fiscal projections that include assumptions such as: assets under management and revenues, as well as future expense.

The materialization of deferred tax assets depends on the assumptions used to determine future taxable earnings, consequently this estimation on the part of Senior Management is highly sensitive to any change in the assumptions used.

#### Income tax

When posting income tax, Sura AM Mexico determines the amount of tax accruing and deferred for the reporting period in question. The amount of tax accruing is that which is attributed to the tax effects of certain operations carried out by the subsidiaries of Sura AM Mexico, while the amount of deferred tax corresponds to the effect of temporary differences on assets and liabilities as well as tax credits and losses that occurred during the reporting period and are recognized for tax purposes at different times.

The amount of tax accruing is determined based on the tax regulations currently in force. This tax represents a liability for a term less than one year net of any advance payments made during the year. Should the advance payments made exceed the amount of tax due for the year, this surplus constitutes an account receivable.

Deferred tax is determined based on the asset and liability method, by applying the income tax rate on the differences resulting from comparing their book and tax values, as well as tax losses and credits. The deferred tax rate used is that set out in the tax regulations as applicable to the reporting date of the financial statements or that which is in full force and effect when temporary differences are estimated to be recovered or settled against the amount of tax accruing for the period, that is to say the same temporary differences on which the deferred tax was based or the tax losses amortized or the tax credits applied.



### **Current Income Tax (ISR in Spanish)**

The amount of tax due as determined by the subsidiaries of Sura AM Mexico at year-end 2021 and 2020, differs from that recorded in books for said years, given permanent differences such as the percentage of revenues due from subsidiaries and associates, annual adjustments for inflation, non-deductible expense, as well as temporary differences from provisioned expense that are gradually reduced until they are entirely paid off. At year-end 2021 and 2020, tax profits or losses were determined by the different subsidiaries. The income tax rate for the years 2021 and 2020 is set at 30%.

## **Employees Statutory Profit Sharing (PTU)**

Sura AM Mexico has complied with the obligation and payment of the amounts of profits shared with employees in previous years by recording the corresponding liability in accordance with the corresponding tax and labor provisions. It should be noted that in 2021 a labor and tax reform was approved which, while maintaining the calculation in accordance with the Income Tax Law by applying a 10% rate, the distribution of these profits as shared with employees, may be capped at three months' salary when the amounts calculated in accordance with applicable tax provisions is higher than the established cap.

## Peru

The income tax rate at year-end 2021 and 2020 came to 29.5% of taxable income after calculating employee profit sharing interests, which, in accordance with current regulations, are calculated, in the Company's specific case, by applying a rate of 5% on net taxable income.

Legal entities as well as private individuals that are not domiciled in Peru are subject to the withholding of an additional tax on the dividends received. The current dividend tax rate stands at 5%, for all earnings accruing from 2017 onwards. In the case of earnings obtained from 2015 to 2016, the dividend tax rate is set at 6.8%, while for years preceding 2015 the corresponding tax rate is 4.1%.

Another regulation was introduced, namely Regulation XVI, which governs the recharacterization of cases of alleged tax evasion, which shall apply to all official tax audits detecting any act or situation occurring since July 19, 2012.

- Amendments to the Income Tax law, which entered into full force and effect as of January 1, 2019, were included in Legislative Decree No. 1424 for the purpose of improving the tax treatment to be applied to the following items:
- Income obtained from the indirect transfer of shares or ownership interests that represent the capital held by legal persons domiciled in Peru. The most representative changes include a new assumption of indirect sales of shares or ownership interests, which applies whenever the total amount of the shares held by the domiciled legal person subject to indirect disposal is equal or greater than 40.000 ITUs (Peruvian tax units).
- Permanent establishments in Peru of any type of single owner businesses, companies and entities that have been incorporated abroad. Here, new permanent establishment assumptions have been introduced, including whenever services are provided by the aforementioned entities, with respect



to the same or related project or service, for a period exceeding 183 calendar days within any twelvemonth period.

- The income tax credit system on taxes paid abroad has been extended to include indirect tax credits (corporate tax paid by foreign-based subsidiaries) to be offset against the income tax due from domiciled legal persons this in order to avoid double taxation.
- Interest expense can be deducted when determining the amount of corporate income tax due. Here, limits were set for both loans with related parties, as well as for loans with third parties taken out as of September 14, 2018 this based on the Company's equity and EBITDA.
- Rules and regulations were also introduced for accruing income and expense for tax purposes as of January 1, 2019 (Legislative Decree No. 1425). There was no regulatory definition of this concept until 2018, so in many cases accounting rules and regulations were relied on for its interpretation. Generally speaking, given the new criteria that has been introduced for the purpose of determining income tax, it is now important to establish whether or not there have been any material facts affecting the amount of income or expenditure agreed upon by the parties, and which are not subject to a condition precedent, in which case said income and expense shall be recorded upon accrual and the dates on which these are paid or charged shall not be taken into account.

The Peruvian Tax Authorities are empowered to revise and, if applicable, correct the Company's income and sales tax returns corresponding to the four years preceding the date on which said tax returns are filed. The Company's duly declared income and sales tax returns for the years 2017 through to 2021 remain subject to the corresponding audits on the part of the Peruvian Tax Authorities.

Due to the possible interpretations that the Tax Authority may provide for the legal provisions currently in force, it is not possible to determine at this early date whether or not any tax audit could result in liabilities for the Company; therefore, any possible higher taxes, interest and penalties that may result from these tax audits would be applied to the results of the year in which they are determined. In the opinion of the Company's Senior Management and its legal advisors, any potential additional tax settlement would not be material to the financial statements at year-end 2021 and 2020.

# <u>Uruguay</u>

# **Corporate Income Tax (IRAE in Spanish)**

Corporate Income tax is levied at a rate of 25% on all corporate income obtained in Uruguay on any type of economic activity.

Corporate income in Uruguay is considered to be income sourced from business activities conducted, or goods or rights used for economic purposes in Uruguay, regardless of the nationality, domicile or residence of the parties involved in the aforementioned transactions or the place in which these are carried out. Income earned or received from abroad by a local taxpayer are not subject to this tax.

#### Fixed tax on dividends and undistributed earnings



Effective as of March 1, 2017 (pursuant to Accounting Law 19.438) dividends and undistributed earnings that have remained outstanding for more than 3 tax years, and which have not been reinvested in fixed assets, intangibles, shares in local companies or in increases or real increases of working capital (the latter, with a maximum limit of 80% of the value of other investments) shall be taxed at a rate of 7% in the form of IRPF / IRNR tax (which is levied on natural persons and non-residents).

At the end of the fiscal year 2017, none of the companies belonging to Sura Uruguay held retained earnings that had remained outstanding for said period, and therefore are unaffected by this new law.

# Admitted expenditure

As a general principle, the amount of net income subject to corporate income tax is determined by deducting the expense incurred in obtaining and maintaining such income from gross taxable income.

The only expense that may be deducted is that allocated to the counterparty (resident or non-resident) income subject to income taxes, either on a corporate or private individual basis, or in the proportion arising from applying the coefficient produced between the maximum counterparty income tax rate and the 25% corporate income tax rate.

Both of our Uruguayan Subsidiaries record expenses that are partially deductible including lease agreements with resident private individuals and services hired from non-resident entities, including related companies.

## **Colombia**

#### **Tax Reforms**

#### a) Social Investment Law 2155 issued in 2021

The following is a summary of the most important changes introduced by this latest reform to the Colombian tax regime governing legal entities for the years 2022 onwards:

Starting in 2022, the general income tax rate will be increased from 30% to 35%. In the case of financial institutions, these shall have a surcharge of 3 percentage points during the years 2022 to 2025.

Paid industry and commerce discounts (income tax) would continue at 50% and not at 100% as it was first envisaged as of the year 2022.

The audit benefit is extended for the years 2022 and 2023 to reduce term in which income tax return are finally and officially accepted by 6 or 12 months, provided that the corresponding net income tax is increased by 35% or 25% respectively.

#### b) Economic Growth Law 2010 issued in 2019

**Presumptive income:** The general presumptive income tax is reduced as follows:

Year	General presumptive income tax rate
2020	0.5%
2021 onwards	0.0%



### Corporate dividend tax

- The income tax rate for dividends received by foreign companies, non-resident individuals and permanent establishments was increased from 7.5% to 10%.
- As of 2019, dividends received by Colombian companies are subject to a withholding tax rate of 7.5% and shall only apply to companies receiving dividends for the first time. This tax may be deducted in the case of all those final beneficiaries who are private individuals.
- Dividends which are distributed between entities belonging to the same business group as registered before the Chamber of Commerce shall not be subject to this tax provided that they are not willing entities for the purpose of deferring tax.

## Deductions

- A first job deduction is created, that is to say, a deductible of 120% of salary payments to employees under 28 years of age, who are in new jobs and where the Colombian Ministry of Labor provides due certification that this is their new job.
- A 100% tax deduction is maintained for the tax which was actually paid during the tax period by any taxpayer that may have a causal relationship with their economic activity, with the exception of any supplementary income tax that the taxpayer may have paid.

### Undercapitalization rules and regulations:

Undercapitalization rules and regulations specify a limit for the deducting debt liabilities from income tax during the respective tax year.

These undercapitalization limits shall only apply to the amount of indebtedness providing interest obtained between related parties, which exceeds twice the amount of equity that the taxpayer records for the previous year.

#### Discounts for taxes paid abroad:

Private individuals resident in Colombia as well as Colombian based companies and entities, who pay income and complementary taxes and who receive income sourced from abroad that is subject to income tax in the country of origin, are entitled to deduct the amount of tax paid abroad from the amount of Colombian income and complementary tax due, whatever the type of tax levied on such income, providing that the aforementioned deduction does not exceed the amount of the tax payable by the taxpayer in Colombia on said income. For purposes of this general limitation, income from abroad must specify the corresponding income, costs and expense components.

#### **Tax Audit Benefit:**



A tax audit benefit is again maintained for the tax years of 2020 and 2021, upholding the tax return for 6 months providing that net income tax increases by at least 30% compared to the previous year. In the event that such increase is at least 20%, tax returns are upheld for 12 months.

This benefit shall not apply for the purposes of VAT and withholding tax returns.

## **Reconciliation of Effective Tax Rate**

The tax rates used in these calculations were as follows:

	Chile	Mexico	Peru	Uruguay	El Salvador	Colombia	Argentina
Tax Rate - 2021	27.00%	30.00%	29.50%	25.00%	30.00%	31.00%	35.00%
Tax Rate - 2020	27.00%	30.00%	29.50%	25.00%	30.00%	32.00%	30.00%

Income tax divided up into current and deferred at year-end 2021 and 2020:

Chile	Mexico	Peru	Uruguav	Colombia	*Others	Total
			0.08001			2021
(38,718)	(45,184)	(15,022)	(1,590)	(16,519)	(2)	(117,035)
913	(7)	-	-	-	-	906
3,091	7,355	1,630	670	1,904	(97)	14,553
-	-	-	-	1,314	-	1,314
(34,714)	(37,836)	(13,392)	(920)	(13,301)	(99)	(100,262)
(34,714)	(37,836)	(13,392)	(920)	(13,301)	(99)	(100,262)
	913 3,091 - (34,714)	(38,718) (45,184) 913 (7) 3,091 7,355  (34,714) (37,836)	(38,718) (45,184) (15,022) 913 (7) - 3,091 7,355 1,630  (34,714) (37,836) (13,392)	(38,718)       (45,184)       (15,022)       (1,590)         913       (7)       -       -         3,091       7,355       1,630       670         -       -       -       -         (34,714)       (37,836)       (13,392)       (920)	(38,718)       (45,184)       (15,022)       (1,590)       (16,519)         913       (7)       -       -         3,091       7,355       1,630       670       1,904         -       -       -       1,314         (34,714)       (37,836)       (13,392)       (920)       (13,301)	(38,718)       (45,184)       (15,022)       (1,590)       (16,519)       (2)         913       (7)       -       -       -       -         3,091       7,355       1,630       670       1,904       (97)         -       -       -       1,314       -         (34,714)       (37,836)       (13,392)       (920)       (13,301)       (99)

\*El Salvador and Argentina.

2020 Consolidated Income Statement	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total 2020
Current income tax							
Current income tax expense for the period	(19,056)	(41,819)	(15,430)	(1,646)	(12,718)	(1)	(90,670)
Current income tax expense for prior periods	(89)	(1)	-	-	34		(56)
Deferred income tax							
Corresponding to the sources and reversals of temporary differences	1,239	(1,692)	892	1,004	(1,944)	34	(467)
Income tax expense attributable to continued operations	(17,906)	(43,512)	(14,538)	(642)	(14,628)	33	(91,193)
Income tax expense on the Consolidated Income Statement	(17,906)	(43,512)	(14,538)	(642)	(14,628)	33	(91,193)

\*El Salvador and Argentina.

The following is a reconciliation between tax expense and book income multiplied by the tax rates applicable in the different countries at year-end 2021 and 2020:



2021	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total 2021
Earnings (losses) before income tax from continuing operations	144,996	127,615	41,467	3,171	(51,404)	(87)	265,758
Book income before income tax	144,996	127,615	41,467	3,171	(51,404)	(87)	265,758
At the corresponding tax rate	(39,149)	(38,285)	(12,233)	(793)	15,935	31	(74,494)
Adjustments relating to current income tax for the previous tax year	558	(7)	159	-	(47)	-	663
Adjustments to tax losses	(4,635)	(2,520)	45	(266)	(471)	-	(7 <i>,</i> 847)
Rate change adjustments	-	-	-	-	1,314	-	1,314
Non-deductible expense	1,537	(1,136)	(6 <i>,</i> 660)	(869)	(4,628)	-	(11,756)
Elimination effects on the consolidated accounts <sup>1</sup>	(25,878)	(42,243)	(4,617)	(829)	(85,724)	-	(159,291)
Tax-exempt dividends received	-	-	-	-	2,155	-	2,155
Other non-cumulative income	-	-	-	-	-	1	1
Tax exempt income/earnings	-	-	-	-	7,562	-	7,562
Other non-deductible expense	23,834	1,432	(1,813)	371	44,188	(131)	67,881
Provisions and contingencies	(125)	235	8,617	(10)	17	-	8,734
Property, plant and equipment	(119)	(711)	33	44	49	-	(704)
Investments	9,263	45,399	3,077	1,432	6,349	-	65,520
At the tax rate for 2020	(34,714)	(37,836)	(13,392)	(920)	(13,301)	(99)	(100,262)

\*El Salvador and Argentina.

1. The effects of eliminating these from the consolidated accounts are mainly due to having reclassified dividend income, amortized intangibles, and to a lesser extent eliminations from reciprocal operations. These are multiplied by the nominal rate factor of each country.

2020	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total 2020
Earnings (losses) before income tax from continuing operations	80,287	138,073	45,480	3,427	(57,255)	(216)	209,796
Book income before income tax	80,287	138,073	45,480	3,427	(57,255)	(216)	209,796
At the corresponding tax rate	(21,677)	(41,422)	(13,417)	(857)	18,322	75	(58,976)
Adjustments relating to current income tax for the previous tax year	202	1	93	-	(17)	-	279
Adjustments to tax losses	(3 <i>,</i> 648)	(3,522)	81	(171)	-	-	(7,260)
Rate change adjustments	-	-	-	-	-	-	-
Non-deductible expense	(436)	(708)	(3,947)	(556)	(2,037)	-	(7,684)
Dividend tax	-	-	-	-	(2,394)	-	(2,394)
Elimination effects on the consolidated accounts	(38,422)	(33,258)	(8,448)	(1,017)	(73,340)	-	(154,485)
Tax-exempt dividends received	272	-	-	-	5,248	-	5,520
Other non-cumulative income	-	-	-	-	-	(42)	(42)
Inflation effects	(16)	226	1	-	(52)	-	159
Tax exempt income/earnings	-	-	-	-	11,633	-	11,633
Other non-deductible expense	13,146	9	(496)	(492)	(213)	-	11,954
Provisions and contingencies	303	20	3,560	-	(65)	-	3,818
Property, plant and equipment	(152)	(59)	(68)	56	39	-	(184)
Investments	32,522	35,201	8,103	2,395	28,248	-	106,469
At the tax rate for 2020	(17,906)	(43,512)	(14,538)	(642)	(14,628)	33	(91,193)

\*El Salvador and Argentina.



As a result, the effective rates of each country are as follows:

	Chile	Mexico	Peru	Uruguay	El Salvador	Colombia	Argentina	Consolidated
Tax Rate - 2021	23.94%	29.65%	32.30%	29.02%	24.55%	-25.88%	-96.00%	37.45%
Tax Rate - 2020	22.30%	31.51%	31.97%	18.73%	20.00%	-25.55%	15.38%	43.47%

The consolidated effective tax rate at year-end came to **37.45%**, for a drop of 6.02% percentage points compared to the previous year, when the effective rate was 43.47%, this mainly due to an increase in pre-tax income of 27%, driven mainly by Chile, which has a lower nominal rate than the countries that did record drops in their pre-tax income, but the latter carrying at a higher nominal rate, such as Mexico, Peru and Colombia.

Income tax shows a lower expense of USD \$9,069 which is mainly explained by:

- Chile: due to the positive results of the business commissions and the effect of the exchange difference.
- Mexico: showing significant tax reduction, given lower taxable income due to the effects of deductions for inflation adjustments, which for 2021 recorded a percentage increase of 4%.
- Colombia: the change observed was due to the increase with the nominal rate as of 2022, which implies a change in deferred tax. The effects of exchange rate differences also had a consequent effect.

Current tax assets and liabilities as posted by Sura Asset Management S.A. and Subsidiaries at year-end, are broken down as follows:

	2021	2020
Current income tax		
Current tax assets	6,125	5,803
Current tax liabilities	(17,088)	(16,479)
Total current income tax	(10,963)	(10,676)

Current tax assets and liabilities for each individual country are broken down as follows:

2021	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total
Current income tax							
Current tax assets	682	491	1,811	87	3,054	-	6,125
Current tax liabilities	(13,796)	(3,289)	-	(1)	-	(2)	(17,088)
Current tax, net	(13,114)	(2,798)	1,811	86	3,054	(2)	(10,963)

\*El Salvador and Argentina.

2020	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total
Current income tax							
Current tax assets	678	397	1,903	400	2,424	1	5,803
Current tax liabilities	(6,665)	(7 <i>,</i> 965)	(1,847)	(1)	-	(1)	(16,479)
Current tax, net	(5,987)	(7,568)	56	399	2,424	-	(10,676)

\*El Salvador and Argentina.



Deferred tax for Sura Asset Management S.A. and Subsidiaries is broken down as follows:

	2021	2020
Deferred income tax		
Deferred tax assets	40	8,871
Deferred tax liability	(301,008)	(356,734)
Deferred tax, net	(300,968)	(347,863)

Deferred tax for each individual country are broken down as follows:

Total 2021	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total 2021
Deferred income tax							
Deferred tax assets	-	-	-	-	-	40	40
Deferred tax liability	(150,250)	(83,760)	(57 <i>,</i> 889)	(5 <i>,</i> 178)	(3,931)	-	(301,008)
Deferred tax, net	(150,250)	(83,760)	(57,889)	(5,178)	(3,931)	40	(300,968)

Total 2020	Chile	Mexico	Peru	Uruguay	Colombia	*Others	Total 2020
Deferred income tax							
Deferred tax assets	-	-	-	-	8,765	106	8,871
Deferred tax liability	(185,711)	(94,488)	(70,354)	(6,136)	(45)	-	(356,734)
Deferred tax, net	(185,711)	(94,488)	(70,354)	(6,136)	8,720	106	(347,863)

\*El Salvador and Argentina.

Deferred tax was produced by the following items:

Total 2021	Chile	Mexico	Peru	Uruguay	Colombia	*Other s	Total 2021
On changes in measuring financial assets	(5,208)	9,427	817	319	(77,863)	-	(72,508)
On changes in measuring investments	(73,999)	(17,715)	(10,313)	-	(8,899)	-	(110,926)
On changes in measuring fixed assets	(5,762)	(14,407)	1,577	55	(1,164)	-	(19,701)
On changes in measuring employee benefits	-	2,320	1,450	-	356	-	4,126
On differences with the tax base for liabilities	-	-	(2,229)	687	150	-	(1,392)
On recognizing Deferred Acquisition Costs (DAC)	(14,397)	-	(1,946)	(727)	-	-	(17,070)
On provisions for estimated expense	-	14,349	-	290	178	-	14,817
On financial obligations	6,772	-	2,571	-	82,901	-	92,244
On recognizing identified intangibles relating to acquisitions	(49,606)	(77,734)	(48,062)	(5,414)	-	-	(180,816)
On recognizing tax losses	225	-	50	-	410	40	725
Other items	(8,275)	-	(1,804)	(388)	-	-	(10,467)
Total Deferred Tax Assets	-	-	-	-		40	40
Total Deferred Tax Liabilities	(150,250)	(83,760)	(57,889)	(5,178)	(3,931)	-	(301,008)
Deferred tax, net	(150,250)	(83,760)	(57,889)	(5,178)	(3,931)	40	(300,968)

\*El Salvador and Argentina.



Total 2020	Chile	Mexico	Peru	Uruguay	Colombia	*Other s	Total 2020
On changes in measuring financial assets	(7,731)	9,800	162	240	(23,520)	1	(21,048)
On changes in measuring investments	(93,114)	(18,236)	(13,223)	-	(9,520)	-	(134,093)
On valuations of derivatives	(7 <i>,</i> 054)	(13,745)	(427)	-	(1,089)	-	(22,315)
On recognizing Deferred Acquisition Costs (DAC)	-	502	1,164	-	376	-	2,042
On financial obligations	-	-	1,685	542	-	-	2,227
On recognizing identified intangibles							
relating to acquisitions	(18,915)	-	(2,332)	(730)	-	-	(21,977)
(49,606)							
On provisions for estimated expense	-	11,128	-	359	190	-	11,677
On financial obligations	11,224	-	1,125	132	41,773	-	54,254
On recognizing identified intangibles							
relating to acquisitions	(64,315)	(83,937)	(56,606)	(6,136)	-	-	(210,994)
(49,606)							
On recognizing tax losses	2,550	-	-	-	511	105	3,166
Other items	(8,356)	-	(1,902)	(543)	(1)	-	(10,802)
Total Deferred Tax Assets	-	-	-	-	8,720	106	8,827
Total Deferred Tax Liabilities	(185,711)	(94,488)	(70,354)	(6,136)	-	-	(356,690)
Deferred tax, net	(185,711)	(94,488)	(70,354)	(6,136)	8,720	106	(347,863)

\*El Salvador and Argentina.

# NOTE 23 - Financial instruments held as hedging derivatives

Sura Asset Management S.A. uses derivatives such as forwards and swaps, to hedge both its exchange rate and interest rate risk exposure. These derivatives are initially recognized on the date the corresponding contract is entered into and later at their fair values. Any gain or loss arising from changes to the fair value of derivatives are directly charged to the income accounts, except for the effective portion that may be generated from hedges of cash flows and net investments abroad, which are posted in the other comprehensive income accounts and subsequently reclassified to the Statement of Income when the hedged item affects other comprehensive income.

The Group's risk management strategy and its application is explained in greater detail in Note 2.3 Section V.

At year-end 2021 and 2020, Sura Asset Management S.A. held derivatives that were recorded in books either as financial assets or financial liabilities, based on their respective positive or negative result fair values

Sura Asset Management Colombia has hedged its issues of bonds maturing in 2024 and 2027 as well as on its net investments abroad, through the accounting bifurcation method, which consists of the following steps:

i. Principal Only Swaps (POS) from USD to COP.

Hedged exposure:

• Economic risks generated by the uncertainty of the corresponding ability to pay the debt in USD.



- Accounting risks generated by unrealized exchange differences on the nominal values of the respective bond issued.
- Cash flow hedges with the valuation of the derivative charged to the Other Comprehensive Income accounts and the foreign exchange component of the swap's intrinsic value is charged to the Comprehensive Income accounts, both of which must fit perfectly with the difference in the changes in the amounts owed.
- ii. Principal Only Swap (POS) from COP to the other currencies in which the net investment abroad is denominated by a nominal amount based on a determined percentage and based on each one of the risks identified for each country where Sura AM has investments.

Hedged exposure:

- Economic risks generated by the uncertainty of paying the coupons owing in USD when the corresponding income is sourced in the currencies in which investments abroad are denominated.
- Economic risks given the fact that there are investments that are currently without any hedging arrangements.
- A combination of currencies that would positively affect EBITDA and thus protect the debt/EBITDA ratio.

This part shall be valued and charged to the Other Comprehensive Income accounts specifically under hedges of net foreign investment.

## Identification of the hedged items

• Bonds issued on April 11, 2017, as part of a placement of debt securities carried out on the Luxembourg Stock Exchange, under the Regulation S and Rule 144<sup>a</sup> of the Securities Act in the United States. The characteristics of this bond are as follows:

Issuer	Sura Asset Management S.A.
Type of debt instrument:	International bonds
Type of placement:	Public
Value	USD 350,000,000*
Coupon	4,375%
Settlement date:	April 11, 2017
Maturity date:	April 11, 2027
Offering price: 99.07%	
Amount received:	USD 346,759,000
Yield to maturity:	4,491%
Interest payment dates:	11 April and 11 October each year, beginning
Interest payment dates:	October 11th, 2017.
	Sura Asset Management Chile, S.A.
	Sura Asset Management México S.A.
Joint guarantors:	Sura Asset Management Perú S.A.
	Sura Asset Management Uruguay Sociedad de
	Inversión S.A.

\* The nominal value of this issue comes to USD 350,000,000, but 82.86% of this sum or USD 290,000,000 is hedged, this defined as the corresponding risk exposure.



• Bonds issued on April 17, 2014, as part of a placement of debt securities carried out on the Luxembourg Stock Exchange, under the Regulation S and Rule 144A of the Securities Act in the United States. The characteristics of this bond are as follows:

Issuer	SUAM Finance B.V Merged with Sura Asset Management S.A.			
Type of debt instrument:	International bonds			
Type of placement:	Public			
Value	USD 500, 000,000*			
Coupon	4,875%			
Settlement date:	April 17, 2014			
Maturity date:	April 17, 2024			
Offering price:	99.57%			
Amount received:	USD 494,850,000			
Yield to maturity:	4.93%			
Interest payment dates:	17 April and 17 October of each year			
	SURA Asset Management S.A.,			
	SURA Asset Management Chile S.A.			
loint guarantars:	Sura Asset Management México S.A. de C.V.,			
Joint guarantors:	Sura Asset Management Perú S.A.,			
	Sura Asset Management Uruguay Sociedad de			
	Inversión S.A.			

\* The hedged portion comes to 100% or USD 500,000,000, this defined as the corresponding risk exposure.

 Net investments abroad: the exchange differences relating to converting the income and net assets of Company's subsidiaries in Mexico, Chile and Peru from their functional currency to Sura AM's reporting currency, are directly recognized in the other comprehensive income accounts. The gains and losses incurred with swaps hedging the bonds maturing in 2024 and 2027 are produced by the CLP/USD, MEX/USD and PEN/USD foreign exchange curves, these being designated as hedging instruments for net investments held in foreign-based subsidiaries and operations and subsequently included in the other comprehensive income accounts.

Currency	Investment expense in USD	Hedged Value in USD	% Hedged
MXN	788,743	80,000	10%
CLP	1,392,084	380,000	27%
PEN	276,298	85,000	31%

The values used for these calculations were the values of the investments held by Sura AM at July 31, 2018 multiplied by the exchange rates corresponding to this same date. For more information on hedge accounting, see Note 2, paragraph 2.3 v) Hedge Accounting.

# Hedging instruments - description

The proposed strategy is based on carrying out a cash flow swap that hedges the impact of the exchange differences produced by the financial obligation as well as net investments abroad.



Upon evaluating the actual design for the Company's hedging strategy, all strategic variables were taken into account, such as preserving the stability of our debt/EBITDA ratio as well as the probability of being able to comply with the dividend payments due and the Company's cash flow.

The hedging instrument used is a Principal Only Swap (POS), which effectively immunizes our Statement of Income against exchange differences, protects the nominal value of our net investments abroad and reduces risk to our cash flow. This also maintains the aforementioned variables at stable levels.

## **Economic relationship:**

An economic relationship between a hedged item and a hedging instrument exists when an entity expects that the values of the hedged item and the hedging instrument shall normally move in opposite directions in response to movements with the same risk (exchange risk). For further illustration, we have listed the following examples:

- In the case of financial obligations, if the Colombian Peso depreciates against the US dollar, this causes a
  negative exchange difference, whereas the time element of the derivative would move in the opposite
  direction so as to mitigate the loss incurred with the exchange differences posted on the Comprehensive
  Income Statement.
- In the case of net investments abroad, any currency depreciation (CLP, MXN, PEN) would produce a loss
  with the value of the net investments abroad, therefore the derivative component as recorded in the
  Other Comprehensive Income Statement would compensate for a certain percentage of the loss, thereby
  mitigating the foreign exchange risk.

### **Measuring effectiveness**

The method used to measure the effectiveness of each of the hedging arrangements, is comparing the change in the value of the hedging instrument with the change in the hedged item, that is to say, in the case of debt the exchange differences are taken against the valuation of the exchange component of the USD/COP derivative. In the case of net investments, the changes in the value of the asset held versus the change in the COP derivative protecting against other currencies (PEN, CLP, MXN) is taken. These changes are duly monitored so to ensure that they remain consistent and stable over the duration of the exchange rate exposure of the bonds issued in 2014 and 2017. Due to the accounting asymmetry that arises from measuring a hedging instrument (at fair value), against the hedged item (at amortized cost), movements may arise given certain market situations that could at times fail to meet the established efficiency percentage, but these differences are expected to level out over the long term. If the hedging relationship consistently presents a structural inefficiency, the corresponding percentage is classified to the Comprehensive Income accounts and in this case the respective hedging strategy is re-evaluated so as to achieve the desired effectiveness.

The balances of the hedging assets and liabilities held by Sura Asset Management S.A. and Subsidiaries at yearend 2021 and 2020, are shown below.

### 23.1. Hedging assets

The balance of the amount of hedging assets held is broken down as follows:

	2021	2020
Cash flow hedging assets	234,548	109,368

Sura Asset Management S.A. and Subsidiaries

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Net foreign investment hedging liabilities	(14,894)	(34,392)
Total financial assets - hedging arrangements	219,654	74,976

All hedging assets at year-end 2021 and 2020 are held by Colombia only.

The aging of hedging assets is as follows:

	Between 3 and 5 years	More than 5 years	Total
Colombia	140,960	78,694	219,654
Total financial assets - hedging arrangements- 2021	140,960	78,694	219,654
Colombia	50,126	24,850	74,976
Total financial assets - hedging arrangements- 2020	50,126	24,850	74,976

# 23.2 Derivative and hedging financial liabilities

Sura Asset Management S.A. and its Subsidiaries held no liabilities for financial derivatives at year-end 2021 and 2020.

## NOTE 24 - Other assets

Other assets and pre-paid expense, as recorded by Sura Asset Management S.A. and Subsidiaries for the years 2021 and 2020, are broken down as follows:

	2021	2020
Other assets - non-current		
Works of art <sup>1</sup>	10,512	10,917
Restricted cash	1,233	894
Deferred expense and charges	-	1
Total other assets - non-current	11,745	11,812
Other assets - current		
Pre-paid expense	2,688	3,854
Total other assets - current	2,688	3,854
Total other assets	14,433	15,666

<sup>1</sup> The works of art belonging to Sura Art S.A. of C.V in Mexico are largely loaned to museums for their art exhibitions and at the same time used to promote the services of SURA Mexico's subsidiaries. The entire collection consists of 367 works of art by celebrated artists such as Frida Kahlo, Diego Rivera, Gerardo Murillo, Pedro Coronel, among others.

Other assets for each individual country are broken down as follows:



	Chile	Mexico	Colombia	Peru	Others*	Total
Total Other Assets 2021	1,168	10,550	1,164	1,430	121	14,433
Total Other Assets 2020	1,886	11,048	1,543	1,107	82	15,666

\* Uruguay and Argentina.

## Restricted cash at December 31, 2021:

Restricted cash 2021	Amounts subject to restrictions	Restriction description	Date on which restriction was lifted	Country
Bank deposits				
Banco Interactive Brokers (Investment Account) ME 11652772	1,140	Commission-related hedge funds - Foreign Brokerage Firm	Ongoing	Peru
Banco de La Nación (Tax Drawdown Account) M.N 00-005-171466	93	Funds used solely to pay taxes to the SUNAT Tax Authorities	Ongoing	Peru
Total restricted cash - 2021	1,233			

# Restricted cash at December 31, 2020:

Restricted cash 2020	Amounts subject to restrictions	Restriction description	Date on which restriction was lifted	Country
Bank deposits				
Banco Interactive Brokers (Investment	866	Commission-related hedge funds -	Ongoing	Peru
Account) ME I1652772		Foreign Brokerage Firm		
Banco de La Nación (Tax Drawdown	28	Funds used solely to pay taxes to the	Ongoing	Peru
Account) M.N 00-005-171466		SUNAT Tax Authorities		
Total restricted cash - 2020	894			

# NOTE 25 - Right-of-use assets and leasing liabilities

Sura Asset Management holds lease agreements that include extension and early termination options; there are also variable lease payment agreements. Leased assets generally have no restrictions on whether these can be subleased.

Sura Asset Management leases equipment, either in the short term and/or for minor amounts, for which it applies the exception permitted by accounting standards for this type of lease.

The carrying value of assets subject to financial leasing agreements at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Buildings	25,598	33,490
Office equipment	-	24
Vehicles	119	107
Computer and communications equipment	984	694
Improvements to leased property	1,555	3,379
Total right-of-use assets	28,256	37,694



Right-of-use liabilities	29,611	37,106
Total right-of-use liabilities	29,611	37,106

The following are the movements recorded in assets subject to financial leasing arrangements:

	Buildings	Office equipment	Vehicles	Computer equipment	Improvements to leased property	Total
Cost						
Opening Balance - January 1, 2020	58 <i>,</i> 487	6,051	673	1,237	4,130	70,578
Additions	5,259	-	-	1,244	8,450	14,953
Write-offs	(6,694)	(5,205)	(437)	(1,290)	(542)	(14,168)
Currency translation effect	(371)	(227)	(64)	-	861	199
Closing Balance - December 31, 2020	56,681	619	172	1,191	12,899	71,562
Additions	8,832	-	137	1,165	1,585	11,719
Write-offs	(4,625)	(572)	(83)	(672)	(6,808)	(12,760)
Revaluation	-	-	-	-	-	-
Currency translation effect	(6,712)	(47)	(21)	(195)	(1,595)	(8,570)
Closing Balance - December 31, 2021	54,176	-	205	1,489	6,081	61,951
Depreciation						
Opening Balance - January 1, 2020	(12,871)	(4,145)	(151)	(696)	(3,165)	(21,028)
Depreciation for the year	(12,230)	(610)	(131)	(751)	(1,220)	(14,942)
Withdrawals	2,852	4,023	205	943	(4,517)	3,506
Currency translation effect	(943)	137	12	7	(617)	(1,404)
Closing Balance - December 31, 2020	(23,192)	(595)	(65)	(497)	(9,519)	(33,868)
Depreciation for the year	(13,775)	-	(60)	(441)	(903)	(15 <i>,</i> 179)
Withdrawals	5,220	550	30	365	4,728	10,893
Currency translation effect	3,169	45	9	68	1,168	4,459
Closing Balance - December 31, 2021	(28,578)	-	(86)	(505)	(4,526)	(33,695)
Closing Balance - December 31, 2021	25,598	-	119	984	1,555	28,256
Closing Balance - December 31, 2020	33,489	24	107	694	3,380	37,694

The following are the movements recorded in liabilities subject to financial leasing arrangements:

	Liabilities on Financial
	Leasing Agreements
Opening Balance - January 1, 2020	49,578
Additions	4,659
Withdrawals	(18,730)
Accrued interest	2,932
Adjustments for exchange differences	579
Currency translation effect	(1,912)
At December 31, 2020	37,106
Additions	3,729
Withdrawals	(9,838)
Accrued interest	2,101
Adjustments for exchange differences	430
Currency translation effect	(3,917)
Closing Balance - December 31, 2021	29,611



The following is a breakdown of terms governing financial leasing arrangements:

	Minimum amounts payable	Present value of minimum amounts payable	Future interest charges - 2020
Less than 1 year	2,048	1,787	261
Between 1 and 5 years	23,991	22,115	1,876
More than 5 years	6,724	5,709	1,015
Total leasing arrangements	32,763	29,611	3,152

The following is a breakdown of the payments on lease contracts as recognized in the income accounts for the period

	2021
Expense incurred on low value assets	59
Expense incurred with short term asset leasing arrangements	1,663
Variable lease payments	91
Total recognized in the income accounts	1,813

The following is a breakdown of possible future undiscounted lease payments relating to periods subsequent to the reporting period:

	Less than 5 years	More than 5 years
Lease agreements with extension options that are not expected to be renewed	361	-
Lease agreements with extension options that are expected to be renewed	13,021	16,229
Total leasing arrangements	13,382	16,229

Concessions received in connection with the COVID 19 pandemic were recorded in accordance with the amendment introduced to IFRS 16 - Leases.

# **NOTE 26** - Deferred Acquisition Costs (DAC)

The balance of the Deferred Acquisition Costs (DAC) account at year-end is broken down as follows:

	2021	2020
Deferred acquisition costs (DAC)	174,038	179,109
Total deferred acquisition costs (DAC)	174,038	179,109

Movements in the Deferred Acquisition Costs - DAC - account at year-end 2021 and 2020 are as follows:

	Total
Opening Balance - January 1, 2020	173,476
Additions	54,783
Currency translation effect	(346)
Amortizations	(48,804)
Closing Balance - December 31, 2020	179,109
Additions	58,968
Currency translation effect	(16,851)
Amortizations	(47,188)
Closing Balance - December 31, 2021	174,038

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Deferred Acquisition Costs (DAC) for each individual country for the years 2021 and 2020 are as follows:

	Chile	Mexico	Peru	Uruguay	Total
Life insurance policies incorporating savings plans	5,801	-	-	-	5,801
Mandatory pensions	47,522	109,756	5,588	2,908	165,774
Voluntary pensions	-	-	1,008	-	1,008
Retirement savings plans	1,455	-	-	-	1,455
Total Deferred Acquisition Costs (DAC) - 2021	54,778	109,756	6,596	2,908	174,038

	Chile	Mexico	Peru	Uruguay	Total
Life insurance policies incorporating savings plans	7,227	-	-	-	7,227
Mandatory pensions	62,828	96,214	6,829	2,922	168,793
Voluntary pensions	-	-	1,075	-	1,075
Retirement savings plans	2,014	-	-	-	2,014
Total Deferred Acquisition Costs (DAC) - 2020	72,069	96,214	7,904	2,922	179,109

## **NOTE 27** - Investment properties

Financial obligations at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Buildings	65,040	72,180
Land	3,526	3,994
Total investment properties	68,566	76,174

Investment property at year-end 2021 and 2020 are broken down by individual country as follows:

	Chile	Peru	Total
Buildings	62,600	2,440	65,040
Land	3,114	412	3,526
Total investment properties - 2021	65,714	2,852	68,566
Buildings	69,702	2,478	72,180
Land	3,559	435	3,994
Total investment properties - 2020	73,261	2,913	76,174

The investment property account for the years 2021 and 2020 is shown as follows:

	2021	2020
Opening balance at January 1	76,174	31,016
Write-offs	(3,597)	-
Additions	5,202	36,679
Fair value	4,692	1,860
Currency translation effect	(13,905)	6,619
Closing balance at December 31	68,566	76,174

Lease income obtained from the Company's investment property at year-end 2021 and 2020 is broken down as follows:



	2021	2020
Lease income	4,072	2,080
Total lease income	4,072	2,080

Lease income for each individual country at year-end 2021 and 2020 is broken down as follows:

	Chile	Peru	Total
Total lease income - 2021	4,070	2	4,072
Total lease income - 2020	2,078	2	2,080

Sura Asset Management S.A. and Subsidiaries are not in any way restricted with regard to disposing of or selling their investment properties, neither do they have any contractual obligations to purchase, construct or develop investment property or carry out repairs or maintenance work and / or build property extensions.

These investment properties are stated at fair value based on appraisals performed by independent outside professionals who are completely unrelated to the Group. These appraisal firms offer sufficient experience and expertise required for valuing property in their respective geographic locations. The fair value of these properties was determined based on observable market transactions, given the nature of the property, in compliance with the valuation model contained in the recommendations made by the International Valuation Standards Council.

Sura Asset Management S.A. and Subsidiaries pay property taxes and property insurance on all its investment properties.

### Appraisals and valuation assumptions

### 1. Independent appraiser information.

The properties belonging to Sura Asset Management S.A. and Subsidiaries have been measured by the following appraisers and appraisal firms:

- Real & Data Consultores Inmobiliarios, an independent appraisal firm registered with the Financial Market Commission (Comisión del Mercado Financiero - CMF) in Chile and Tinsa Chile S.A., another independent appraisal firm also registered with the CMF in Chile.

- Ingeniero Gino Layseca Zoppi CIP, N° 48728, REPEV 10812-2011 in Perú.

- Luis Pedraza Merino Constructora E.I.R.L., REPEV № 280-98 in Perú.

### 2. The appraisal methods and assumptions used:

The fair values arrived at in the appraisals performed are supported by market evidence and represent the values for which the asset could be purchased and sold between knowledgeable informed buyers and sellers on an arm's length basis on the date on which such property is appraised, this in accordance with that stipulated by the International Valuation Standards Council. Valuations are performed on an annual basis and the fair value gains and losses are recorded within the income statement.



A categorization level 3 is assigned based on market assumptions, but in terms of the specific characteristics of each asset, consolidated cases must be reviewed so as to arrive at their individual values.

### 3. The extent to which fair value is calculated using observable variables in an active market

The parameters used to perform these appraisals are conservative in nature compared to the market prices normally obtained, both in terms of the CAP rates that are observed, evaluated and traded during the last half the 2021, as well as in terms of lease income, this being based on current contracts and future projections in keeping with current market vacancy rates.

Finally, based on the conservative parameters taken into account when conducting these appraisals, under IFRS these provide sufficient margin for protecting against eventual market fluctuations.

The investment properties held by SURA Asset Management S.A. and Subsidiaries at December 31, 2021 and 2020 are broken down as follows:

Total investment properties - 2021	Maximum contractu al term (in years)	Maximum term elapsed (in years)	Appraisal date	Current status	Count ry
Millenium	4	7	December 31 2021	Leased to third parties.	Chile
Nueva Los Leones	-	-	December 31 2021	Available	Chile
Paseo Las Palmas - Renta	3	15	December 31 2021	Leased to third parties.	Chile
Coyancura	5	1	December 31 2021	Leased to third parties.	Chile
Bandera Building	3	1	December 31 2021	Leased to third parties.	Chile
Apoquindo Building	6	1	December 31 2021	Leased to third parties.	Chile
Adoquindo Plot of Land	6	1	December 31 2021	Leased to third parties.	Chile
Land (aliquot) Sura Tower	1	-	December 02, 2021	Leased to related parties	Peru
Building and parking space - Sura Tower	1	-	December 02, 2021	Leased to related parties	Peru
	-	-	December 15, 2021	Available	Peru

Total investment properties - 2020	Maximum contractual term (in years)	Maximum term elapsed (in years)	Appraisal date	Current status	Country
Millenium	10	1	December 31 2020	Leased to third parties.	Chile
Nueva Los Leones	-	-	December 31 2020	Leased to third parties.	Chile
Paseo Las Palmas - Renta	17	13	December 31 2020	Leased to third parties.	Chile
Coyancura	5	4	December 31 2020	Leased to third parties.	Chile
Cuprum Building	-	-	December 31 2020	Leased to third parties.	Chile
Bandera Building	-	-	December 31 2020	Leased to third parties.	Chile
Apoquindo Building	-	-	December 31 2020	Leased to third parties.	Chile
Adoquindo Plot of Land	-	-	December 31 2020	Leased to third parties.	Chile
Land (aliquot) Sura Tower	1	-	November 25, 2020	Leased to related parties	Peru
Building and parking space - Sura Tower	1	-	November 25, 2020	Leased to related parties	Peru

None of the Company's investment properties had been used to secure or guarantee loans at year-end 2021 and 2020. No property has been pledged to a third party in the form of collateral All land and buildings used for leasing purposes are free of any encumbrance or pledge.

The investment properties of Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 correspond to Level 3 on the Fair Value Hierarchy



# NOTE 28 - Property and equipment, net

The classification of the net Property and Equipment account belonging to Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Buildings	20,823	24,715
Computer, communication and other equipment	12,191	16,981
Vehicles	3,393	3,388
Land	2,736	3,013
Improvements to leased property	25	37
Total property and equipment, net	39,168	48,134

Property, plant and equipment for each individual country for year-end 2020 and 2020 is broken down as follows

	Chile	Mexico	Peru	Uruguay	Colombia	El Salvador	Total
Buildings	11,683	3,839	4,353	948	-	-	20,823
Computer, communication and other equipment	4,160	6,600	846	199	386	-	12,191
Vehicles	1	2,916	42	-	434	-	3,393
Land	153	36	2,210	337	-	-	2,736
Improvements to leased property	-	-	-	25	-	-	25
Total property and equipment - 2021	15,997	13,391	7,451	1,509	820	-	39,168

	Chile	Mexico	Peru	Uruguay	Colombia	El Salvador	Total
Buildings	13,277	5,922	4,486	1,030	-	-	24,715
Computer, communication and other equipment	6,150	9,215	1017	224	374	1	16,981
Vehicles	4	3,037	-	-	347	-	3,388
Land	186	37	2,436	354	-	-	3,013
Improvements to leased property	-	-	-	37	-	-	37
Total property and equipment - 2020	19,617	18,211	7,939	1,645	721	1	48,134

Movements in the property, plant and equipment account are broken down as follows:

	Buildings	Computer, communication and other equipment	Land	Improvemen ts to leased property	Vehicles	Total
Cost						
At January 1, 2020	34,726	53,663	3,276	8,836	4,299	104,800
Additions	8,068	7,232	-	882	1,449	17,631
Write-offs	(1,378)	(2,577)	-	(8,300)	(936)	(13,191)
Revaluation	807	0	-	-	-	807
Currency translation effect	(39)	(1,051)	(263)	(443)	(170)	(1,966)
At December 31, 2020	42,184	57,267	3,013	975	4,642	108,081
Additions	6,750	4,863	-	-	1,929	13,542

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Write-offs Revaluation Currency translation effect At December 31, 2021	(4,739) 641 (5,459) <b>39,377</b>	(4,315) 0 (5,172) 52,643	- (277) <b>2,736</b>	- (48) 927	(1,891) - (239) 4,441	(10,945) 641 (11,195) 100,124
Depreciation At January 1, 2020 Depreciation for the year Withdrawals Currency translation effect	<b>(12,337)</b> (1,853) (3,493) 214	<b>(36,858)</b> (6,226) 2,017 781	- - -	<b>(5,733)</b> - 4,503 292	<b>(1,036)</b> (601) 352 31	<b>(55,964)</b> (8,680) 3,379 1,318
At December 31, 2020	(17,469)	(40,286)	-	(938)	(1,254)	(59,947)
Depreciation for the year Withdrawals	(3,734) 292	(6,876) 2,973	-	(11)	(639) 775	(11,249) 4,029
Currency translation effect At December 31, 2021	2,357 (18,554)	3,737 (40,452)	-	47 (902)	70 (1,048)	6,211 (60,956)

Net book value						
At December 31, 2021	20,823	12,191	2,736	25	3,393	39,168
At December 31, 2020	24,715	16,981	3,013	37	3,388	48,134

Property, plant and equipment are initially measured at cost, which includes all the expense required in order to get them ready for their subsequent use. After being recognized as an asset, land and buildings for the Company's own use are carried at fair value less accumulated depreciation and any accumulated impairment losses that may have been sustained.

The straight-line method is used to calculate depreciation on property, plant and equipment based on their estimated useful life in years.

The useful lives of the property plant and equipment belonging to Sura Asset Management S.A. and Subsidiaries are shown below:

	Useful life
Buildings	Between 20 and 50 years
Office furniture and fixtures	Between 4 and 10 years
Computer, communication and other equipment	Between 2 and 5 years
Land	Indefinite
Improvements to leased property	Depending on the lease agreement
Vehicles	Between 5 and 10 years

Based on the accounting policy upheld by Sura Asset Management S.A. and Subsidiaries, the revaluation model is used for any subsequent measurement of buildings and land, whereas the cost model is applied when measuring other fixed assets.

The fair value of buildings and land was based on appraisals carried out by independent professionals.

Their fair values were determined in keeping with market-based evidence. This means that the appraisals performed were based on prices quoted in active markets, which were duly adjusted for differences in the nature, location or condition of the property in question.



There are no restrictions relating to property, plant and equipment.

An analysis was performed at the end of period to detect whether there were indications of any impairment to the property, plant and equipment belonging to Sura Asset Management S.A. and Subsidiaries. As a result, it was determined that:

- During the period in question, the market value of these same assets had not decreased more than expected with the passage of time or the normal use of such.
- No significant changes in their value are expected due to situations that could have an adverse effect on the Company.
- There is no evidence of these assets having become obsolete or suffering any physical deterioration.
- No changes are expected in the near future with regard to how assets are used, and which could have an adverse effect on the Company.
- No evidence has been found that indicates that the economic performance of the asset is, or shall be, worse than expected going forward.

After analyzing all impairment indicators, no evidence was found of any such impairment being sustained by the Company's property and equipment on the date of this report.

## NOTE 29 - Intangible assets

Intangible assets for Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Goodwill <sup>1</sup>	1,100,669	1,244,198
Trademarks	32,385	38,026
Client relations	507,717	603,599
Software and applications	35,001	41,449
Other Intangible Assets	508	697
Total Intangible Assets	1,676,280	1,927,969

1. Goodwill corresponding to business combinations held by Sura Asset Management S.A. as posted at yearend 2021 and 2020 is broken down as follows:

	2021	2020
Acquisition of the ING companies	826,871	970,210
Acquisition of AFP Horizonte	272,608	272,608
Fiduciaria Sura S.A.	1,190	1,380
Total Goodwill	1,100,669	1,244,198

Intangible assets broken down for each individual country at year-end 2021 and 2020 are as follows:

	Chile	Mexico	Peru	Uruguay	Colombia	Total
Goodwill	444,304	270,165	352,591	32,419	1,190	1,100,669
Trademarks	20,709	-	11,676	-	-	32,385

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Client relations	159,18	7 177,435	149,43	9 21,656	5 -	507,717
Software and applications	7,61	7 20,809	3,29	8 299	2,978	35,001
Other intangible assets	50	3.	-	-	- 5	508
Total intangible assets 2021	632,32	0 468,409	517,00	4 54,374	4 4,173	1,676,280
	Chile	Mexico	Peru	Uruguay	Colombia	Total
Goodwill	539,834	280,418	388,449	34,117	1,380	1,244,198
Trademarks	25,163	-	12,863	-	-	38,026
Client relations	207,474	195,003	176,579	24,543	-	603,599
Software and applications	9,666	21,793	4,005	676	5,309	41,449
Other intangible assets	697	-	-	-	-	697
Total intangible assets 2020	782,834	497,214	581,896	59,336	6,689	1,927,969

Changes to the intangible asset account belonging to Sura Asset Management S.A. and Subsidiaries at yearend 2021 and 2020 are as following:

	Goodwill	Trademarks	Client relations	Software and applicatio ns	Other intangible assets	Total
Cost						
At January 1, 2020	1,261,820	37,526	968,130	71,850	1,464	2,340,790
Additions	1,282	-	1,017	25,504	68	27,871
Write-offs	-	-	(1,072)	(13,599)	-	(14,671)
Currency translation effect	(18,904)	500	(23,988)	137	94	(42,161)
At December 31, 2020	1,244,198	38,026	944,087	83,892	1,626	2,311,829
Additions	-	-	-	22,295	32	22,327
Write-offs	-	-	-	(23,641)	-	(23,641)
Currency translation effect	(143,529)	(5,641)	(97,403)	(8,483)	(276)	(255 <i>,</i> 332)
At December 31, 2021	1,100,669	32,385	846,684	74,063	1,382	2,055,183
Amortizations						
At January 1, 2020	-	-	(308,957)	(33,612)	(731)	(343,300)
Amortizations	-	-	(36,692)	(14,004)	(77)	(50,773)
Withdrawals	-	-	55	5,932	(68)	5,919
Currency translation effect	-	-	5,106	(759)	(53)	4,294
At December 31, 2020	-	-	(340,488)	(42,443)	(929)	(383,860)
Amortizations	-	-	(36,481)	(17,856)	(81)	(54 <i>,</i> 418)
Withdrawals	-	-	34	16,232	(27)	16,239
Currency translation effect	-	-	37,968	5,005	163	43,136
At December 31, 2021	-	-	(338,967)	(39,062)	(874)	(378,903)
At December 31, 2021	1,100,669	32,385	507,717	35,001	508	1,676,280
At December 31, 2020	1,244,198	38,026	603,599	41,449	697	1,927,969

The following are the useful lives corresponding to the more representative intangible assets

Client relations	Total useful life	Remaining useful life
AFP Capital S.A. (Chile)	27	17
Seguros de Vida S.A. (Chile)	14	4
AFP Integra (Peru)	30	20
AFAP Sura S.A. (Uruguay)	23	13
Afore Sura S.A. De C.V. (Mexico)	27	17

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### Impairment tests

Goodwill acquired through business combinations as well as trademarks with indefinite useful lives have been allocated to the following Companies for the purpose of performing individual impairment tests: These Companies make up the Cash Generating Units (CGUs) in each country The values assigned to the Companies that make up the CGUs at year-end 2021 and 2020 are as follows:

	2021	2020
CGUs in Chile		
AFP Capital S.A.	425,142	516,552
Corredora de Bolsa y Administradora General de Fondos S.A.	19,162	23,282
CGUs in Mexico		
Afore Sura S.A de C.V.	263,908	273,924
Sura Investment Management México S.A de C.V.	6,257	6,494
CGUs in Peru		
AFP Integra.	336,706	370,948
Fondos Sura SAF S.A.C.	15,885	17,501
CGU in Uruguay		
AFAP Sura S.A.	32,419	34,117
CGU Fiduciaria Sura		
FIDUCIARIA SURA S.A. (Colombia)	1,190	1,380
Total	1,100,669	1,244,198

The above-mentioned entities represent the more relevant operating companies when the business combinations were first carried out, through which Sura Asset Management manages, controls and projects its business throughout the region based on an individual country focus.

Sura Asset Management S.A. and Subsidiaries performed impairment tests throughout the year, the results of which showed no indication of any impairment either to goodwill or to trademarks with indefinite useful lives.

Also, certain trademarks have been associated to the business of the two CGUs, namely the AFP Capital trademark belonging to AFP Capital S.A. as well as the AFP trademark belonging to AFP Integra SA

Methodology for Estimating Value in Use: the value in use for the Group's CGUs was estimated using the income approach.

General assumptions used in applying the income approach: the calculation of the value in use for all CGUs is sensitive to the following assumptions:

Time horizon: The time horizon of the projection corresponding to the estimated duration of the CGUs analyzed. For more information see below:

Forecast horizon: Based on the current macroeconomic conditions and the general characteristics and maturity of the different CGUs in question as well as all available information, we have considered the following specific forecasting horizons:

- Corredora de Bolsa Sura S.A. y Administradora General de Fondos Sura S.A.: 5 years
- AFP Capital S.A.: 5 years
- Afore Sura S.A. de C.V: 5 years
- Sura Investment Management México S.A. de C.V: 10 years
- AFP Integra S.A.: 10 years



- Fondos Sura SAF S.A.C.: 10 years
- AFAP Sura S.A: 5 years
- Fiduciaria Sura S.A: 10 years

Generally speaking, it is understood that at the end of the each of the aforementioned horizons, the CGUs in question shall achieve a degree of business maturity with the consequent stabilization of their cash flows.

Residual value: Since the CGUs in question are expected to continue operating and generating positive cash flows beyond the forecasting horizon, as mentioned above, the perpetual performance of said CGUs was estimated. This value is known as the residual or terminal value

In order to estimate the residual value, standardized cash flows were projected in perpetuity, duly adjusted according to the same growth expectations defined in the guidelines suggested in the applicable standard.

Year-end: The cut-off date corresponding to the fiscal year on which the CGU's financial projections were estimated on the date this analysis was performed, that is to say December 31, which coincides with the closing date of the financial statements of the legal entities pertaining to said CGUs.

Currency unit: Sura Asset Management S.A. and Subsidiaries have estimated their cash flows in the functional currency of each of their markets, in keeping with that stated in the applicable standards.

Discount rate: Projected cash flows at current values are discounted at nominal discount rates in the local currency of each CGU, considering inflation variables and own risk premiums for each CGU according to its country.

The discount rates used for these projections correspond to the cost of equity (Ke) for each company that makes up the CGU. The cost of equity takes into account the risk-free rate (using the 10-year US treasury rate as a benchmark), the equity risk premium, the country risk, the sector's beta, and the difference between long-term local inflation rates and that expected for the US economy. In the light of the above, the discount rates used range between 8.1% and 13.6%.

Income tax rates: Projected cash flows are estimated after tax. Here, the tax rates that were applied to current earnings in each market at December 31, 2021, came to 27% in the case of Chile, 30% in Mexico, 29.5% in Peru, 25% in Uruguay and 35% in Colombia (See Note 22).

Macroeconomic Assumptions: financial projections for the CGUs in question, have been prepared based on macroeconomic variables projected by external sources of information.

The following assumptions were used for the impairment tests performed on trademarks:

Projection Horizon: to estimate the value in use corresponding to trademarks their indefinite useful life was used, based on the brand positioning and track records, as well as the market focus of each CGU. Therefore, a specific projection was drawn up over a 5-year time frame for the AFP Capital and AFP Integra trademarks respectively, and then the present value of a perpetual stream of net royalties based on increases of 4.0% for AFP Capital and 3.4% for AFP Integra were calculated in local currency over the long term on stabilized cash flows.

Projected Income: To estimate the value in use of the AFP Capital and AFP Integra trademarks, operating income from both companies was used. This corresponds to commission income and returns on their legal reserves for both their mandatory and voluntary pension business.



Market royalties and trademark attributes: The market royalty rate was estimated for the purposes of applying the Relief from Royalty methodology. Also, in order to define the royalties corresponding to these trademarks, an estimated range of market royalties was taken as a basis, bearing in mind the trademark's relative strength and positioning based on the following attributes:

*Momentum:* the current status and potential for future growth of both trademarks were taken into account.

*Recognition:* the degree of brand awareness or "top of the mind" of both trademarks was evaluated based on market research.

*Brand loyalty:* the degree of client loyalty towards the trademarks was evaluated according to market research.

*Market share:* the brands' market shares were evaluated on the Chilean and Peruvian markets, this based on market research.

Longevity: brand seniority on the Chilean and Peruvian markets were evaluated, based on market research.

Based on the above procedures, royalties of 1.05% were estimated for the trademarks AFP Capital and AFP Integra respectively.

*Taxation:* For the purpose of calculating after-tax streams of royalties, the tax rates current in each country were used. These came to 27% in the case of Chile and 29.5% for Peru.

# NOTA 30 - Investments in associates and joint ventures

Investments in Associates at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Administradora de Fondos de Pensiones y Cesantías Protección S.A.	362,055	390,245
Inversiones DCV S.A.	1,773	1,988
Fondos de Cesantías Chile II	2,271	5,738
Servicios de Administración Previsional S.A.	3,600	4,292
Total investments in associates	369,699	402,263
Unión para la infraestructura S.A.S. (UPI)	295	376
Unión para la infraestructura Perú S.A.C.	192	241
Total investments in joint ventures	487	617
Total investments in associates and joint ventures	370,186	402,880

Our associates and joint ventures are listed below

Name of Company Status	Main business activity	Country	% Voting rights	# Shares held	
------------------------	---------------------------	---------	--------------------	------------------	--



Administradora de Fondos de Pensiones y Cesantías Protección S.A.	Associate	Pension and severance fund	Colombia	49.36%	25,407,446
Inversiones DCV S.A.	Associate	Shareholder register management services	Chile	34.82%	9,854
Fondos de Cesantías Chile II	Associate	Pension and severance fund	Chile	29.40%	570,000
Servicios de Administración Previsional S.A.	Associate	Voluntary funds	Chile	22.64%	745,614
Unión para la infraestructura Perú S.A.C.	Joint venture	Funds	Peru	50.00%	300,000
Unión para la infraestructura S.A.S (UPI)	Joint venture	Funds	Colombia	50.00%	2,708,000



The financial information corresponding to the associates of Sura Asset Management is summarized as follows:

2021	Current assets	Non-current assets	Current liabilities	Non- current liabilities	Equity	Income	Profit (loss)	Other Comprehensiv e Income	Comprehensiv e income
Fondo de Pensiones y Cesantías Protección S.A.	169,468	759,540	(56 <i>,</i> 657)	(310,350)	(562,001)	473,275	73,874	4,504	78,378
Inversiones DCV S.A.	434	7,364	(335)	-	(7,463)	1,569	1,582	-	1,582
Servicios de Administración Previsional S.A.	20,362	9,880	(18,622)	(95)	(11,525)	38,845	16,877	-	16,877
Fondos de Cesantías Chile II	16,127	5,743	(9 <i>,</i> 032)	(5,114)	(7,724)	43,185	2,863	(455)	2,408
Unión para la infraestructura Perú S.A.C.	634	147	(397)	-	(384)	886	599	-	599
Unión para la infraestructura S.A.S (UPI)	1,411	517	(852)	(487)	(589)	2,081	(102)	-	(102)

2020	Current assets	Non-current assets	Current liabilities	Non- current liabilities	Equity	Revenues	Net income	Other Comprehensiv e Income	Comprehensiv e income
Fondo de Pensiones y Cesantías Protección S.A.	223,644	694,136	(88,380)	(246,585)	(582 <i>,</i> 815)	534,591	78,896	294	79,190
Inversiones DCV S.A.	898	7,775	(848)	-	(7,825)	1,339	1,069	-	1,069
Servicios de Administración Previsional S.A.	22,389	11,557	(20,191)	(178)	(13,577)	34,714	10,462	-	10,462
Fondos de Cesantías Chile II	23,206	17,147	(13,367)	(7,468)	(19,518)	46,480	3,237	(188)	3,049
Unión para la infraestructura Perú S.A.C.	843	108	(451)	(18)	(482)	1,223	1	-	1
Unión para la infraestructura S.A.S (UPI)	1,720	237	(1,005)	(200)	(752)	3	133	-	133

# NOTE 31 - Accounts payable

The maturity of accounts payable at year-end 2021 and 2020, is as follows:

Accounts payable - current	2021	2020
Accounts payable to suppliers	61,265	130,515
Accounts payable on mandatory pension business - contracts with clients	23,174	26,524
Accounts payable on fund management business	23,739	-
Accounts payable on mandatory pension business	27,723	28,482
Employment contributions and retentions payable	5,660	5,895
Other taxes payable	1,986	2,657
Dividends payable	122	99
Other accounts payable - short term	8,785	8,736
Accounts payable - current	152,454	202,908
Total accounts payable	152,454	202,908

Accounts payable for each individual country is shown as follows:

	Chile	Mexico	Peru	Uruguay	Colombia	Others*	Total
Accounts payable	82,095	40,592	25,835	794	3,122	16	152,454
Total accounts payable - 2021	82,095	40,592	25,835	794	3,122	16	152,454
Accounts payable	154,803	24,875	19,603	547	3,068	12	202,908
Total accounts payable - 2020	154,803	24,875	19,603	547	3,068	12	202,908

\*El Salvador and Argentina.

An aging analysis performed on the accounts payable held at year-end 2021 and 2020 showed the following results:

	Less than 1 year	Total
Chile	82,095	82,095
Mexico	40,592	40,592
Uruguay	794	794
Peru	25,835	25,835
Colombia	3,122	3,122
Others*	16	16
Total accounts payable - 2021	152,454	152,454

\* Argentina and Salvador.

	Less than 1 year	Total
Chile	154,803	154,803
Mexico	24,875	24,875
Uruguay	547	547
Peru	19,603	19,603
Colombia	3,068	3,068
Others*	12	12
Total accounts payable - 2020	202,908	202,908

\* Argentina and Salvador

### **NOTE 32** - Reinsurance liabilities

Reinsurance liabilities at year-end 2021 and 2020 are held in their entirety in Chile and consist of the following

	2021	2020
Reinsurance liabilities	713	1,032
Total reinsurance liabilities	713	1,032

These consist of obligations incurred by Sura Asset Management S.A., in the performance of reinsurance operations. Reinsurance operations refer to ceding portions of risks to another insurance company.

### **NOTE 33** - Financial obligations at amortized cost

Financial obligations held by Sura Asset Management S.A. at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Financial obligations	499	150,151
Total financial liabilities at amortized cost	499	150,151

The balance of financial obligations held at year-end 2021 and 2020, these classified as current and noncurrent, is broken down as follows:

	2021	2020
Non-current financial obligations	499	26,811
Total non-current financial obligations	499	26,811
	2021	2020
Current financial obligations	-	123,340
Total current financial obligations	-	123,340

The balance of financial obligations for each individual country are broken down as follows:

	Colombia	Chile	Total
Financial obligations	-	499	499
<b>Total Financial Obligations - 2021</b>	-	499	499
Financial obligations	147,660	2,491	150,151
Total Financial Obligations - 2020	147,660	2,491	150,151

The maturities and description of the financial obligations held at year-end 2021 and 2020 can be found in Note 19.2 - Financial Liabilities

### **NOTA 34** - Technical Reserves - Insurance Contracts

### **Technical reserves**

Items contained in the Technical Reserve Account fall into the following categories:

**Claim reserves**: these are provisions set up on the estimated costs of the claims that have occurred but have not been paid. This includes:

- The loss reserve: corresponding to the liabilities and direct settlement expense on reported claims This reserve is set up on the date the policy-holder and / or beneficiary informs the Company of an insurance claim and is subject to monthly recalculations.
- The Incurred But Not Reported (IBNR) loss reserve: set up on incidents that have occurred, but have not been reported by the policy-holder and / or beneficiary on the corresponding reporting date

**Reserves for future commitments**: consisting of provisions set up on expected future commitments to policyholders. This includes:

- Mathematical insurance reserves (excluding annuities): calculated on the current terms and conditions of the insurance contracts in place using a prudent prospective actuarial method. This liability is determined as the sum of the present value of expected future earnings, claims and policy handling expense, options and guarantees, and the returns on investment corresponding to the assets underlying these liabilities, and that are directly related to the contract, less the discounted value of the expected premiums required to meet future payments based on the valuation assumptions used.
- Mathematical life annuity reserves are calculated based on the present value of future earnings from the contract as well as the direct operating expenses that the company incurs upon paying its contractual obligations.
- Unearned Premium Reserves: these are set up for short-term insurance (both group and individual) in which the premium payment frequency differs from the effective coverage term and therefore a premium has been received for a future risk, which must be provisioned. This provision is determined on the basis of paid premiums net of expense and is amortized over the term of coverage.

**Reserves for the deposit (savings) components of life insurance policies or fund value reserves:** for the unit linked, universal life (including flexible) insurance and other products that include a deposit component (a savings component that recognizes the value of policy-holder's fund).

**Other reserves:** Sura Asset Management may recognize those reserves which are not mentioned above as belonging to the "Other Reserves" account, as permitted according to current accounting policies and guidelines.

The only subsidiary dedicated to the insurance business is Seguros de Vida Sura S.A. Chile.

Technical reserves at year-end 2021 and 2020 are listed below:

	2021	2020
Mathematical reserve	110,281	129,718
Non-current reserves	110,281	129,718
Other reserves	2,657	4,351
Reserve for unearned premiums	792	920
IBNR reserves	2,252	3,154
Claims reserves	4,017	3,787
Fund value reserves	1,097,804	1,170,939
Total Insurance liabilities	3,389	19,739
Current reserves	1,110,911	1,202,890
Total Reserves	1,221,192	1,332,608

Sura Asset Management S.A. and Subsidiaries

Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020

The breakdown per type of reserve held at year-end, including the retained as well as the reinsured portions, is shown as follows:

	Retained portion (liability)	Reinsured portion (asset)	Net
Mathematical reserve	110,281	-	110,281
Other reserves	2,657	-	2,657
Reserve for unearned premiums	792	10	782
IBNR reserves	2,252	477	1,775
Loss reserves	4,017	438	3,579
Fund value reserves	1,097,804	-	1,097,804
Total Insurance liabilities	3,389	-	3,389
Total 2021	1,221,192	925	1,220,267

	Retained portion (liability)	Reinsured portion (asset)	Net
Mathematical reserve	129,718	1	129,717
Other reserves	4,351	-	4,351
Reserve for unearned premiums	920	24	896
IBNR reserves	3,154	420	2,734
Loss reserves	3,787	546	3,241
Fund value reserves	1,170,939	-	1,170,939
Other insurance liabilities	19,739	-	19,739
Total 2020	1,332,608	991	1,331,617

The breakdown by type of reserve shown as follows:

	Individual protection *	Unit- linked	Group insurance	Others	Total
Mathematical reserve	93 <i>,</i> 358	-	16,923	-	110,281
Other reserves	350	2,307	-	3,389	6,046
Reserve for unearned premiums	469	296	27	-	792
IBNR reserves	1,596	507	148	-	2,251
Loss reserves	601	2,320	1,095	-	4,016
Fund value reserves	-	1,097,806	-	-	1,097,806
Total 2021	96,374	1,103,236	18,193	3,389	1,221,192

	Individual protection *	Unit- linked	Group insurance	Others	Total
Mathematical reserve	110,302	-	19,416	-	129,718
Other reserves	371	3,981	-	19,739	24,091
Reserve for unearned premiums	545	344	32	-	921
IBNR reserves	2,500	436	219	-	3,155
Loss reserves	421	2,114	1,249	-	3,784
Fund value reserves	-	1,170,939	-	-	1,170,939
Total 2020	114,139	1,177,814	20,916	19,739	1,332,608

\* The reserve corresponding to individual protection includes our traditional, universal life and individual health care policies.

	Liabilities - insurance contracts with no DPFs *	Total Insurance liabilities	Assets - insurance contracts with no DPFs *	Total insurance contract assets	Net
At January 1, 2020	1,942,155	1,942,155	6,437	6,437	1,935,718
Changes in reserves (claims, premiums, new reserves set up)	148,751	148,751	(5,242)	(5,242)	153,993
Monetary correction - reserves	29,932	29,932	-	-	29,932
Freed up reserves	(147,885)	(147,885)	-	-	(147,885)
Other changes to reserves	(2,006)	(2,006)			(2,006)
Currency translation adjustments	(638,339)	(638,339)	(204)	(204)	(638,135)
Total - 2020	1,332,608	1,332,608	991	991	1,331,617
Changes in reserves (claims, premiums, new reserves set up)	120,370	120,370	124	124	120,246
Monetary correction - reserves	82,004	82,004	-	-	82,004
Freed up reserves	(48,212)	(48,212)	-	-	(48,212)
Other changes to reserves	(16,374)	(16,374)			(16,374)
Currency translation adjustments	(249,204)	(249,204)	(190)	(190)	(249,014)
Total - 2021	1,221,192	1,221,192	925	925	1,220,267

The movements and the effects of measuring insurance and reinsurance liabilities are shown as follows

# NOTE 35 - Employee benefits

The balance of the Employee Benefit account for Sura Asset Management S.A. and Subsidiaries is broken down as follows:

	2021	2020
Short-term benefits (Note 35.1)	51,593	42,038
Long-term benefits (Note 35.2)	965	686
Post-employment benefits (Note 35.3)	1,405	1,356
Termination benefits	-	213
Total employee benefits	53,963	44,293

Employee benefits for each individual country are shown as follows:

	Chile	Mexico	Peru	Colombia	Others*	Total
Short-term benefits (Note 35.1)	16,014	21,549	8,139	3,945	1,946	51,593
Long-term benefits (Note 35.2)	-	965	-	-	-	965
Post-employment benefits (Note 35.3)	-	1,593	-	188	-	1,405
Termination benefits	-	-	-	-	-	-
Total employee benefits - 2021	16,014	24,107	8,139	3,757	1,946	53,963
	Chile	Mexico	Peru	Colombia	Others*	Total

Short-term benefits (Note 35.1)	16,529	12,208	7,186	3,983	2,132	42,038
Long-term benefits (Note 35.2)	-	686	-	-	-	686
Post-employment benefits (Note 35.3)	-	1,349	-	7	-	1,356
Termination benefits	-	-	-	210	3	213
Total employee benefits - 2020	16,529	14,243	7,186	4,200	2,135	44,293

\* Uruguay, El Salvador and Argentina

### 34.1 Short-term employee benefits

Obligations in the form of short-term employee benefits as posted by Sura Asset Management S.A. include:

- a) Mandatory social security and employment benefits: accruing on a monthly basis according to the rules and regulations of each country. Payments are made based on the requirements of the oversight authorities.
- b) Short-term Performance Incentives: accruing on a monthly basis using estimated percentages of performance compliance. These are paid in the first quarter of each year to all those employees entitled to such incentives for achieving the predefined targets and to the extent that corporate objectives have been attained
- c) Other employee benefits: these are minor amounts, which are recognized in expenses, to the extent that the service or benefit is provided.

Short-term employee benefits are broken down as follows:

	2021	2020
Bonuses	42,061	31,148
Vacation pay	6,878	7,985
Current provisions for employee benefits	2,131	2,427
Severance	472	434
Other benefits	51	44
Total short-term employee benefits	51,593	42,038

Employee benefits for each individual country are shown as follows:

	Chile	Mexico	Peru	Colombia	Others*	Total
Bonuses	10,720	21,548	6,326	3,280	187	42,061
Vacation pay	4,380	1	1,541	464	492	6,878
Provisions for employee benefits	903	-	-	-	1,228	2,131
Severance	1	-	272	199	-	472
	10	-	-	2	39	51
Total short-term employee benefits - 2021	16,014	21,549	8,139	3,945	1,946	51,593
	Chile	Mexico	Peru	Colombia	Others*	Total
Bonuses	10,218	12,201	5,248	3,221	260	31,148
Vacation pay	5,272	1	1,677	590	445	7,985

Bondses	10,210	12,201	5,240	5,221	200	51,140
Vacation pay	5,272	1	1,677	590	445	7,985
Provisions for employee benefits	1,038	-	-	-	1,389	2,427
Severance	1	-	261	172	-	434
	-	6	-	-	38	44
Total short-term employee benefits - 2020	16,529	12,208	7,186	3,983	2,132	42,038

\* Uruguay, El Salvador and Argentina

# 35.2 Long-term employee benefits

a) Seniority Bonus: This benefit is paid to the employee in the event of their death, disability, dismissal and voluntary separation. In the case of the voluntary separation benefit, the employee has to have completed fifteen years of service is established.

The long-term benefits offered by Sura Asset Management S. A. at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Seniority Bonus	965	686
Total long-term employee benefits	965	686

Long-term employee benefits correspond entirely to Mexico.

The following shows the movements of long-term employee benefits:

	Seniority Bonus
Present value of employee benefit obligations at January 1, 2020	310
Costs incurred during the period	(17)
Interest expense	16
Costs of past services	278
(Gains) losses due to changes in financial assumptions	84
Currency translation adjustments	15
Present value of employee benefit obligations at December 31, 2020	686
Costs incurred during the period	68
Interest expense	8
Costs of past services	261
(Gains) losses due to changes in financial assumptions	(28)
Currency translation adjustments	(30)
Present value of employee benefit obligations at December 31, 2021	965

The following are the economic assumptions which were systematically applied for the purpose of estimating the costs of a deferred benefit plan:

	Seniorit	y Bonus
	2021	2020
Discount rate (%)	7.50%	8.50%
How the discount rate is determined:		
Average salary increase - non-unionized employees (%)	5.41%	5.41%
Minimum salary increase (%)	4.37%	4.37%

### Sensitivity analysis performed for 2021 based on a 1% change in the discount and inflation rates

	Seniority Bonus				
	Discount rate Infla			n rate	
	Increase +1	Discount-1	Increase +1	Discount-1	
Present value of employee benefits	1,005	938	930	997	
Variation in sensitivity	(41)	27	35	(32)	

### Sensitivity analysis performed for 2020 based on a 1% change in the discount and inflation rates

	Seniority Bonus				
	Discount r	ate	Inflation	n rate	
	Increase +1	Discount-1	Increase +1	Discount-1	
Present value of employee benefits	686	686	686	686	
Variation in sensitivity	58	(58)	37	(37)	

## 35.3 Post-employment benefits

a) Retirement bonus: corresponds to a lump sum which is defined by the Company and granted to members of senior management at the time of their retirement.

The following are the post-employment benefits offered by the Company:

	2021	2020
Retirement bonus	759	954
Retirement pensions	646	402
Total post-employment benefits	1,405	1,356

Employee benefits for each individual country are shown as follows:

	Mexico	Colombia	Total
Retirement bonus	-	759	759
Retirement pensions	646	-	646
Total post-employment benefits - 2021	646	759	1,405
	Mexico	Colombia	Total
Retirement bonus	-	954	954
Retirement pensions	402	-	402
Total post-employment benefits - 2020	l l		

	Retirement benefits	Retirement pensions
Present value of obligations at January 1, 2020	1,176	-
Upcoming payments	123	
Re-measurements		671
Other changes	(301)	(324)
Exchange difference	(44)	55
Present value of obligations at December 31, 2020	954	402
Upcoming payments	174	234
Re-measurements		
Other changes	(200)	41
Exchange difference	(169)	(31)
Present value of obligations at December 31, 2021	759	646

The main actuarial assumptions used to determine the value of obligations in the form of defined employee benefit plans are listed below:

		Employee retirement benefit		pensions
	2021 2020		2021	2020
Discount rate (%)	7.25%	6.64%	9.50%	8.75%
Rate of increase with the discount rate (%)	6.75%	6.71%	10.50%	8.75%
Annual inflation rate (%)	4.25%	3.00%	3.50%	3.50%
Rate of increase with inflation rate (%)	3.75%	3.03%	4.50%	4.50%

## Sensitivity analysis performed for 2021 based on a 1% change in the discount and inflation rates

	Retirement benefits					Retiremen	t pensions	
	Discount rate		Discount rate Inflation rate		Discount rate		Inflation rate	
	Inc. +1.	Dec1	Inc. +1.	Dec1	Inc. +1.	Dec1	Inc. +1.	Dec1
Present value of employee								
benefits	1,242	1,315	1,316	1,241	1,059	866	970	970
Variation in sensitivity	(224)	(297)	(298)	(222)	(89)	104	-	-
Present service expense	80	79	77	77	112	110	106	104

## Sensitivity analysis performed for 2020 based on a 1% change in the discount and inflation rates

	Retirement benefits					Retiremen	t pensions	
	Discount rate		Discount rate Inflation rate		Discount rate		Inflation rate	
	Inc. +1.	Dec1	Inc. +1.	Dec1	Inc. +1.	Dec1	Inc. +1.	Dec1
Present value of employee benefits	954	954	954	954	402	402	402	402
Variation in sensitivity	(3)	4	2	(1)	(72)	84	-	-
Present service expense	98	101	100	99	99	83	94	88

# 35.4 Employee benefit expense

The following is a breakdown of employee benefit expense at year-end 2021 and 2020 (See Note 13):

	2021	2020
Salaries and wages	94,395	89,617
Commissions	53,860	46,710
Bonuses	41,614	41,255
Other subsidies	24,375	10,877
Legal employment benefits	23,481	24,090
Indemnities	23,022	6,834
Social security contributions	17,936	14,838
Insurance policies	6,284	5,160
Personnel training	1,931	1,758
Total	286,898	241,139

# **NOTE 36** - Provisions and contingencies

Provisions set up by Sura Asset Management S.A. and Subsidiaries at year-end 2021 and 2020 are broken down as follows:

	2021	2020
Provisions - non-current		
Provisions for litigation and lawsuit expense	9,388	10,025
Total provisions - non-current	9,388	10,025
Provisions - current		
Other general current provisions	1,575	2,432
Total provisions - current	1,575	2,432
Total provisions	10,963	12,457

Provisions set up for litigation and lawsuit expense in each country at year-end 2021 and 2020 are shown as follows:

Provisions for litigation and lawsuit expense	Mexico	Uruguay	Total
Opening balance - January 1st, 2020	10,493	18	10,511
New provisions and additions	246	-	246
Amounts used	(200)	(16)	(216)
Currency translation differences	(514)	(2)	(516)
Closing balance - December 31 2020	10,025	-	10,025
New provisions and additions	-	-	-
Amounts used	(275)	-	(275)
Currency translation differences	(362)	-	(362)
Closing balance - December 31 2021	9,388	-	9,388

General provisions set up in each country at year-end 2021 and 2020 are shown as follows:

Other general provisions	Chile	Mexico	Uruguay	Others*	Total
Opening balance - January 1st, 2020	919	995	410	-	2,324
New provisions and additions	378	36	3,358	293	4,065
Amounts used	-	(534)	(3,415)	-	(3 <i>,</i> 949)
Currency translation differences	114	(90)	(49)	17	(8)
Closing balance - December 31 2020	1,411	407	304	310	2,432
New provisions and additions	58	140	4,062	9	4,269
Amounts used	(203)	(284)	(4,080)	(267)	(4,834)
Currency translation differences	(234)	(13)	(18)	(27)	(292)
Closing balance - December 31 2021	1,032	250	268	25	1,575

## **NOTE 37** - Deferred Income Liabilities (DIL)

Deferred income liabilities at year-end 2021 and 2020, came to:

	2021	2020
Deferred Income Liabilities (DIL)	14,592	17,728
Total Deferred Income Liabilities (DIL)	14,592	17,728

Deferred Income Liabilities (DIL) for each individual country are shown as follows:

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	Chile	Peru	Uruguay	Total
At January 1, 2020	8,451	8,376	1,458	18,285
Updates	264	(699)	101	(334)
Currency translation differences	638	(680)	(181)	(223)
At December 31, 2020	9,353	6,997	1,378	17,728
Updates	406	(1,126)	(34)	(754)
Currency translation differences	(1,698)	(616)	(68)	(2,382)
At December 31, 2021	8,061	5,255	1,276	14,592

This provision is based on the assumption that expense is defrayed over a period of 20 years considering that this is the length of time that commitments could last with non-contributing clients and pensioners who cannot be charged for handling their pensions.

This amortization is carried out to the extent that fund membership is depleted (transfers to other fund management firms, life annuity purchases, death of fund members with no legal beneficiaries and delivering funds to legal heirs or selecting the programmed withdrawal option with the possibility of a management fee being collected on the fund itself and / or the pensions paid).

### NOTE 38 - Issued Bonds

The balance of Issued Bonds at year-end 2021 and 2020 is broken down as follows:

	2021	2020
Issued bonds	852,934	851,751
Total long-term issued bonds	852,934	851,751

All bonds were issued in Colombia

Movements with issued bonds are shown as follows:

Opening balance - January 1, 2020	850,511
Accrued interest	41,271
Interest paid	(39,594)
Unrealized exchange differences	2,394
Unrealized exchange differences (efficacy)	32,858
Translation effect	(35,689)
Closing balance at December 31, 2020	851,751
Accrued interest	41,236
Interest paid	(39,235)
Unrealized exchange differences	9,095
Unrealized exchange differences (efficacy)	115,011
Currency translation effect	(124,924)
Closing balance at December 31, 2021	852,934

### Bonds 2024

In April 2014, Sura Asset Management S.A. through its subsidiary SUAM Finance B.V., placed an issue of 144/Reg S bonds worth USD 500 million on the international bond markets, these carrying a term of 10 years and with a fixed 10-year rate of 4.875% with bids reaching 8.6 times the amount offered.

SUAM Finance B.V. received an international investment grade for this issue thanks to a BBB + rating from Fitch Ratings and a Baa2 rating from Moody's Investor Service who later upgraded this to Baa1 in August 2014. Both investment grades were maintained in 2017 for which a stable outlook was given.

On July 31, 2018, Sura Asset Management S.A., domiciled in Colombia, as the absorbing company finalized a merger through which it took over its subsidiary SUAM Finance B.V., domiciled in Curaçao. Sura Asset Management S.A. and Subsidiaries were the sole shareholders of the absorbed company, so there was no place for the exchange of shares or parts of the capital, nor did this have any effect on the consolidated financial statements.

Issuer SUAM Finance B.V.\* SURA Asset Management S.A. SURA Asset Management Chile S.A. SURA Asset Management México S.A. de C.V. Guarantors SURA Asset Management Perú S.A. SURA Asset Management Uruguay Sociedad de Inversión S.A. Type of offering: 144A / Reg S Amount authorized and issued: USD 500 million Transaction costs: USD 5million Coupon 4.875% annual rate IRR 5.1% Maturity date April 17, 2024 Nominal value (USD dollars): USD 99.57. Restructuring liabilities and general corporate Use of the funds obtained: purposes Rates of return are paid on a half-yearly in arrears Payment method: basis Bank of New York Mellon Custodian:

Detailed information regarding this issue of bonds is shown below:

The Prospectus and Issue and Placement Rules and Regulations together with the Prospectus contain the following general obligations:

# a) Encumbrances:

Neither Sura Asset Management S.A. nor its subsidiaries may encumber these securities unless such encumbrances:

- Exist when the bonds are issued
- Are obtained as a result of mergers or acquisitions
- Are imposed by law
- Relate to compliance with labor liabilities and tax obligations
- Correspond to rights of set off held by third parties and incurred in the normal course of business and not from financing operations.
- Are obtained from non-speculative hedging operations during the normal course of business.
- Guarantee debt that shall not exceed 15% of Net Consolidated Tangible Assets
- **b) Transactions with related parties**: must be performed on an arms-length's basis and if these exceed USD 30 million, they must also be approved by Sura Asset Management S.A.'s Board of Directors.

- c) Consolidation, Merger or Transfer of Assets: it is strictly prohibited to perform mergers, acquisitions, consolidations or any other type of disposal using the assets belonging to SURA Asset Management S.A. and its subsidiaries, unless SURA Asset Management S.A. is the surviving company or otherwise the new company assuming all the obligations incurred with the bonds for which all the corresponding regulatory approvals must be obtained.
- d) Debt: None of Sura Asset Management's Subsidiaries may acquire or guarantee debt that exceeds, in the aggregate, after incurring such debt, 10% of the entire debt held by SURA Asset Management on a consolidated basis. This restriction shall in no way affect the ability of its Subsidiaries to pay dividends or any other form of profit distribution either to SURA Asset Management S.A. or to any other subsidiary.
- e) Restricted Payments: SURA Asset Management S.A., may declare or pay out dividends providing these do not give rise to an event of default, and the aggregate amount of the payment to be made is less than the sum of the following:
  - 100% of Sura Asset Management's consolidated net profits for the corresponding period.
  - 100% of the net cash earnings or the market value of the assets received by Sura Asset Management.
  - 100% of the consolidated depreciation and amortization expense incurred by Sura Asset Management for the corresponding period.

# f) Reporting Obligations:

- The English versions of SUAM's quarterly consolidated financial statements prepared in accordance with IFRS, are published within a term of 45 days following each quarterly cut-off date.
- The English versions of the audited consolidated financial statements, prepared in accordance with IFRS are published within a term of 90 days following the cut-off date of each fiscal year.
- Statement of Compliance on part of the Issuer's Chief Finance Officer or Chief Accountant regarding the commitments and covenants acquired as part of the issue and placement This Statement shall have a maximum term of 120 days as of the end of each fiscal year.

# Bonds 2027

In April 2017, Sura Asset Management S.A. placed an issue of 144/Reg S bonds worth USD 350 million carrying a fixed 10-year rate of 4.375%. The bid to cover ratio came to 8 and the rate obtained was the lowest recorded ever for a Colombian private issuer until the month in which these bonds were issued.

The Company obtained an international investment grade for this issue, thanks to the BBB + rating granted by Fitch Ratings and the Baa1 from Moody's Investor Service, the highest rating that a Colombian issuer has ever held with both ratings surpassing Colombia's own sovereign debt rating. These ratings were obtained for both the issuer and the notes issued.

Detailed information regarding this issue of bonds is shown below:

Issuer	SURA Asset Management S.A.
	SURA Asset Management Chile S.A.
Guarantors:	SURA Asset Management México S.A. de C.V.
	SURA Asset Management Perú S.A.
	SURA Asset Management Uruguay Sociedad de
	Inversión S.A.

Type of offering	144A / Reg S
Amount authorized and issued	USD 350 million
Transaction costs	USD 7 million
Coupon	4.375% annual rate
IRR	4.7%
Maturity date	April 11, 2027
Nominal value (USD dollars):	USD 99.07.
	Restructuring liabilities and general corporate
Use of the funds obtained:	purposes
Payment method:	Rates of return are paid on a half-yearly in arrears basis
Custodian:	Bank of New York Mellon

The Prospectus and Issue and Placement Rules and Regulations contain the following general obligations: The Company, upon signing this agreement, shall abstain from:

- g) Encumbrances: Neither Sura Asset Management S.A. nor its subsidiaries may encumber these securities unless such encumbrances:
  - Exist when the bonds are issued
  - Are obtained as a result of mergers or acquisitions
  - Are imposed by law
  - Relate to compliance with labor liabilities and tax obligations
  - Correspond to rights of set off held by third parties and incurred in the normal course of business and not from financing operations.
  - Are obtained from non-speculative hedging operations during the normal course of business.
  - Guarantee debt that shall not exceed 15% of Net Consolidated Tangible Assets
  - h) Transactions with related parties: must be performed on an arms-length's basis and if these exceed USD 30 million, they must also be approved by Sura Asset Management S.A.'s Board of Directors.
  - i) Consolidation, Merger or Transfer of Assets: it is strictly prohibited to perform mergers, acquisitions, consolidations or any other type of disposal using the assets belonging to Sura Asset Management and its subsidiaries, unless Sura Asset Management is the surviving company or otherwise the new company assuming all the obligations incurred with the bonds for which all the corresponding regulatory approvals must be obtained.

This limitation does not apply when an asset is transferred from a Subsidiary to the Company or to any of the Guarantor Subsidiaries.

- j) Debt: None of Sura Asset Management's Subsidiaries may acquire or guarantee debt that exceeds, in the aggregate, after incurring such debt, 10% of the entire debt held by Sura Asset Management on a consolidated basis. This restriction shall in no way affect the ability of its Subsidiaries to pay dividends or any other form of profit distribution either to Sura Asset Management S.A. or to any other subsidiary.
- **k) Restricted Payments:** Sura Asset Management S.A., may declare or pay out dividends providing these do not give rise to an event of default, and the aggregate amount of the payment to be made is less than the sum of the following:
  - 100% of Sura Asset Management's consolidated net profits for the corresponding period.
  - 100% of the net cash earnings or the market value of the assets received by Sura Asset Management.
  - 100% of the consolidated depreciation and amortization expense incurred by Sura Asset Management S.A. for the corresponding period.

#### I) Reporting Obligations:

- The English versions of SUAM's quarterly consolidated financial statements prepared in accordance with IFRS, are published within a term of 45 days following each quarterly cut-off date.
- The English versions of the audited consolidated financial statements, prepared in accordance with IFRS are published within a term of 90 days following the cut-off date of each fiscal year.

Statement of Compliance on part of the Company's Chief Finance Officer or Chief Accountant regarding the commitments and covenants acquired as part of the issue and placement This Statement shall have a maximum term of 120 days as of the end of each fiscal year.

# NOTE 39 - Shareholders' equity - issued capital and reserves

# Shares Issued

Sura Asset Management S.A.'s authorized capital consists of 3,000,000 shares, each with a nominal value of COP 1,000. The Company's subscribed and paid-in capital comes to USD 1,360 thousand, divided up into 2,616,407 shares in 2021, which was the same as for 2020.

#### Changes to the Company's Shareholder Structure

There were no changes in Sura Asset Management S.A.'s shareholder structure either in 2021 or 2020.

# Shares Outstanding:

The following is a breakdown of the outstanding voting shares held in Sura Asset Management S.A. and Subsidiaries:

#### Voting shares in Sura Asset Management S.A.:

Shareholder	Outstanding shares - 2021	% Stake	Outstanding shares - 2020	% Stake
Grupo de Inversiones Suramericana S.A.	2,186,721	83.58%	2,186,721	83.58%
Sociedades Bolívar S.A.	191,198	7.31%	191,198	7.31%
CDPQ*	174,755	6.68%	174,755	6.68%
CDPQ Investments INC	1	0.00%	1	0.00%
Compañía de Seguros Bolívar S.A.	63,732	2.44%	63,732	2.44%
	2,616,407	100%	2,616,407	100%

\* Caisse de Dépôt et Placement du Québec.

All shares carry the same rights and obligations for their holders.

#### a) Non-controlling interest

Non-controlling interest corresponds to minority interest on the part of third parties in investments held in:

			2021	
Name of Company	Country	% Non-Controlling Stake	Equity	Net income
AFP Capital S.A.	Chile	0.29%	2,133	243
AFP Integra S.A.	Peru	0.0007%	3	-
			2,136	243

			2020	
Name of Company	Country	% Non-Controlling Stake	Equity	Net income
AFP Capital S.A.	Chile	0.29%	2,622	205
AFP Integra S.A.	Peru	0.0007%	3	-
			2,625	205

# b) Currency translation differences

Upon converting subsidiary financial statements from their functional currencies into the reporting currency used by Sura Asset Management S.A. (the US dollar), the following currency translation differences were produced.

	2021	2020
Currency translation differences	(1,463,532)	(1,125,206)
Total equity attributed to the controlling company	(1,463,532)	(1,125,206)

See Note 2.3 Summary of Main Accounting Policies - Section n)

# c) Dividends declared and paid

The following is a breakdown of the dividends declared and paid by Sura Asset Management S.A. at year-end 2021 and 2020:

# <u>2021</u>

# **Ordinary dividends:**

Third party	No. shares held	Value of the dividends paid
Grupo de Inversiones Suramericana S.A.	2,186,721	62,366
Sociedades Bolívar S.A.	191,198	5,453
CDPQ	174,755	4,984
CDPQ Investments INC	1	-
Compañía de Seguros Bolívar S.A.	63,732	1,818
Total 2021	2,616,407	74,621

#### <u>2020</u>

# Ordinary dividends:

Third party	No. shares held	Value of the dividends paid
Grupo de Inversiones Suramericana S.A.	2,186,721	66,860
Sociedades Bolívar S.A.	191,198	5,846
CDPQ	174,755	5,343
CDPQ Investments INC	1	-
Compañía de Seguros Bolívar S.A.	63,732	1,949

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#### Sura Asset Management S.A. and Subsidiaries

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Total 2020	2,616,407	79,998

At year-end 2021, extraordinary dividends were declared and paid by Sura Asset Management S.A. as shown below:

#### **Extraordinary dividends:**

Third party	No. shares held	Value of the dividends paid
Grupo de Inversiones Suramericana S.A.	2,186,721	25,072
Sociedades Bolívar S.A.	191,198	2,192
CDPQ	174,755	2,004
CDPQ Investments INC	1	-
Compañía de Seguros Bolívar S.A.	63,732	731
Total 2020	2,616,407	29,999

#### d) Share placement premium.

Share premium	
At January 1, 2020	3,607,651
Distributed share placement premium	-
At December 31, 2020	3,607,651
Distributed share placement premium	-
At December 31, 2021	3,607,651

# e) Capital management

Sura Asset Management S.A. and Subsidiaries uphold an internal capitalization and dividend policy for providing business units with a rational and objective way of providing the capital required to cover the risks assumed. On the other hand, the items forming the Group's uncommitted independent capital structure were adjusted pursuant to current rules and regulations. Also, all business units meet minimum solvency requirements in keeping with current legislation in all jurisdictions

In keeping with our normal course of business as well as our corporate streamlining initiative, certain movements have been performed that have changed the capital structure of some of our subsidiaries. These include capitalizations, refunded premiums both in cash and in-kind, capital contributions, wound-up companies as well as capital increases and reductions.

#### Capitalizations performed in 2021:

Country	Made By	Received By	Value
country water by			USD
Mexico	Sura Asset Management México S.A. De C.V.	Sura Investment Management S.A. De C.V.	9,899
México	Sura Asset Management México S.A. De C.V.	Proyectos Empresariales AI Sura S.A. De C.V.	9,745
Uruguay	Sura Asset Management Uruguay Sociedad De Inversión S.A.	Corredor De Bolsa Sura S.A.	1,524
México	Sura Asset Management México S.A. De C.V.	NBM Innova S.A.S.	1,337
México	Sura Asset Management México S.A. De C.V.	NBM Innova S.A.S.	1,095
México	Sura Asset Management México S.A. De C.V.	NBM Innova S.A.S.	966
Colombia	Sura Asset Management S.A.	NBM Innova S.A.S.	843
México	Sura Asset Management México S.A. De C.V.	Gestión Patrimonial Sura Asesores En Inversiones S.A De C.V.	492
Perú	Sociedad Agente De Bolsa Sura S.A.	Sociedad Titulizadora Sura S.A.	329

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#### Sura Asset Management S.A. and Subsidiaries

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Perú	Sura Asset Management Perú S.A.	Sociedad Agente De Bolsa Sura S.A.	329
México	Sura Asset Management México S.A. De C.V.	Gestión Patrimonial Sura Asesores En Inversiones S.A De C.V.	248
México	Sura Asset Management México S.A. De C.V.	Sura IM Gestora México S.A. De C.V.	200
México	Sura Asset Management México S.A. De C.V.	NBM Innova S.A.S.	193
México	Sura Asset Management México S.A. De C.V.	Sura IM Gestora México S.A. De C.V.	149
Uruguay	Sura Asset Management Uruguay Sociedad De Inversión S.A.	Administradora De Fondos De Inversión S.A. AFISA Sura	53

# Capitalizations performed in 2020:

Country	auntry Made By Possived By		Value
Country	Made By	Received By	USD
México	Sura Asset Management México S.A. de C.V.	Sura Investment Management S.A. de C.V.	29,329
México	Sura Asset Management México, S.A. de C.V.	Sura Investment Management S.A. de C.V.	3,621
Colombia	Sura Asset Management S.A.	NBM Innova S.A.S.	3,484
México	Sura Asset Management México S.A. de C.V.	Proyectos Empresariales Al Sura S.A. de C.V.	3,359
México	Sura Asset Management México S.A. de C.V.	Proyectos Empresariales Al Sura S.A. de C.V.	3,177
México	Sura Asset Management México S.A. de C.V.	Proyectos Empresariales Al Sura S.A. de C.V.	2,480
México	Sura Asset Management México S.A. de C.V.	NB Innova S.A de C.V.	1,436
Colombia	Sura Investment Management Colombia S.A.S (SIM)	Fiduciaria Sura S.A.	1,350
México	Sura Asset Management México S.A. de C.V.	NB Innova S.A de C.V.	1,245
Uruguay	Sura Asset Management Uruguay Sociedad de Inversión S.A.	Corredor de Bolsa Sura S.A.	925
Perú	Sura Asset Management Perú S.A.	Sociedad Agente De Bolsa Sura S.A.	423
Colombia	Sura Asset Management S.A.	NBM Innova S.A.S.	395
Colombia	Sura Asset Management S.A.	Sura Investment Management Colombia S.A.S. (SIM)	326
Perú	Sura Asset Management Perú S.A.	Sociedad Agente de Bolsa Sura S.A.	289
México	Sura Asset Management México S.A. de C.V.	Pensiones Sura S.A. de C.V.	214
Argentina	Sura Asset Management S.A.	Sura Asset Management Argentina S.A.	200

# **Capital reductions in 2021**

Country	Name of Company	No. shares	Amounts returned
Country	Name of Company	No. snares	USD
México	Sura Asset Management México S.A. de C.V.	175,000,000	13,021
México	Pensiones Sura S.A. de C.V.	175,000,000	11,969
Perú	Sociedad Agente de Bolsa Sura S.A.	-	3,567
Uruguay	Corredor de Bolsa Sura S.A.	-	1,961
Uruguay	Sura Asset Management Uruguay Sociedad de Inversión S.A.	-	1,632
México	Pensiones Sura S.A. de C.V.	-	214

# **Capital reductions in 2020**

Country	Name of Company	Name of Company No. shares	
Country	Name of Company	NO. SIIdres	USD
Uruguay	Disgely S.A.	-	686

#### New Companies set up in 2021:

Country	New Company Name	Set up by:	% Stake Held
México	Sura IM Gestora México S.A. de C.V.	Sura Asset Management México S.A. de C.V.	100%

#### New Companies set up in 2020:

Country	New Company Name	Set up by:	% Stake Held
Colombia	NBM Innova S.A.S.	Sura Asset Management S.A.	100%
México	Proyectos Empresariales Al Sura S.A. de C.V.	Sura Asset Management México S.A. de C.V.	100%
Colombia	Fiduciaria Sura S.A.	Sura Investment Management Colombia S.A.S.	95%
Perú	Sociedad Titulizadora Sura S.A.	Sociedad Agente De Bolsa Sura S.A.	100%

#### Changes to Company Names in 2021:

No changes were made in 2021

#### Changes to Company Names in 2020:

Country	New Company Name	Former Company Name
Colombia	Sura Real Estate S.A.S.	Sura IM Gestora de Inversiones S.A.S.
Colombia	Gestión Fiduciaria S.A.	Fiduciaria Sura S.A.

#### f) Reserves

Pursuant to current legislation, the Company must set up a statutory reserve to which it shall allocate ten percent (10%) of its net profits each year, until reaching fifty percent (50%) of the value of its subscribed capital. This reserve may be reduced to less than fifty percent (50%) of the Company's subscribed capital, whenever it is used to wipe-out losses with surplus undistributed profits. This reserve cannot be used to pay dividends nor to cover expenses or losses incurred during the time the Company records undistributed profits.

However, should the Shareholders so decide, this reserve may be increased to more than fifty percent (50%) of the Company's subscribed capital, in which case the corresponding surplus shall remain at the disposal of the Shareholders whenever they should decide on an alternate use.

Each country has specific provisions for allocating reserves, this in accordance with the different regulatory or oversight authorities governing each business.

#### **NOTE 40** - Other Comprehensive Income

Shareholders' equity, including controlling and non-controlling interest, as recorded in Other Comprehensive Income is broken down as follows:

	Opening balance - Other Comprehensive Income	Other Comprehensive Income	Deferred tax	Closing balance - Other Comprehensive Income	Non- controlling - Other Comprehensive Income
At January 1, 2021	(1,137,484)	(1,147,029)	9,545	-	(795)
Asset revaluations (1)	8,715	641	(173)	9,183	1
Losses (gains) on actuarial plans (post- employment) (2)	(36)	(392)	116	(312)	-
Financial instruments at fair value through Other Comprehensive Income (3)	425	(69)	-	356	-
Cash flow hedges (4)	7,983	34,621	(15,554)	27,050	-
Net foreign investment hedges (5)	(36,988)	14,849	-	(22,139)	-
Surplus via equity method from associates and joint ventures (6)	7,623	1,304	-	8,927	-
Exchange differences on investments in associates and subsidiaries (7)	(1,125,206)	(338,326)	-	(1,463,532)	(463)
At December 31, 2021		(1,434,401)	(6,066)	(1,440,467)	(1,257)

	Opening balance - Other Comprehensive Income	Other Comprehensive Income	Deferred tax	Closing balance - Other Comprehensive Income	Non- controlling - Other Comprehensive Income
Opening Balance - January 1, 2020	(1,134,024)	(1,135,767)	1,743	-	(1,013)
Asset revaluations (1)	8,127	807	(219)	8,715	2
Losses (gains) on actuarial plans (post- employment) (2)	(86)	71	(21)	(36)	-
Financial instruments at fair value through Other Comprehensive Income (3)	633	(208)	-	425	-
Cash flow hedges (4)	9,839	(9,898)	8,042	7,983	-
Net foreign investment hedges (5)	(20,249)	(16,739)	-	(36,988)	-
Surplus via equity method from associates and joint ventures (6)	7,292	331	-	7,623	-
Exchange differences on investments in associates and subsidiaries (7)	(1,139,580)	14,374	-	(1,125,206)	214
Closing Balance - December 31, 2020		(1,147,029)	9,545	(1,137,484)	(797)

(1) Properties measured via the revaluation method: this represents the accumulated value of appraisal gains at fair value minus the values transferred to retained earnings and those used by applying impairment or devaluation tests. Changes in their fair value are not reclassified through profit or loss for the period in question.

(2) Losses (gains) on actuarial plans (post-employment benefits): represents the cumulative value of actuarial gains or losses. The net value of all re-measurements is transferred to accumulated earnings and is not reclassified to the results of the period.

(3) Financial instruments measured at fair value with changes through the Other Comprehensive Income accounts: represents the cumulative value of appraisal gains or losses at fair value minus the amounts transferred to accumulated earnings when these investments have been sold. Changes in their fair value are not reclassified through profit or loss for the period in question.

(4) Cash flow hedges: represent the cumulative value of the effective portion of gains or losses arising from changes in the fair value of items covered by a cash flow hedge. The cumulative value of these gains or losses are to be reclassified to profit or loss only when the hedged transaction affects profit or loss or the highly

probable transaction is not expected to occur, or is included, as part of its carrying amount, in a non-financial hedged item.

(5) Net foreign investment hedges: record the portion of the gain or loss on the hedging instrument that is determined to be a hedge.

(6) Equity movements relating to investments in associates: record the equity changes in investments in associates upon applying the equity method.

(7) Currency translation gains or losses represent the cumulative value of the exchange differences arising from converting the results and net assets of foreign operations into Sura Asset Management's reporting currency and its net assets corresponding to foreign-based operations, as well as the gains or losses obtained from hedging instruments that are designated as part of a net investment hedge of a foreign-based business. Accumulated currency translation differences are reclassified to profit and loss, either partially or in full, when the foreign operation is disposed of. Including the portion held by Sura Asset Management in investments in associates and joint ventures.

#### NOTE 41 - Discontinued operations and assets held for distribution to owners

Discontinued operations at year-end are broken down as follows

	2021	2020
Discontinued operations and assets held for distribution to	1,970	(1,806)
owners		

All discontinued operations for the years 2021 and 2020 were located in Mexico.

The balances of assets held for distribution to owners and their associated liabilities at year-end are shown below:

	2021	2020
Non-current assets held for distribution	2,305	25,420
Liabilities relating to non-current assets held for distribution	226	104

The stated net assets correspond to the Mexican subsidiary, Pensiones Sura S.A. de C.V. de México.

#### 2021:

Pensiones Sura S.A. de C.V. of Mexico is currently in the process of being wound up, this expected to be completed in the first quarter of 2022.

In 2021, the only relevant movement was the sale of a financial instrument (bond issued by JP Morgan), for a value of 9,770, generating a net profit of 1,282 in the month of February.

#### 2020:

On November 30, 2019, Pensiones Sura S.A. de C.V. de México signed an agreement with Banorte governing the transfer of its client portfolio, which involved passing to the buyer all those reserves as well as the financial assets backing such. Based on that set out in this agreement, the portfolio is made up of "current contracts relating to pension or survival plans derived from social security laws for which the corresponding technical

reserves were established in order to protect the obligations of Pensiones Sura under the aforementioned Pension Insurance Contracts."

On June 1, 2020, the portfolio belonging to the subsidiary, Pensiones Sura S.A. de C.V. in Mexico was transferred to Banorte.

According to the contract signed by the parties, should the weighted rate of the 2046 Udibonos portfolio, as delivered to Banorte, is equal to or less than 3.57%, a contractual penalty must be paid to the buyer for the difference between the weighted rate of the liability at the date of the final transfer, on the one hand, and on the other the weighted rate of the asset, this by providing the amount of Udibonos corresponding to the same value as the aforementioned difference. Finally, the penalty determined for this operation amounted to USD 6,941.

Bearing in mind that control is still maintained over the Company's equity, no reclassification has been made relating to the corresponding conversion effect.

On December 18, 2020, the regulatory body (Comisión Nacional de Seguros y Fianzas - CNSF) in Mexico authorized the revocation of the license originally granted to Pensiones Sura Mexico, which gave rise to it being subsequently wound up (this expected to last several months). In the light of the above and given its imminent winding-up, at the end of 2020 the remaining balances of this Company are shown as assets and liabilities held for distribution to owners, with its results recorded in the Discontinued Operations account.

Taking into consideration Sura Asset Management S.A.'s strategy and purpose with regard to its investments in subsidiaries and associates, each time these, or a portion thereof, are either wound up or sold off, Senior Management analyzes the alternatives available for divesting said investments. In the case of Pensiones Sura México, Senior Management determined that the cash flows obtained from the winding up of this vehicle would return to the shareholders as dividends and returns on capital.

The following are the Statements of Income, Financial Position and Cash Flows corresponding to Pensiones Sura S.A. de C.V.:

# Pensiones Sura S.A. de C.V.

Statement of Income At year-end (Stated in USD thousands)

	2021	2020
Gross premiums	-	572
Net premiums	-	572
Revenues from investments backing insurance reserves	-	22,025
Claims	-	(16,440)
Movement in premium reserves	-	7,651
Total insurance margin	-	13,808
Other operating income	40	776
Operating and administrative expense	(175)	(1,867)
Operating income	(135)	12,717
Financial income		
Financial expense	1,738	(7)
(Expense) income on exchange differences	607	383
Earnings (losses) before income tax from discontinued operations	2,210	13,093
Income tax	(240)	(1,034)
Net income for the year from discontinued operations	1,970	12,059

Sura Asset Management S.A. and Subsidiaries

Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020

Penalty	-	(6,941)
Adjustments to reserves	-	(8,595)
Adjustments to investments	-	914
Adjustments to deferred tax (reserves and investments)	-	757
Total discontinued operations	1,970	(1,806)
Impairment recorded in the consolidated accounts	-	(6,924)

**Pensiones Sura S.A. de C.V.** Statement of Financial Position

At year-end (Stated in USD thousands)

	2021	2020
Assets		
Cash and cash equivalents	2,272	13,126
Investment portfolio		8,632
Accounts receivable	33	3,662
Total assets	2,305	25,420
Liabilities		
Accounts payable	226	104
Total liabilities	226	104
Net assets directly associated with the group of assets to be distributed to owners	2,079	25,316

Net cash flows attributable to the operating, investing and financing activities of discontinued operations are shown as follows

	2021	2020
Net cash flows (used in) sourced from operating activities	(23,115)	29,362
Net cash flows sourced from (used for) investing activities		-
Net cash flow used for financing activities	122	(29,221)

# NOTA 42 - Fair Value

The fair value of financial assets and liabilities traded on active markets (financial assets in the form of debt securities, equity instruments and derivatives that are actively traded on stock exchanges or interbank markets) is based on prices that can be observed given current market transactions, or that are supplied by the price providers in the different locations where Sura Asset Management has a presence.

An active market is a market on which assets or liabilities are transacted with sufficient frequency and for sufficient volumes so as to provide price information on a continuous basis.

The fair value of financial assets and liabilities that are not traded in an active market is determined using internal or external valuation techniques, when they are provided by the price providers of the different locations where Sura Asset Management has a presence.

Valuation techniques used for non-standardized financial instruments, such as options, currency swaps and OTC derivatives, include the use of vendor-constructed interest rates or currency valuation curves extrapolated to instrument-specific conditions for valuation, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants that rely primarily on market data rather than entity-specific data.

Sura Asset Management may use internally developed models for financial instruments that do not have active markets. These models are generally based on standardized valuation techniques and methods commonly used by the financial industry. Valuation models are used primarily to evaluate equity instruments from non-listed issuers, debt securities, and other financial instruments for which the markets were or have been inactive during the financial period. Some inputs for these models may not be observable due to an absence of market transactions and, therefore, are estimated based on assumptions.

The output of a model is always an estimate or an approximation of a value that cannot be determined with certainty, and the valuation techniques used may not fully reflect all the factors relating to Sura Asset Management's positions, therefore, valuations are adjusted, if necessary, to take into account additional factors, including country risk, liquidity risks and counterparty risks.

#### **Fair Value Hierarchy**

This section explains the judgments and estimates made to determine the fair values of financial instruments that are recognized and measured at fair value in the financial statements. So as to be able to ensure the reliability of the data used in determining fair value, Sura Asset Management classified its financial assets and liabilities in the three levels stipulated by applicable accounting standards. These levels are as follows:

**Level 1:** Inputs for Level 1 are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access on the date these are measured.

**Level 2:** Inputs for Level 2 are different from the quoted prices included in Level 1, since they are directly or indirectly observable for assets or liabilities in markets that are not active.

Level 3: Inputs for Level 3 are unobservable for the asset and liability in question.

All financial instruments that are listed on active markets and valued at market prices are classified in Level 1. Financial instruments that are quoted in markets that are not considered to be active, but are valued according to quoted market prices, quotations from price vendors or alternative price sources supported by observable inputs, are classified in Level 2.

Should a fair value measurement use observable data that requires significant adjustments to be made based on unobservable data, this measurement is classified as Level 3. Assessing the importance of a particular input for the measurement of fair value as a whole requires judgment, this based on taking into account factors specific to the asset or liability in question. Determining what is considered 'observable' requires significant judgment on the part of Sura Asset Management, which considers observable data to be market data that is already available, distributed or updated either in the public domain or by price vendors, and is reliable and verifiable, non-proprietary, and provided by independent sources that actively participate in the relevant market.

#### Measuring fair value on a recurring basis

Recurring fair value measurements are those required or permitted on the Statement of Financial Position at the end of each accounting period.

The following table shows an analysis, based on the fair value hierarchy, of Sura Asset Management's assets and liabilities (broken down by type), measured at fair value at year-end 2021 and 2020 on a recurring basis.

2021	Level 1	Level 2	Level 3	Total
At fair value through profit or loss				
Debt securities - domestic issues	-	720,376	-	720,376
Equity securities - domestic issues	10,474	1,265,931	-	1,276,405
Total investments at fair value through profit or loss	10,474	1,986,307	-	1,996,781
At fair value through Other Comprehensive				
Debt securities - foreign issues	-	-	2,370	2,370
Equity securities - domestic issues	-	-	3,109	3,109
Total investments at fair value through equity	-	-	5,479	5,479
Total investments at fair value	10,474	1,986,307	5,479	2,002,260

2020	Level 1	Level 2	Level 3	Total
At fair value through profit or loss				
Debt securities - domestic issues	-	838,015	-	838,015
Equity securities - domestic issues	11,624	1,304,080	-	1,315,704
Total investments at fair value through profit or loss	11,624	2,142,095	-	2,153,719
At fair value through Other Comprehensive				
Debt securities - foreign issues	-	-	4,382	4,382
Equity securities - domestic issues	-	-	3,848	3,848
Total investments at fair value through equity	-	-	8,230	8,230
Total investments at fair value	11,624	2,142,095	8,230	2,161,949

The following is the hierarchy level for hedging derivatives:

Level 2		
	2021	2020
Hedges		
Exchange swaps	219,654	74,976
Total hedging derivatives	219,654	74,976

Measuring fair value on a non-recurring basis

The fair values of non-recurring assets classified as Level 3 are determined using pricing models, discounted cash flow methodologies, a current replacement cost or similar techniques, using internal models or external experts with sufficient experience and knowledge of the real estate market or the assets being evaluated. Generally-speaking, these evaluations are carried out by referring to market data or on a replacement cost basis, when sufficient market data is not available.

Sura Asset Management S.A. shows its investment properties as assets at fair value on a non-recurring basis, which fall in the Level 3 category and their value at year-end 2021 and 2020 is shown in Note 27.

# **Determining Fair Value**

# a. Investments in legal reserve requirements

This legal reserve requirement is a reserve or a capital guarantee that pension fund management firms must maintain in order to manage their funds. Valuations of these reserves are performed using the value of the unit corresponding to each Mandatory Pension Fund which is updated on a daily basis.

# b. Investments in mutual funds.

A Mutual Fund is an asset composed of contributions from private individuals and legal entities (called unitholders or contributors), that is invested in publicly traded securities and assets, as permitted by law, and which are managed by a company on behalf of and at the risk of the unit-holders or contributors. These contributions are stated in mutual fund quotas, and there may be different series of quotas for the same fund, which must be stipulated in the internal rules and regulations of the respective fund, all of which must carry the same value and characteristics. Shares in mutual funds are valued taking into account the value of the fund unit, as calculated by the fund management company.

#### c. Investment funds

These are assets made up of contributions from natural persons and legal persons, called participants or contributors, and are invested in securities and assets, as permitted by applicable legislation. These funds can be of a private or public nature. Participations in investment funds are valued taking into account the value of the fund unit, as calculated by the fund management company, and in the case of funds that consist of investment properties, the value of the fund unit reflects the value of said property, which is measured as indicted in "Investment properties".

#### d. Investment properties

Investment property is property (land or buildings or parts of buildings or both) held by its owner or lessee under a finance lease in order to obtain rentals, capital gains, or both. The Group's investment properties are valued by external experts, who use price-based valuation techniques.

# Transfers between Levels 1 and 2 of the fair value hierarchy

In Sura Asset Management there were no transfers between the aforementioned levels for 2021 and 2020.

# Reconciliation of Level 3 of the fair value hierarchy

The following table shows a reconciliation of the opening and closing balances of the fair value measurements classified in Level 3.

	Equity instruments	Financial assets - debt securities	Investment properties
At January 01, 2020	3,826	-	31,016
Additions	-	5,897	36,679
Sales / divestitures	-	(263)	-
Valuation adjustments affecting profit and loss	-	(793)	1,860
Valuation adjustments affecting Other Comprehensive Income	(209)	-	-
Currency translation effect	233	(461)	6,619
At December 31, 2020	3,850	4,380	76,174
Additions	-	-	5,202
Sales / divestitures	-	(546)	(3,597)
Valuation adjustments affecting profit and loss	-	373	4,692
Impairment	-	(1,479)	-
Valuation adjustments affecting Other Comprehensive Income	(69)	-	-
Currency translation effect	(672)	(358)	(13,904)
At December 31, 2021	3,109	2,370	68,567

The following table shows a summary of assets and liabilities accounted for at a value other than fair value at year-end 2021 and 2020 for disclosure purposes only:

	20	2021		)20
	Carrying value	Fair value	Carrying value	Fair value
Assets				
Debt Instruments at Amortized Cost <sup>1</sup>	371,562	375,796	403,407	462,851
Reinsurance assets	925	925	991	991
Other accounts receivable <sup>2</sup>	112,762	112,762	119,437	119,437
Total Assets	485,249	485,249 489,483		583,279
Liabilities				
Financial obligations	499	499	150,151	150,151
Liabilities on Financial Leasing Agreements	29,611	29,611	37,106	37,106
Accounts payable <sup>2</sup>	152,454	152,454	202,908	202,908
Securities issued <sup>3</sup>	852,934	905,624	851,751	946,904
Total liabilities	1,035,498	1,088,188	1,241,916	1,337,069

- (1) Debt securities at amortized cost and other financial assets and liabilities: The fair value of fixedincome investments at amortized cost was determined using the price calculated by the price provider together with investments traded on an active market and with a market price on the date that these are measured are classified on Level 1, investments without an active market and/or with an estimated price (present value of the flows of a security, discounted using the benchmark rate and the corresponding margin) given by the vendor are classified as Level 2.
- (2) Accounts receivable and accounts payable: For these accounts, the book value was considered to be similar to its fair value, due to its short-term nature.

(3) Securities issued: The fair value of securities issued is determined based on quoted or estimated prices provided by the price vendor. This is considered to be a Level 2 valuation.

# **NOTE 43** - Information regarding related parties

#### 43.1 Related parties

Sura Asset Management S.A.'s subsidiaries, key management personnel, entities over which key personnel may exercise control or joint control and post-employment benefit plans for the benefit of key personnel are considered related parties.

The following is a breakdown of Sura Asset Management S.A.'s related parties at year-end 2021 and 2020:

a) Companies under the direct control of Grupo de Inversiones Suramericana S.A., the parent company of Sura Asset Management S.A.:

2021	2020
Suramericana S.A.	Suramericana S.A.
Sura Asset Management S.A.	Sura Asset Management S.A.
Arus Holding S.A.S.	Arus Holding S.A.S.
Inversiones y Construcciones Estratégicas S.A.S.	Inversiones y Construcciones Estratégicas S.A.S.
Sura Ventures S.A.S.	Sura Ventures S.A.

b) Companies in which Sura Asset Management S.A. holds a direct stake:

Name of Company	Country	2021	2020
Activos Estratégicos Sura AM Colombia S.A.S.	Colombia	100.00%	100.00%
Sura Investment Management Colombia S.A.S.	Colombia	100.00%	100.00%
Sura Asset Management Argentina S.A.	Argentina	97.34%	97.34%
NBM Innova S.A.S.	Colombia	100.00%	100.00%
Fiduciaria Sura S.A.	Colombia	5.00%	5.00%
Sura S.A.	Chile	100.00%	100.00%
Sura Asset Management México S.A. de C.V.	México	100.00%	100.00%
AFP Integra S.A.	Perú	44.18%	44.18%
Sura Asset Management Perú S.A.	Perú	100.00%	100.00%
Administradora de Fondos de Pensiones y Cesantías Protección S.A.	Colombia	49.36%	49.36%
Sura AM Corredora de Seguros S.A. de C.V.	El Salvador	99.98%	99.98%
Sura Asset Management Uruguay Sociedad de Inversión S.A.	Uruguay	100.00%	100.00%

- c) Companies under the indirect control of Sura Asset Management S.A. are listed in Note 1 (Corporate Information)
- d) Members of the Board of Directors:

2021	2020
Gonzalo Alberto Pérez Rojas	Gonzalo Alberto Pérez Rojas
Ricardo Jaramillo	Tatyana Orozco de la Cruz (resigned)
Miguel Cortés Kotal	Miguel Cortés Kotal
Marianne Loner	Marianne Loner
Esteban Cristian Iriarte	Esteban Cristian Iriarte
Carlos Jaime Muriel Gaxiola	Carlos Jaime Muriel Gaxiola
Jorge Tasías	Alonso García Tames

# 42.2 Transactions between related parties

Transactions between related parties include:

- Loans between related companies: with contractually stipulated terms and conditions and at interest rates that are in keeping with the prevailing market rates. All are paid back in the short-term
- Financial, management, I.T. and payroll services
- Leases and subleases of office and retail premises, as well as re-invoicing the corresponding public utility bills to the tenants
- Cash reimbursements.

It is worthwhile noting that these transactions are all considered to be short-term transactions

Balances are reconciled at the end of each year, in order to eliminate all applicable inter-company transactions. The exchange difference with recorded rates are charged to the income accounts on the Consolidated Financial Statements

# 42.2.1 Related-Party Transactions Among Subsidiaries

The following is a summary of the total related party transactions between subsidiaries at year-end 2021 and 2020 that have been eliminated in the consolidated accounts:

Name of Company	Country	Accounts receivable	Accounts payable	Revenues	Expenses
Sura S.A.	Chile	-	17	-	252
Corredores De Bolsa Sura S.A.	Chile	716	146	9,146	3,878
Administradora General De Fondos Sura S.A.	Chile	85	1,152	(3,597)	11,069
Seguros De Vida Sura S.A.	Chile	980	299	12,053	6,864
Sura Data Chile S.A.	Chile	-	586	3,249	18
Sura Chile S.A.	Chile	1,361	3	17,442	63
AFP Capital S.A.	Chile	-	171	-	13,415
Sura Asset Management S.A.	Colombia	70	854	869	3,047
NBM Innova S.A.S.	Colombia	1	14	22	33
Sura Art Corporation S.A. De C.V. (Sura Art)	México	60	2	353	31
Asesores Sura S.A. De C.V.	México	-	-	4,180	971
Pensiones Sura S.A. De C.V.	México	-	-	-	352
Sura Investment Management S.A. De C.V.	México	24	274	867	7,190
Afore Sura S.A. De C.V.	México	273	108	3,027	914
Sura Asset Management México S.A. De C.V.	México	-	3	134	32
Promotora Sura AM S.A. De C.V.	México	5	-	1,860	215
Gestión Patrimonial Sura Asesores En Inversiones S.A De C.V.	México	-	9	8	97

#### Sura Asset Management S.A. and Subsidiaries Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020

Name of Company	Country	Accounts receivable	Accounts payable	Revenues	Expenses
NB Innova S.A De C.V.	México	6	1	169	666
Proyectos Empresariales Ai Sura S.A. De C.V.	México	-	-	345	606
AFP Integra S.A.	Perú	427	2	161	153
Fondos Sura SAF S.A.C.	Perú	4	39	1	482
Sura Asset Management Peru S.A.	Perú	27	427	113	0
Sociedad Agente De Bolsa Sura S.A.	Perú	39	4	421	17
AFAP Sura S.A.	Uruguay	-	-	-	829
Administradora De Fondos De inversión S.A. AFISA Sura	Uruguay	-	102	-	1,383
Sura Asset Management Uruguay Sociedad De Inversión S.A.	Uruguay	122	1	1,590	103
Corredor De Bolsa Sura S.A.	Uruguay	102	4	1,065	465
Sura IM Gestora México S.A. de C.V.	México	-	1	-	18
Total 2021		4,302	4,219	53,478	53,163

		Consolidat	Consolidated Transactions Among Subsidiaries				
Name of Company	Country	Asset	Liability	Revenues	Expense		
		Accounts		nevenues			
Sura S.A.	Chile	-	57	-	369		
Corredores De Bolsa Sura S.A.	Chile	795	111	9,048	3,474		
Administradora General De Fondos Sura S.A.	Chile	117	1,344	(5,157)	10,465		
Seguros De Vida Sura S.A.	Chile	1,083	303	11,620	6,014		
Sura Data Chile S.A.	Chile	-	996	2,989	43		
Sura Chile S.A.	Chile	2,469	2	15,348	27		
AFP Capital S.A.	Chile	-	966	22	11,170		
Sura Asset Management S.A.	Colombia	68	628	47	1,784		
NBM Innova S.A.S.	Colombia	-	-	5	277		
Sura Art Corporation S.A. de C.V. (Sura Art)	México	25	3	316	29		
Asesores Sura S.A. de C.V.	México	948	-	6,819	-		
Pensiones Sura S.A. de C.V.	México	-	48	-	1,317		
Sura Investment Management S.A. de C.V.	México	24	6,316	587	9,317		
Afore Sura S.A. De C.V.	México	305	139	3,492	1,347		
Sura Asset Management México S.A. de C.V.	México	5,035	3	-	28		
Promotora Sura AM S.A. de C.V.	México	413	-	2,585	-		
Gestión Patrimonial Sura Asesores en Inversiones S.A de C.V.	México	6	20	33	434		
NBM Innova S.A de C.V.	México	-	166	-	816		
Proyectos Empresariales AI Sura S.A. de C.V.	México	-	87	-	717		
AFP Integra S.A.	Perú	2	11	68	192		
Fondos Sura SAF S.A.C.	Perú	-	42	0	451		
Sura Asset Management Perú S.A.	Perú	-	0	88	-		
Sociedad Agente De Bolsa Sura S.A.	Perú	40	2	385	26		
AFAP Sura S.A.	Uruguay	-	-	-	895		
Administradora De Fondos De Inversión S.A. AFISA Sura	Uruguay	-	81	-	1,047		
Sura Asset Management Uruguay S.A.	Uruguay	-	5	1,789	172		
Disgely S.A.	Uruguay	-	-	_,=	43		
Corredor De Bolsa Sura S.A.	Uruguay	81	-	659	506		
Total 2020	-	11,411	11,330	50,743	50,960		

# 42.2.1 Related-party transactions with Grupo de Inversiones Suramericana S.A., the parent company of Sura Asset Management S.A.:

The following is a summary of these transactions at year-end 2021 and 2020:

Name of Company	Country	Transactions with the Business Group

Sura Asset Management S.A. and Subsidiaries Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020

		Asset Accounts	Liability Accounts	Revenues	Expense
Administradora General De Fondos Sura S.A.	Chile	27	-	291	82
Sura Asset Management S.A.	Colombia	3	-	315	2,814
Asesores Sura S.A. De C.V.	México	-	-	-	8
Sura Investment Management S.A. De C.V.	México	21	-	232	22
Afore Sura S.A. De C.V.	México	1	-	9	103
Promotora Sura AM S.A. De C.V.	México	-	-	31	2
Fondos Sura SAF S.A.C.	Perú	-	-	-	792
Sura Asset Management Peru S.A.	Perú	-	-	51	-
AFAP Sura S.A.	Uruguay	-	10	-	-
Corredor De Bolsa Sura S.A.	Uruguay	9	-	82	-
NBM Innova S.A De C.V	México	-	-	-	1
Proyectos Empresariales AI Sura S.A. De C.V.	México	-	-	-	3
AFP Integra S.A.	Perú	-	-	-	5
Total 2021		61	10	1,011	3,832

		Transactions with the Business Group					
Name of Company	Country	Asset Accounts	Liability Accounts	Revenues	Expense		
Administradora General De Fondos Sura S.A.	Chile	30	-	240	-		
Sura Asset Management S.A.	Colombia	47	48	36	2,107		
Asesores Sura S.A. de C.V.	México	-	-	-	15		
Sura Investment Management S.A. de C.V.	México	24	-	233	22		
Afore Sura S.A. de C.V.	México	5	-	12	104		
Promotora Sura AM S.A. de C.V.	México	6	-	70	7		
Fondos Sura SAF S.A.C.	Perú	-	-	-	811		
Sura Asset Management Perú S.A.	Perú	-	-	23	-		
AFAP Sura S.A.	Uruguay	-	2	-	-		
Sura Asset Management Uruguay Sociedad De Inversión S.A.	Uruguay	-	19	-	-		
Corredor De Bolsa Sura S.A.	Uruguay	17	-	81	-		
Total 2020		129	69	695	3,066		

# NOTE 42.3 - Other Related-Party Information

The following contains additional information regarding the Company's related parties:

# **Remuneration for key personnel**

Information corresponding to key personnel employed by Sura Asset Management S.A. and Subsidiaries is as follows:

a) Senior executive employment benefits - liabilities

	2021	2020
Short-term employee benefits	7,577	8,374
Post-employment employee benefits	1,018	1,556
Employment termination benefits	-	210
Total remuneration for key personnel	8,595	10,140

b) Senior executive employment benefits - expense

	2021	2020
Short-term employee benefits	17,275	19,110
Total remuneration for key personnel	17,275	19,110

#### **NOTA 44** - Commitments and contingencies

#### **Contingencies for legal claims**

At year-end 2021, the subsidiaries and related companies of Sura Asset Management were involved in a total of 12,592 court cases, of which 1,722 are new insofar as notice of such was served during the aforementioned year. During this same period a total of 2,847 court cases were ruled upon. The following table shows a breakdown by individual country of the legal proceedings currently being heard:

		Legal procee		
Country	Total legal proceedings pending ruling at year-end 2021	New	Ruled	Total legal proceedings pending ruling at year-end 2020
Chile	114	154	135	95
Mexico	11,555	1,516	2,668	12,707
Peru	921	51	43	913
Uruguay	1	0	0	1
Colombia*	1	1	1	1**
Total general	12,592	1,722	2,847	13,717

CGU Fiduciaria Sura

\*\*A legal proceeding involving Fiduciaria SURA was not reported in the financial statements at year-end 2020. This had no material effect on the amounts of the provision set up by the company on the corresponding cut-off date.

Also, in accordance with its responsible investing criteria and given the significant stake held by Sura Asset Management S.A. in AFP Protección and, indirectly in AFP Crecer in El Salvador, we also include information regarding the legal proceedings involving both these companies for 2021:

		Legal procee		
Country	Total legal proceedings pending ruling at year-end 2021	New	Ruled	Total legal proceedings pending ruling at year-end 2020
Colombia	17,380	6,139	5,455	16.696*
El Salvador	5	0	1	6
Total general	17,385	6,139	5,456	16,702

\* 2,805 active legal proceedings involving Protección due to adjustments in their internal applications were not reported in the financial statements at year-end 2020.; additionally, in 2021 266 legal proceedings had been served in duplicate, and therefore, they have eliminated from the total figure. This has no material effect on the amounts of the provision set up by the company on the corresponding cut-off date. The figures corresponding to AFP Protección (Colombia) do not include information relating to writs for the protection of constitutional/fundamental rights, given the extraordinary nature of such mechanisms insofar since they follow neither the form nor the terms of an ordinary legal proceedings.

#### Guarantees

AFP Integra must also set up a guarantee in favor of the Peruvian Banking, Insurance and Pension Fund Superintendency by means of a joint, unconditional, irrevocable and automatically enforceable letter of guarantee from any reputable local or foreign bank at the beginning of each calendar quarter for an amount no less than 0.5 per cent of the value of each Fund, less the value of the legal reserve as calculated on the last day of the previous quarter and for a term of at least 95 calendar days. At year-end 2021 and 2020, these letters of guarantee totaled PEN 290,700 million and PEN 282,600 million respectively.

# **NOTE 45** - Information regarding operating segments

# 45.1 Reportable segments

For management purposes, Sura Asset Management S.A. is organized into business units based on the services they provide. These business units are divided up into the following reporting segments:

**Retirement Savings** The main business activity of this segment is to is collect and manage the amounts employees pay into their individual mandatory retirement savings accounts as well as managing and paying all those benefits required by the local pension systems.

**Investment Management:** The business activity corresponding to this segment is to provide professional investment management services, mainly with regard to investment portfolios and the handling of the risk to which these are exposed. Its principle clients are institutional investors, corporations and wealth managers.

**Sura Investments** The main activity of this segment is to market and provide advisory services with regard to all those funds managed by Sura as well as its Open Architecture Funds, and other direct investment products. This segment also handles insurance policies carrying savings plans.

**Insurance and Annuities:** The handling of risk in the different branches (life insurance and annuities) as well as defining adequate pricing for covering such risks.

**New Lines of Business:** This segment covers developing and exploring business opportunities other than those relating to individual or institutional voluntary savings

**Corporate and Others:** This segment contains holding companies whose main business purpose is to acquire different investment vehicles. Also, other services are reported that are not directly related to the Company's main business strategy but nevertheless complement the range of services provided. These are provided by: Asesores y Promotora in México and Sura Data in Chile.

Senior Management oversees the operating performance of the different business units separately, for the purpose of making decisions regarding the allocation of funds and evaluating their financial performance. The financial performance of these segments is evaluated based on the amount of operating profit or loss received which in turn is measured uniformly with the operating loss or profit disclosed on the consolidated financial

statements. The Group's financing (including financial income and expense) is managed on a centralized basis, since operating segments are not allocated.

Information regarding the subsidiaries and the sectors to which they belong can be found in Note 1.



# 45.2 Statement of Income Per Segment

SURA ASSET MANAGEMENT S.A. and Subsidiaries

# At December 31, 2021

# Consolidated Statement of Income

# (stated in thousands of USD)

	Retirement Savings	Investment Management	Sura Investmen ts	Insurance and Annuities	New Business	Corporate - Others	Adjustments and Eliminations	Total
Commission income	601,132	60,729	66,775	168	21	20,931	(40,044)	709,712
Other investment income	16	209	349	-	30	550,007	(536,697)	13,914
Fair value gains, net	-	34	98	-	-	208	-	340
Revenues from legal reserves	40,596	-	1,431	-	-	-	-	42,027
Revenues (expense) via the equity method from associates and joint ventures, net	29,263	247	7,156	-	-	(4,699)	4,700	36,667
Other operating income	6,588	1,256	7,052	391	843	4,277	(13,302)	7,105
Operating revenues - fund and pension management	677,595	62,475	82,861	559	894	570,724	(585,343)	809,765
Gross premiums	-	-	174,724	8,677	-	-	-	183,401
Premiums ceded to reinsurers	-	-	(272)	(1,392)	-	-	-	(1,664)
Net premiums	-	-	174,452	7,285	-	-	-	181,737
Revenues from investments backing insurance reserves	-	-	107,978	4,778	-	-	860	113,616
Gains and losses at fair value from investments backing insurance reserves	-	-	29,786	1,054	-	-	-	30,840
Claims	-	-	(138,820)	(3,419)	-	-	-	(142,239)
Movement in premium reserves	-	-	(152,244)	(1,918)	-	-	-	(154,162)
Total insurance margin	-	-	21,152	7,780	-	-	860	29,792
Selling, general and administrative expense	(355,925)	(61,610)	(99,110)	(9,323)	(8,979)	(81,339)	52,336	(563,950)
Deferred acquisition costs (DAC):	12,243	-	(453)	(10)	-	-	-	11,780
Total operating expense	(343,682)	(61,610)	(99,563)	(9,333)	(8,979)	(81,339)	52,336	(552,170)
Operating income	333,913	865	4,450	(994)	(8,085)	489,385	(532,147)	287,387
Financial income	3.954	1,383	105	-	7	3,396	(17)	8,828
Financial expense	(2,468)	(900)	(344)	(82)	(1)	(55,374)	18	(59,151)
Derivative (expense) income, net	-	- (500)	(173)	(52)	-	(790)	-	(1,016)
(Expense) income on exchange differences, net	3,146	475	991	148	(36)	24,986		29,710
Earnings (losses) before income tax from continuing	338,545	1,823	5,029	(981)	(8,115)	461,603	(532,146)	265,758
operations	,•	_, <b>5</b> _0	-,	()	(-))	,-••	(,- 10)	, 20
Income tax, net	(85,656)	(4,067)	(666)	(2,135)	151	(7,889)	-	(100,262)
Net income for the year from continuing operations	252,889	(2,244)	4,363	(3,116)	(7,964)	453,714	(532,146)	165,496
Net income for the year from discontinued operations	-		-	1,970	-	-		1,970
Net income (losses) for the year	252,889	(2,244)	4,363	(1,146)	(7,964)	453,714	(532,146)	167,466

# SURA ASSET MANAGEMENT S.A. and Subsidiaries

# **Consolidated Statement of Income**

# At December 31, 2020

# (stated in thousands of USD)

	Retirement Savings	Investment Management	Sura Investmen ts	Insurance and Annuities	New Business	Corporate - Others	Adjustments and eliminations	Total
Commission income	544,696	52,107	46,586	658	1	19,263	(30,291)	633,020
Other investment income	(78)	229	168	-	44	515,714	(514,186)	1,891
Fair value gains, net	-	17	11	-	-	(4,947)	(346)	(5,265)
Revenues from legal reserves	65,937	-	1,335	-	-	-	-	67,272
Revenues (expense) via the equity method from associates and joint ventures, net	33,583	425	5,666	-	-	-	-	39,674
Other operating income	6,445	848	7,995	1,444	837	2,741	(15,194)	5,116
Operating revenues - fund and pension management	650,583	53,626	61,761	2,102	882	532,771	(560,017)	741,708
Gross premiums	-	-	157,554	10,026	-	-	(259)	167,321
Premiums ceded to reinsurers	-	-	(220)	(1,929)	-	-	-	(2,149)
Net premiums	-	-	157,335	8,096	-	-	(259)	165,172
Revenues from investments backing insurance reserves	-	-	14,405	3,063	-	-	(5,528)	11,940
Gains and losses at fair value from investments backing insurance reserves	-	-	34,045	381	-	-	-	34,426
Claims	-	-	(153,990)	(3,257)	-	-	-	(157,247)
Movement in premium reserves	-	-	(29,873)	(925)	-	-	-	(30,798)
Total insurance margin	-	-	21,922	7,358	-	-	(5,787)	23,493
Selling, general and administrative expense	(313,929)	(56,832)	(90,803)	(12,858)	(3,653)	(75,495)	51,386	(502,184)
Deferred acquisition costs (DAC):	6,628	-	(623)	(26)	-	-	-	5,979
Total operating expense	(307,301)	(56,832)	(91,426)	(12,884)	(3,653)	(75,495)	51,386	(496,205)
Operating income	343,282	(3,206)	(7,743)	(3,424)	(2,771)	457,276	(514,418)	268,996
Financial income	5,158	647	171	-	-	4,507	(25)	10,458
Financial expense	(2,859)	(912)	29	(14)	(1)	(60,535)	43	(64,249)
Derivative (expense) income, net	-	-	(192)	(56)	-	3,655	-	3,407
(Expense) income on exchange differences, net	(2,154)	895	466	(22)	(32)	(7,315)	(654)	(8,816)
Earnings (losses) before income tax from continuing operations	343,427	(2,576)	(7,269)	(3,516)	(2,804)	397,588	(515,054)	209,796
Income tax, net	(87,460)	39	(1,134)	682	1	(3,321)	-	(91,193)
Net income for the year from continuing operations	255,967	(2,537)	(8,403)	(2,834)	(2,803)	394,267	(515,054)	118,603
Net income for the year from discontinued operations	-	-	-	(1,806)	-	-	-	(1,806)
Net income (losses) for the year	255,967	(2,537)	(8,403)	(4,640)	(2,803)	394,267	(515,054)	116,797



#### 45.3 Operating Revenues by Individual Country

	20	21	20	20
	Operating revenues - fund and pension management	Total insurance margin	Operating revenues - fund and pension management	Total insurance margin
Chile	290,900	29,792	246,058	23,493
Mexico	349,188	-	320,080	-
Peru	114,761	-	121,715	-
Uruguay	17,372	-	16,361	-
El Salvador	51	-	64	-
Colombia	37,241	-	37,202	-
Other Countries	252	-	228	-
Consolidated	809,765	29,792	741,708	23,493

Operating Revenues on an individual country basis at year-end 2021 and 2020 are broken down as follows:

# NOTE 46 - Earnings per share

The following figures are stated in US dollars:

	2021	2020
Basic earnings per share		
From continuing operations attributable to the controlling shareholder	63.25	45.33
From net operations for the year, attributable to the controlling shareholder	63.91	44.56
	2021	2020
Earnings for the year from continuing operations	165,496	118,603
Net earnings for the year, attributable to the controlling shareholder	167,223	116,592
Weighted average number of ordinary shares for the purposes of basic	2,616,407	2,616,407

# **NOTE 47** - Risk management objectives and policies

#### 1. Introduction

The purpose of this Note is to show the main risks to which Sura Asset Management S.A. is exposed and how these are handled based on its business profile in Chile, Mexico, Peru and Uruguay. First, we shall describe the Group's Risk Management Framework and then proceed to analyze each line of business (in terms of families of units). These lines of business include: (1) Pension Companies, (2) One insurance company, and (3) Fund Management and Brokerage firms We shall also provide a brief summary of the exposure relating to the Company's insurance brokerage services in Uruguay and also discuss Sura Asset Management's position in AFP Protección in Colombia as well as in Crecer AFP in El Salvador (both non-controlled companies). On the other hand, we shall be addressing the currency risks to which Sura Asset Management's corporate debt is exposed as well as the effect of the prevailing volatility on the seed capital invested by Sura Asset Management



S.A. and the earnings retained over previous year (freely disposable capital), as well as discontinued operations.

It is also important to mention that, unless otherwise indicated, the exposure corresponding to each business unit is stated in the corresponding local currency, however, the figures included in this note have been converted to millions of USD, using the exchange rate applicable on the cut-off date of these financial statements, that is to say December 31st, 2021. In 2021, the currencies of the countries in which Sura Asset Management S.A. operates were adversely affected. In reference to this, we include the following table showing changes in the exchange rates for each currency:

	Dollar Exchange Rate	S	
Currency	2021	2020	% Change
CLP/ USD (Chile)	853.50	702.47	21.5%
MXP/USD (Mexico)	20.61	19.86	3.8%
PEN/USD (Peru)	3.99	3.62	10.2%
UYU/USD (Uruguay)	44.70	42.48	5.2%
COP/USD (Colombia)	3,981.16	3,432.50	16.0%

# 1.1 Risk Management Framework

Given the importance of handling the risks to which we are exposed in the various countries in a timely and efficient manner, Sura Asset Management is governed by a Risk Management System tailored to the Company's needs (Operating Risk) This framework follows a series of risk identification, assessment, management and monitoring processes, together with their corresponding communication and corporate governance arrangements. This Risk Management Model was set up since Sura Asset Management first came into being, thus demonstrating the substantial commitment that the Organization upholds in terms of risk management which it has been reinforcing through continuous improvement and the adoption of best international practices thus providing a solid risk management foundation which is shared by all those companies forming part of Sura Asset Management.

Our Strategic Risk Framework continued to gain a greater degree of maturity, in keeping with the progress made in previous years, this covering the following functions: Identifying strategic risk from Grupo SURA's standpoint (2016), identifying strategic risk from the corporate viewpoint of Sura Asset Management (2017), identifying strategic risk from the viewpoint of our different business units (2018) and drilling down on the work carried out to minimize business unit risk as well as identifying new strategic risk (2019), reformulating risk and creating 4 new categories in 2020. All 4 categories were maintained in 2021, however, some of the risks have been merged, others were eliminated, and others reformulated. Sura Asset Management's Strategic Risks are as follows:

# Strategic Context Risks

**Economic Performance and Financial Market Maturity:** Global economic performance and volatility affecting economic cycles that has an impact growth and development. This can also affect the formal job market and public confidence in the financial system. The ability of markets and financial instruments to develop and mature, so as to become more instrumental in Sura Asset Management's strategy.



**Political and Social Context:** Managing harmful political dynamics, that are not very constructive for the country, giving rise to the so-called populism; a divided government (presidency of one party, and the parliament of another party) thereby hindering policy-making. This could affect Sura AM through the corresponding contagion risk. Additionally, there are informal groups of individuals or organizations whose purpose is to bring about changes to the social fabric, which could end up impacting our business. This can be greatly leveraged by social networks.

**Cybersecurity** These are the risks relating to the use of information and cyber-attacks on the Organization's presence in both cyberspace and the digital environment. This includes the risk of fraud due to disruptions with the services or the infrastructure underpinning the Organization's operations.

#### **Strategic Relationship Risks**

**Inspiring the confidence of different stakeholders.** Stakeholder confidence being affected as a result of events that impact Sura Asset Management's reputation. Another issue is that our business is increasingly exposed to social networks, affecting not only the way in which this affects us but also how we relate to our stakeholders.

# **Strategic Business Risk**

**Sustainability of the Pension System.** The system's capacity to adapt and meet the population's changing expectations and needs, which could result in radical changes to the system or even its feasibility.

**Sustainable Business:** Carrying out our lines of business, taking care of the impact this has on our various stakeholders, from an environmental, social and corporate governance standpoint, both in terms of our operations as well as how we invest our managed resources. This has to do with fulfilling our fiduciary duty and the perception of our capabilities as asset managers, our sustainability in generating income for the business (both in terms of the value of investments and assets under management, as well as the origin of our income as this relates to factors such as unemployment and economic growth), together with the sustainability of the planet and society in general.

**Regulatory Changes and Amendments to Tax Legislation.** Developing new businesses which have not as yet been regulated This relates to regulatory changes affecting our different lines of business, not only the pension business, but also geopolitical risk and a dependence on government regulatory and tax policies.

**Ability to provide our clients with an adequate value-added offering.** Fulfill our brand promise through examining, identifying and interpreting the needs of our clients and using these learnings to create solutions that provide true added value (an effective design, development and execution). This entails truly understanding our clients and how their perceive risk. Designing the right value proposition for the client, being able to deliver the value proposition thereby produced and have the client value this same.

**Business transformation:** Being able to transform our business model in a swift and timely manner so as to opportunely respond to changes in our business environment. When we speak about our business model, we refer to our products and solutions, processes, channels and technology. Emphasis is placed on the risks associated with digital management, incorporating security, surveillance and resilience strategies that allow for adequate operating levels.

**Disruptive business models:** Non-evident competitors, disruptive business models on the part of our industry, either by existing competitors or by competitors currently engaged in other industries, including the Fintechs.



#### Strategic Risks of Good Resource Utilization

**Ability to have a team of human talent equipped with the necessary skills.** Attracting suitable human talent who are able to align themselves with the value proposition that Sura Asset Management offers and ensure their ongoing loyalty to the Company.

Also, as part of our risk management framework we have continued with our consolidation efforts on a regional level and on identifying the mitigating factors for these Strategic Risks.

The main objective of Sura Asset Management's risk management framework is to protect the Company from undesired events that may affect the attainment of its organizational objectives and goals. In the event of their occurrence, these risks could cause financial loss or harm the Company's reputation; for that reason, it is essential to have an internal control system.

Sura Asset Management S.A. is fully aware of the importance of risk management, as part of its internal control system, so as to ensure the Company's ongoing sustainability. In this respect it has defined three lines of defense in the handling of such risk:

**First line of defense.** This consists of all those operational management areas within the Company (business, investment, operations, IT, etc.) From the standpoint of risk treatment, this line of defense is based on self-monitoring. Here the respective staff is responsible for detected and opportunely handling risk and must account for their actions accordingly.

**2nd Line of Defense.** The Risk Management and Compliance areas are responsible for the second line of defense. Their responsibilities consist of preventing risk and providing their advisory services. They are also responsible for drawing up policies and ensuring their proper interpretation as well as supporting and constructively challenging the first line of defense and providing additional risk monitoring

**3rd Line of Defense:** The Auditing Department is in charge of examining the Company's Internal Control system. Its responsibilities consist of performing independent audits and offering recommendations for reinforcing said system

Risk management is overseen by the Board of Directors (which serves as a 4th line of defense). The Board establishes risk management guidelines by issuing the corresponding policies, defining roles and responsibilities within the Organization and determining its degree of risk appetite, among other aspects.

The Board of Directors has its own Risk Management Committee which is in charge of periodically monitoring the risks to which the Company is exposed using the monitoring tools set out in the Company's policies and applied by the Company's Senior Management Furthermore, this Risk Management Committee is responsible for reviewing any proposals received with the main risk management policies. The Board is also ultimately responsible for approving policies based on the Risk Committee's evaluations and recommendations.

Also, so as to ensure that the types of material risk to which Sura Asset Management S.A.'s activities are exposed are properly identified, measured, controlled and monitored, the following risk categories have been established:

**Balance Sheet and Profitability** This is the risk of potential losses or changes in the expected level of earnings due to demographic, financial and business factors, which would directly affect Sura Asset Management S.A.'s financial statements.



**Third-Party Asset and Trust Management.** This is the risk of sustaining losses with client funds managed by Sura Asset Management S.A. as a result of changes to market prices, credit events and counterparty and liquidity factors. Controls are also deployed to uphold due diligence and client interests with regard to handling third party funds.

**Business Context** This is the risk of damaging Sura Asset Management S.A.'s corporate image as a result of performing any improper operations on a competitive market (fund, product and strategy management, etc.) thereby failing to provide our clients with the products required according to their needs and purposes and to show the risks and features inherent to each product.

**Operating Stability:** This is the risk of potential losses due to human error, faulty systems or fraud as well as business continuity issues, personal safety as well the security of physical assets and information. This category explicitly includes cybernetic risk.

**Legal and Compliance:** This is the risk (real or perceived) from failing to comply with laws, rules, regulations, principles, policies and guidelines applicable to Sura Asset Management S.A.'s different businesses that may damage its business integrity or reputation, with or without sustaining a direct economic loss.

**Emerging risk.**: these are new risks and changes to risks that have already been identified that are arising as a result of current trends and that are difficult to understand from the Organization's standpoint. These risks may be included either in a category that already exists or in an entirely new category.

It is important to note that **Reputational** y **Regulatory Risk** is not expressly defined since these could produce adverse events or consequences with regard to any one of the above categories.

In order to carry out the functions and responsibilities of the Corporate Risk Area, Sura Asset Management has a structure in place that involves the following specific risk management areas:

**Business Risk Area:** this focuses on analyzing the risk profile inherent to Sura Asset Management's business, together with how this continuously evolves as well as monitoring the impact of the strategic guidelines on the Company's risk profile. Given the differing natures of such, each business segment shall be impacted by different threats that could affect the Company's financial planning.

The Business Risk area assists in detecting any changes to its risk profile as well as the need to mitigate these from the standpoint of financial planning and developing new initiatives and special projects. It is important to provide constructive challenge for this process which is the responsibility of the second line of defense.

Furthermore, there is a business risk monitoring system in place that provides methodologies, guidelines and tools for the first line of defense. It is also responsible for Sura Asset Management's business risk monitoring system on a corporate level as well as compliance with the Company's risk appetite as defined for each line of business.

**Operating and Information Risk Management Areas**: these are responsible for preventing and anticipating events that could cause losses due to human error, inadequate or flawed internal processes, system failures as well as external events. This includes legal risk and excludes strategic and/or business risk.

Operating and information risk is inherent to all activities, products, systems and processes, and can be caused by operating processes, internal and external fraud, technological and human resource factors, business practices, disasters, suppliers, etc. This area of risk management forms part of Sura Asset Management's overarching risk management structure.



**Investment Risk Area**: as part of the responsibilities inherent to managing third-party resources, the Company's Investment Risk area must ensure a comprehensive risk management function with regard to handling its investment portfolios.

Sura Asset Management's subsidiaries directly manage third-party investment portfolios. This implies a series of responsibilities that these subsidiaries must take on before the regulating authorities of each country and their corresponding legislation.

The Investment Risk area has its own policy framework called the Investment Risk Framework. This identifies the main risks relating to investment portfolio management and their impact on their different levels of portfolio aggregation.

In 2021, the different Corporate Risk Areas carried out projects that have incorporated improvements to the different risk management and corporate governance systems, methodologies, metrics, tools aimed at unifying and standardizing these same on a subsidiary level. The main achievements obtained are as follows:

**Business Risk:** this consisted of drilling down on the profitability dimension of the risks inherent to the Profitability and Balance Sheets of the Company's Retirement Savings, Inversiones SURA and Investment Management subsidiaries, by defining and periodically calculating both the respective risk appetites and value metrics and being able to use these models to analyze different dimensions of each line of business from the standpoint of risk. Likewise, developing together with the Inversiones SURA line of business a more in-depth focus on the Business Context Risk, particularly with issues such as Suitability. Stabilizing the calculation of Adequate Equity in accordance with the Colombian Financial Conglomerates Law, as well as stabilizing the Risk Management Framework that is fully aligned with this new legislation.

**Operating stability risk:** In 2021, despite the persistence of the COVID-19 pandemic, fluid communication has been maintained at all levels and between the companies that make up the Organization, without the corresponding risk exposure exceeding the limits established by the Company. We currently have in place a governance model, policies and procedures in place, which allow us to monitor in a timely and appropriate manner the risk definitions indicated by Senior Management. Our methodological definitions, reports and indicators were also updated, allowing an adequate risk management function at all levels, including new businesses.

**Information, Technology And Cybersecurity Risk** In 2021, our Security Governance function was reinforced by having modernized our Corporate Information Security and Cybersecurity Model taking into account the Company's internal and external drivers, as well as the framework for developing the necessary capabilities to face the new flexible work arrangements, the threat and risk landscape faced by the Company as a result of the COVID-19 health contingency, the business environment itself, regulatory changes, local government decisions and the needs of clients to relate with SURA AM. In addition, we aimed our efforts at reinforcing control mechanisms and continuous monitoring for the protection of technological and information assets, expanding the coverage of threat intelligence and vulnerability management to mitigate the risks of information leakage, information hijacking, identity theft, service disruptions, inappropriate use of information as well as fraud.

**Investment Risk**: In terms of our investment risk management function, un 2021 we prioritized our work plans in terms of our sustainable investing capabilities as well as defining the transition of reference rates given the absence of the LIBOR rates, strengthening our market and liquidity risk management mechanisms; driving synergies by providing opportunities to our regional operations to interact with each other, wherever possible



while respecting the existing Chinese walls; consolidating the Inversiones SURA business with the support of certain business initiatives that were evaluated and deployed during the year; as well as focusing our efforts on implementing the monitoring contents of consolidated exposures to the Company's own capital investments, within the framework of that stipulated in the Financial Conglomerates Law.

In keeping with the above, with regard to our sustainable investment function, we drew up a new version of our sustainable investment policies as applicable to our Retirement Savings and Sura Investment Management lines of business, in which more robust and advanced implementation approaches were adopted, such as: ESG integration and active ownership, the purpose of which is to raise the standards for incorporating ESG criteria in the investment processes of the Companies in the same lines of businesses as SURA Asset Management. In addition to this, all our companies in the Retirement Savings business as well as Sura Investment Management responded to the PRI's independent evaluation of their sustainable investment initiatives, from which opportunities for improvement were identified along with the corresponding work plans that were carried out throughout the year. Finally, progress was made with our staff training programs, with some of our employees obtaining their international certifications and others participating as speakers or attendees at local and international forums on sustainable investment.

In terms of synergies and interaction between our regional staff, progress was made in adjusting the way in which our methodologies for evaluating the credit risk of corporate issuers incorporate ESG criteria, this in order to ascertain the sustainability performance of issuers as either a negative or positive factor affecting the credit risk profile of the entities in which our staff invest the resources of both our clients and fund members. Likewise, progress was made in designing the chapters corresponding to our Corporate Sustainability and Sustainable Investment model these to be incorporated in the due diligence to be performed on international management firms offering traditional funds or alternative funds. Furthermore, from the standpoint of market risk synergy, progress continued to be made in consolidating the results of stress tests on the portfolios managed by the Retirement Savings business, this in order to calculate fund exposure different interest rate scenarios given the particular conditions of the financial markets as well as the global situation in 2021.

Special mention must be made of the efforts of our local teams in some markets in which partial withdrawals of pension savings continued to be authorized, and where it became necessary to closely monitor the liquidity needs of these funds and the defined asset allocation amounts in order to adjust these to the changes arising. Although these were challenging events, the companies responded in a timely manner to the requests received, this in a professional and orderly fashion.

In 2022, the Corporate Risk Management function shall also focus on:

- Continuing to attune, integrate, control and standardize our risk management function in all SURA AM companies in terms of operating risk and information security systems.
- Modernizing the articulation of the Internal Control System by applying standardized principles, policies and metrics on a regional level
- Finish implementing the recent update of the Corporate Information Security and Cybersecurity Model.
- Ensuring the sustainability of the Internal Financial Reporting Control by identifying, controlling and monitoring the risks relating to external financial reporting.
- Strengthening knowledge of different processes and locations to improve the ability to identify potential events, as well as respond in in order to reduce costs or associated losses.



- Focusing on mitigating risks identified as Critical and High based on the Organization's risk appetite, by identifying and selecting alternative responses to such risks.
- Aligning services such as Information Security and Cybersecurity Architecture, Monitoring, Operating
  and Testing so as to ensure efficient and effective responses in handling managing and providing
  services and improving response capabilities in terms of cyber risks and threats.
- Defining risk management frameworks for new business investments.
- Implementing the contents defined in the new sustainable investment policies.
- Drawing up a sustainable investment policy for Inversiones SURA's business.
- Standardizing the market risk synergy content.
- Improving corporate visualization tools for aggregate risk exposures.
- Improving the Risk Appetite model corresponding to the Investment Management business.
- Following up and drilling down on the Suitability risk.

In the following Risk Management Note we shall be focusing on Profitability and the Balance Sheet, bearing in mind the degree of materiality of the risk involved. We shall also be referring to the Operating Stability and Compliance category.

# 2. Risk Management Note - Risk to Pension Business

# 2.1 Pension business profile

The following table shows client funds as managed by Sura Asset Management S.A. as part of its pension business, these broken down per business unit. For 2021, total Assets Under Management for the Mandatory Pension business came to USD 83,665 million, with another USD 3,271 million corresponding to our Voluntary Savings business.

Product Family	Assets Under Management - Mandatory Pensions	Assets Under Management - Voluntary Savings	Assets Under Management - Mandatory Pensions	Assets Under Management - Voluntary Savings
	2021		20	20
Chile	31,677	1,659	40,396	1,785
Mexico	36,903	1,362	33,963	1,072
Peru	11,949	250	16,483	241
Uruguay	3,136	-	2,901	-
Total	83,665	3,271	93,743	3,098

The Chilean Pension Fund Management firm at the end of 2021, had a total of 1.6 million members, of whom 0.96 million are direct contributors, thus representing a contribution rate of 59%. The year-end wage base came to USD 12,424 million. Chile's pension management income is largely linked to the commission charged on said wage base, which came to 1.44%. Additionally, the Chilean Pension Fund Management firm manages Voluntary Savings Funds, which contribute to a lesser extent to the income earned by the Company.

At the end of 2021, the Mexican Pension Fund Management firm, had a total of 7.0 million fund members. Mexico's income from its Mandatory Pension business largely corresponds to the commission charged on Assets Under Management which came to USD 36,672 million. The commission at year-end 2021 came to 0.83% of total AUM. IN 2021 there were regulatory changes to the SAR Law governing the 97-pension regime.



These are mainly focused on: reducing the number of contribution weeks, gradually increasing the mandatory contribution to the individual account, increasing the amount of the guaranteed pension, and capping the commission on assets, the latter of which will be 0.57% by 2022, which represents a significant reduction from the current commission level. The Mexican Pension Fund Management firm also manages Voluntary Savings Funds

At the end of 2021, the Peruvian Pension Fund Management firm had 3.2 million members, of whom 1.3 million are direct contributors, representing a contribution rate of 41%. The year-end wage base came to USD 36,274 million. Revenues from Peru's mandatory pension business are mostly linked to commissions charged on the wage base. This commission, at year-end 2021, came to 1.55% for all those members who chose a flow-based commission. It is also important to mention the pension fund reform that was introduced in Peru back in 2012. This gave the pension fund members the choice of a commission based either on the wage base or the amount of Assets Under Management. In the case of all those pension fund members choosing the second option, and during the time it takes to migrate to this new system, a mixed commission is charged that shall gradually be taken off the wage base and transferred to AUM. It is also worth mentioning the fact that the large majority of all fund members have chosen a wage-based commission. The AUM-based commission, for all those fund members choosing such, came to 0.79% at year-end 2021.

At the end of 2021, the Uruguayan Pension Fund Management firm, had a total of 0.4 million members, of whom 0.2 million are direct contributors, representing a contribution rate of 51%. The year-end wage base came to USD 1,176 million. Uruguay's mandatory pension management income is largely linked to the commission charged on said wage base. This commission comes to 0.99%, however, in the light of a recent reform, commissions may be reduced so as not to reach more than 50% of the lowest commission charged within the pension management system.

# 2.2 Business Risk

Business risk for the Pension Fund Management Companies relate to the changes in variables affecting their financial results. From the standpoint of volatility risk, the financial effects are analyzed over a time horizon of one-year. Here we take into account possible variations in the following:

- Commission income: where the effects of a 10% reduction are analyzed.
- Client factors: the effects of a 10% increase in clients transferring out in the space of one year are analyzed

The following table shows the effects of Business Volatility Risk on Sura Asset Management S.A.. It is important to note that, although certain sums are calculated for presentation purposes, these impacts cannot be linearly aggregated, given the diversification effect between these impacts. There is also a diversification effect amongst countries as to the cause or type of risk.

Deviation	Effect on Earnings before Tax 2021	Effect on Earnings before Tax 2020
(10%) in Management Commissions	(58.6)	(60.1)
Chile	(19.0)	(20.8)
Mexico	(29.6)	(29.2)
Peru	(8.8)	(9.0)
Uruguay	(1.2)	(1.1)



Deviation	Effect on Earnings before Tax 2021	Effect on Earnings before Tax 2020
+10% in Transfers	(2.9)	(2.3)
Chile	(1.4)	(1.3)
Mexico	(1.0)	(0.9)
Peru	(0.5)	(0.1)
Uruguay	(0.0)	(0.0)

The greatest effect comes from risk to commission income, since this could be affected by the following factors:

(1) a reduction in commission rates (given market competition, etc.).

(2) a drop in the number of fund members (unemployment, informal job markets, etc.).

(3) a decline in the wage base for reasons other than those previously mentioned (falling real wages, deflation, etc.) or

(4) regulatory changes.

In the case of Mexico (commission charged on assets under management), the third (3) factor relates to declining funds.

The sensitivity analysis shown with regard to commission income consists of any combination of the aforementioned risks which could bring about a 10% decrease in the amounts of commissions collected.

Regarding the risk of an increase in the amount of fund members transferring out, its magnitude is related to the surrender rate in each of the markets where SURA Asset Management S.A. operates.

# 2.3 Financial Risk

Financial Risk affecting the pension business relates to changes in variables affecting the Companies' financial results. (1) changes to legal reserves (the capital the company must keep in reserve, this being a defined percentage of the funds managed) in a particular year, (2) changes in fund returns compared to the rest of the industry that could trigger a Minimum Return Guarantee, or (3) changes in interest rates affecting the Provision for Deferred Income.

It is important to note that considering the Company's income recognition and financial instrument valuation policy, the entering into full force and effect of IFRS 9 shall not have an impact on the financial statements nor the financial position of the Pension Fund Management firms.

#### 2.3.1 Volatility risk affecting legal reserves

Rules and regulations governing the pension business require that companies maintain a portion of its own capital invested in a reserve (Statutory Reserve, etc.). This reserve represents a percentage of the value of Assets Under Management. It is important to note that the underlying invested assets must maintain the same ratio as the underlying assets in the Managed Funds (i.e., the Company should buy portions of its managed funds) The following table shows the different legal reserve percentages per business unit:



# % Legal Reserve for Managed Funds

Business unit	%
Chile	1.00%
Mexico	0.61%
Peru	~1.00%
Uruguay	0.50%

From the standpoint of financial volatility risk, the financial effects (on Earnings Before-Tax) are analyzed over a time horizon of one-year. Here we take into account possible variations with the following factors where the greatest exposure lies as per type of instrument and currency:

- Equity securities: where the effects of a 10% drop in equity prices are analyzed
- **Interest rates:** where the effects of an increase of 100 bp in interest rates are analyzed in terms of the how this would affect the value of fixed-income securities.
- **Foreign currency:** where we analyze the effects of a 10% drop in currency rates affecting prices of assets and/or investments abroad (net of any hedging arrangement)

The following table shows the effects of Volatility Risk to Sura Asset Management S.A.'s legal reserve. It is important to point out that in the case of Mexico where 100% of the fund management commission is charged on the Managed Funds and in Peru where a portion of the portfolio corresponds to a fund management commission, the impact presented in the table below includes, in addition to the effect of volatility affecting the legal reserve, a reduction in commission income resulting from the changes in Managed Funds as well as changes to the sensitized financial variable.

Although certain sums are calculated for presentation purposes, these impacts cannot be linearly aggregated, given the diversification effect between these impacts. There is also a diversification effect amongst countries as to the cause or type of risk.

Deviation	Effect on Earnings before Tax	Effect on Earnings before Tax
	2021	2020
-10% in the Valuation of Variables	(41.0)	(37.6)
Chile	(14.2)	(14.6)
Mexico	(18.6)	(14.5)
Peru	(7.8)	(8.2)
Uruguay	(0.4)	(0.3)
+100 bp in Interest Rates	(34.5)	(39.6)
Chile	(14.6)	(23.2)
Mexico	(16.3)	(10.7)
Peru	(3.2)	(5.3)
Uruguay	(0.4)	(0.4)
-10% depreciation in Foreign Currency	(36.1)	(34.1)
Chile	(17.9)	(17.9)
Mexico	(9.2)	(5.3)

Sura Asset Management S.A. and Subsidiaries

Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020



Deviation	Effect on Earnings before Tax	Effect on Earnings before Tax
	2021	2020
Peru	(8.7)	(10.6)
Uruguay	(0.3)	(0.3)

The greatest effect comes from sensitivity to hikes in interest rates. This is particularly applicable in the case of Chile and Mexico which have a greater risk exposure to Fixed-Income Assets. On the other hand, we have the effect of the sensitivity to foreign currency depreciation, the bulk of which is found in Chile due to the relaxing of regulations with regard to investments abroad, as permitted by the Investment Regime corresponding to the Chilean pension system.

It is worth noting that since the Company's proprietary position (legal reserve) is invested in quotas of managed funds, it remains subject to the same Investment and Financial Risk Management framework as mentioned in section 2.4.

# 2.3.2 Risk Regarding Guaranteed Minimum Returns

Rules and regulations governing the pension business (excluding Mexico) requires each Company to maintain minimum returns with respect to the funds managed by the rest of the industry. Here, the gap existing between fund returns provided by Sura Asset Management S.A.'s Business Units and those provided by the rest of the industry is monitored. Should the difference in returns exceed the regulatory thresholds, the Pension Fund Management firm must reimburse each fund in order to maintain the stipulated rate floors.

The following table shows the effects of any 1 bp change in the Guaranteed Minimum Return gap. It is important to note that since average returns compared to the rest of the industry only go back over the last 36 months, as well as the fact that these are very similar to the returns obtained from the Companies' own strategically- placed assets, it is highly unlikely that the Guaranteed Minimum Returns would ever be transgressed in the short to mid-term.

Deviation (36 mth term of reference)	GAP with Guaranteed Minimum Returns	Effect of Gap Widening by 1 bp	GAP with Guaranteed Minimum Returns	Effect of Gap Widening by 1 bp
	2021		2020	
Chile				
Fund A	5.3%	0.6	4.1%	0.5
Fund B	4.3%	0.6	4.2%	0.5
Fund C	3.1%	1.2	3.3%	1.3
Fund D	2.1%	0.6	3.1%	0.8
Fund E	2.3%	0.4	2.9%	1.0

# Minimum Guaranteed Returns (in USD millions)



				ASSET	MAR
Mexico	N/A	N/A	N/A	N/A	
Peru					
Fund 1	1.4%	0.2	1.9%	0.2	
Fund 2	4.2%	0.8	2.6%	1.2	
Fund 3	5.8%	0.1	3.4%	0.2	
Uruguay					
Accumulation	5.1%	0.8	3.7%	0.7	
Retirement	2.0%	0.2	2.2%	0.1	

The information herein provided corresponds to that stated in the Statement of Financial Position at yearend 2021

# 2.3.3 Volatility Risk on Provision for Deferred Income Liability (DIL)

Pension Fund Management Firms that base their commissions on the wage base or whenever local rules and regulations prohibit charging pensioned fund members for their pension management and payment services, must set up a provision for Deferred Income Liability (DIL).

The purpose of this provision is to be able to defer income received from fund members to cover maintenance expense and a reasonable level of profit, in the periods in which those members become non-contributors or pensioners who by law cannot be charged for the management of their funds and/or pension payments.

This is because when fund members become non-contributors they do not generate any income to meet the costs. So, this provision remains in place while the company collects the corresponding amounts and is released as future costs are incurred.

This provision is calculated on the basis of the present value of the cost corresponding to non-contributing fund members as well as members who have already been pensioned off and who cannot be charged for the managing of their funds and/or their pension payments.

This present value is calculated using the AAA rated corporate bond rate with no prepayment option as a discount rate, over a similar forecast horizon (20 years), in nominal or real terms depending on the currency used for calculating said provision. For this reason, the amount of volatility affecting the discount rate shall produce changes when assessing the value of this provision that shall affect Sura Asset Management's income accounts.

Deviation	Effect on Earnings before Tax	Effect on Earnings before Tax
	2021	2020
- 100 bp in Interest Rates	(1.0)	(1.4)
Chile	(0.6)	(0.8)
Peru	(0.3)	(0.5)
Uruguay	(0.1)	(0.1)

The following table shows the effects of Volatility Risk on Assessing the Value of the Provision for Deferred Income Liabilities set up by SURA Asset Management caused by fluctuating discount rates.



#### 2.4 Investment and Financial Risk Management Processes on the part of Pension Fund Management Firms

One of the most important processes on the part of the Pension Fund Management firms is handling thirdparty funds. The following describes certain general aspects of the investment and risk management processes used as well as certain governing bodies responsible for such.

#### 2.4.1 Investment process

The investment portfolios of the funds managed by Sura Asset Management S.A. are built up based on methodologies for assigning investment assets over the long-term with controlled levels of risk. Strategic asset allocation lies at the core of the investment process which begins with evaluating key macroeconomic variables with the support of expert professionals and well-recognized economists who periodically meet to analyze the performance of different capital markets. This information also includes numerical estimates of the performance of different classes of assets. Based on market expectations and historic asset performance, asset allocation models are run so as to estimate the relative importance of each type of investment held in the portfolio so as to maximize expected returns based on their level of risk. This process is carried out once a year when the overall investment strategy is re-gauged. It is important to note that in countries with guaranteed minimum returns, certain variables are added to the model, as established by the corresponding rules and regulations for calculating such returns, so that the allocation model does not deflect portfolio returns from those legally required.

During the year, tactical asset allocation models are run in order to incorporate the pension management fund's short and mid-term perspectives into their portfolio strategy, this based on macro analyses, the corresponding economic cycle and the expected level of returns.

Since asset allocation lies at the heart of the investment process, the investment staff run daily security selections in search of the best market conditions that allow for greater returns on investment.

#### 2.4.2 Risk Management

Independent risk teams from the investment area are responsible for controlling and monitoring the different investment operations on both a functional as well as organizational level. These teams are in charge of conducting permanent follow-ups on the different investment portfolios, monitoring the levels of market, credit, liquidity and other risks that may have a negative impact on the rates of return earned by the different portfolios. It is the responsibility of the risk team to sound an alert with regard to any possible failure to comply with both internal and external rules and regulations as well as to remit such alerts to the Risk Committee so that the respective corrective measures may be taken.

#### 2.4.3 Governing Bodies - Investment Management

The Boards of Directors of the different companies constitute the highest decision-making body in the investment process. It is their responsibility to approve asset allocations as well as the corresponding policies, limits, methods, and operating manuals.

For this purpose, the Board has an Investment Committee, comprised of board members as well as executive officers from the Investment and Risk Departments. This committee is responsible for defining the strategic allocation of assets, any permitted deviations regarding such as well as the framework for tactical operations, among others. The Investment Committee analyzes new investment opportunities which are first analyzed by the risk team before being passed on for the approval of the Risk Committee. The functions of the Risk



Committee include approving quotas, new types of operations, markets and assets, evaluating investment overruns and resolving any conflicts of interest.

#### 2.5 Impairment to Financial Assets

At the end of each quarter an impairment test is performed on the Company's financial assets. This includes financial instrument testing whereby, variables such as the difference between book values (at amortized cost) and market values are monitored as well as the increase in the spread as of the time of purchase and the actual classification of the instrument's specific exposure. In the event that certain pre-defined thresholds are exceeded, an Asset Impairment Evaluation is performed, in which a credit analysis is carried out on the position held. This can be done even when the aforementioned thresholds have not been exceeded but rather an alert has been given as a result of monitoring the credit risk of each company. This credit analysis defines whether an impairment is applicable. We also test accounts receivable whereby we monitor the amounts payable versus the amounts duly paid. The purpose of this test is to obtain the actual percentage of impairment sustained on our subsidiary portfolios based on the actual default period.

At the end of Q4 2021, no fixed income security belonging to the investment portfolios of Sura Asset Management's pension fund management subsidiaries had to be written off.

On the other hand, there was no provision set up at year-end 2021 for expected losses on the financial assets held by Sura Asset Management's pension fund management subsidiaries

#### 3. Risk Management Note - Risk to Insurance Business

#### 3.1 Insurance business profile

The following is a summary of the business profiles of each of the insurance companies belonging to Sura Asset Management.

Compañía de Seguros de Chile has the largest exposure, this on its Unit-Linked Individual Insurance, which is an important source of growth for the Company, and accounts for 83.6% of total reserves. The Individual Unit Savings (non-Unit Linked) portfolio was run-off more than twenty years ago, this including endowment and universal life insurance and represents 14.0% of total reserves. The Traditional Individual insurance business also consists to a lesser extent of Temporary Insurance and Individual Health Insurance (covering higher medical expense).

With regard to reinsurance operations, individual health insurance shows an important ceded premium trailed by traditional individual insurance.

#### 3.2 Business Risk

Risk to the insurance business relates to changes in variables that could: (1) affect the Company's financial results in a particular year (volatility risk), or (2) affect long-term commitments to clients (risk of structural changes).

#### 3.2.1 Volatility Risk

From the standpoint of volatility risk, the financial effects of such are analyzed over a one-year time horizon. In this regard, possible structural changes to demographics were taken into account, analyzing the effects of a structural 10% increase in longevity, mortality and morbidity rates over a period of one year.



The following table shows the effects of Business Volatility Risk on Sura Asset Management S.A.

Deviation	Effect on Earnings before Tax	Effect on Earnings before Tax
	2021	2020
+10% with the Mortality Rate	(0.4)	(0.3)
Chile - Insurance	(0.4)	(0.3)
+10% with the Morbidity Rate	(0.1)	(0.1)
Chile - Insurance	(0.1)	(0.1)

#### Volatility Risk - 1-year time horizon (in USD millions)

Chile's exposure to mortality risk increased compared to the previous year mainly due to an increase in the volume of products exposed to mortality risk.

The corresponding morbidity risk remained unchanged in 2021.

#### 3.2.2 Risk of Structural Changes

From the perspective of structural change, the financial effects as a result of a change to the most important parameters used in assessing the value of long-term commitments to policy-holders, are analyzed. It is important to note that this structural effect has implications for expectations for future years (as opposed to just the first year as well as the inherent volatility risk), thus affecting the value of long-term reserves for policy portfolios, with the corresponding impact on the financial statements over one year. In this regard, possible structural changes to demographics were taken into account, analyzing the effects of a structural 10% increase in longevity, mortality and morbidity rates.

The following table shows the effects of the risk of structural changes on SURA Asset Management S.A. On the other hand, it is important to note that structural changes to demographic parameters respond to phenomena that do not occur frequently but would nevertheless have a more substantial impact.

Deviation	Effect on Earnings before Tax	
	2021	2020
+10% in Mortality Rate	(3.4)	(2.1)
Chile - Insurance	(3.4)	(2.1)
+10% in Morbidity Rate	(1.0)	(1.3)
Chile - Insurance	(1.0)	(1.3)

#### **Risk of Structural Changes (in USD millions)**

#### 3.2.3 Mitigating Factors for Business Risk



Underwriting policies and reinsurance agreements have been put into place to mitigate all those risks that could affect Sura Asset Management S.A.'s income and equity accounts.

The underwriting strategy is designed to avoid the risk of anti-selection and to ensure that tariffs cover the real risk. For this purpose, we have health certificates and medical checkups as well as regular reviews of our claims experience and product pricing. There are also underwriting limits to ensure proper selection criteria.

The Company's reinsurance strategy includes automatic contracts that protect against the frequency and severity of insurance losses. Negotiated reinsurance agreements includes proportional coverage, excess loss and catastrophic loss.

#### 3.3 Financial Risk

Financial Risk for the insurance business relate to changes in financial variables that could directly affect the Company's results. These include credit, market and liquidity risk. The following table shows the structuring of the Companies' asset portfolios.

Business Unit	Fixed Income	Mortgage Loans (non- banking)	Leasing	Real Estate Assets	Equity	Derivatives	Unit- Linked Funds	Total	%
	2021								
Chile - Insurance	302	0	0	71	14	0	924	1.311	100%
% including Unit-Linked	23.0%	0.0%	0.0%	5.4%	1.1%	0.0%	70.5%		
% excluding Unit-Linked	78.0%	0.0%	0.0%	18.3%	3.6%	0.0%			

#### 3.3.1 Credit Risk

The portfolio of financial assets backing reserves (with the exception of unit-linked policies) and Additional Resources (Regulatory Capital, Business Capital, etc.) is mostly invested in fixed income instruments.

The following table shows a breakdown of the Company's portfolio of financial assets subject to credit risk rating (on an international scale). Here a concentration of investment grade fixed income instruments can be seen.

Fixed Income Securities and their International Credit Ratings 2021 (In USD m	villion)
Fixed income securities and their international credit ratings 2021 (in 03D in	minorij

Туре	Chile - Insurance
Government	84.6
AAA	0.0
AA+	0.0
AA	0.0
AA-	0.0
A+	0.0
A	38.8
A-	0.0
BBB+	0.0
BBB	151.8



Туре	Chile - Insurance	
BBB-	0.0	
BB+	0.0	
BB	26.8	
BB-	0.0	
B+	0.0	
В	0.0	
Deposits	0.0	
Mortgage loans	0.0	
Leasing	0.0	
Total	302	

#### 3.3.1.1 Impairment to Financial Assets

At the end of each quarter impairment tests are performed on the Company's financial assets. This includes financial instrument testing whereby, variables such as the difference between book values (at amortized cost) and market values are monitored as well as the increase in the spread as of the time of purchase and the actual classification of the instrument's specific exposure. In the event that certain pre-defined thresholds are exceeded, an Asset Impairment Evaluation is performed, in which a credit analysis is carried out on the position held. This can be done even when the aforementioned thresholds have not been exceeded but rather an alert has been given as a result of monitoring the credit risk of each company. This credit analysis defines whether an impairment is applicable. We also test accounts receivable whereby we monitor the amounts payable versus the amounts duly paid. The purpose of this test is to obtain the actual percentage of impairment sustained on our subsidiary portfolios based on the actual default period.

At the end of Q4 2021, there were 2 impaired fixed income securities belonging to the investment portfolios held by Sura Asset Management's insurance subsidiary, these corresponding to 0.02% of its portfolio.

Business unit	Provision for Impairment (in USD thousands)	Provision for Impairment (in USD thousands)	
	2021	2020	
Debt Instruments at Amortized Cost	261	283	
Premiums Due	0	0	
Reinsurance Current Account	(0,4)	11	
Real Estate Debtors	0	1	
Total Chile - Insurance	260.6	295	

The provisions for Expected Impairment Losses at year-end 2021 are broken down as follows (for greater clarity in gauging the corresponding exposure, figures are stated in thousands of US dollars):

#### 3.3.2 Market Risk

The market risk for an insurance company is analyzed from the following standpoints:

- Interest Rate Risk
- Currency risk: open position and inflation (deflation)
- Exchange rate risk on equity and real estate assets



#### 3.3.2.1 Interest Rate Risk

The risk to interest rates is analyzed from the following standpoints: (1) accounting records, and (2) the reinvestment or adequacy of assets / liabilities

#### 3.3.2.1.1 Interest Rate Risk from the accounting standpoint

Since NIIF 9 was partially adopted in 2014, fixed-income investments and assets held for sale have been reclassified at amortized cost. Hence the accounting mismatches in equity versus movements with interest rates have been eliminated. As a result, neither the income nor the equity accounts are sensitive to fluctuating interest rates.

#### 3.3.2.1.2 Interest Rate Risk from the Reinvestment standpoint

To estimate the sustainability of the investment margin (asset accruals versus interest recognized in the liabilities accounts) a Liability Adequacy Test is performed. This test verifies that flows of assets (including the proposed reinvestment) in conjunction with premiums payable on existing commitments are sufficient to meet the reserve requirements. Should any inadequacy be detected, the reserve must be increased along with the volume of assets. The following table shows the levels of adequacy identified in this test.

Liability Adequacy	<sup>,</sup> Tests (in	USD millions)
--------------------	------------------------	---------------

Business unit	Liability Reserves *	Adequacy of Reserves	Adequacy of Reserves
	20	21	2020
Chile - Insurance	1,167.1	5.1%	4.4%

\* including Unit-Linked

#### 3.3.2.2 Currency Risk

Currency Risk for the insurance business is related to possible currency mismatches between assets and liabilities and changes in currency appreciation / depreciation. This produces two types of currency risk: (1) the risk with open positions, and (2) the risk of inflation (deflation). For reference purposes, the following table shows assets (investment) and liabilities (reserves) broken down by individual currency.

#### Currency Exposure\* (USD million)

Business Unit and Currency	Exposure - Investment Assets	Exposure - Policy Liabilities
	20	21
Chile - Real Currency	373.0	294.0
Chile - Nominal Currency	14.1	0.0
Chile - USD	0.0	0.0
Chile - Other Currencies	0.0	0.0
Total Chile	387.1	294.0

\* excluding Unit-Linked



#### 3.3.2.2.1 Exchange Rate Risk - Open Position

At the end of 2021, our insurance subsidiary had no exposure to USD, so the sensitivity is zero.

#### 3.3.2.2.2 Risk of Inflation (Deflation)

The following table shows the impact of a 1% negative change in inflation would have on earnings before tax. The results of this sensitivity analysis are explained by a higher asset position versus liabilities in real currency:

Business unit	Effect on Earnings before Tax	Effect on Earnings before Tax
	2021	2020
Chile	(0.8)	(1.1)

#### Sensitivity to 1 % deflation rate (in USD millions)

#### 3.3.2.3 Price Change Rate Risk: Equity and Real Estate

The risk of price hikes in the insurance business relates to maintaining positions in assets whose market value could change. Here, positions taken with equity securities are differentiated from those taken with real estate assets. The following table shows the impact of a 10% drop in the price of the aforementioned assets on earnings before tax

Business Unit and Asset	Effect on Earnings before Tax	Effect on Earnings before Tax			
	2021	2020			
Chile - Real Estate	(7.1)	(7.9)			
Chile - Equity Securities	(1.4)	(0.1)			

#### Sensitivity to 10 % drop in asset prices (in USD millions)

#### 3.3.3 Liquidity Risk

The following table shows the flows of assets and liabilities for a period of 0 to 12 months. This includes available liquidity held for immediate use if necessary. Total liquidity shows the net result of the interaction between incoming and outgoing flows, including liquid funds.

#### Liquidity Risk 2021 - Short Term Cash Flow Position (in USD millions)

Business unit0 to 11 to 33 to 12monthmonthsmonths				
Liquidity - Chile	(1.1)	(3.8)	0.7	(4.2)
Flows of assets	12.7	3.5	30.4	46.6
Flows of liabilities and expense	13.8	7.3	29.8	50.8

#### 3.3.4 Mitigating Factors - Financial Risk



#### 3.3.4.1 Credit Risk

Credit risk is managed from two standpoints. The first relates to fundamental analyses of the creditworthiness of potential issuers when the corresponding securities are being included in the investment portfolio.

As part of this process, a rating is established for each issuer based on Sura Asset Management's proprietary methodology, through which the creditworthiness of these issuers is determined along with whether they are eligible given the objectives of these portfolios. The second relates to the analyzing the portfolio on an aggregate level and takes into account concentration limits per type of fixed-income assets (e.g., limits on bank / corporate bonds etc.) as well as issuer constraints depending on their credit risk ratings

This also includes a weighted rating of the corresponding portfolio as well as minimum thresholds. Both facets of credit risk management are monitored periodically, so as to take corrective measures in the case of market movements or equity securities triggering an alert with regard to the limits or targets set.

#### 3.3.4.2 Market Risk

Market risk management forms part of ALM (Assets and Liabilities Management) which is a dynamic and continuous process. This begins with analyzing the liability profile of Sura Asset Management S.A., and depending on the corresponding risk appetite / return, a strategic asset allocation plan is drawn up, taking into account the feasibility of going ahead with such given market conditions (liquidity and depth) and the weighting of the existing portfolio of investments (especially in relation to term matching and accrual rates). This strategic asset allocation obeys the Company's investment mandate (or policy), which sets targets, limits, etc.

This investment policy is reviewed each year, and whenever a new type of asset is proposed (which entails performing a special analysis) or whenever there is a material change to the business profile.

Additionally, in the case of a material transaction (purchase or sale) that could affect the risk / return profile of Sura Asset Management S.A. and Subsidiaries, the corresponding analyses are performed to ensure that the transaction in question is appropriate and the impacts of such are anticipated.

Mitigating market interest rate risk includes taking into account the current position of interest accruing on liabilities and the adequacy of the accrual structure with regard to the asset portfolio. This is aimed at taking measures to mitigate the reinvestment risk relating to the asset portfolio.

Market risk is controlled by monitoring duration mismatches as well accrual rates relating to the asset portfolio. Likewise, Sura Asset Management S.A.'s business units perform different sensitivity analyses on their investments with regard to market risk, mainly from changes in interest rates.

Mitigating market risk in the form of price changes mainly focuses on real estate asset management, since Sura Asset Management S.A.'s business units do not have any material variable-income investments (in addition to those assigned to the client as part of individual account funds). Here, the concentration of this real estate portfolio is monitored. Furthermore, lessee creditworthiness and the concentration in each industrial sector are monitored to mitigate any material impact due to breaches of lease contracts.

#### 3.3.4.3 Liquidity Risk



Liquidity risk is mitigated by reconciling assets with liabilities from the standpoint of short-term flows. In the case of portfolios being run-off, the relationship between liquid assets and commitments on the part of Sura Asset Management S.A.'s business units is periodically monitored, identifying and prioritizing assets that must be sold off, so as to ensure least impact on accrual rates and reconciling portfolio assets and liabilities.

#### 4. Risk Management Notes - Fund Management and Brokerage Firms

#### 4.1 Fund Management Business Profile

The table below contains information regarding SURA Asset Management S.A.'s and its open architecture funds, broken down into individual and institutional funds and per business unit. Total Assets Under Management for 2021 came to USD 9,955 million, 50.1% of which corresponds to institutional funds and the remaining 49.9% individual funds

Fund Management Business Profile * (in USD millions)					
Business unit	Assets Under Management - Retail		Assets Under Management - Retail	Assets Under Management - Institutional	
	20	21	20	20	
Chile	2,823.0	1,592.9	2,983.0	1,602.2	
Mexico	1,025.9	2,695.5	1,233.3	3,520.0	
Peru	801.0	502.1	678.4	908.6	
Uruguay	316.1	59.1	304.7	55.4	
Argentina	0.0	4.3	0	3.6	
Colombia	0.0	135.1	0	59.2	
Total	4,966	4,989.0	5,199.4	6,149	

#### Fund Management Business Profile \* (in USD millions)

\* Including Open Architecture Funds

#### 4.2 Business Risk

Business Risk for the Fund Management and Stock Brokerage firms relate to changes in variables affecting the Company's financial results. Here we take into account possible changes in commission income performance, upon analyzing the effects of a 10% drop in commission income

The following table shows the effects of Business Volatility Risk on Sura Asset Management S.A. It is important to note that, although certain sums are calculated for presentation purposes, these impacts cannot be linearly aggregated, given the diversification effect between these impacts. There is also a diversification effect amongst countries as to the cause or type of risk.



Deviation	Effect on Earnings before Tax 2021		Effect on Earnings before Tax 2020	
	Retail	Institutional	Retail	Institutional
-10% in Management Commissions	(6.9)	(1.9)	(7.3)	(2.0)
Chile	(3.9)	(0.3)	(4.4)	(0.4)
Mexico	(1.3)	(1.1)	(1.3)	(1.3)
Peru	(1.5)	(0.3)	(1.3)	(0.3)
Uruguay	(0.2)	(0.009)	(0.3)	(0.009)
Argentina	0.0	(0.001)	0	(0.0005)
Colombia	0.0	(0.168)	0	(0.04)

The risks to commission income consist of:

(1) a reduction in commission rates (given market competition, etc.); and

(2) a drop in the number of client funds (market conditions, exit rates, competition, macroeconomic situation, etc.)

The sensitivity analysis shown with regard to commission income consists of any combination of the aforementioned risks which could bring about a 10% decrease in the amounts of commissions collected

#### 4.3 Impairment to Financial Assets

At the end of each quarter an impairment test is performed on the Company's financial assets. This includes financial instrument testing whereby, variables such as the difference between book values (at amortized cost) and market values are monitored as well as the increase in the spread as of the time of purchase and the actual classification of the instrument's specific exposure. In the event that certain pre-defined thresholds are exceeded, an Asset Impairment Evaluation is performed, in which a credit analysis is carried out on the position held. This can be done even when the aforementioned thresholds have not been exceeded but rather an alert has been given as a result of monitoring the credit risk of each company. This credit analysis defines whether an impairment is applicable. The other test is performed on accounts receivable, whereby amounts payable are compared to those effectively paid. The purpose of this method is to obtain an impairment percentage applicable to the portfolio of the companies in terms of their default time frame

At the end of Q4 2021, no fixed income security belonging to the portfolios held by Sura Asset Management's fund management and brokerage subsidiaries had to be written off.

In addition to the above, there was no provision set up at year-end 2021 for expected losses on the financial assets held by Sura Asset Management's fund management and brokerage subsidiaries.

#### 5. Risk Management Notes - Risks With Other Companies

The purpose of this section is to supplement the previous risk notes referring to other companies belonging to Sura Asset Management S.A. that do not classify in the Pension, Insurance and Funds Management categories.

#### 5.1 Insurance Brokerage Subsidiaries in Uruguay and El Salvador



Sura Asset Management does not have its own insurance subsidiaries in both Uruguay and El Salvador, which is why, in order to provide a value-added range of products to its clients holding wealth management products in these countries, it offers its insurance brokerage services distributing third party insurance products:

insurance brokerage nevenues (in OSD minions)			
Business unit	<b>Annual Commissions</b>	<b>Annual Commissions</b>	
	2021	2020	
Uruguay	0.008	0.007	
El Salvador	0.05	0.1	
Total	0.058	0.107	

Insurance Brokerage	Revenues	(in USD	millions)
mourance brokerage	nevenues	(111 030	11111101137

The main risk posed by the Company's business activities to its profitability and balance sheet has to do with lower commission income, as shown in the following table.

Deviation	Effect on Earnings Before Tax 2021	Effect on Earnings Before Tax 2020
-10% in Management Commissions	(0.0056)	(0.0107)
Uruguay	(0.0008)	(0.0007)
El Salvador	(0.0048)	(0.01)

#### Volatility Risk for Business Variables - 1-year time horizon (in USD millions)

#### 6. Risk Management Notes - Risks with Non-Controlled Companies

The aim of this section is to supplement the previous notes by analyzing those companies in which Sura Asset Management has part ownership, without this being a controlling stake. Here we have AFP Protección in Colombia, which in turn owns AFP Crecer in El Salvador. Both are pension fund management firms. At yearend 2021, Sura Asset Management held a 49.36% stake in AFP Protección.

The following table show the results of the risk exposure and sensitivity analysis, as in the case of the Pension Fund Management firms coming under the control of Sura Asset Management (sections 2.1, 2.2 and 2.3). These figures are shown at 100% of their exposure

Non-controlled Companies				
	Assets Under	Assets Under	Assets Under	Assets Under
	Management -	Management	Management	Management
Product Family	Mandatory	- Voluntary	- Mandatory	- Voluntary
	Pensions	Pensions	Pensions	Pensions
	202	1	20	20
Colombia (Protección)	31,165	2,851	32,292	3,113
El Salvador (Crecer)	6,222	8.40	5,937	2.7
Total	37,387	2,859.4	38,229	3,115.7

### Business Profile - Pension Management Firms (in USD millions)



Deviation	Effect on Earnings before Tax	Effect on Earnings before Tax	
	2021	2020	
-10% in Management Commissions	(19.4)	(18.3)	
Colombia (Protección)	(16.2)	(15.3)	
El Salvador (Crecer)	(3.2)	(3.0)	
+10% in Transfers	(2.4)	(1.8)	
Colombia (Protección)	(2.4)	(1.8)	
El Salvador (Crecer)	-	-	

#### Business Risk Volatility - 1 year horizon (in USD millions) Non-Controlled Companies

#### % Reserve Requirement for Managed Funds

Non-Controlled Companies			
Business unit	%		
Colombia (Protección)	1.00%		
El Salvador (Crecer)	Not applicable		

#### Finance Risk Volatility (in USD millions)

#### Non-Controlled Companies

Deviation	Effect on Earnings before Tax 2021	Effect on Earnings before Tax 2020
-10% in the Valuation of Variables	(13.0)	(12.3)
Colombia (Protección)	(13.0)	(12.3)
El Salvador (Crecer)	Not applicable	Not applicable
+100 bp in Interest Rates	(8.2)	(9.5)
Colombia (Protección)	(8.2)	(9.5)
El Salvador (Crecer)	Not applicable	Not applicable
-10% depreciation in Foreign Currency	(4.7)	(4.3)
Colombia (Protección)	(4.7)	(4.3)
El Salvador (Crecer)	Not applicable	Not applicable



Non-controlled Companies				
Deviation (36 mth term of reference)	GAP with Guaranteed Minimum Returns	Effect of Gap Widening by 1 bp	GAP with Guaranteed Minimum Returns	Effect of Gap Widening by 1 bp
	2021		2020	)
Colombia				
Greater risk	4.1%	0.4	3.3%	0.3
Moderate risk	3.2%	2.1	3.3%	2.3
Conservative risk	2.3%	0.3	2.0%	0.3
Scheduled withdrawals (*)	4.1%	0.5	3.2%	0.4
Long-term severance	5.0%	0.2	2.3%	0.2
Short-term severance	0.9%	0.0	1.2%	0.0

Minimum Guaranteed Returns (in USD millions)

It is also worth noting that AFP Protección retains part of insurance risk since it does not take out pension insurance for 100% of the corresponding risk. With regard to this risk, AFP Protección maintains an actuarial provision for its expected future commitments.

#### Retained Insurance Risk - Pension Fund Management Firms (in USD millions)

Non-controlled Companies

Droduct Family	Exposure	Exposure
Product Family	2021	2020
Colombia (Protección)	192.7	167.8
El Salvador (Crecer)	Not applicable	Not applicable
Total	192.7	167.8

Changes with the claim rates or modifications to coverage terms and conditions (pursuant to legislative requirements) could have an impact on the Company's financial statements by increasing the corresponding provision. It should also be noted that in terms of the new pension insurance a new self-insured arrangement has been chosen through a stand-alone trust fund.

Pension Insurance Risk - AFP Protección (in USD millions) Non-controlled Companies

	•	
	Exposure	Exposure
	2021	2020
+10% of the Implicit Claims Rate	(63.3)	(36.9)
+10% Slippage (Minimum Wage)	(7.3)	(1.0)

Also, AFP Protección and AFP Crecer have ventured into the personal insurance brokerage business, which is similar to what happened in Uruguay and El Salvador The following table show the risk exposure and sensitivity analysis results, as in the case of the Pension Fund Management firms coming under the control of Sura Asset Management (Section 5.1).



#### Insurance Brokerage Revenues (in USD millions)

Non-controlled Companies

Business unit	<b>Annual Commissions</b>	<b>Annual Commissions</b>
	2021	2020
Colombia (Protección)	1.0	1.0

The main risk posed by this activity to the Company's profitability and balance sheet has to do with lower commission income as a result of a change in the marketing conditions with the company that underwrites the corresponding risk or lower placement volumes.

Non-controlled Companies		
Deviation	Effect on Earnings Before Tax	Effect on Earnings Before Tax
	2021	2020
-10% in Management Commissions	(0.10)	(0.10)
Colombia (Protección)	(0.10)	(0.10)

#### Business Risk Volatility - 1 year horizon (in USD millions)

#### 7. Risk Management Notes - Risks with Sura Asset Management's Corporate Debt

Sura Asset Management's capital structure includes a debt component composed of two issues of bonds placed on the international markets as well as a bank loan. Since a significant portion of financial obligations held are denominated in US dollars, this entails a risk with the exchange rate, since Sura Asset Management's subsidiaries report their financial results in local currency which poses an exchange risk upon transferring these to the parent company. The following table shows a breakdown of the Company's currency exposure:

Currency	Currency Exposure on Corporate Debt (in USD millions)	
	2021	2020
USD-Denominated Debt	852.9	851.8
COP-Denominated Debt	0.5	150.2
Total	853.4	1,002

At year-end 2021, 99.9% of the Company's debt corresponded to bonds issued on the international markets in USD, for which Cross Currency Swaps have been taken out to hedge 93% of their nominal values. Bank debt (including leases) denominated in Colombian pesos corresponds to 0.1% of the total.

#### **Financial Hedging Risk**

Cross Currency Swaps (CCS) hedge the principal amount of all bonds issued.



In order to obtain the financial hedging risk, a 10% sensitivity analysis was applied to the exchange rate. With this, the net Swap Exposure was reduced by USD 76 million.

#### **Counterparty risk**

Counterparty risk is calculated using the Credit Valuation Adjustment (CVA) and Debit Valuation Adjustment (DVA) methodologies. This takes into account the risk classifications of all those entities with whom hedges have been taken out so as to be able to assigns the corresponding default probabilities. On the other hand, the resulting exposure is obtained using the Potential Future Exposure methodology which takes into account 10 thousand scenarios. The Recovery Rate is calculated using the weighted average obtained for each individual issuer in advanced/mature markets this based on historical data.

The corresponding provision at year-end 2021 reached 1.44 million, this corresponding to an exposure of 0.61%

#### 8. Risk Management Notes - Risks with SURA Asset Management's Seed Capital

In 2021, SURA Asset Management participated in five new projects by investing its Seed Capital. Furthermore, the seed capital invested in the Los Cedros and Rincón del Chicó trusts, whose assets were sold to FIC Inmobiliario Sura AM Rentas Inmobiliarias, was returned. At year-end 2021, the Company held twenty-three seed capital projects in its investment portfolio.

The following is a brief overview of the aforementioned projects, along with Sura Asset Management's involvement and the amount of committed capital in such.

#### 8.1 Traditional Assets

#### 8.1.1 Latin America Corporate Debt Fund denominated in USD

The SURA Latin America Corporate Debt Fund in USD was first launched on December 14, 2020 and is domiciled and managed in Mexico. The fund's objective is to achieve levels of income and capital appreciation over the mid to long term through a diversified strategy based on investments in Latin American corporate debt instruments. The fund seeks to invest primarily in debt instruments issued in U.S. dollars by corporate issuers whose assets and/or revenues are mostly sourced from countries such as Mexico, Colombia, Peru, Chile, Argentina and Brazil. The aim of this fund is to invest in a diversified portfolio carrying a medium-to-long-term investment horizon and moderate risk.

The firm responsible for managing this fund is SURA Investment Management México S.A. de C.V., S.O.F.I. SURA Asset Management has invested seed capital in this fund directly through a sub-fund belonging to SURA-AM SICAV vehicle.

At year-end 2021, the exposure corresponding to this fund in terms of currency and types of assets is as follows:

## Breakdown of the seed capital invested in the Latin America Corporate Debt Fund (USD) at year-end 2021 (in USD millions)

Geographical and currency concentration	Absolute	%	
---	----------	---	--



	20	21
US (Dollar)	21.9	100%
Uruguay (Uruguayan peso)	0.0	0%
Japan (Yen)	0.0	0%
China (Yuan)	0.0	0%
Others	0.0	0%
Total	21.9	100%
Concentration per asset class.	Absolute	
Fixed income securities	21.9	
Equities	0.0	
Cash and banks	0.2	
Others	0.0	
Total	22.1	

#### 8.1.2 SURA Latin American Debt Investment Fund (Feeder Fund)

The SURA Latin American Debt Investment Fund was first launched on August 21, 2020 and is domiciled and managed in Chile. The purpose of this fund is to offer an investment alternative for private individuals and/or legal entities interested in carrying out financial operations as part of a diversified portfolio with a mid- to long term horizon with a medium risk and adequate liquidity, through a portfolio consisting mainly of debt instruments issued by institutions participating on the Latin American markets. The aim of this fund is to invest in a diversified portfolio carrying a medium-to-long-term investment horizon and moderate risk.

On December 4, 2020, changes to the fund's regulations came into effect, modifying its investment objective and policy. The fund's new investment objective is to invest in shares of the Luxembourg domiciled fund called AM SURA - Latin America Corporate Debt USD ("Master Fund"). According to its prospectus and annexes (the Master Fund's Internal Rules and Regulations), the purpose of this Master Fund is to carry out financial operations as part of a diversified portfolio with a mid- to long term horizon, through a portfolio composed mainly consisting of debt instruments issued by institutions participating on the Latin American markets.

This fund is handled by the Company's investment fund management subsidiary in Chile. Administradora General de Fondos SURA S.A. SURA Asset Management has invested seed capital in this fund through SURA Asset Management Chile Sociedad de Inversión S.A.

At year-end 2021, the exposure corresponding to this fund in terms of currency and types of assets is as follows:

Geographical and currency concentration  Absolute  202	%	
	2021	
US (US Dollar)	17.4	100%
Uruguay (Uruguayan pesos)	0	0%
Japan (Yen)	0	0%

## Breakdown of the seed capital invested in the SURA Latin American Debt Investment Fund at year-end 2021 (in USD millions)

Sura Asset Management S.A. and Subsidiaries

Consolidated Financial statements for Years Ended December 31, 2021 and December 31, 2020



China (Yuan)	0	0%
Others	0	0%
Total	17.4	100%
Concentration per asset class.	Absolute	
Fixed income securities	17.4	
Equities	0	
Cash and banks	0	
Others	0	
Total	17.4	

#### 8.1.3 FIC SURA Multi-Asset

#### 8.1.3.1 FIC SURA Conservative Multi-Asset Fund

This fund, which was launched July 2021, is aimed at providing its investors with an at-sight investment alternative with a MODERATE risk profile, through fixed income investments with an emphasis on the local market, and to a lesser extent, on local and international equities.

At year-end 2021, at total commitment of COP 1,907 million (USD 0.5 million) was fully disbursed. The book value of the stake held at December 31, 2021 amounts to COP 1,921 million (USD 0.5 million.)

## Breakdown of the seed capital invested in the FIC SURA Conservative Multi-Asset Fund at year-end 2021 (in USD millions)

	Absolute	%
Geographical and currency concentration	20	21
US (US Dollar)	0	0%
Uruguay (Uruguayan pesos)	0	0%
Japan (Yen)	0	0%
China (Yuan)	0	0%
Colombia (COP)	0.5	100%
Total	0.5	100%
Concentration per asset class.	Absolute	
Fixed income securities	0	
Equities	0	
Cash and banks	0	
Others	0.5	
Total	0.	.5

#### 8.1.3.2 FIC SURA Moderate Multi-Asset Fund

This fund, which was launched in July 2021, is aimed at providing its investors with an at-sight investment alternative bearing a MODERATE risk profile, through fixed income investments mainly on the local market, and to a lesser extent, in local and international equities.



At year-end 2021, the total commitment of COP 1,907 million (USD 0.5 million) was fully disbursed. The book value of the stake held amounts to COP 1,337 million (USD 0.5 million).

# Breakdown of the seed capital invested in the FIC SURA Moderate Multi-Asset Fund at year-end 2021 (in USD millions)

Geographical and currency concentration	Absolute	%
Geographical and currency concentration	2021	
US (US Dollar)	0	0%
Uruguay (Uruguayan pesos)	0	0%
Japan (Yen)	0	0%
China (Yuan)	0	0%
Colombia (COP)	0.5	100%
Total	0.5	100%
Concentration per asset class.	Absolute	
Fixed income securities	0	0
Equities	0	0
Cash and banks	0	0
Others	0.5	0.5
Total	0.5	0.5

8.1.3.3 FIC SURA Multi-Asset Growth Fund

This fund, which was launched in July 2021, is aimed at providing its investors with an investment alternative carrying a high-risk profile, through an active management mainly of equities largely traded on the international markets, and to a lesser extent, in local and international fixed income.

At year-end 2021, the total commitment of COP 1,907 million (USD 0.5 million) was fully disbursed. The book value of the stake held amounts to COP 1,875 million (USD 0.5 million).

## Breakdown of the seed capital invested in the FIC SURA Multi-Asset Growth Fund at year-end 2021 (in USD millions)

Geographical and currency concentration	Absolute	%
	202	21
US (US Dollar)	0	0%
Uruguay (Uruguayan pesos)	0	0%
Japan (Yen)	0	0%
China (Yuan)	0	0%
Colombia (COP)	0.5	100%
Total	0.5	100%
Concentration per asset class.	Absolute	
Fixed income securities	0	
Equities	0	
Cash and banks	0	
Others	0.5	
Total	0.5	



#### 8.1.4 FIC SURA Fixed Income Colombia Fund

This is an open-ended mutual fund with a permanence agreement. Its objective is to provide investors with an investment instrument focused on fixed income assets issued mainly in Colombia, with an expected return that is higher than that of an on-sight investment, and with a moderate risk profile. This fund was launched on November 2, 2021.

At year-end 2021, the total commitment of COP 18,728 million (USD 4.7 million) was fully disbursed. The book value of the stake held at amounts to COP 18,687 million (USD 4.7 million)

	Absolute	%
Geographical and currency concentration	2021	
US (US Dollar)	0	0%
Uruguay (Uruguayan pesos)	0	0%
Japan (Yen)	0	0%
China (Yuan)	0	0%
Colombia (COP)	4.7	100%
Total	4.7	100%
Concentration per asset class.	Absolute	
Fixed income securities	4.7	
Equities	0	
Cash and banks	0	
Others	0	
Total	4.7	

## Breakdown of the seed capital invested in the FIC SURA Fixed Income Colombia Fund at year-end 2021 (in USD millions)

#### 8.2 Alternative Assets

#### 8.2.1 Infrastructure Fund

#### 8.2.1.1 Credicorp Capital-Sura Asset Management 4G Infrastructure Fund

At the end of 2015, Credicorp Capital and Sura Asset Management signed a strategic alliance for setting up a long-term debt fund for financing infrastructure projects within the region. The result of these efforts was the 4G Credicorp Capital-Sura Asset Management Infrastructure Fund which has committed investments from institutional clients worth COP 1.4 trillion (approximately USD 352 million)

Now, after starting up four years ago, the Fund has invested 98.5% of the capital committed to the financing of four highway concession projects (Pacifico 3, Neiva-Girardot, Bogotá-Villavicencio and Ruta del Cacao).

Given the nature of these investments, this capital shall be exposed to the inherent financial volatility risks given changes in project appraisals.

The capital committed to this fund by SURA Asset Management through its subsidiary SURA Asset Management Chile comes to COP 75,000 million (USD 18.8 million) of which COP 57,951 million



had been drawn down at year-end 2021. The book value of the stake held amounts to COP 65,158 million (USD 16.4 million).

#### Breakdown of the seed capital invested in the Credicorp Capital-Sura Asset Management 4G Infrastructure Fund at year-end 2021 (in USD millions)

Country (Currency)	Absolute	%
country (currency)		2020
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	16.4	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	16.4	

#### 8.2.1.2 Infrastructure Liquidity Fund

In 2021, the Unión Para Infrastructure worked on setting up a second compartment of the 4G fund the purpose of which is to provide liquidity facilities for structuring the credit required for infrastructure projects. As a result of the steps taken, this new compartment now has five investors and a total committed capital of COP 70,000 million (USD 20.4 million).

The capital committed to this fund by SURA Asset Management through its subsidiary SURA Investment Management S.A.S. comes to COP 10,000 million (USD 2.5 million) of which COP 21.7 million (USD 0.01 million) has now been drawn down the book value of the stake held at December 31, 2021 amounts to COP 89.2 (USD 0.02 million).

		/
	Absolute	%
Country (Currency)		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	0.02	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	0.02	

#### Breakdown of the seed capital invested in the Infrastructure Liquidity Fund at year-end 2021 (in USD millions)

#### 8.2.1.3 AM Sura - Credicorp Capital Infrastructure Investment Fund

Continuing with the growth and development of the infrastructure platform, the strategic alliance between SURA Asset Management and Credicorp Capital successfully completed the final closing of the AM Sura - Credicorp Capital Infrastructure Fund in 2021, which totaled commitments of USD 95.5 million. The Fund's mandate is to invest in the capital of infrastructure projects located in countries that make up the Pacific Alliance. Out of its current commitments, Sura Asset Management, through Fondos Sura SAF, committed USD 2.8 million. At year-end 2021, drawdowns of USD 0.6 million have been met and the carrying value of the stake held comes to USD 1.0 million.



In the course of two years, the Fund Manager (UP) has managed to bring to fruition two investments for a combined value of more than USD 40.0 million, the first investment was made in 2020 and corresponds to a controlling stake of a highway platform located in Mexico that was subsequently listed on the Mexican Stock Exchange through a Fibra. The second came into being in 2021 and corresponds to a greenfield port project of strategic importance located in the department of Antioquia in Colombia.

## Breakdown of the seed capital invested in the AM Sura - Credicorp Capital Infrastructure Investment fund at year-end 2021 (in USD millions)

	Absolute	%
Country (Currency)		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	1.0	100%
Total	1.0	

#### 8.2.1.4 AM Sura - Credicorp Capital Highway Investment Fund in Peru

This new investment alternative enabled a 16.2% stake to be acquired in the form of Class B shares belonging to the Norvial highway concession holder. The fund received USD 10.9 million in committed investments, USD 240,000, of which corresponded to Sura Asset Management through Fondos Sura SAF. At year-end 2020, 100% of the commitment had been drawn down. At year-end 2020, Sura Asset Management received a distribution equivalent to USD 9,083. In this sense, the net value paid by Sura Asset Management in this vehicle came to USD 230,917. The book value of the stake held at year-end 2021 came to USD 186,350.

#### Breakdown of the seed capital invested in the AM Sura - Credicorp Capital Highway Investment Fund in Peru at year-end 2021 (in USD millions)

	Absolute	%
Country (Currency)		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	0.2	100%
Total	0.2	

#### 8.2.1.5 Compartment A of the SURA- Credicorp Capital Infrastructure Debt Fund

In November 2021, the first closing of the second Colombian Infrastructure Debt Fund took place, this being a vehicle that shall provide financing for Fourth and Fifth Generation highway and airport projects in Colombia. The fund received committed investments totaling COP 1.37 trillion (USD 344.1 million), of which SURA Asset Management through its subsidiary SURA Asset Management Chile committed a total of COP 28,000 million (USD 7.0 million). At year-end 2021, COP 5.1 million (USD 1,283) had been drawn down and its carrying value came to COP 5.1 million (USD 1,283).



#### Breakdown of the seed capital invested in Compartment A of the SURA- Credicorp Capital Infrastructure Debt Fund at year-end 2021 (in USD millions)

	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	0.001	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	0.001	

#### 8.2.2 Real Estate

#### 8.2.2.1 FCP Sura Asset Management Real Estate Development Private Equity Fund

The main purpose of this Fund is to obtain long-term capital gains and / or other operating income by investing in real estate projects, in Colombia, Chile and/or Peru, by participating directly or through strategic property development firms in the designing, constructing, developing, operating and / or managing of real estate assets, intended for retail, office, hotel or industrial use.

The fund received committed investments totaling COP 294,338 million (USD 73.9 million), of which SURA Asset Management through its subsidiary SURA Asset Management Chile S.A. committed a total of COP 5,886 million (USD 1.5 million). At year-end 2021, 97% of the total had been drawn down this amounting to COP 5,683 million (USD 1.4 million). The book value of the stake held at December 31, 2021 amounts to COP 5.366 (USD 1.3 million).

Given the specific nature of this fund, the committed capital is exposed to financial volatility risk due to changes in the reappraised values of real estate projects in which the fund has invested as well as currency fluctuations since investee projects may well be located in different countries.

#### Breakdown of the seed capital invested in the FCP Sura Asset Management Real Estate Development Private Equity Fund at year-end 2021 (in USD millions)

Country (Currency)	Absolute	%
		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	1.3	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	1.3	

#### 8.2.2.2 Sura Private Real Estate Investment Fund



This private real estate investment fund is managed by Fondos Sura SAF (Perú), the purpose of which is to invest in a single asset located in the city of Lima and managing and stabilizing its occupancy so as to subsequently sell it off to a real estate rental fund.

The initial amount of seed capital invested in this fund amounted to USD 24.7 million In 2019, there were 2 capital repayments the first for USD 7.4 million on July 5. and the second for USD 3.3 on November 21. In 2020, there were 2 capital repayments the first for USD 6.0 million on December 17. The balance held at year-end 2021 came to USD 8.0. The carrying value of the investment at year-end 2021 came to USD 8.1 million.

	Absolute	%
Country (Currency)		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)		100%
Others (US dollar)	8.1	0%
Total	8.1	

#### Breakdown of seed capital invested in the Sura Private Real Estate Investment Fund at year-end 2021 (in USD millions)

#### 8.2.2.3 SURA Real Estate Investment Fund III

The objective of the SURA Real Estate Investment Fund III s to invest in stabilized assets in Chile, specifically in the office, industrial and retail property segments. The fund was launched in January 2019 and obtained committed investments amounting to 1,091,745 UFs (development units) On August 31, 2019, it conducted a second closure with committed investments totaling 2,051,585 UFs (development units).

At year-end 2021, Sura Asset Management Chile has made net disbursements of seed capital worth CLP 7,642 million (USD 9.0 million). The book value of the stake held at November, 2021 came to CLP 9,610 million (USD 11.3 million) <sup>(1)</sup>.

	Absolute	%
Country (Currency)		2021
Chile (Chilean Pesos)	11.3	100%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	11.3	

#### Breakdown of the seed capital invested in the Income Fund III at year-end 2021 (in USD millions)

(1) The quota value of the fund as of December 2021 was not available when this report was drawn up.

#### 8.2.2.4 Sura Rentas Mexico Investment Fund



In September 2021, the Company acquired 80% of the rights in a trust whose only asset is a class A industrial building located in Ciudad Juarez, Mexico. This industrial building consists of 27,759 m2 of GLA and a medium-term, dollarized, triple net lease with no possibility of early exit. The value of this asset come to USD 20.8 MM, which is the anchor asset of Mexico Rentas Fund, an investment vehicle in the process of being set up and marketed.

The main objective of this fund is to preserve capital, generate cash flow and obtain capital gains through a portfolio of properties located in Mexico, through USD and MXN- denominated income. This portfolio is focused on industrial, office and retail assets.

At year-end 2021, Sura Asset Management Chile Income Fund III had made disbursements of USD 14.8 million, an investment having a book value of USD 14.8 million at year-end.

## Breakdown of the seed capital invested in the Sura Rentas Mexico Investment Fund at year-end 2021 (in USD millions)

	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	14.8	100%
Total	14.8	

#### 8.2.3 Private Debt

#### 8.2.3.1 Colombian Corporate Debt Fund

The purpose of the Colombian Corporate Debt Fund, launched on October 1, 2020, is to invest in senior debt instruments granted to small and medium-sized companies in Colombia.

At year-end 2021, Sura Asset Management Chile held investment commitments of COP 37,505 million (USD 9.4 million). Out of this amount, at year-end, 2021 the net amount disbursed comes to COP 27,958 million (USD 7.0 million). The book value of the stake held at year-end, 2021 comes to COP 29,970 million (USD 7.5 million).

#### Breakdown of the seed capital invested in the Colombian Corporate Debt Fund at year-end 2021 (in USD

millions)		
	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	7.5	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	7.5	



#### 8.2.3.2 Sura Private Debt Investment Fund

The purpose of the Sura Private Debt Investment Fund launched in Q4 2020 and managed by Administradora General de Fondos Sura S.A. (Chile) is to provide financing to small and medium-sized companies through mechanisms that incorporate collateral as well as credit risk mitigation measures granted by insurers and mutual guarantee societies.

At year-end 2021, the manager, through Sura Asset Management Chile, held investment commitments of CLP 4,320 million (USD 5.1 million), of which net drawdowns of CLP 2,336 million (USD 2.7 million) have been made. Its book value comes to CLP 2,499 million (USD 2.9 million).

	USD millions)	
Country (Currency)	Absolute	%
country (currency)		2021
Chile (Chilean Pesos)	2.9	100%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	2.9	

### Breakdown of the seed capital invested in the Sura Private Debt Investment Fund at year-end 2021 (in USD millions)

#### 8.2.3.3 Sura Payroll Loan Closed-end Collective Investment Fund

The purpose of this fund, launched on December 1, 2020, is to acquire loans granted to private individuals in Colombia originated and managed by specialized credit brokers.

At year-end 2020, the fund manager, through Sura Asset Management Chile, had disbursed the total investment commitments of COP 18,144 million (USD 4.6 million). In 2021, COP 17,606 million (USD 4.4 million) was returned to the investor, leaving COP 538 million (USD 0.1 million) to be returned. The carrying value of the investment at year-end 2021 came to COP 751 million (USD 188,666).

#### Breakdown of the seed capital invested in the Sura Payroll Loan Closed-end Collective Investment Fund at year-end 2021 (in USD millions)

Country (Currency)	Absolute	%
country (currency)		2021
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	0.2	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	0.2	

8.2.3.4 Sura Factoring Peru Fund



The fund provides working capital financing to supplier companies in Peru's main industries. At year-end 2021, the fund manager, through Sura Asset Management Chile, had disbursed PEN 16 million (USD 4.0 million). The book value of the investment came to PEN 16 million (USD 4.0 million).

	minonsj	
	Absolute	%
Country (Currency)		2020
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	4.0	0%
Others (US dollar)		100%
Total	4.0	

### Breakdown of the seed capital invested in the Sura Factoring Peru Fund at year-end 2021 (in USD millions)

#### 8.2.3.5 Sura Private Credit Colombia Fund

This fund, which belongs to the Alternative Debt segment and was launched in Q3 2021, combines, as part of its investment strategy payroll loan returns with the liquidity offered by financial mechanisms such as Factoring, this in order to provide investors with a well-differentiated value strategy.

At year-end 2021, the fund manager, through Sura Asset Management Chile, had disbursed COP 2,659 million (USD 0.7 million). The book value of the investment came to COP 2,759 million (USD 0.7 million).

### Breakdown of the seed capital invested in the Sura Private Credit Colombia Fund at year-end 2021 (in USD millions)

	•	
	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	0.7	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	0.7	

#### 8.2.3.6 SUAM Private Equity Investment Fund

This Fund, which was launched in 2020, invests in collateralized private corporate debt strategies, that is to say those backed by collateral. Furthermore, it offers better credit hedging arrangements through insurance and/or cash flow trusts to maintain a controlled level of credit risk.

At year-end 2021, the fund manager, through Sura Asset Management Chile, has disbursed USD 130,000. The book value of this investment corresponds to the same value as that disbursed.



Breakdown of the seed capital invested in the SUAM Private Equity Investment Fund at year-end 2021 (in USD millions)

	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	-	0%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	0.1	100%
Total	0.1	

#### 8.3 Other related investments

The portfolio includes two real estate investments in Colombia:

In April 2020, a plot of land was acquired in Medellín for COP 16,500 million (USD 4.1 million), which has an approximate area of 2,600 m2 on which a real estate project is to be developed. The marketing strategy for the asset in question is currently being defined. This land is currently held as part of the Trust, Fideicomiso 1 Sur managed by the Alianza Fiduciaria, where SURA Asset Management Chile S.A. holds a 100% stake.

At year-end 2021, total disbursements came to COP 18,067 million (USD 4.5 million) and the equity value of this investment totaled COP 16,622 million (USD 4.1 million).

In June 2021, in alliance with Arquitectura & Concreto and FCP Sura Asset Management Desarrollo Inmobiliario, a plot of land was acquired in Bogotá for COP 21,000 million (USD 5.3 million), which has an approximate area of 1,500 m2 and on which an office building is to be developed. We are currently awaiting the approval of the corresponding building permit while working on the budget and final designs. This land is currently held as part of the Trust, Fideicomiso Edificio 7.84 managed by SURA Asset Management Chile S.A, through the SUAM Chile Stand-Alone Trust which holds a 25% stake.

At year-end 2021, total disbursements corresponding to this initiative came to COP 15,825 million (USD 4.0 million) and the equity value of the investment amounted to COP 14,407 million (USD 3.6 million).

### Composition of seed capital invested in the Lote 1Sur and Edificio 7.84 Trust Funds at year-end 2021 (in USD millions)

	,	
	Absolute	%
Country (Currency)	2021	
Chile (Chilean Pesos)	-	0%
Colombia (Colombian Pesos)	7.7	100%
Mexico (Mexican Pesos)	-	0%
Peru (New Sols)	-	0%
Others (US dollar)	-	0%
Total	7.7	

#### 9. Risk Management Notes - Sura Asset Management's Free Capital



Sura Asset Management's business units have their own free capital set up with their retained earnings. Investments made with free capital are in keeping with the different uses allocated to such, such as upcoming dividend payments or for reinvesting in the same business unit in keeping with its strategic planning.

The following table shows the exposure in each country in terms of currency and types of assets at year-end 2021:

	•					
Business unit	Fixed Income Securities	Equity Securities	Cash and banks	Mutual Funds	Total	%
			2020			
Chile	230.0	0.0	18.9	77.3	326.1	73%
Chile CLP	176.0	0.0	17.9	77.3		
Chile - USD	54.0	0.0	1.0	0.0		
Mexico	0.0	0.3	27.3	0.0	27.6	6%
México MXN	0.0	0.3	23.6	0.0		
Mexico - USD	0.0	0.0	3.7	0.0		
Peru	2.4	0.0	6.5	68.2	77.1	17%
Peru - USD	0.0	0.0	4.5	68.2		
Peru - USD	2.4	0.0	2.0	0.0		
Uruguay	14.5	0.1	0.3	0.1	15.0	4%
Uruguay - USD	14.5	0.1	0.1	0.1		
Uruguay - USD	0.0	0.0	0.2	0.0		
Total	55%	0%	12%	33%		

#### Free Capital - 2021 (in USD millions)

Generally speaking, from the financial volatility standpoint, exposure to Sura Asset Management's free capital is mitigated as follows:

- 1. **Credit risk:** international fixed income instruments are invested in corporate bonds offering investment grades whose issuers are well diversified on a sectoral and geographical level.
- 2. Liquidity Risk: fixed income instruments and mutual funds corresponding to bonds with a liquid market.
- 3. **Currency Risk:** the Organization has decided to maintain its free capital invested in local currency, in keeping with the planned uses of such.

#### **10.** Discontinued Operations

Based on a strategic review of its business units, Sura Asset Management Mexico decided to exit the Annuities business. In the light of this, we proceeded with separate disclosures for this divested subsidiary. (See Note 41).

Furthermore, in 2020 the portfolio of liabilities and assets backing these obligations was sold off, leaving no financial instruments. Therefore, all the sensitivity figures relating to liabilities for 2021 would not apply.

#### **10.1** Insurance business profile



Our Mexican Pension Fund Management Subsidiary stopped marketing Annuities in November 2018, leaving the portfolio in run off until this line of business was sold off. This was completed in May 2020, from which date the company began to be wound up, a process that continues to date.

#### 10.2 Business Risk

No sensitivity shall be incorporated with respect to volatility risk and structural risks given that mentioned in Paragraph 2 of Section 10.

#### 10.3 Financial Risk

No sensitivity shall be incorporated with respect to these risks given that stated in Paragraph 2 of Section 10, except for those that are comparative with the previous year.

#### 10.3.1 Credit Risk

At year-end 2021, no financial asset portfolio was held.

#### 10.3.1.1 Impairment to Financial Assets

At year-end 2021, there was no financial asset portfolio and therefore no fixed-income instruments had to be written off.

Provisions for expected losses at year-end, 2021 are not applicable since there is no financial assets portfolio (for greater convenience, figures are stated in thousands of U.S. dollars):

Ducine occurrit	Provision for Impairment (in USD thousands)		
Business unit	2021	2020	
Debt Instruments at Amortized Cost	N/A	2.27	
Real Estate Debtors	N/A	N/A	
Total México - Annuities	N/A	2.27	

#### 10.3.2 Market Risk

At year-end 2021, there was no financial asset portfolio.

#### 10.3.2.1 Interest Rate Risk

The risk to interest rates is analyzed from the following standpoints: (1) accounting records, and (2) the reinvestment or adequacy of assets / liabilities

#### 10.3.2.1.1 Interest Rate Risk from the accounting standpoint

Since IFRS 9 was partially adopted in 2014, fixed-income investments and assets held for sale have been reclassified at amortized cost. Hence the accounting mismatches in equity versus movements with interest rates have been eliminated. As a result, neither the income nor the equity accounts are sensitive to fluctuating interest rates.

#### **10.3.2.1.2** Interest Rate Risk from the Reinvestment standpoint



However, the Liability Adequacy Test shall not be incorporated, based on that stated in Paragraph 2 of Section 10.

#### 10.3.2.2 Currency Risk

At year-end 2021, there was no financial asset portfolio; therefore, currency risk is not calculated.

#### 10.3.2.2.1 Exchange Rate Risk - Open Position

The following table shows the impact that a 10% drop in the value of the USD would have on earnings before tax.

#### Sensitivity to a -10% depreciation with the US dollar (in USD millions)

Discontinued Operations			
Business unit	Effect on Earnings Before Tax	Effect on Earnings Before Tax	
	2021	2020	
México - Life Annuities	N/A	(0.4)	
Total	N/A	(0.4)	

#### 10.3.2.2.2 Risk of Inflation (Deflation)

The following table shows the impact of a 1% negative change in inflation would have on earnings before tax.

#### Sensitivity to 1 % deflation rate (in USD millions)

Discontinued Operations			
Business unit	Effect on Earnings Before Tax	Effect on Earnings Before Tax	
	2021	2020	
México - Life Annuities	N/A	(0.1)	
Total	N/A	(0.1)	

#### 10.3.2.3 Price Change Rate Risk: Equity and Real Estate

However, no sensitivity was included since there was no exposure to such.

#### 10.3.3 Liquidity Risk

However, no sensitivity was included since there was no exposure to such.

#### 10.3.4 Mitigating Factors - Financial Risk



In handling credit, market and liquidity risk exposure, the same detailed policies for non-discontinued insurance operations apply, as stated in Section 3.3.4

#### 11. Risk Management Notes - Operating Stability and Compliance

#### **11.1 Operating Stability Risk**

Operating Risk management is linked to the monitoring of SURA Asset Management's activities that by their very nature are exposed to potential risks that may cause financial losses or impact the Company's reputation. For this reason, the Company has implemented a risk culture based on self-control, self-management and self-regulation that allows all levels of the Organization to be aware of the importance of managing risks in a timely and efficient manner in the short, medium and long term. Our risk management function relates to doing and being in the Organization and defines clear responsibilities in this regard within the corresponding regulatory frameworks and in keeping with international best practices.

Our risk management policies and model in terms of Operating Risk ensure a continuous process based on:

- 1. Identifying, measuring, controlling and monitoring all operating risks (actual and potential) by:
  - a. Identifying possible causes of risk and reducing their economic impact
  - b. Through mitigation decisions
  - c. Process and systems improvements
  - d. Establishing controls
  - e. Insurance for possible contingencies, among others.
- 2. Operating risk assessments using measuring methodologies and actual loss data recorded in the operating risk event databases.
- 3. A pro-active management of the Organization's regional risk profile, through continuous follow-ups and monitoring of the databases corresponding to the remediation plans carried out as well as incidents involving all our subsidiaries so as to provide feedback on opportunities for reinforcing our risk management function.
- 4. Training for all employees of Sura Asset Management, with the aim of raising levels of knowledge and awareness among our staff regarding the importance of timely risk management.

Risk levels have been kept within the tolerance levels set by the Board of Directors in 2021, even with the effects that the COVID-19 pandemic had on the Company, and we continue to work on strengthening the Company's Internal Control System model, which articulates the three established lines of defense, and allows for better visibility of the Company's risk exposure and for strengthening our organizational culture of self-control, self-management and self-monitoring.

#### Supplier / Service Provider Operating Risk

As part of our Operating Risk management function, we continue to identify and evaluate the risks associated with suppliers, based on the products and/or services they provide the Company and in accordance with the established requirements.

#### **Project Operating Risk**



New projects may entail new activities and definitions, and therefore may create new operating risk exposures for the Company. In 2021, the methodology for managing project risks was consolidated by identifying and controlling risks and incidents. This methodology included an opportunity for this to be standardized on a regional level while providing indicators that allow for a constant monitoring of the main risks and incidents thus identified in order to facilitate our decision-making.

#### **Business Continuity Program**

Risk management affecting business continuity is performed by defining and implementing the established Continuity Plan. By identifying the factors or threats within the Company's environment, analyzing the risks that these factors represent for the critical processes pertaining to our business operations, identifying the resources, people, technology, periods, activities, impacts and information that are important for carrying out the processes, recovery and contingent operation plans are established to mitigate the identified risks. This risk identification and analysis is performed periodically. In 2021, the Company was highly dependent on technology as a consequence of flexible working arrangements as a result of the Covid-19 pandemic. For this reason, SURA AM focused on defining control mechanisms to guarantee the connectivity and stability of our technological operations and its contingent measures to mitigate the risks of service disruptions and inadequate and untimely access to the applications that underpin the Company's processes.

#### Fraud risk

Sura Asset Management and its subsidiaries strive constantly to protect the Company against this type of crime. Certain measures were taken in 2021, aimed at drilling down on analyzing and evaluating the risk of fraud on both a corporate and subsidiary level and campaigns were launched to raise employee awareness of this type of risk, namely how to avoid and manage such, and in this way increase the efficiency and effectiveness of our efforts to combat fraud, while continue to reinforce an awareness to combat fraud by increasing our ability to detect this type of crime at an early stage.

#### 11.2 Information Technology and Security and Cybersecurity Risks

At SURA Asset Management, the handling and treatment of our technological, information security and cybersecurity risks continues to be subject to a strategic risk approach, considering that the impact should these arise could well cause operating, financial and reputational losses for the Company. Managing these risks is aligned with SURA AM's organizational risk management. In 2021 this was focused on the following aspects:

#### Flexible working arrangements.

As a work method defined by the Company, in 2021 regional guidelines were deployed for risk analysis and information protection purposes, as well as for identifying sensitive positions/profiles with the use and handing of SURA Am's most valuable information and therefore establish the necessary control mechanisms to mitigate the risks detected while identifying opportunities for attending to our information assets.

#### **Digital Services.**

The capacity and security performance of our digital services has been reinforced and monitored to generate a user-friendly client experience with the Company, but with reasonable security measures that allow them to check on and withdraw their savings, this based on regulatory changes and government decisions in each country. Therefore, in 2021 we worked mainly on mitigating the risk of fraud due to identity theft in order to meet our clients' needs versus the country's regulatory requirements.



#### Consolidation and maturity of our models and methods.

In 2021 SURA AM focuses on maturing the governance function of our corporate information security and cybersecurity model. The current status and alignment of individual local models with our overarching corporate model was evaluated, which allowed us to refocus elements of the aforementioned model, complement this with new elements of an industry framework, a new operating model and short- and medium-term planning aligned with the security strategy. This framework provides continuity for the measures protecting our information assets against emerging threats and vulnerabilities that represent a latent risk to the Company, with capabilities for identifying, protecting, detecting, responding to and recovering the technological and information assets needed to ensure the continuity of SURA AM business operations and sustainability.

#### Maintaining our security awareness programs and culture.

The Information Security and Cybersecurity Management program entails maintaining a state of awareness and sufficient knowledge in order for employees, executives, shareholders and third parties to be able to identify, treat and manage these risks. In 2021, our security awareness culture was focused on the use and disclosure of the Company's information given the flexible working arrangements introduced, where selfmanagement, self-regulation and self-control took on greater significance given people's dependence on properly managing the Company's assets, and the commitments involved in taking good care of these, placing special emphasis on the importance of secure remote connections, the impacts of using private devices not managed by the Company, the impact of sharing sensitive and confidential information and/or for internal use only, the importance of using a double authentication factor, among other aspects.

#### Insurance policy covering information and cybersecurity risks.

In 2021, the Company's regional coverage policy was renewed, which addresses claims for information security risk events with regard to our digital assets and brand, cybersecurity events and the availability of technological systems and services.

#### **11.3 Regulatory Compliance**

Given the nature of the activities carried out by the companies belonging to Sura Asset Management, these are monitored and overseen by various regulatory authorities in each of the countries where we are present. Regulatory compliance risk is managed through the "three lines of defense" model established in each entity. Each line of defense has specific roles and responsibilities when working closely together in order to identify, assess and mitigate regulatory and other risks. Here, the Legal and Compliance Department plays a key role, as part of the second line of defense, since it is responsible for informing the entire Organization of any regulatory changes that would have an impact on our business and addressing the process changes that are required to be made, with the help and assistance of the First Line of Defense

In some countries, current legislation grants certain prerogatives to entities, so that in the event of any breach of a regulatory or operating nature, these must proceed to given prompt notice of such to the appropriate authorities, thus avoiding sanctions or fines. However, sometimes companies are involved in situations where risks occur, and this results in fines and sanctions being imposed by the regulatory and oversight authorities. In these cases, the situation giving rise to the fine or sanction is fully identified, and the respective measures are taken to resolve the specific case and prevent such events from occurring again in the future.



Fines exceeding the sum of twenty thousand United States dollars (USD 20,000) are shown below. In 2021, three (3) such fines in excess of this amount were imposed, as shown below:

Regulatory Compliance - Significant Sanctions and Fines Imposed in 2021 (in USD)			
Country	Amount	Quantity	
Peru	100.571,00	1	
Peru	106.885,00	1	
Mexico	56.501,19	2	

The observations that gave rise to the aforementioned sanctions have been duly addressed, with action plans being drawn up and controls and initiatives deployed to avoid any repetition of such.

#### **Asset Laundering**

Sura Asset Management and its subsidiaries in each of the countries where present hereby declare, that with regard to asset laundering:

- 1. That the Organization has put into place and currently maintains procedures for handling the risk corresponding to asset laundering and the financing of terrorism, in accordance with Sura Asset Management's own Internal Policies as well as all applicable rules and regulations
- 2. That, depending on the regulatory requirements governing each of the Companies belonging to Sura Asset Management, the steps taken to ensure the proper identification, measurement, control and monitoring of the risk of asset laundering and the financing of terrorism consist, generally speaking, of the following:
  - Knowing and identifying the client
  - Consulting both domestic and international black list
  - Identifying and classifying high-risk clients
  - Monitoring transactions
  - Analyzing and providing an opinion on the operations carried out.
  - Sending regular reports to the regulators.
- 3. All those companies that make up Sura Asset Management, have clearly defined the objectives, scope, documentation and persons responsible for each stage of the process used to handle the risk of asset laundering and the financing of terrorism. The corresponding documentation is handled by the different areas involved in preventing asset laundering and the financing of terrorism.
- 4. The different elements of the risk management system used for preventing asset laundering and the financing of terrorism have been clearly identified and defined. These include policies, procedures, risk management manuals, asset laundering control mechanisms, the Government as well as the responsibilities with each of the bodies responsible for implementing the risk management process in the case of asset laundering and the financing of terrorism. These have all been properly documented and are being fully implemented by the different areas responsible for this process within all those Companies belonging to Sura Asset Management.
- 5. The different processing and reporting functions have all been clearly defined with regard to analyzing client transactions in accordance with all legal provisions applicable to each of Sura Asset Management's companies.



- 6. Policies have been put into place for analyzing requirements in terms of the risk of asset laundering and the financing of terrorism when hiring suppliers and internal staff for the companies.
- 7. There are different corporate governance bodies that are responsible for monitoring and conducting follow ups on the results obtained with the prevention of asset laundering at each of the Companies that make up Sura Asset Management.
- 8. Information is issued by various internal governing bodies (Corporate Governance) of the Companies belonging to Sura Asset Management, which shows the current status of Sura Asset Management in terms of asset laundering and the financing of terrorism.
- 9. Permanent reviews are carried out to ensure that clients do not appear on sensitive lists, including the OFAC (Office of Foreign Assets Control) list, is carried out. Nevertheless it is important to note that: (i) Based on the nature of the services provided, certain companies belonging to Sura Asset Management are unable to reject any client regardless of whether they appear on any blacklists, this due to local regulations; (ii) Should any company belonging to Sura Asset Management, discover that due to any circumstance a client, whether a private individual or a legal entity, appears on a blacklist such as the OFAC list, it must proceed to flag the accounts held by such clients so as to be able immediately suspend any activity, and in the event this is permitted by any applicable regulation, and report this circumstance to the corresponding authorities.
- 10. Sura Asset Management's subsidiaries are audited by the regulators in each of the countries where present.

On the date this report was issued no significant sanctions or fines have been imposed with regard to asset laundering

#### **NOTE 48** - Additional Information

#### **Personnel Structure**

The following is a breakdown of the staff employed by Sura Asset Management S.A. and Subsidiaries

At December 31, 2021	Number of persons employed at year-end			
	Men	Women	Total	
Senior Management	36	18	54	
Administrative Personnel	1,309	1,365	2,674	
Sales Personnel	1,206	2,001	3,207	
Total	2,551	3,384	5,935	

At December 31, 2020	Number of persons employed at year-end			
	Men	Women	Total	
Senior Management	32	17	49	
Administrative Personnel	1,252	1,331	2,583	
Sales Personnel	1,553	2,495	4,048	
Total	2,837	3,843	6,680	

#### Information regarding the Parent Company's governing bodies

For the year ended December 31, 2021, members of the Board of Directors received fees for attending meetings of the Board of Directors and Board Committees, pursuant to that laid out in the Company's by-laws



and as authorized by the General Assembly of Shareholders, which established the following fees to be paid in 2021:

- Fees to be paid on a bimonthly basis to the principal members of the Board of Directors: USD 5,775.
- Fees for attending ordinary or extraordinary Board Committee meetings USD 2,887.

Total fees paid in 2021 came to COP 1,139,820,301 or USD 286,303.

The members of the Board of Directors of Sura Asset Management S.A. and Subsidiaries are responsible for formulating the Organization's main business guidelines and making key decisions, which in some cases correspond to guidelines received from its Parent Company in Colombia.

#### **NOTE 49** - Events Occurring After the Reporting Period

No significant events have occurred between the cut-off date of the financial statements and the date these were approved the Board of Directors that could affect the financial position or that warrant disclosure.

#### NOTE 50 - Approval for these financial statements

These financial statements, as issued by Sura Asset Management S.A. and Subsidiaries for the year ended December 31, 2021, were authorized by the Board of Directors, as stated in Minutes No. 83 of a meeting of the Board of Directors held February 23, 2022.